

A GLANCE AT BEEF AND VEAL MARKET

August 2023

Les Producteurs
de bovins du
Québec



A GLANCE AT BEEF AND VEAL MARKETS

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Québec



Slaughter volume (head) in 2023

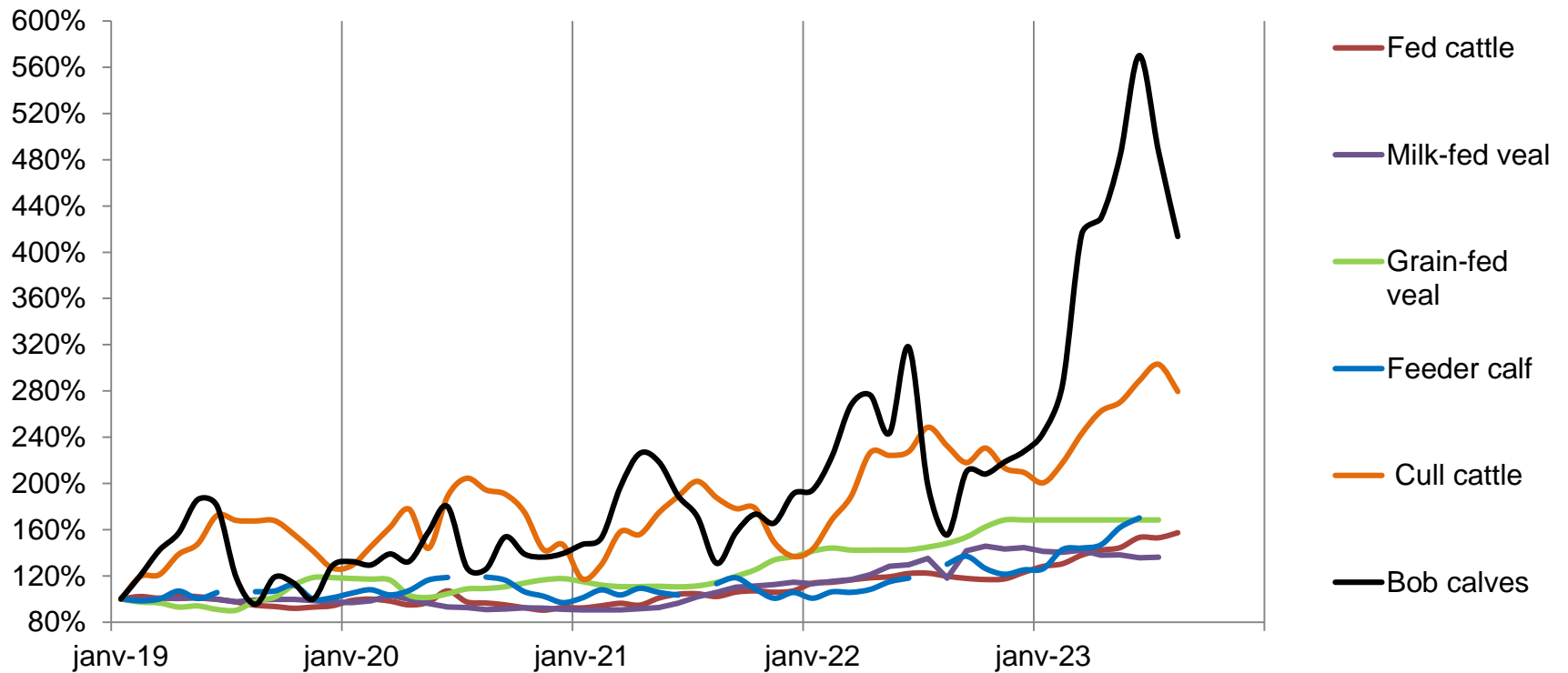
		Canada			United-States
		West	East	Total	Total
Steers and heifers	2023	1 204 300	297 942	1 502 242	14 604 000
	% chg 2022	-7%	-8%	-7%	0%
Cows and bulls	2023	219 975	71 193	291 168	4 114 000
	% chg 2022	7%	2%	6%	-2%
Milk fed and grain fed calves	2023			93 115	69 856
	% chg 2022			1,2%	-16,2%

Sources :

AAFC (Year to date)

USDA (Year to date)

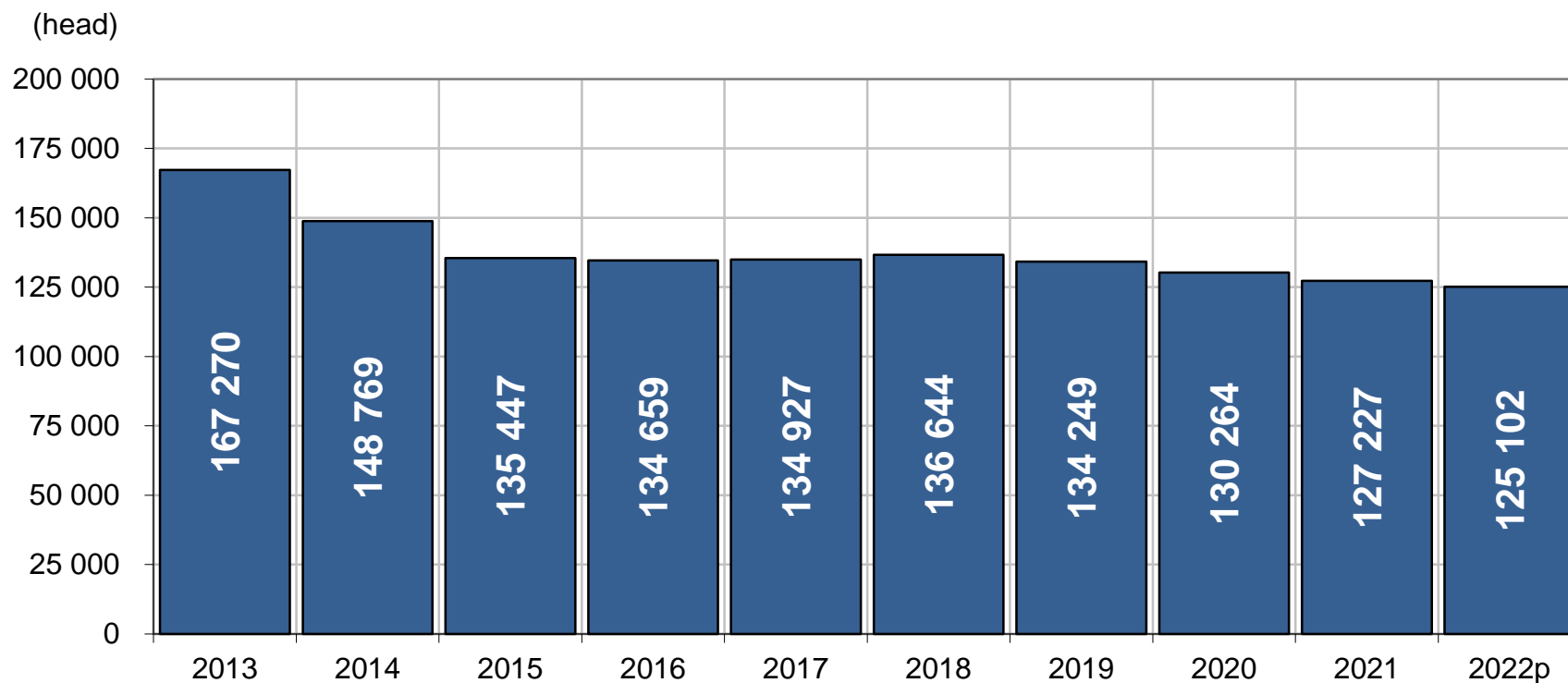
Price variation of cattle in Quebec since January 2019



Source :
• PBQ

Feeder calf

Number of beef cows in Quebec

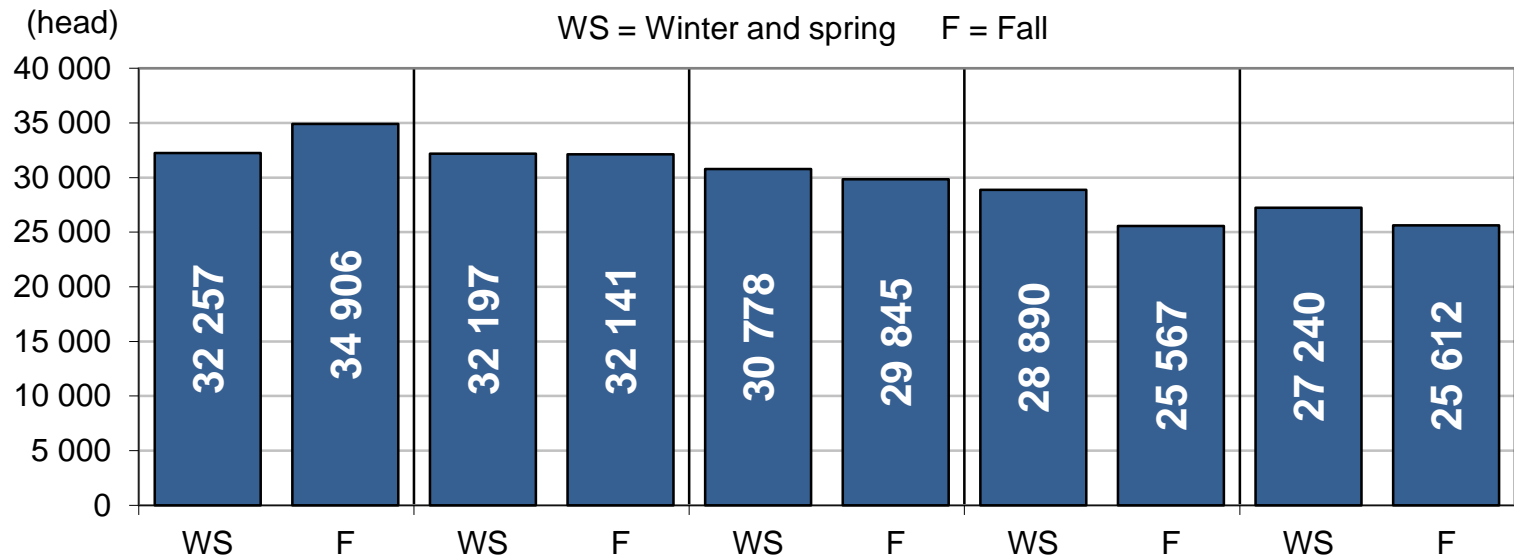


Sources :

- Number of beef cows on farms (annual average), FADQ cow calf ASRA Program

Feeder calf

Feeder calves in Quebec specialized auctions (numbers and weights)



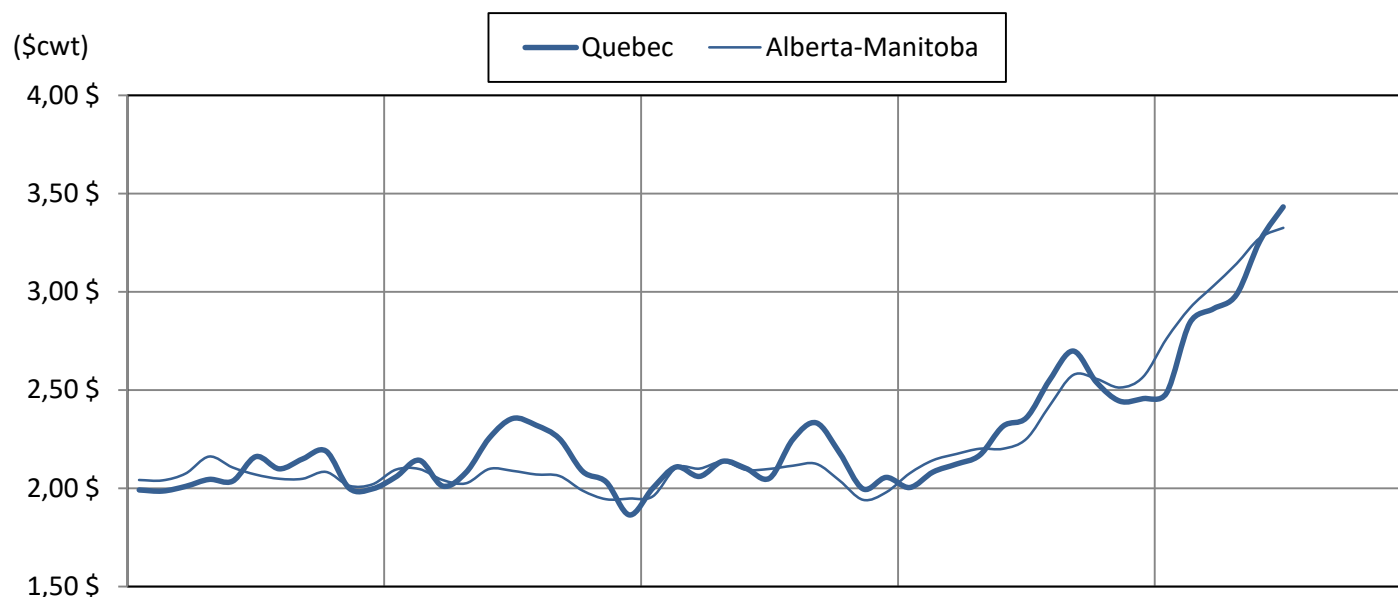
	2018	2019	2020	2021	2022
Head	67 163	64 338	60 623	54 457	52 852
Weight (lb)	657	664	667	681	676

Source :

Number and average weight of feeder calves sold in the specialized market auctions in Quebec, PBQ

Feeder calf

Price of male feeder calves (600-700 lb) Quebec and Alberta-Manitoba



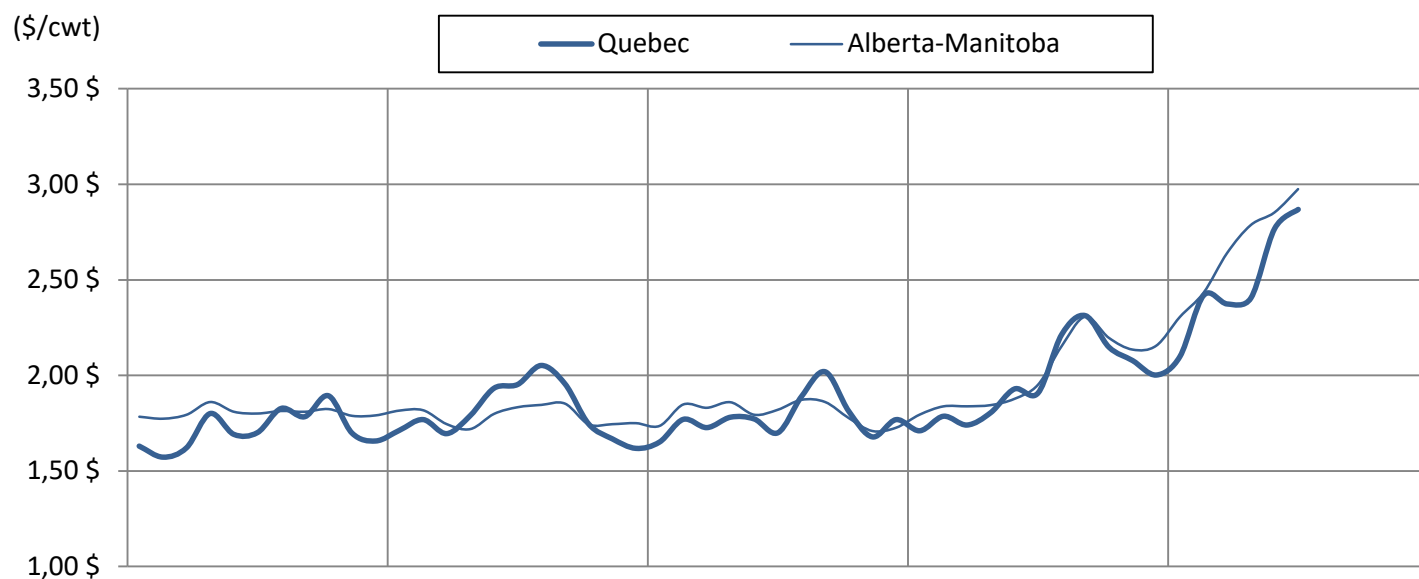
	2019	2020	2021	2022	2023
Quebec	2,06 \$	2,13 \$	2,12 \$	2,34 \$	2,99 \$
Que-(Alb-Man)	0,00 \$	0,09 \$	0,05 \$	0,01 \$	-0,09 \$

Sources :

- Quebec : Price of male feeder calves, 600 to 700 lb, sold in the specialized market auctions in Quebec, PBQ
- Alberta-Manitoba : Price of male feeder calves, 600 to 700 lb, sold in the market auctions in Alberta and Manitoba, Canfax

Feeder calf

Price of female feeder calves (600-700 lb) Quebec and Alberta-Manitoba



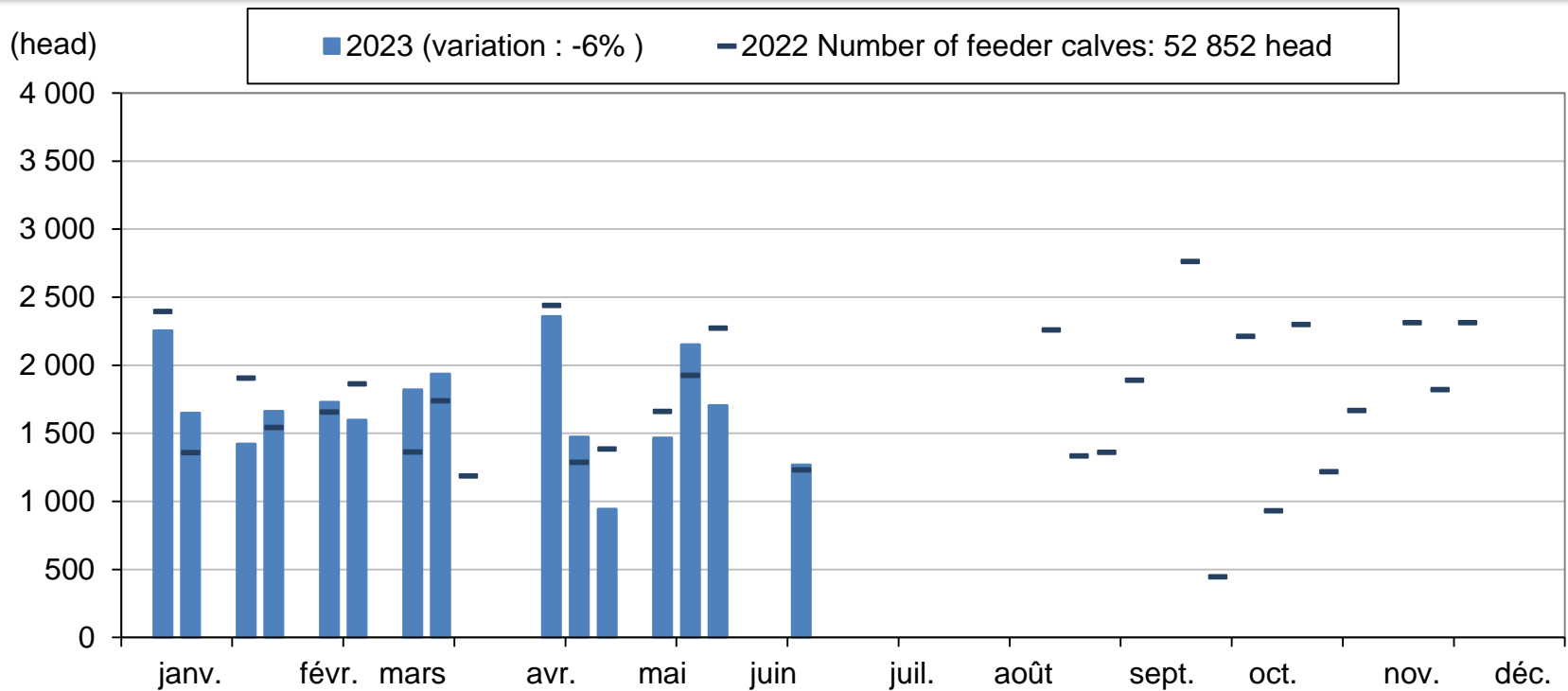
	2019	2020	2021	2022	2023
Quebec	1,81 \$	1,79 \$	1,80 \$	1,97 \$	2,49 \$
Que-(Alb-Man)	-0,09 \$	0,02 \$	-0,02 \$	-0,04 \$	-0,18 \$

Sources :

- Quebec : Price of female feeder calves, 600 to 700 lb, sold in the specialized market auctions in Quebec, PBQ
- Alberta-Manitoba : Price of female feeder calves, 600 to 700 lb, sold in the market auctions in Alberta and Manitoba, Canfax

Feeder calf

Number of feeder calves in Quebec specialized auctions 2022-2023

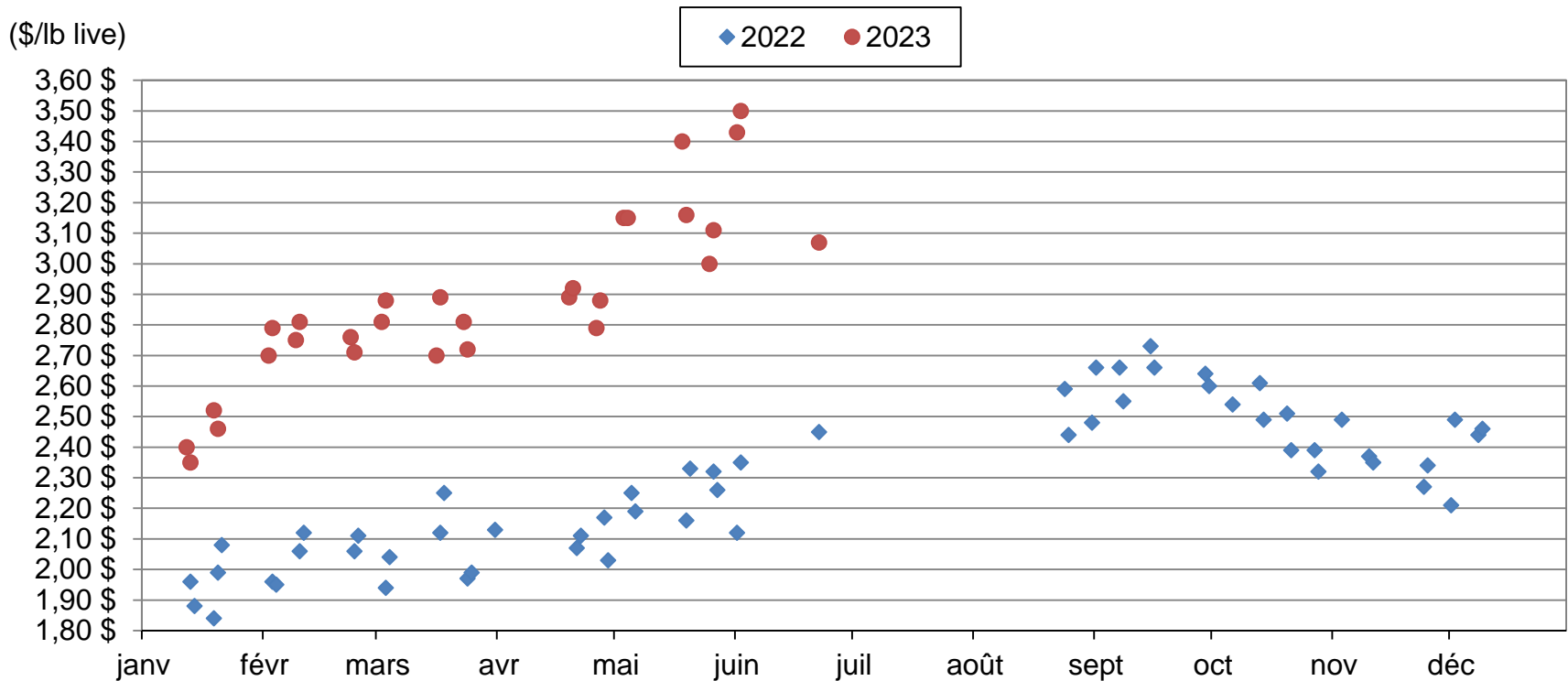


Source :
Number of feeder calves in Quebec specialized auctions in Quebec, PBQ

Feeder calf

Price of male feeder calves (600-700 lb)

Quebec specialized auctions 2022-2023



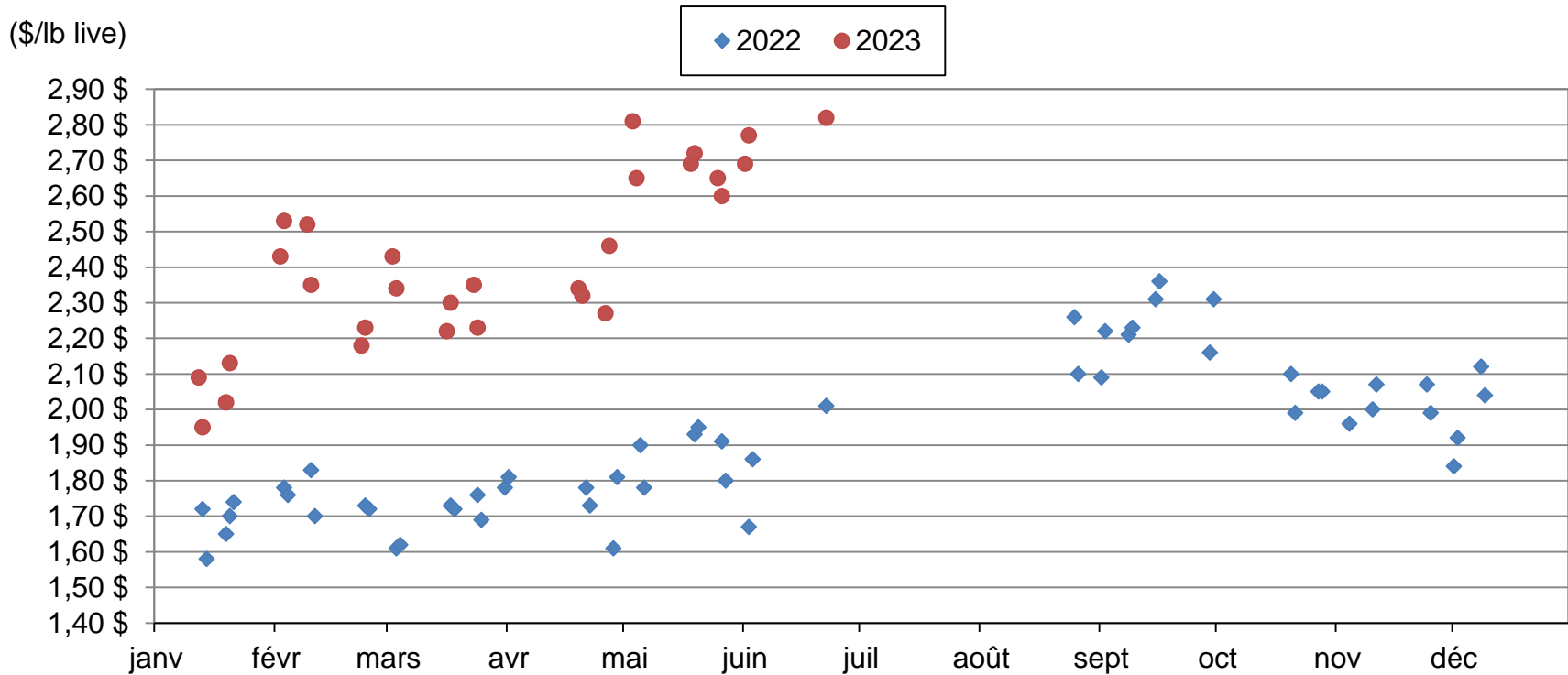
Sources :

- Quebec : Price of male feeder calves, 600 to 700 lb, sold in the specialized market auctions in Quebec, PBQ

Feeder calf

Price of female feeder calves (600-700 lb)

Quebec specialized auctions 2022-2023

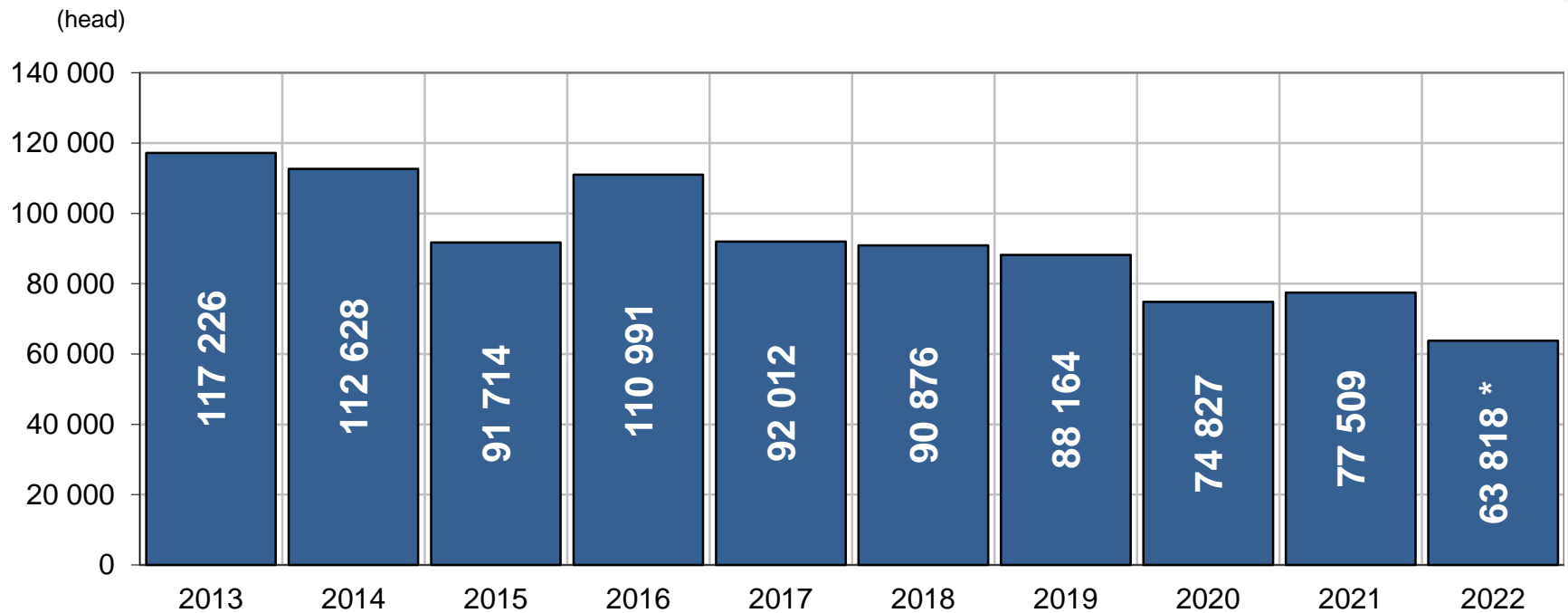


Sources :

- Quebec : Price of female feeder calves, 600 to 700 lb, sold in the specialized market auctions in Quebec, PBQ

Fed cattle

Number of cattle fed in Quebec

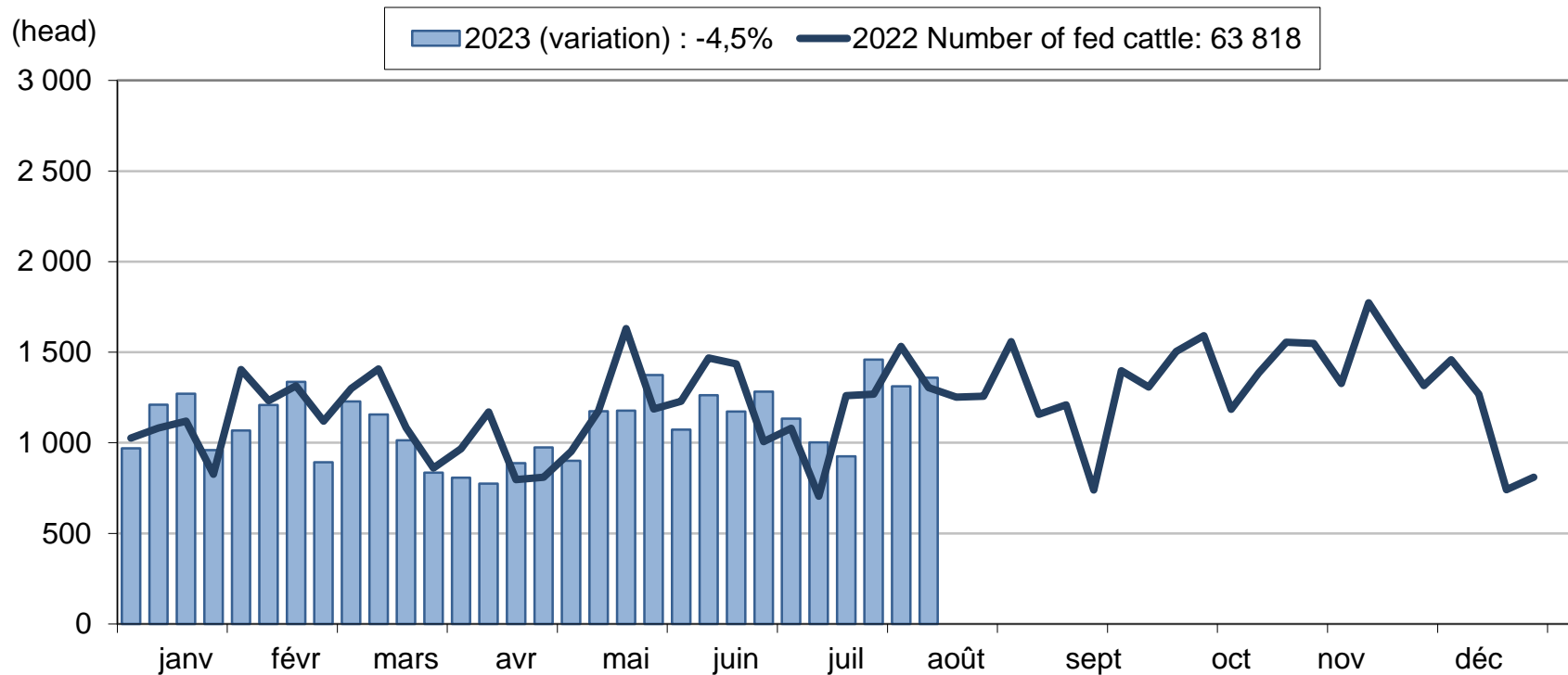


* The 2022 volume does not include sales paid directly to producers.

Source :
Number of fed cattle marketed by Quebec producers , PBQ

Fed cattle

Number of cattle fed in Quebec 2022-2023

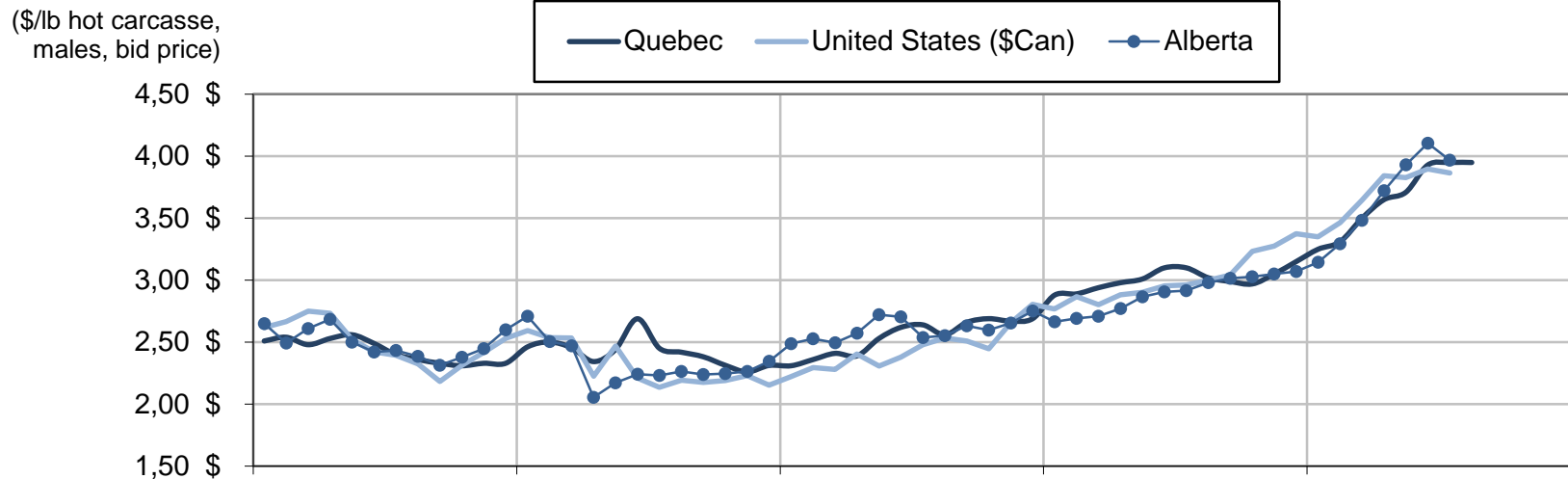


Source:

- Number of fed cattle marketed by Quebec producers , PBQ

Fed cattle

Price of fed cattle in Quebec, Alberta and United-States



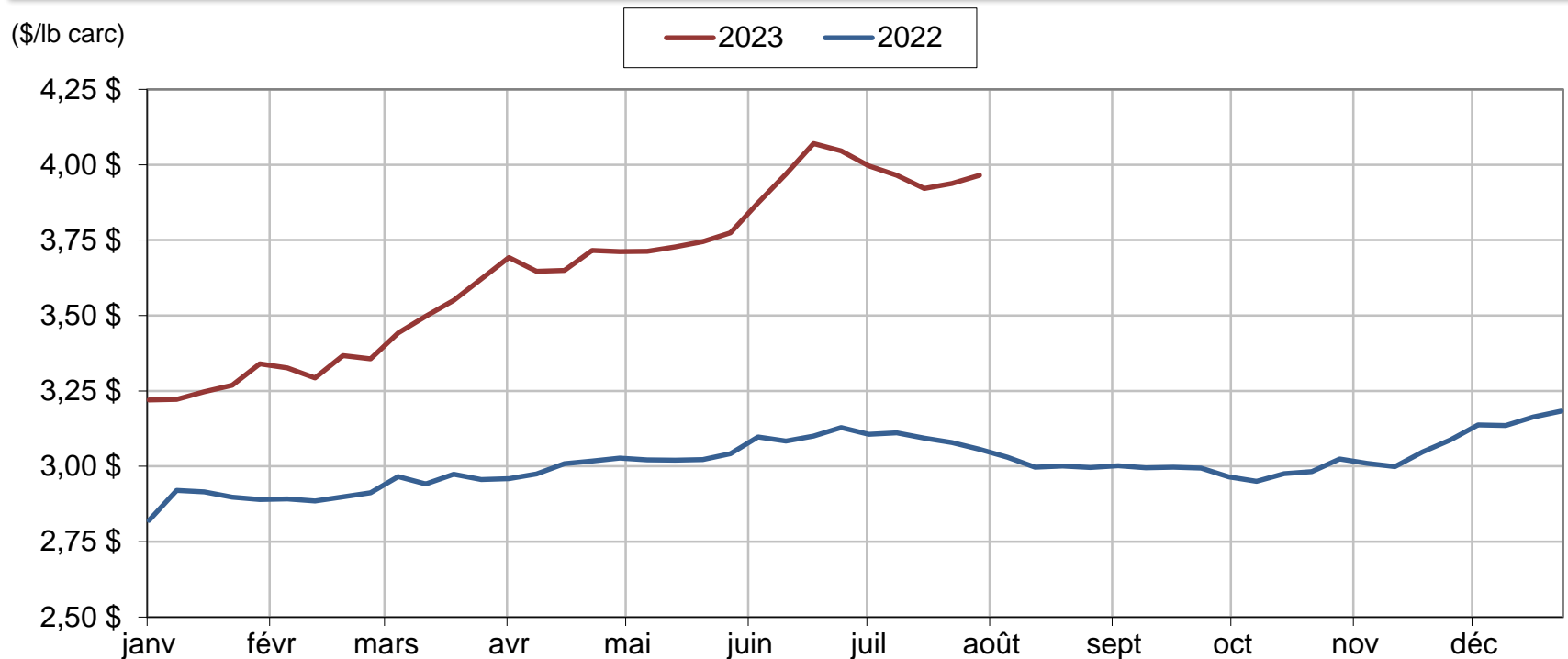
	2019	2020	2021	2022	2023
Quebec	2,43 \$	2,42 \$	2,54 \$	3,01 \$	3,66 \$
Que-Ont	-0,03 \$	0,01 \$	-0,03 \$	-0,03 \$	-0,04 \$
Que-US	-0,06 \$	0,12 \$	0,10 \$	0,00 \$	-0,04 \$
Que-Alb	-0,06 \$	0,11 \$	-0,06 \$	0,12 \$	-0,01 \$

Sources :

- Quebec : Bid price for steers, complete loads, sold to Canada and United-States, spot market, FOB, PBQ
- Ontario : Bid price for steers, direct sales, OCA
- Alberta : Bid price for steers, direct sales, Canfax
- United-States : Bid price for steers, direct sales, Five Area, USDA

Fed cattle

Price of fed cattle in Quebec 2022-2023

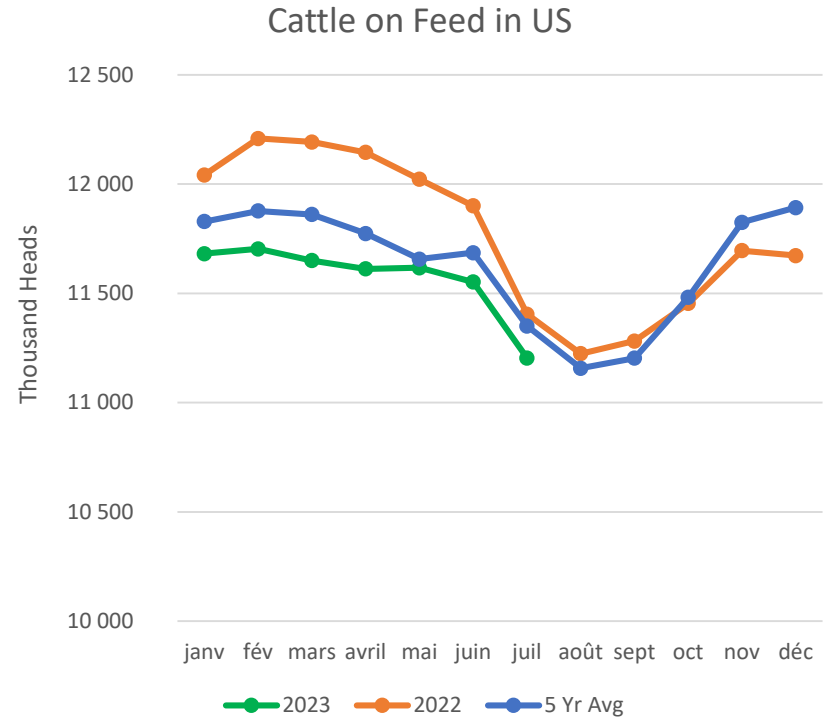
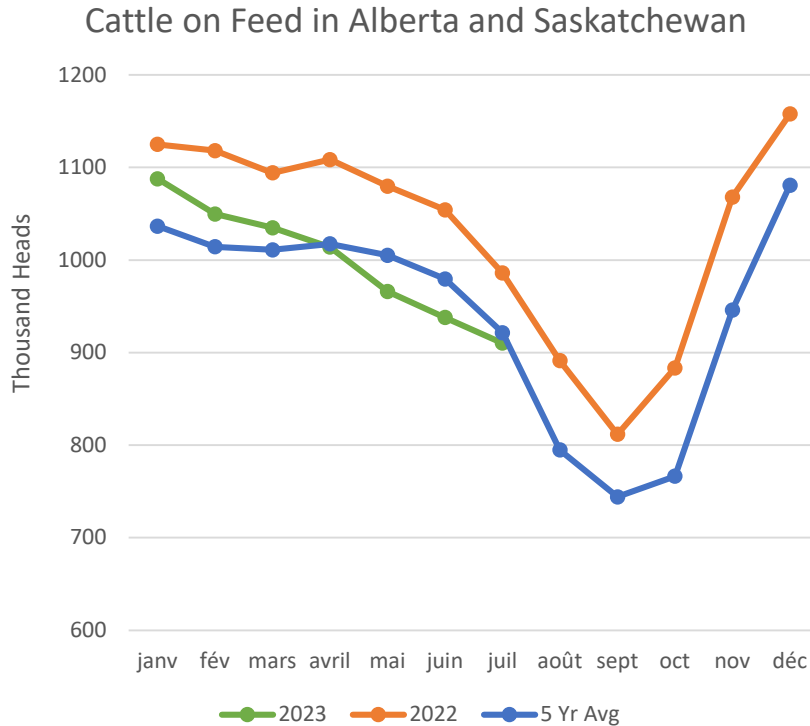


Sources :

- Bid price for steers, complete loads, sold to Canada and United-States, spot market, FOB, PBQ

Fed cattle

Cattle on Feed in Western Canada and United States

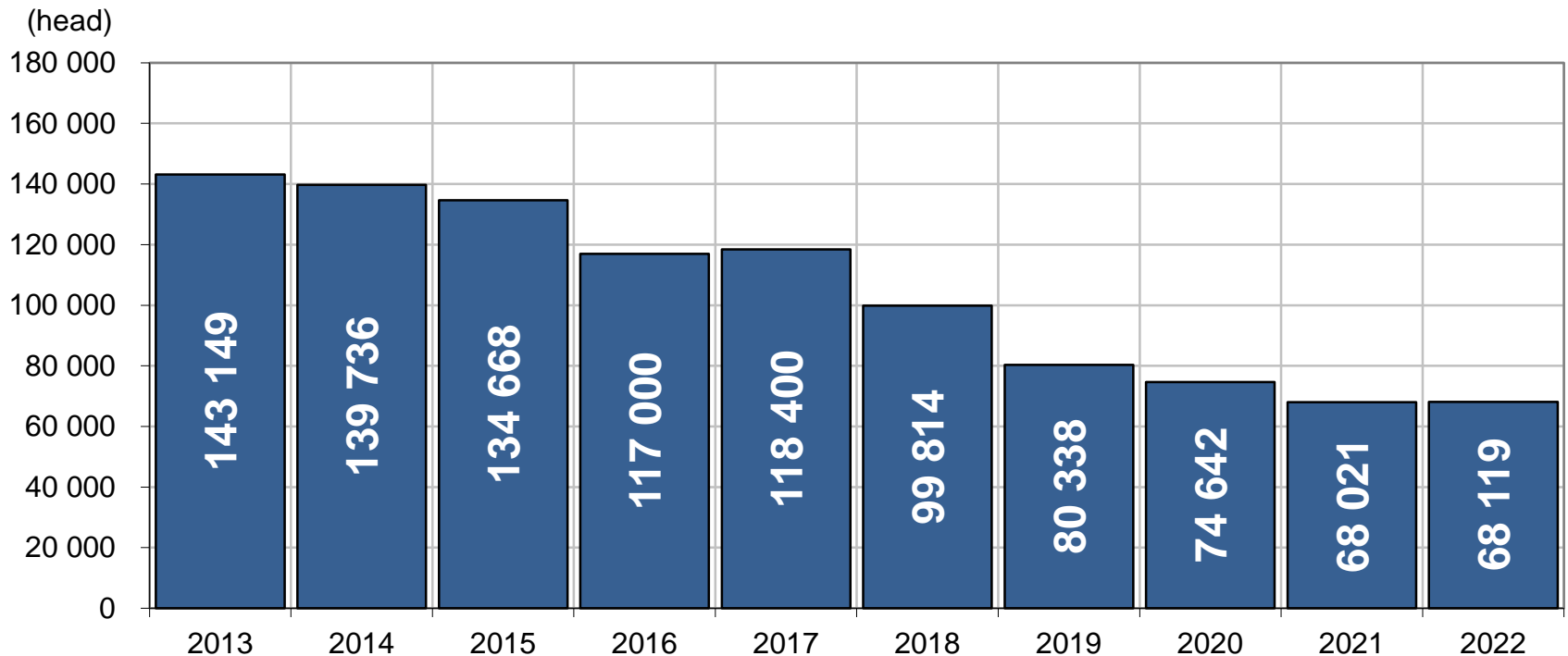


Sources:

- Canfax , number on feed on 1000+ Feedlot
- USDA, number on feed on 1000+ Feedlot

Milk-fed veal

Number of calves fed in Quebec



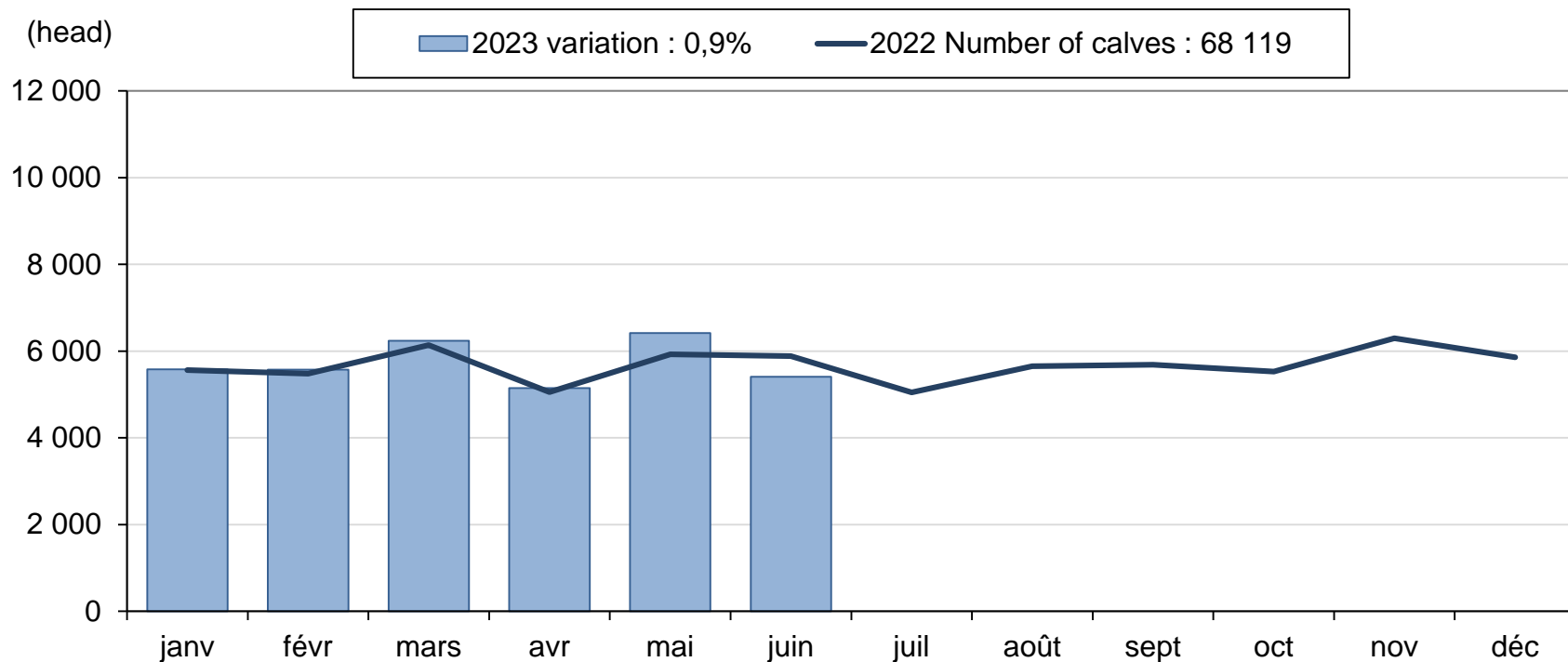
Sources :

- Quebec: Number of calves fed by Quebec producers, PBQ

Milk-fed veal

Number of calves fed in Quebec

2022-2023

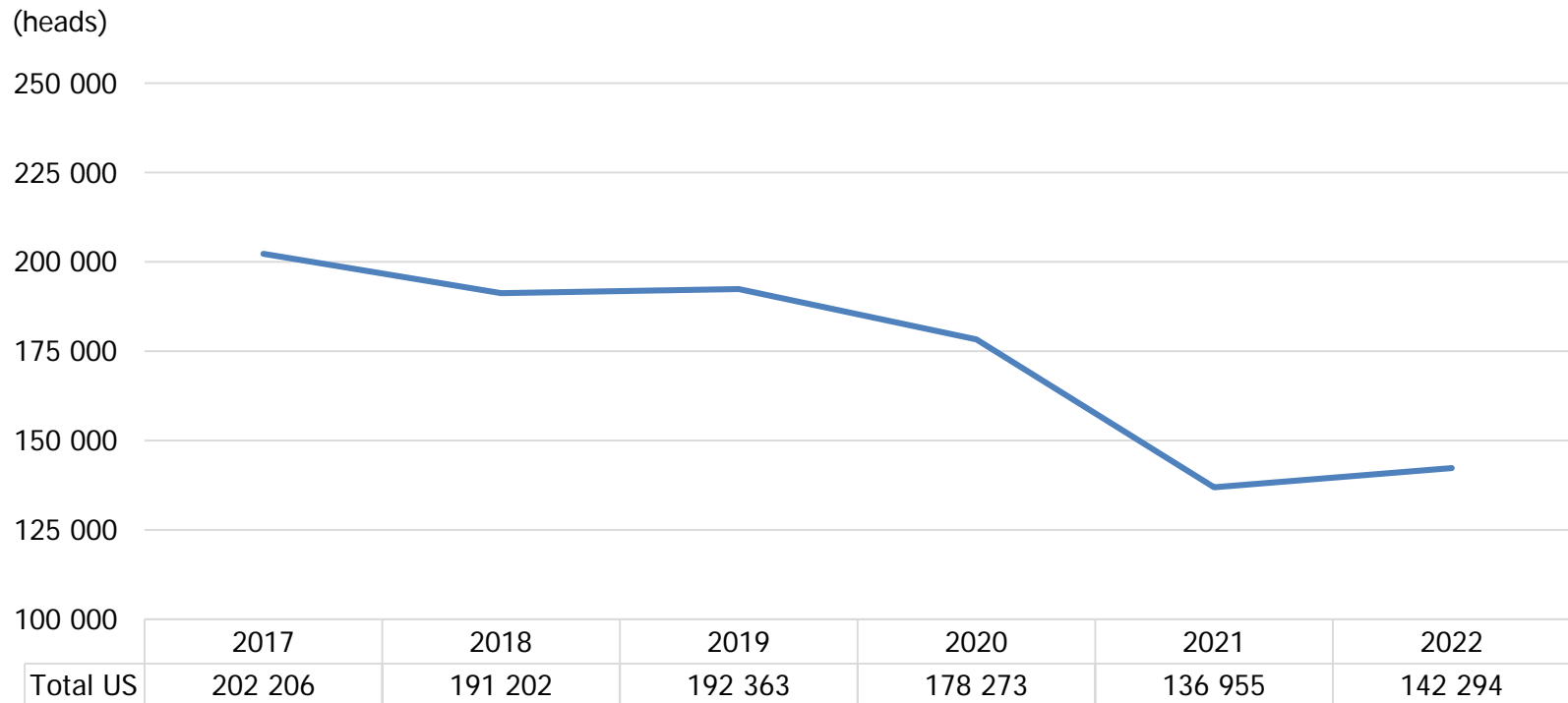


Sources :

- Quebec: Number of calves fed by Quebec producers, PBQ

Milk-fed veal

Number of calves slaughtered in United-States



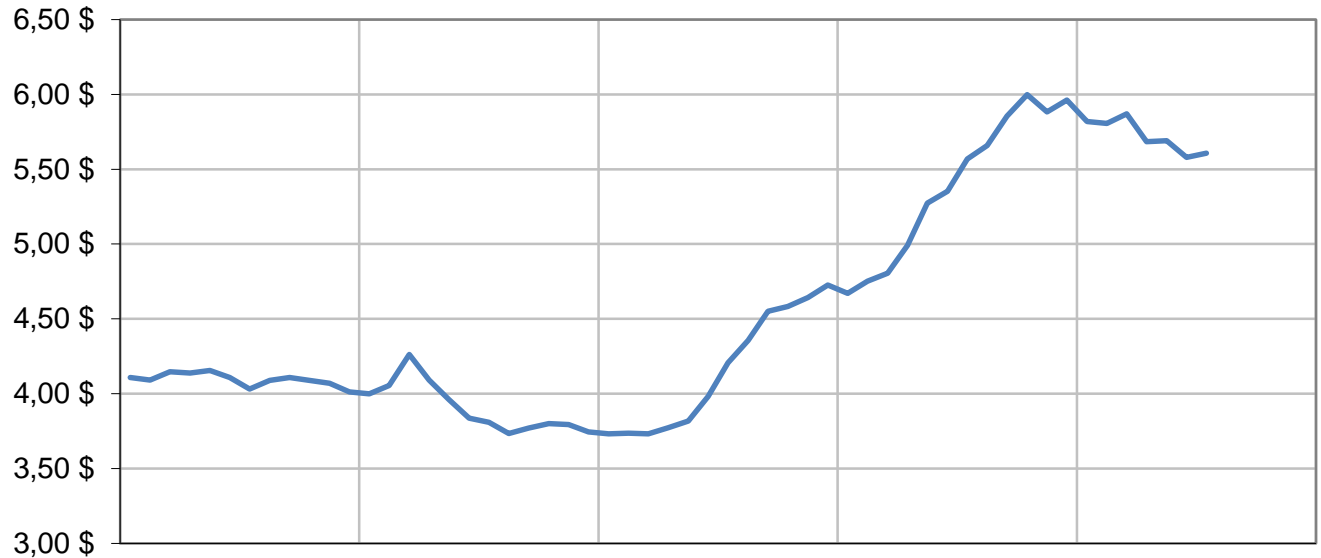
Sources :

- Number of special fed veal slaughtered in North-east and North-central of United-States, USDA

Milk-fed veal

Price of milk-fed veal calves in United-States

(\$ CAN/lb carcass hide off)



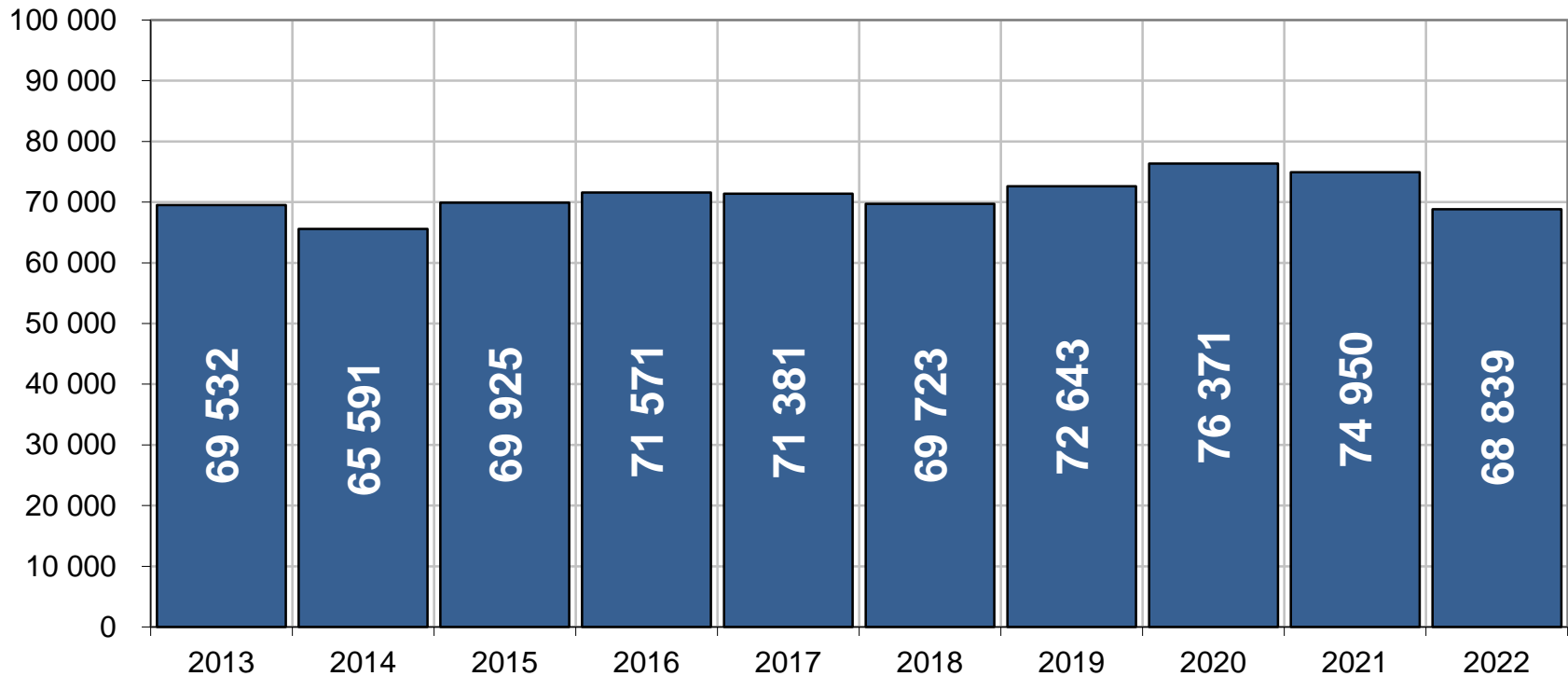
	2019	2020	2021	2022	2023
USA	4,10 \$	3,90 \$	4,15 \$	5,40 \$	5,72 \$

Sources :

- USA : USDA converted to \$ CAN. Gross price.

Grain-fed veal

Number of calves fed in Quebec

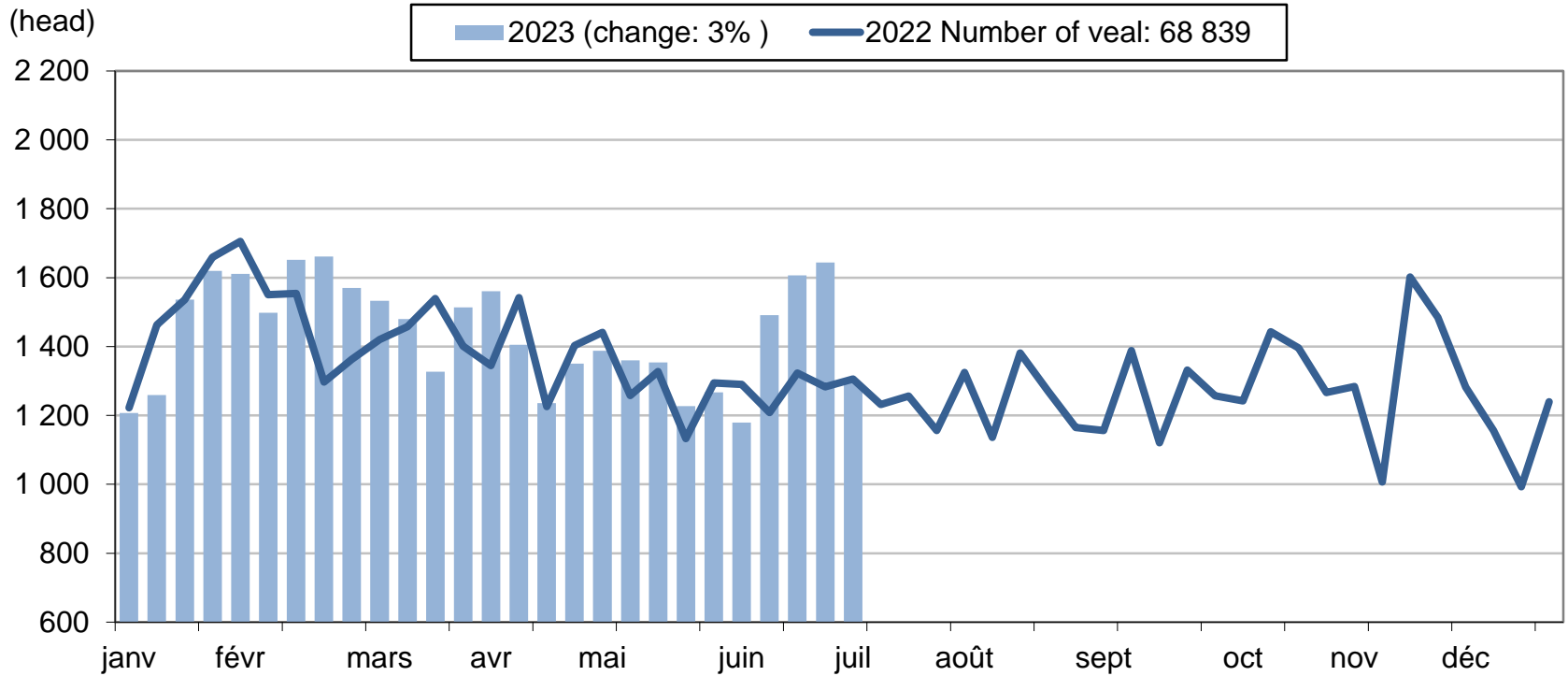


Sources :

- Quebec: Number of calves fed by Quebec producers, PBQ

Grain-fed veal

Number of calves fed in Quebec 2022-2023

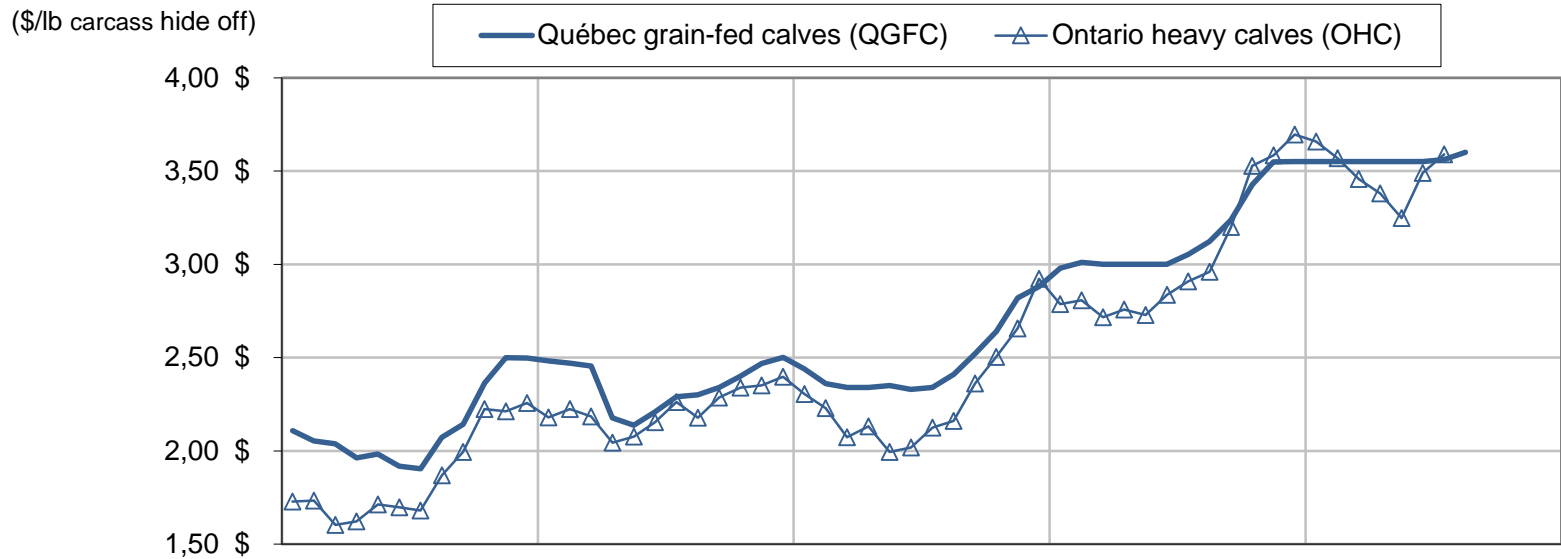


Sources :

- Quebec: Number of calves fed by Quebec producers, PBQ

Grain-fed veal

Price of grain-fed veal calves in Quebec and Ontario



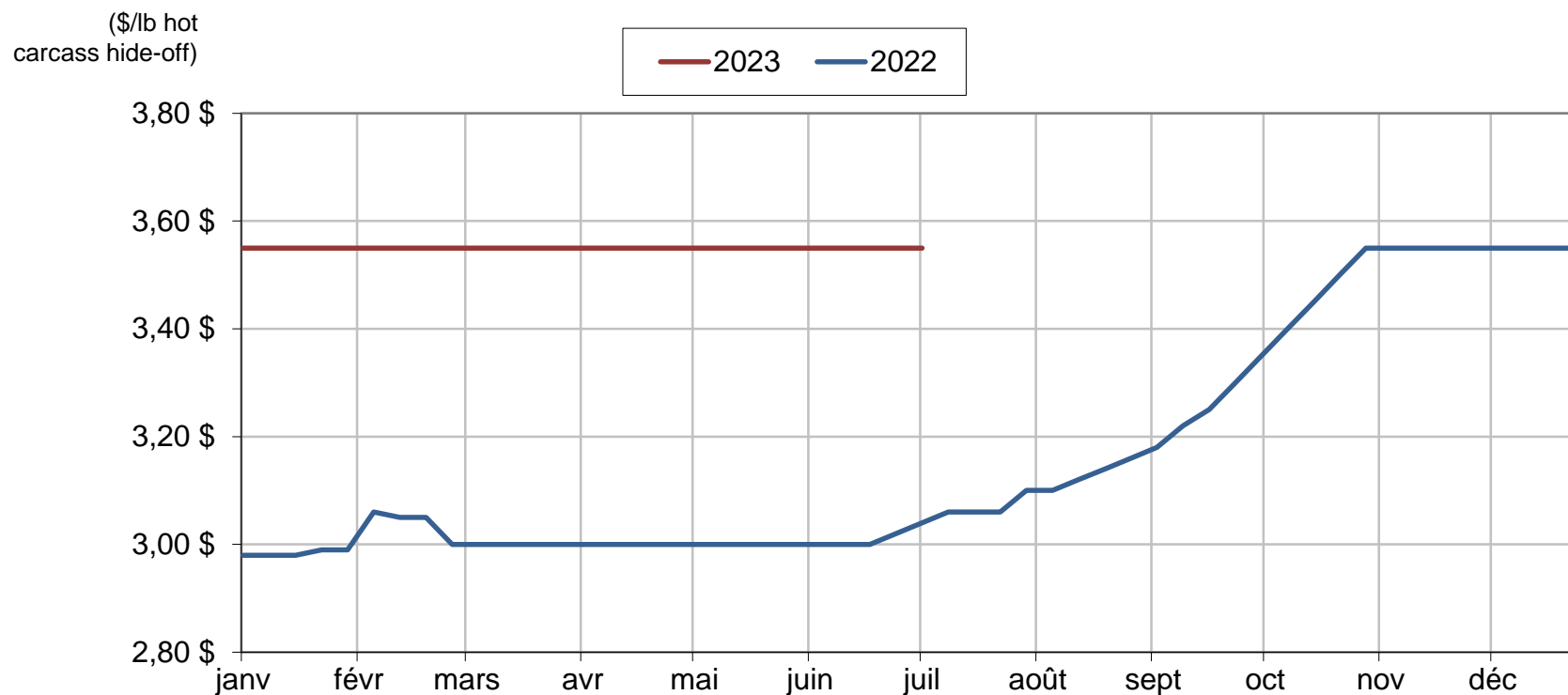
	2019	2020	2021	2022	2023
QGFC	2,13 \$	2,35 \$	2,48 \$	3,16 \$	3,56 \$
QGFC-OHC	0,27 \$	0,13 \$	0,19 \$	0,12 \$	0,07 \$

Sources :

- Quebec : Net price (auction price minus floor price program), PBQ
- Ontario : weekly price, category over 600 lbs, OCA

Grain-fed veal

Price of grain-fed veal calves in Quebec 2022-2023

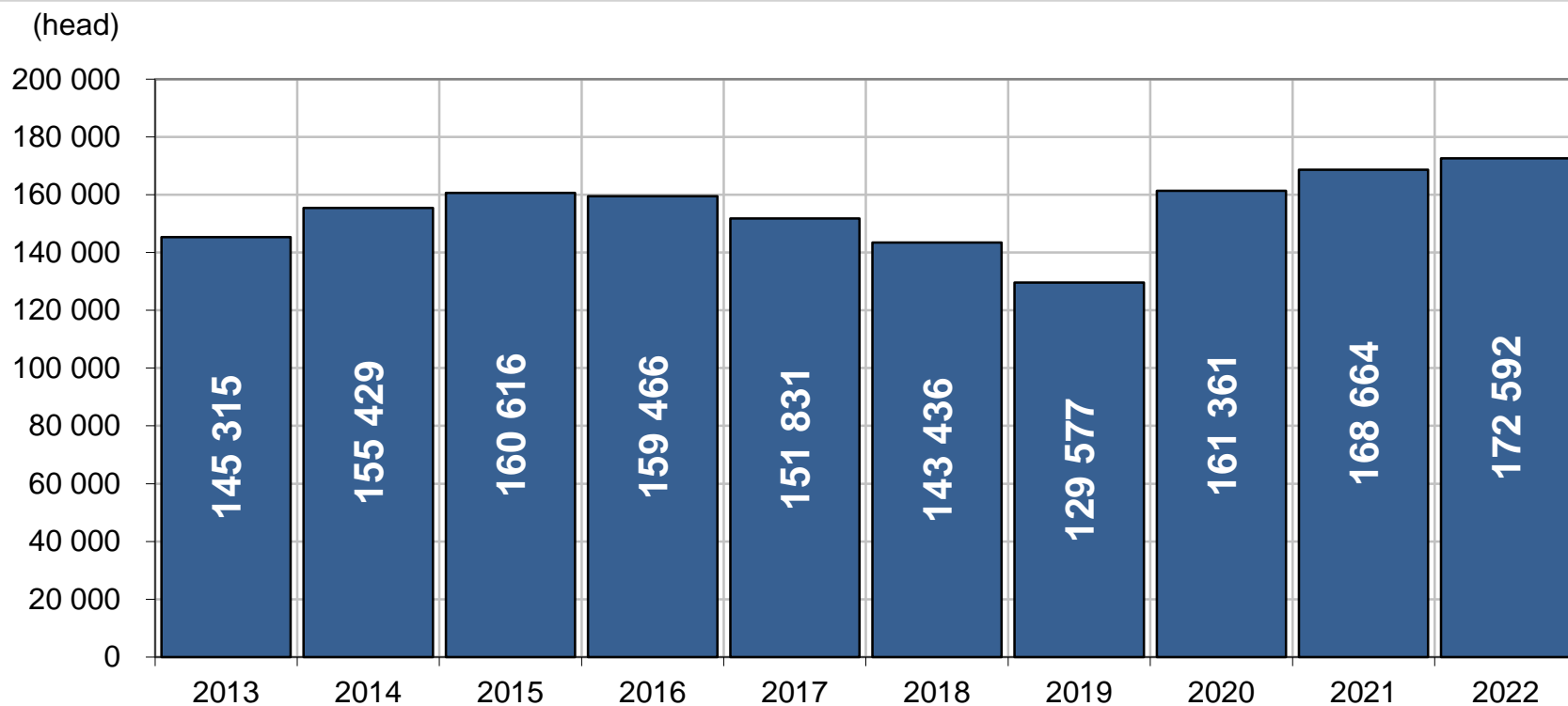


Sources :

- Quebec : Net price (auction price minus floor price program), PBQ

Bob calves

Number of bob calves marketed in Quebec

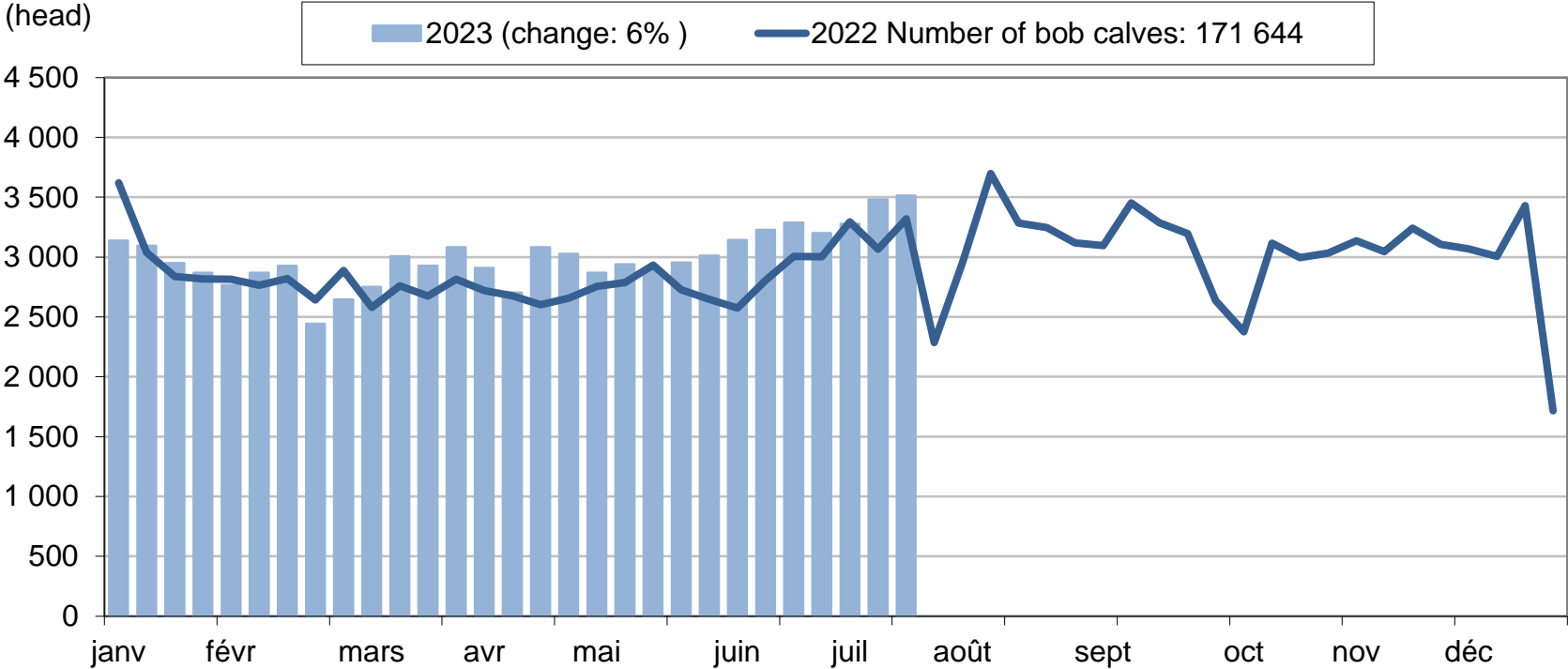


Source :

- Number of calves marketed by Quebec producers, PBQ

Bob calves

Number of bob calves marketed in Quebec 2022-2023

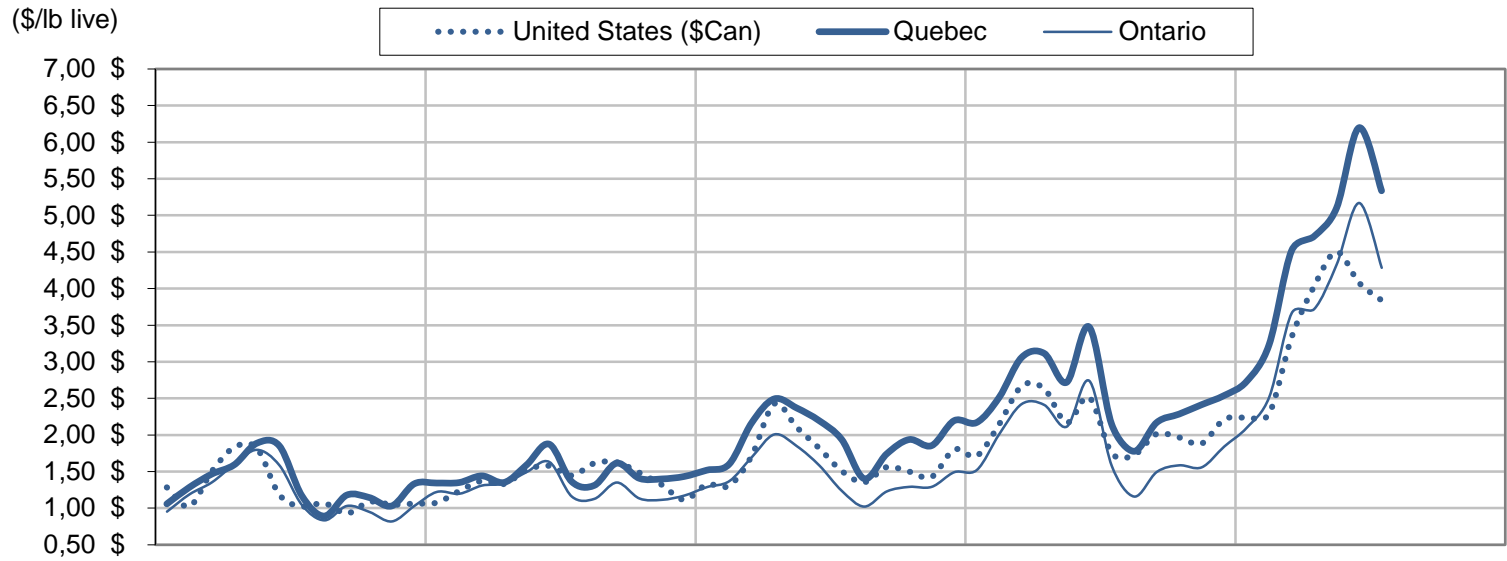


Sources :

- Number of calves marketed by Quebec producers, PBQ

Bob calves

Price of good replacement bob calves in Quebec, Ontario and United-States



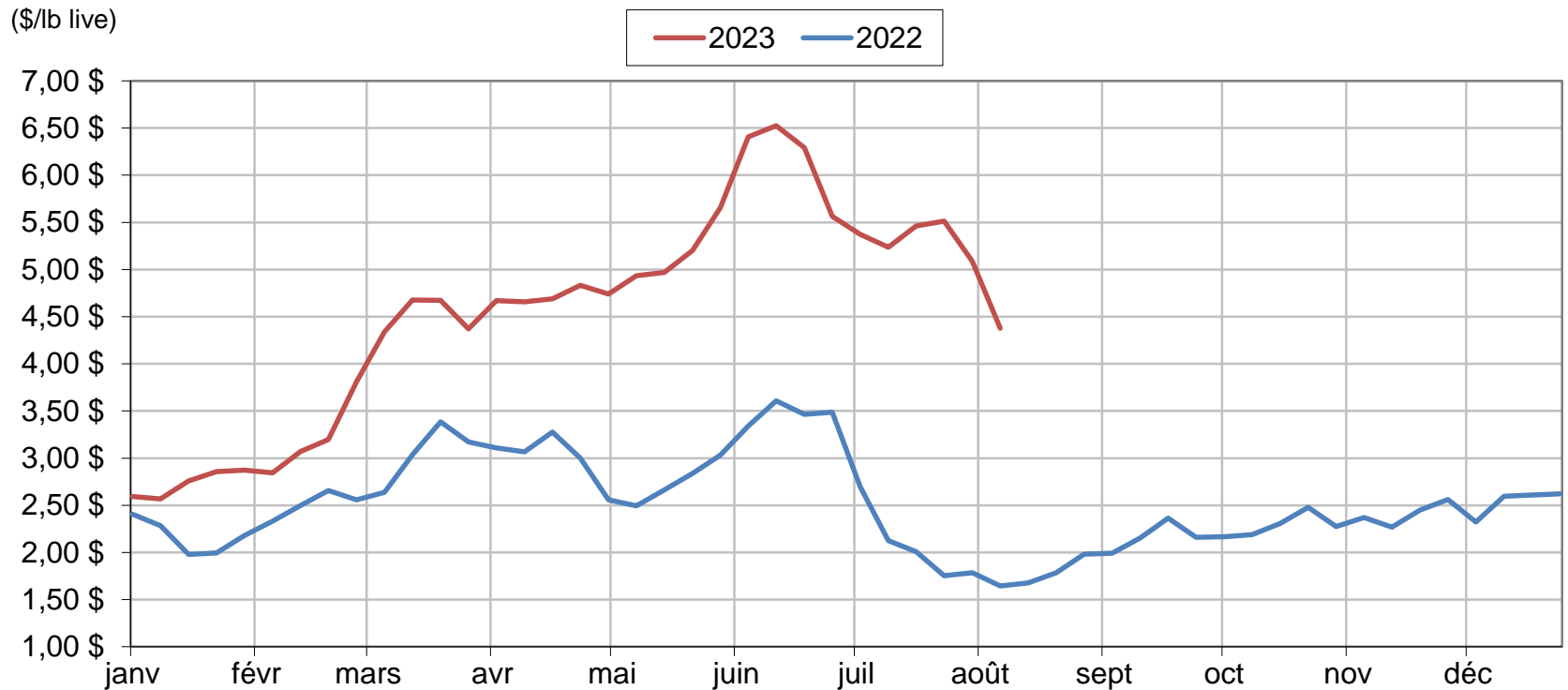
	2019	2020	2021	2022	2023
Quebec	1,32 \$	1,46 \$	1,95 \$	2,53 \$	4,54 \$
Que-US	0,08 \$	0,06 \$	0,42 \$	0,41 \$	1,09 \$
Que-Ont	0,14 \$	0,18 \$	0,50 \$	0,66 \$	0,84 \$

Sources :

- Quebec : Price of good replacement bob calves marketed in Quebec auctions, PBQ
- Ontario : Price of male replacement bob calves marketed in Ontario auctions, OCA
- United States : Price of male replacement bob calves marketed in New Holland, Pennsylvania auctions, converted in \$ CAN

Bob calves

Price of good replacement bob calves in Quebec 2022-2023

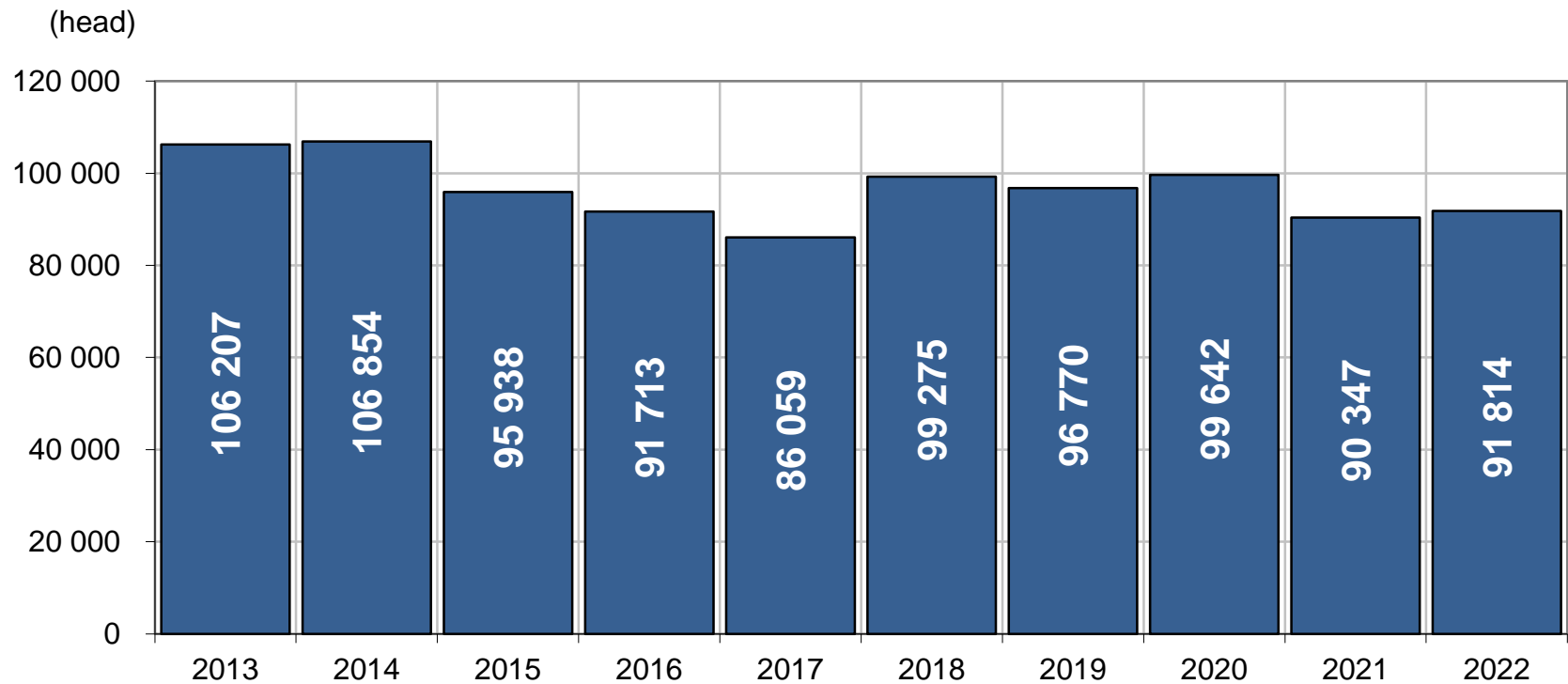


Sources :

- Quebec : Price of good replacement bob calves marketed in Quebec auctions, PBQ

Cull cattle

Number of cull cows marketed in Quebec

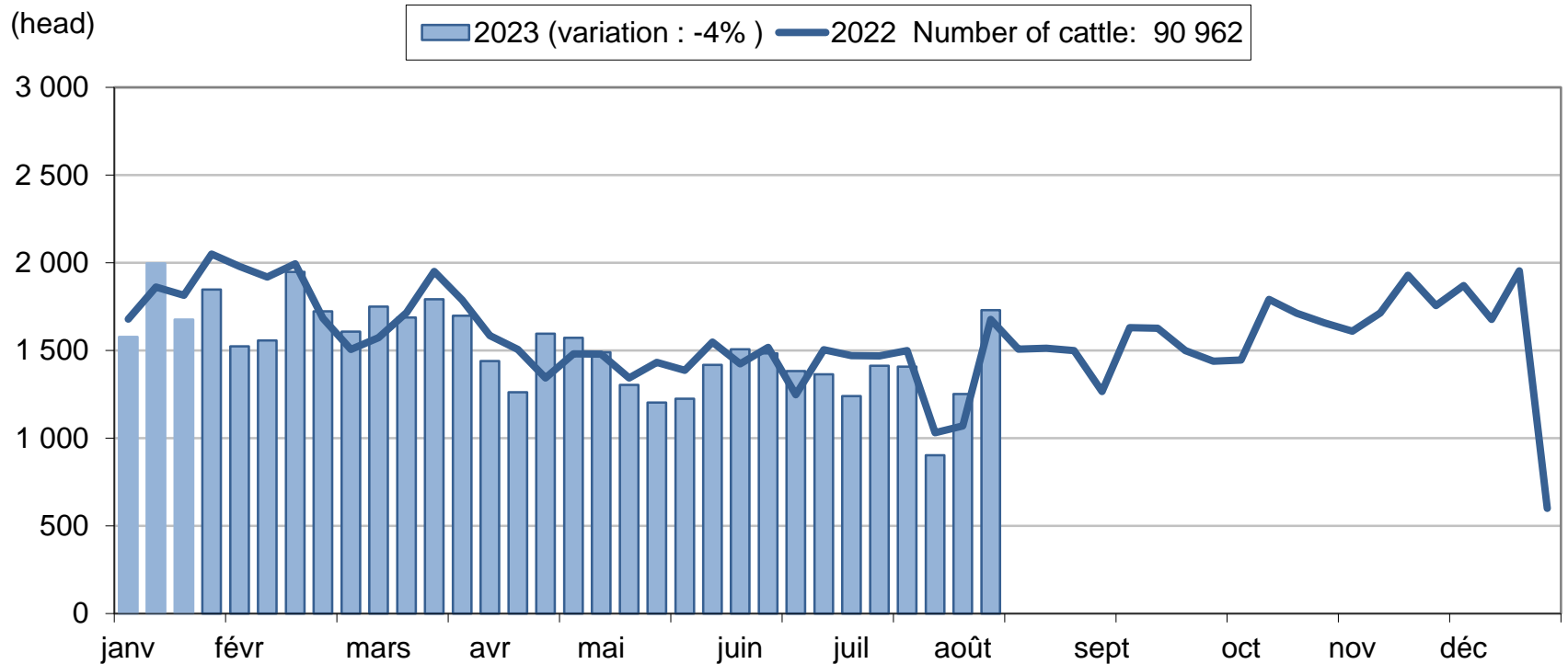


Source :

- Number of cull cows marketed by Quebec producers, PBQ

Cull cattle

Number of cull cows marketed in Quebec 2022-2023

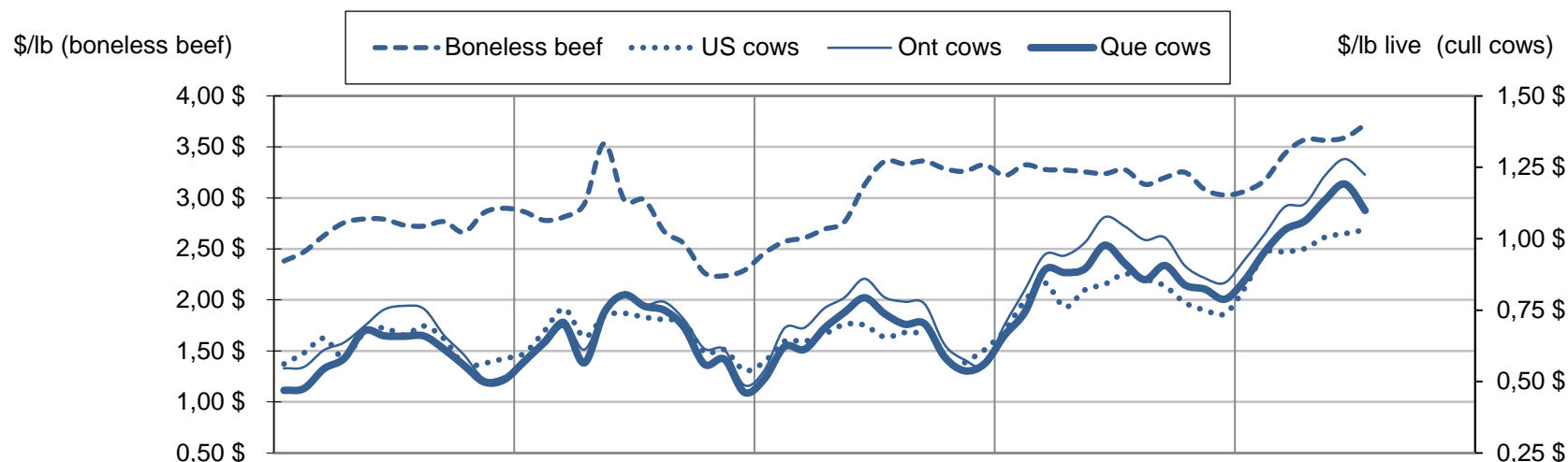


Source :

- Number of calves marketed by Quebec producers, PBQ

Cull cattle

Price of cull cows in Quebec, Ontario, Alberta and United-States



	2019	2020	2021	2022	2023
Boneless beef	2,70 \$	2,74 \$	3,01 \$	3,21 \$	3,45 \$
Que \$/cow	805 \$	912 \$	910 \$	1 187 \$	1 466 \$
Que \$/lb	0,58 \$	0,65 \$	0,65 \$	0,85 \$	1,05 \$
Que-US	-0,05 \$	-0,02 \$	0,00 \$	0,05 \$	0,08 \$
Que-Ont	-0,06 \$	-0,02 \$	-0,05 \$	-0,08 \$	-0,08 \$

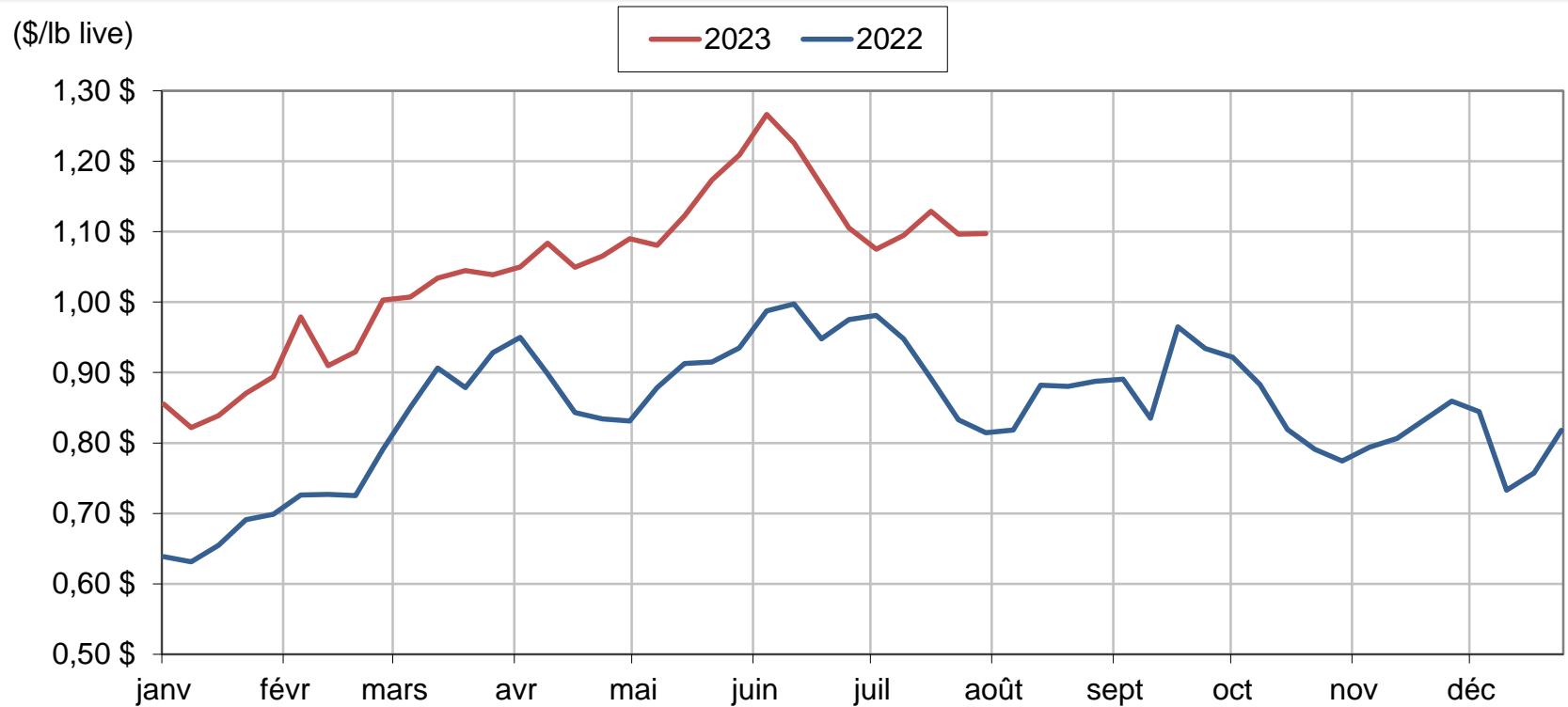
Sources :

- Boneless beef : Wholesale price, domestic cow 85%, BFO
- Quebec : Price of cull cows marketed in Quebec auctions, PBQ
- Ontario : Price of cull cows marketed in Ontario auctions, OCA
- Alberta. : Price of D1-D2 cull cows marketed in Alberta auctions, Canfax
- United States : Price of lean cull cows marketed in New Holland, Pennsylvania auctions, converted in \$ CAN

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Cull cattle

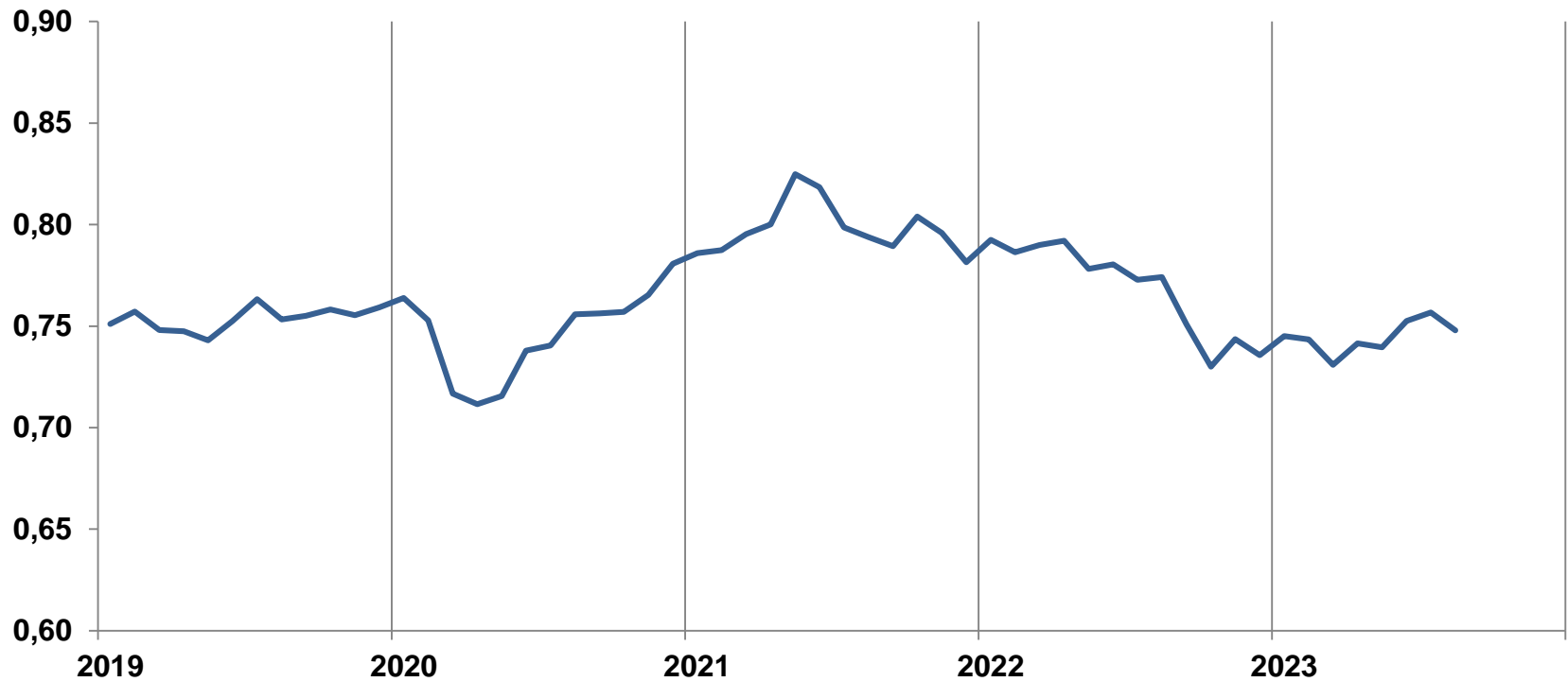
Price of cull cows in Quebec 2022-2023



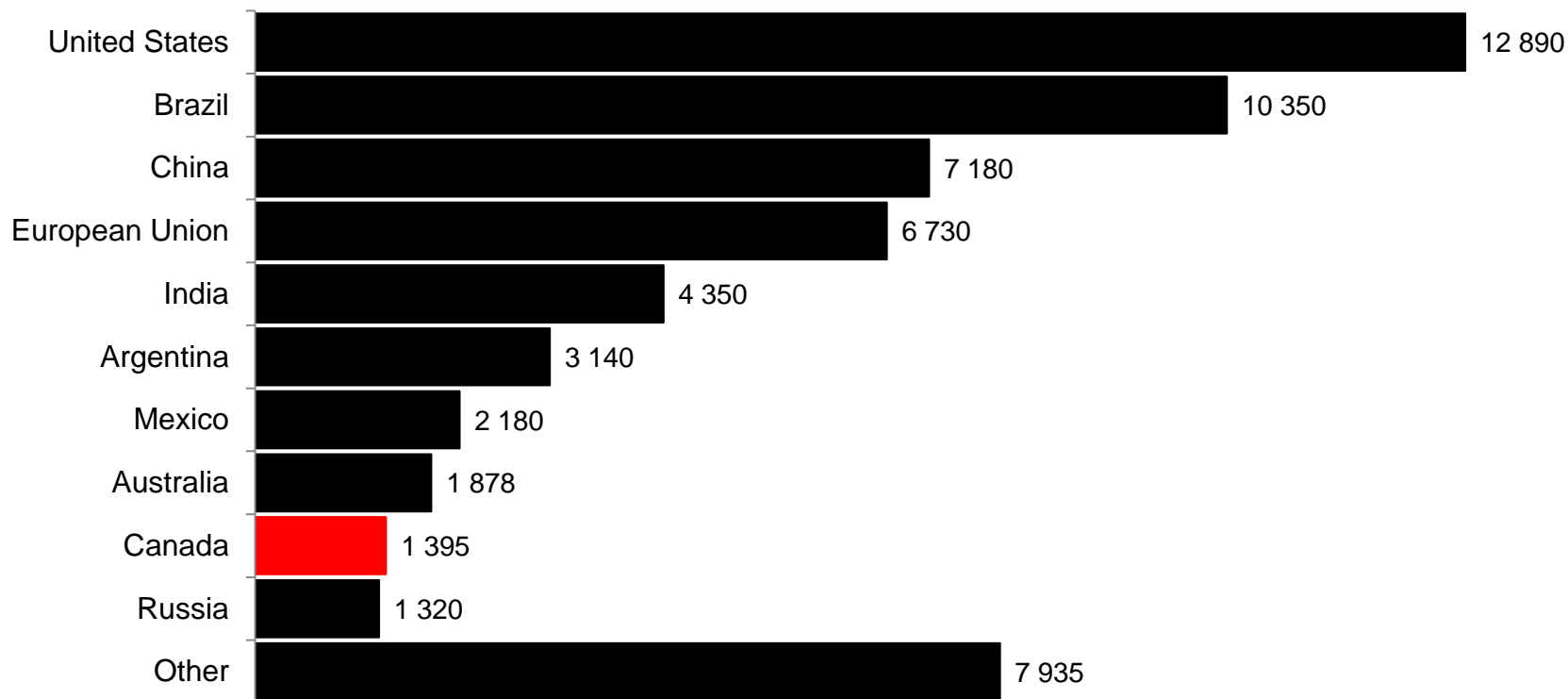
Sources :

- Quebec : Price of cull cows marketed in Quebec auctions, PBQ

Exchange rate \$ CAN / \$ US



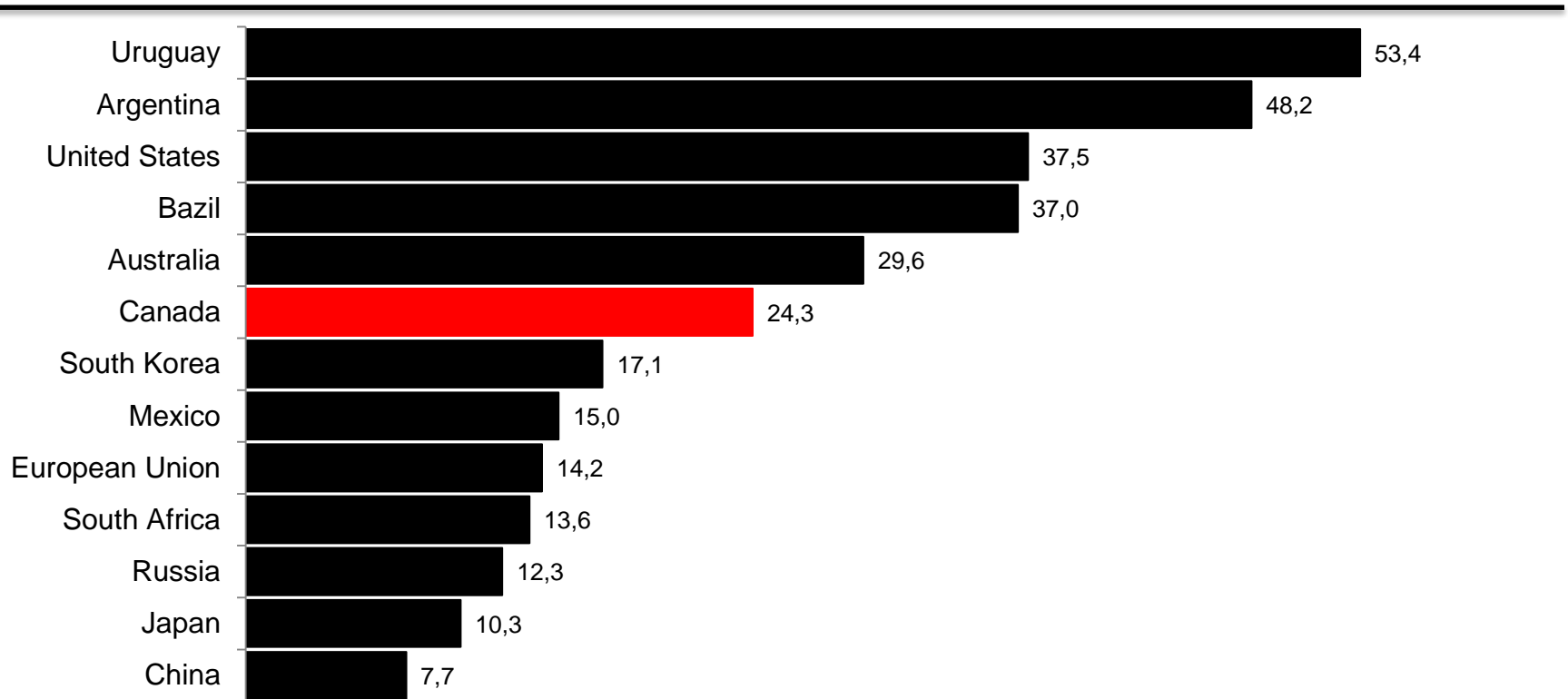
Beef and veal net production (1000 t, cwe) – 2022



Source :

- Canfax (USDA, PSD Online)

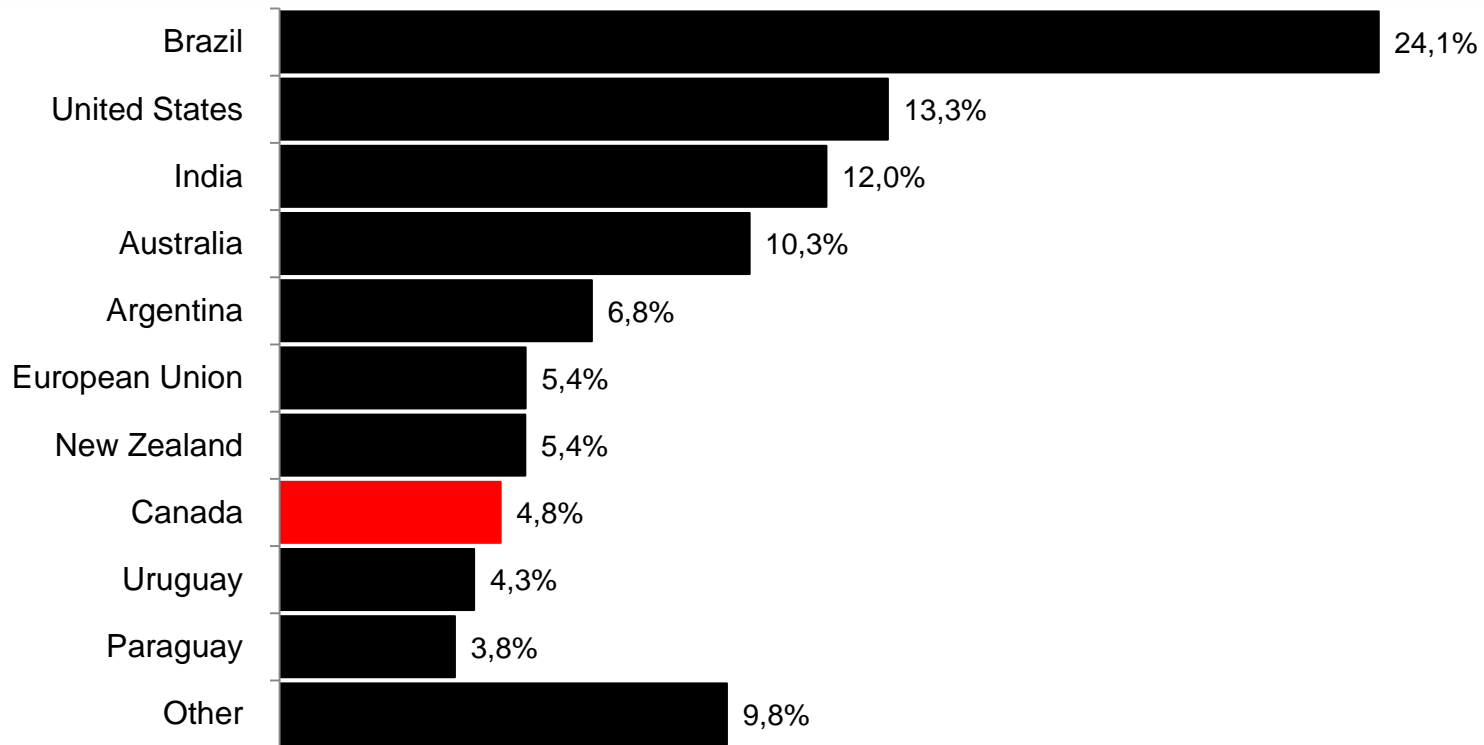
Beef and veal meat consumption by countries (Kg/person, cwe) – 2023F



Source :

- Canfax (GIRA)

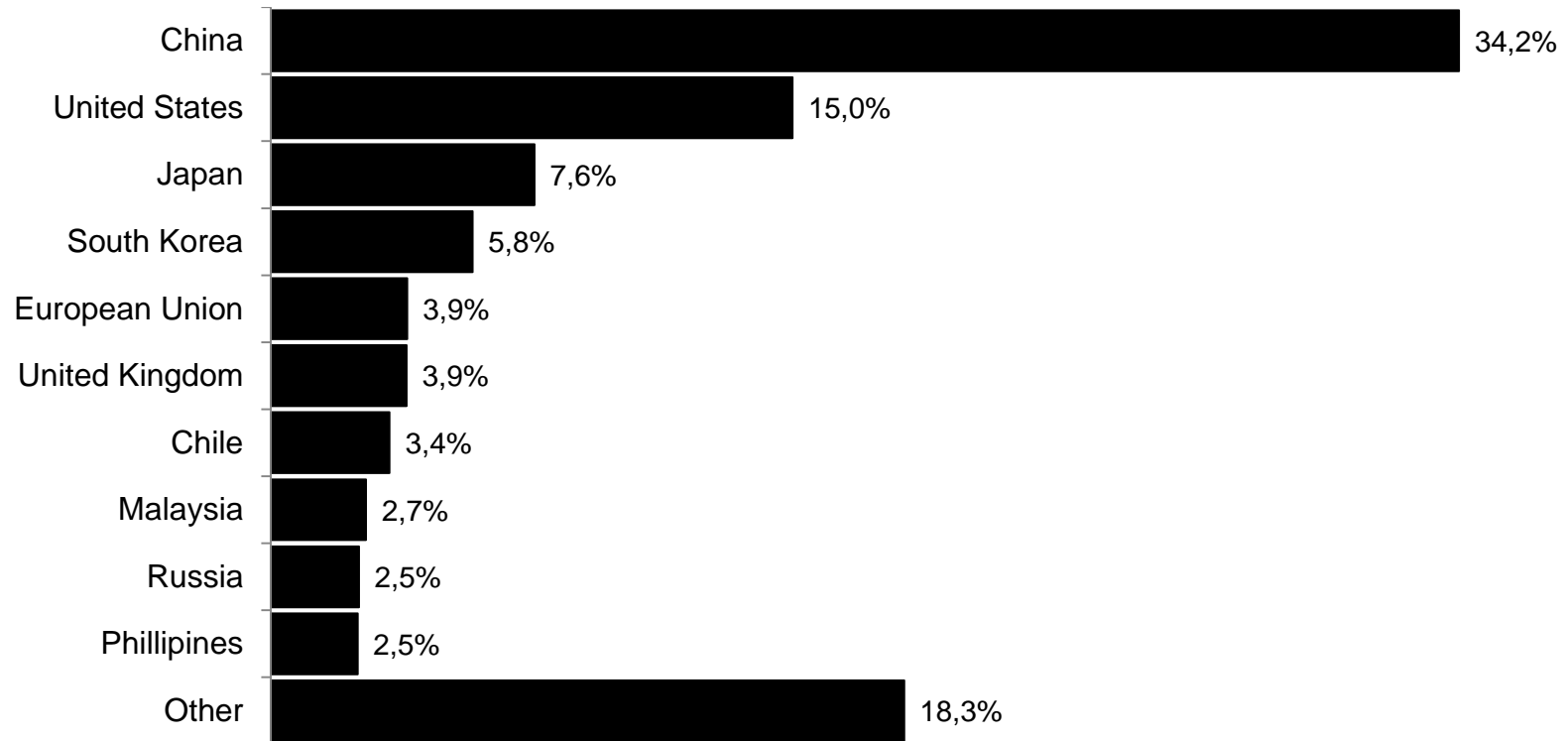
World top beef exporters (% world) – 2022



Source :

- Canfax (USDA, PSD Online)

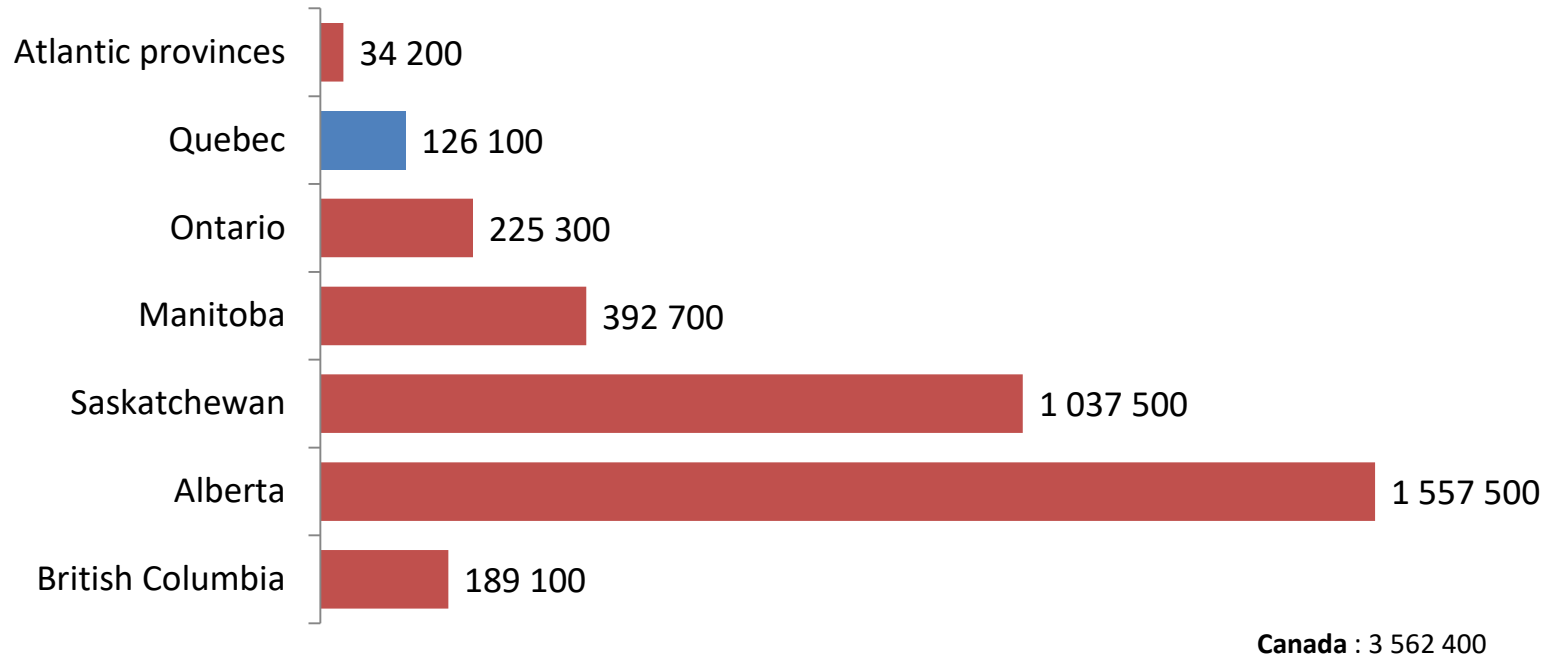
World top beef importers (% world) - 2022



Source :

- Canfax (USDA, PSD Online)

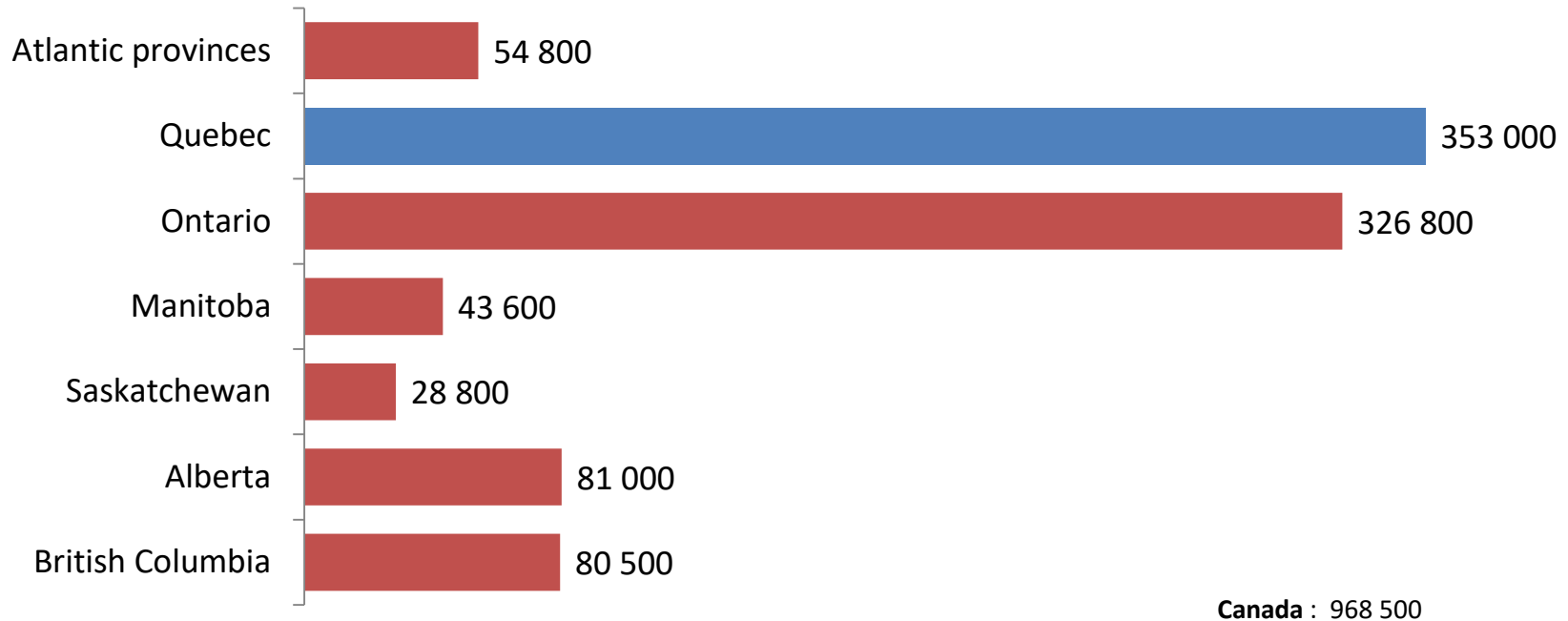
Beef Cow inventory in Canada 2023



Source :

- Statistique Canada

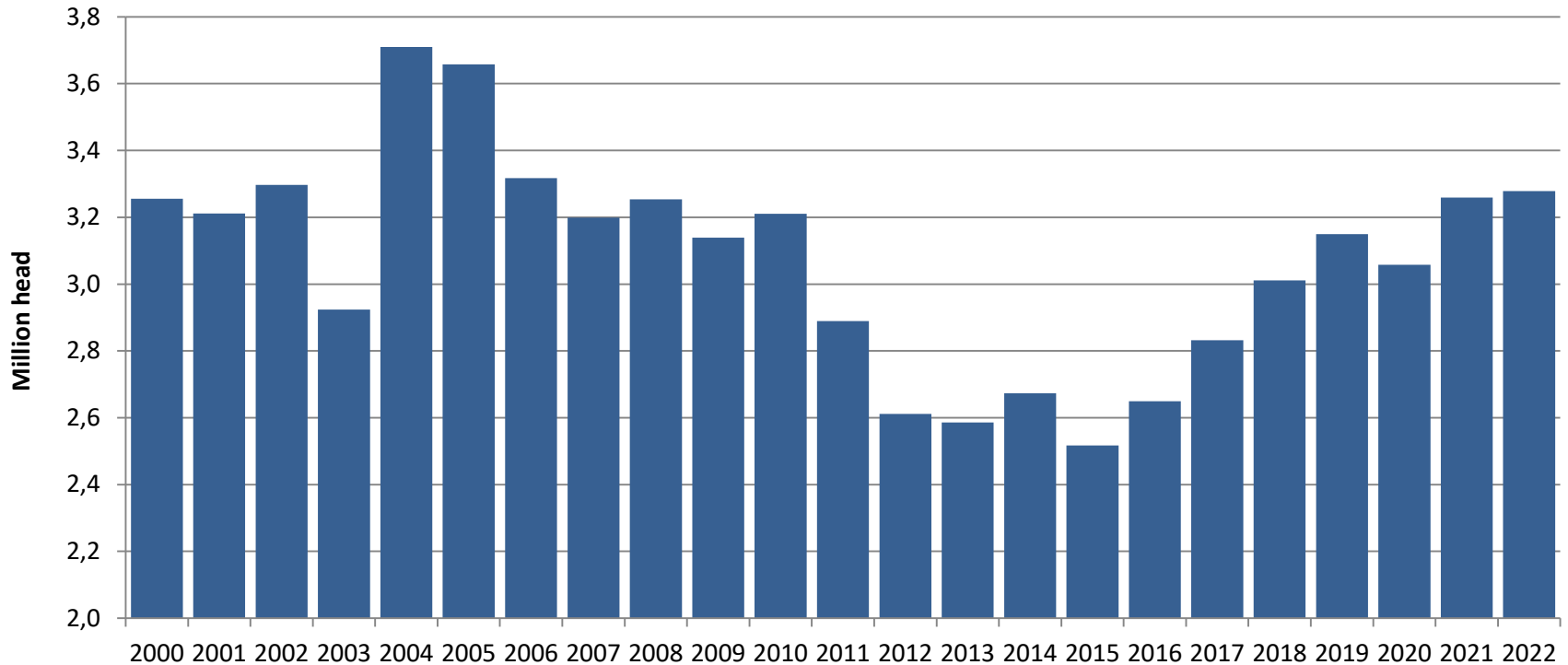
Milk Cow inventory in Canada 2023



Source :

- Statistics Canada

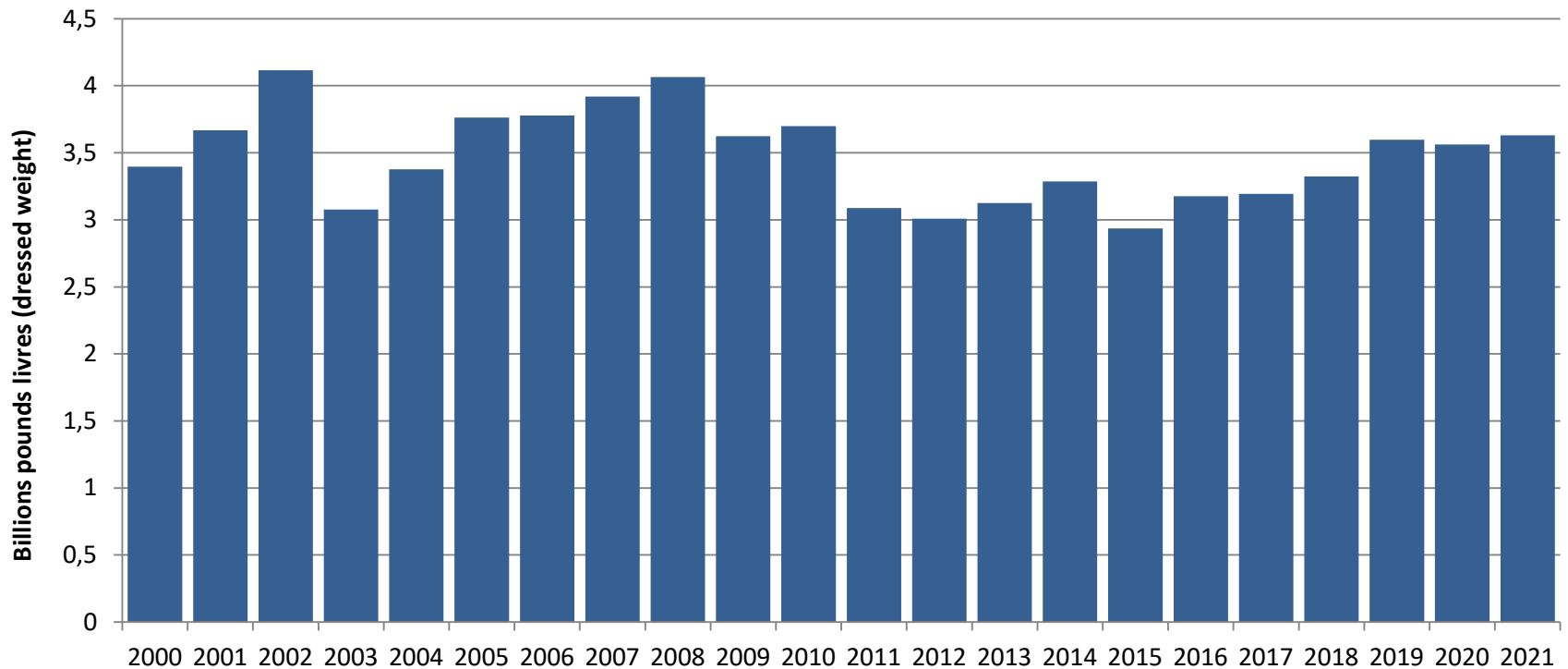
Number of cattle Slaughtered in Federally Inspected Plants



Sources :

- Canadian Beef Grading Agency, AAFC

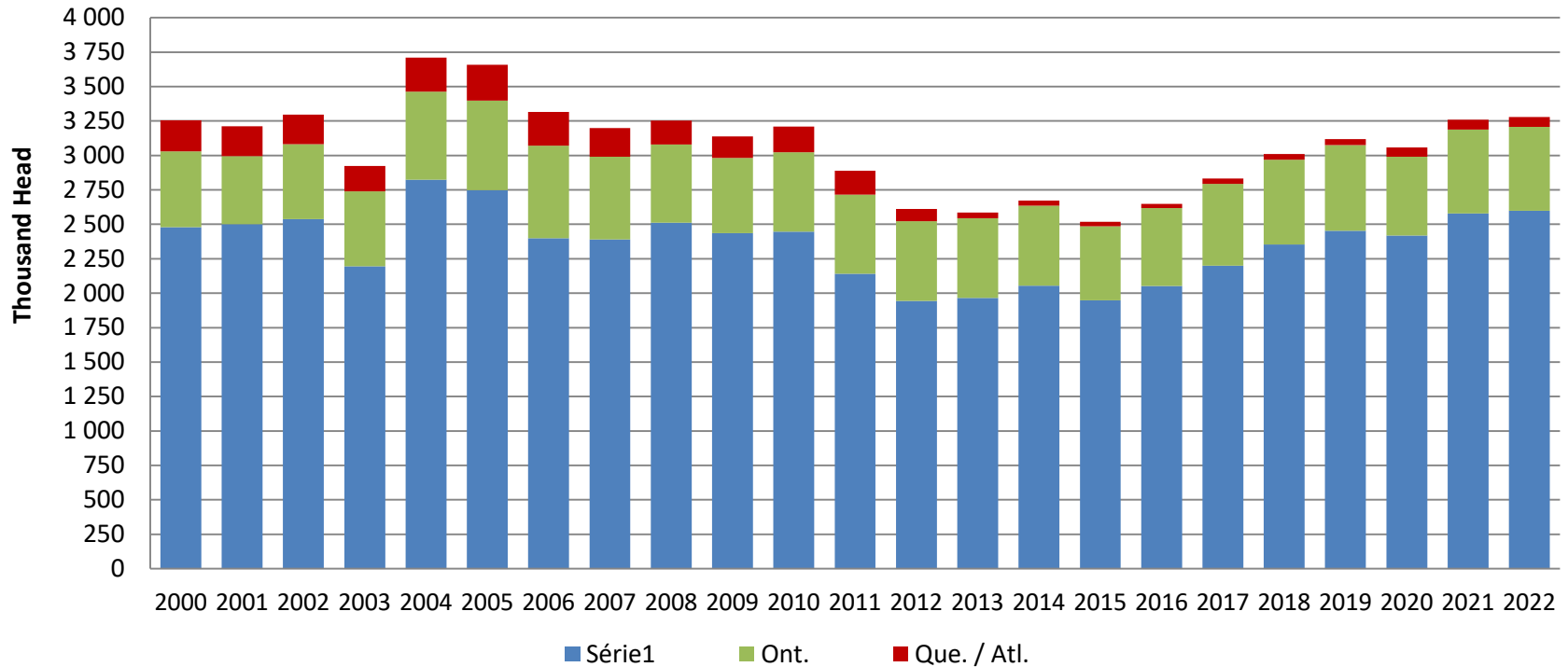
Canadian beef and veal production



Sources :

- Statistics Canada (Edible offal, meat production)

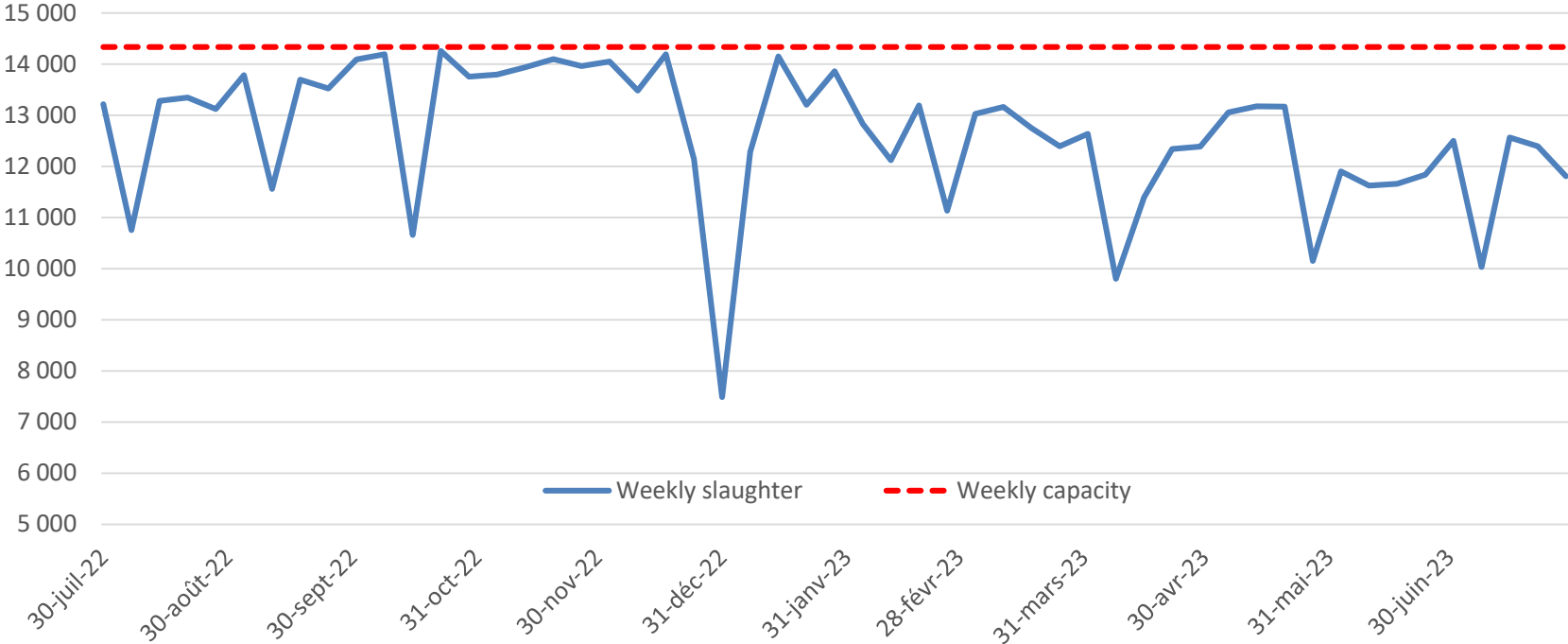
Total annual cattle Slaughter by Region in Canada



Sources :

- ACIA
- Statistics Canada
- PBQ estimate

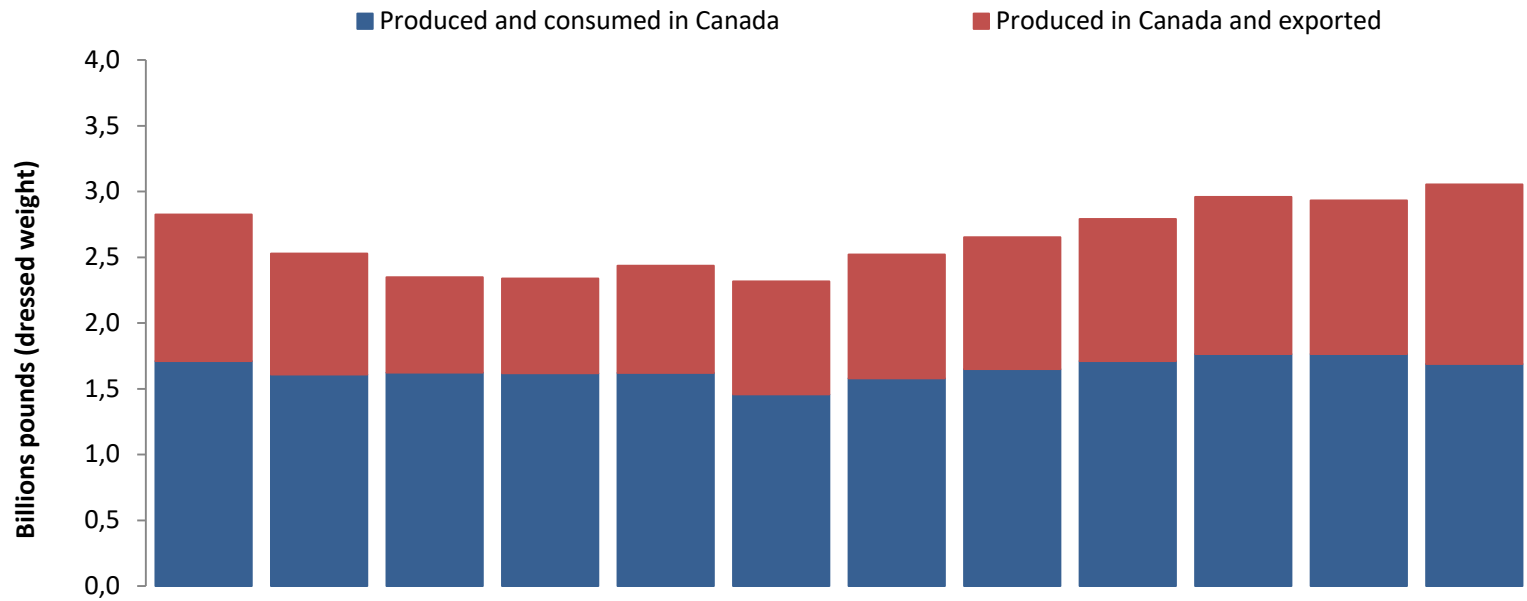
Slaughter capacity and beef production in federally inspected slaughterhouses in Eastern Canada



- Sources :
- ACCB
 - Canfax
 - PBQ estimate

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% Canadian beef and veal production exported

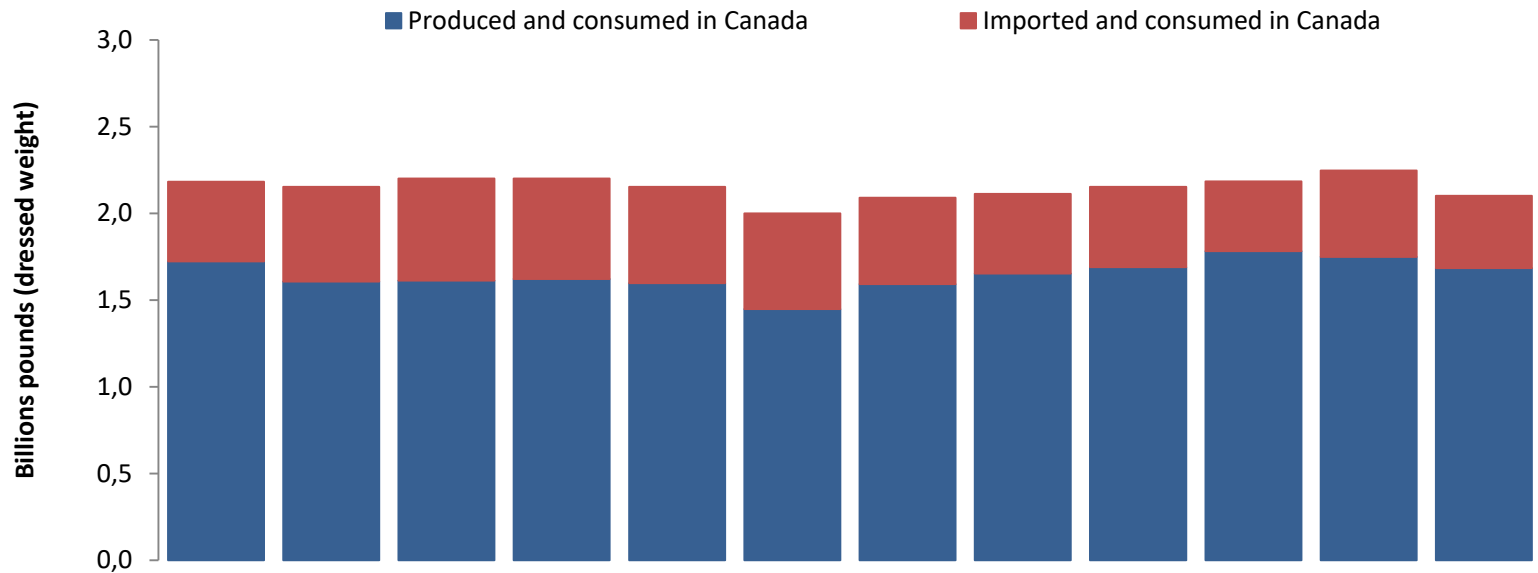


	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
% exported / production	39%	36%	31%	31%	33%	37%	37%	38%	39%	40%	40%	45%

Sources :

- Statistics Canada

% Canadian beef and veal consumption imported



	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
% imported / consumed	21%	25%	27%	26%	26%	28%	24%	22%	21%	18%	22%	20%

Sources :

- Statistics Canada

Beef and veal meat exports from Canada

Beef and veal meat exports (tonnes)	Jan. 1 - May 31		
	2023	2022	% chg
United States	147 424	144 333	2%
Japan	20 274	27 124	-25%
Mexico	14 301	10 909	31%
South Korea	7 712	10 785	-28%
Vietnam	6 412	5 730	
Hong Kong	2 099	1 741	21%
Saudi Arabia	584	722	-19%
Taiwan	649	143	353%
Peru	612	262	134%
Others	3 848	5 333	-28%
Total	203 916	207 082	-2%

Sources :

- Statistics Canada, AACF

Beef and veal imports to Canada

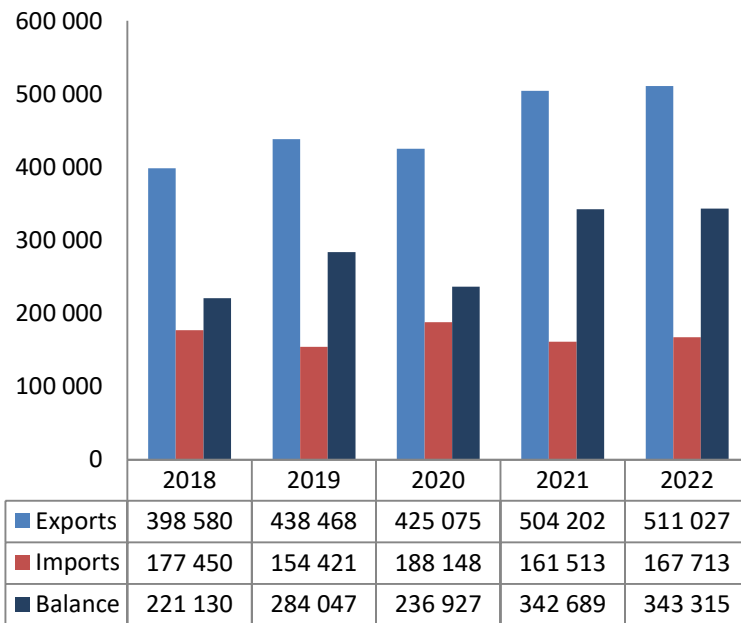
Beef and veal meat imports (tonnes)	Jan. 1 - July 29		
	2023	2022	% chg
United States	62 280	61 851	1%
Australia	6 954	5 497	26%
Mexico	6 400	6 387	0%
Uruguay	5 939	5 300	12%
New Zealand	6 750	6 374	6%
Brazil	4 109	983	
Others	6 362	13 178	-52%
Total	98 795	99 570	-1%

Sources :

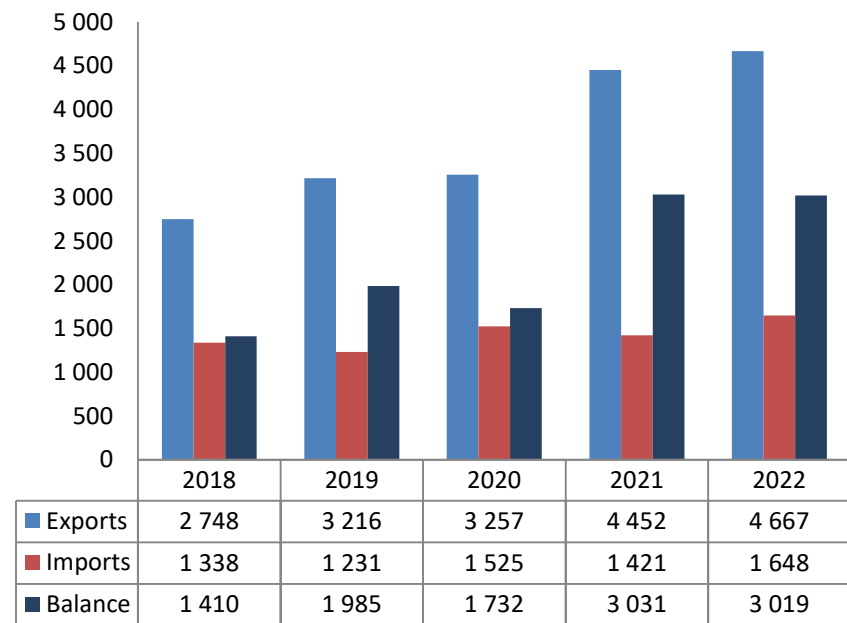
- Statistics Canada, AACF

Imports and exports of beef and veal, Canada (kg, \$CA) 2017-2021

Trade balance in tonnes



Trade balance in M\$ CAD



Sources :

- Statistics Canada, AACF

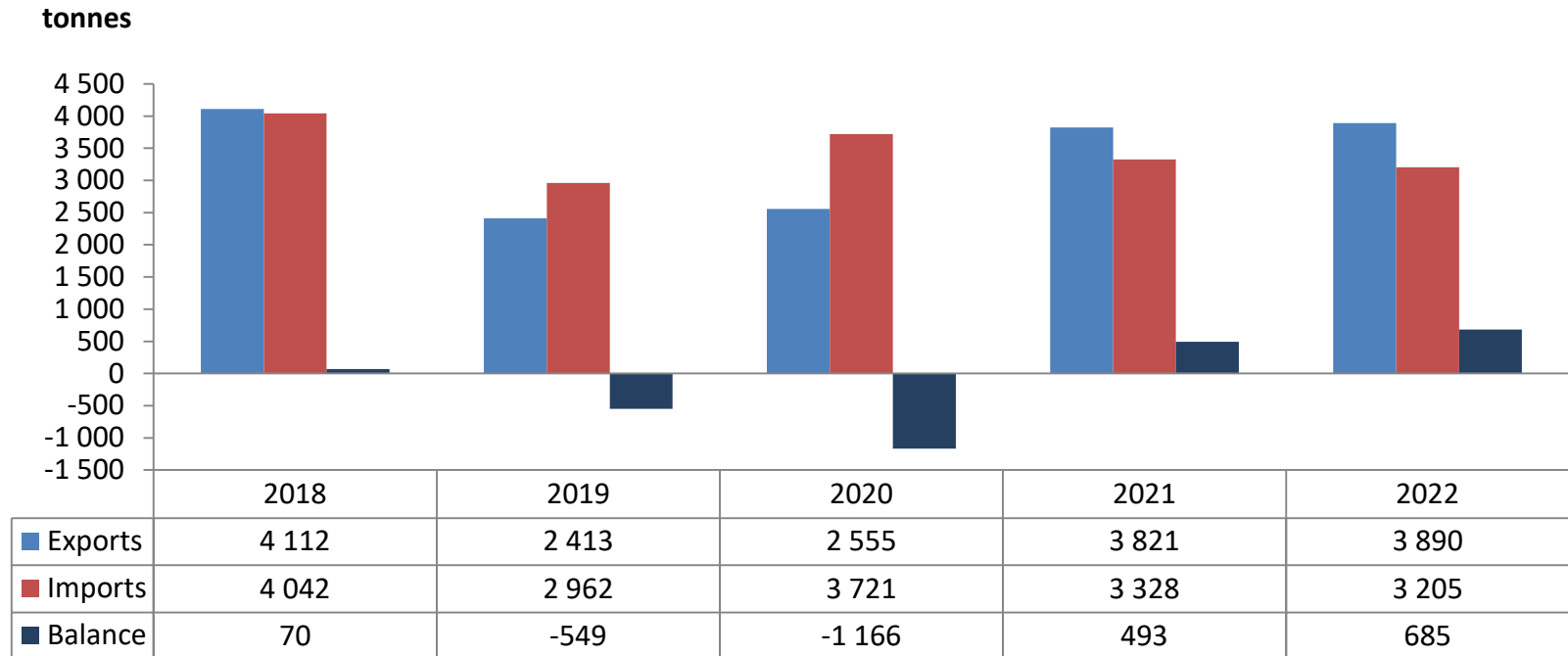
Veal imports-exports from Canada

Veal imports (tonnes)	Jan. 1 - July 29			Veal exports (tonnes)	Jan. 1 - May 31		
	2023	2022	% chg		2023	2022	% chg
United States	441	301	47%	United States	1 631	1 468	11%
New Zeland	32	139	-77%	United Arab Emirates	75	85	-12%
Australia	0	0		Qatar	5	0	-
European Union - 27				Autres	0	3	-
Netherland	270	307	-12%	Total	1 710	1 556	10%
Others	131	145	-10%				
Total	874	893	-2%				

Sources :

- Statistics Canada, AACF

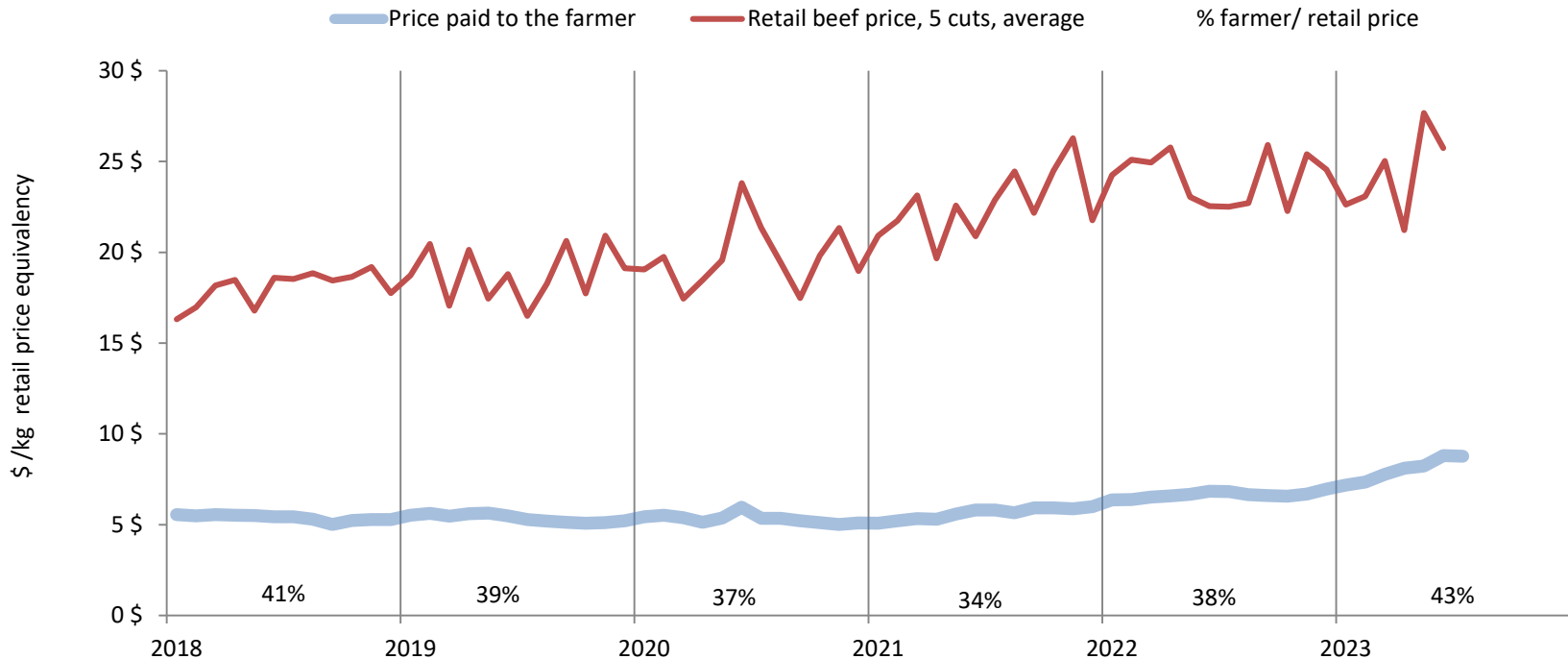
Imports and exports of veal, Canada annual data (tonnes) 2017-2022



Sources :

- Statistics Canada, AACF

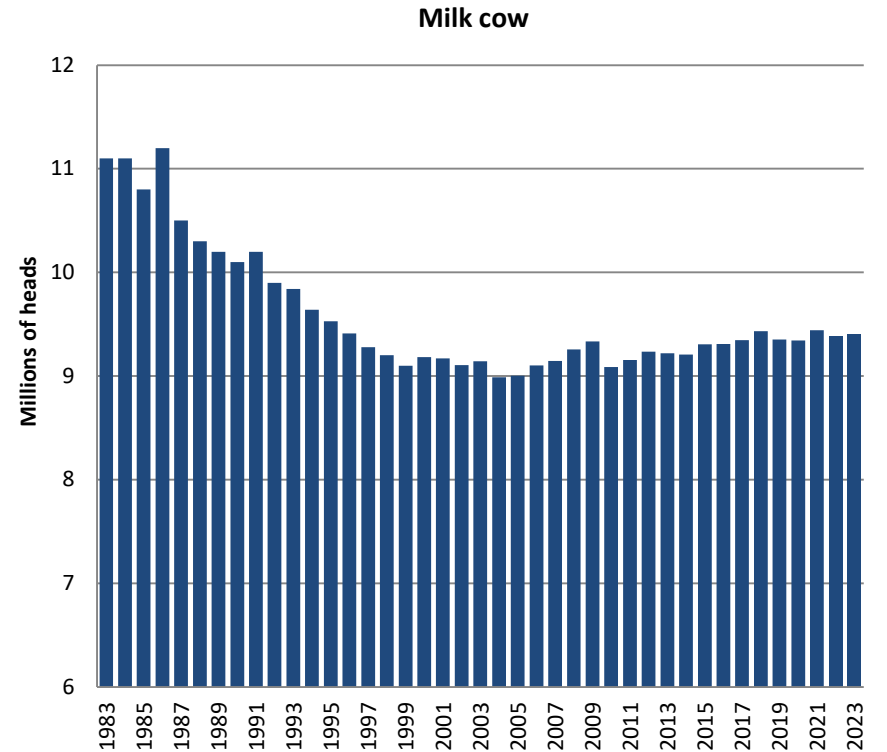
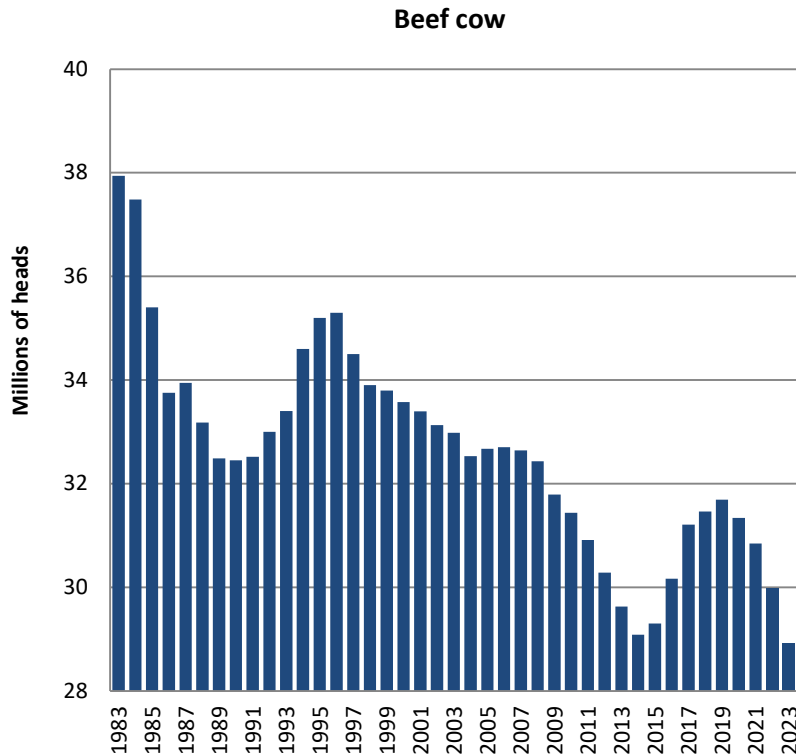
Beef price cuts vs price paid to the producer



Sources :

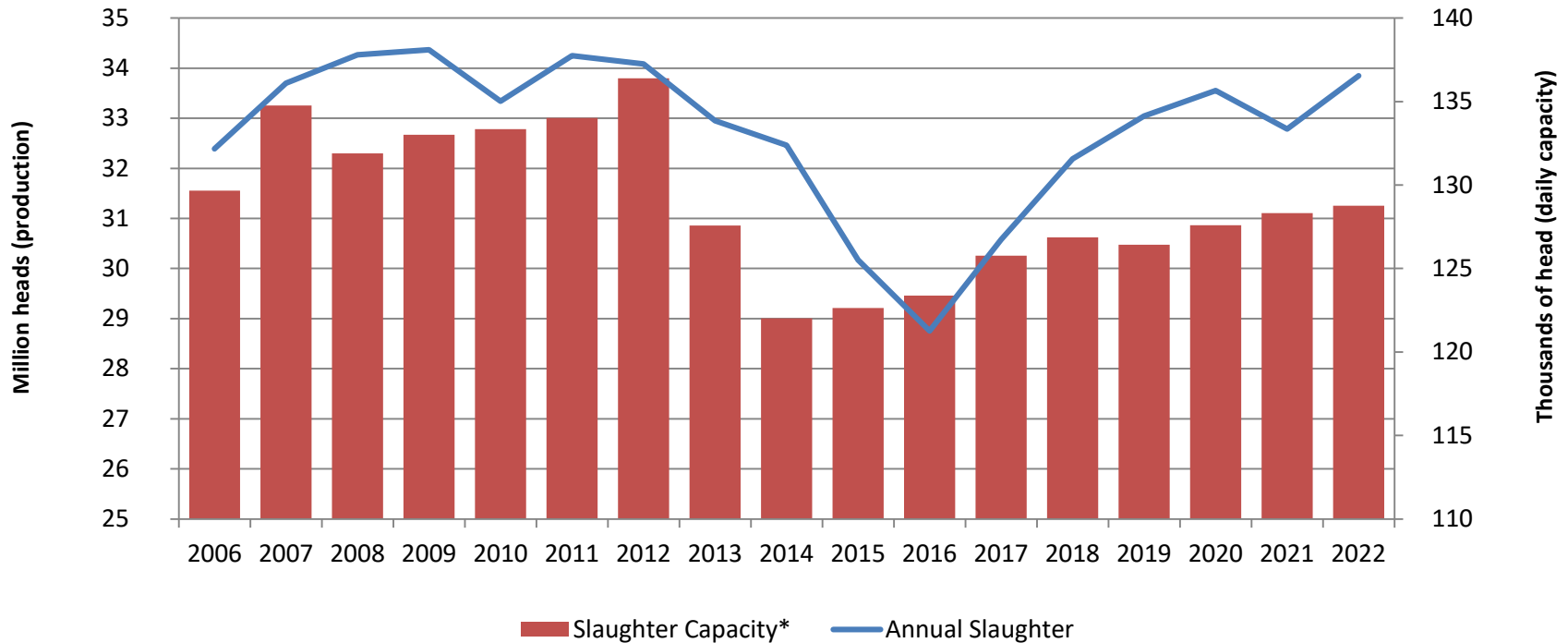
- Statistics Canada for retail prices in Quebec, arithmetic average of 5 cuts (stewing beef, top sirloin, sirloin steaks, rib steaks, ground beef)
- PBQ for producer price (46% yield to bring live price back to retail price)

Beef cow and milk cow inventory in United-States



Source :
 • USDA

Slaughter capacity vs cattle production in United-States

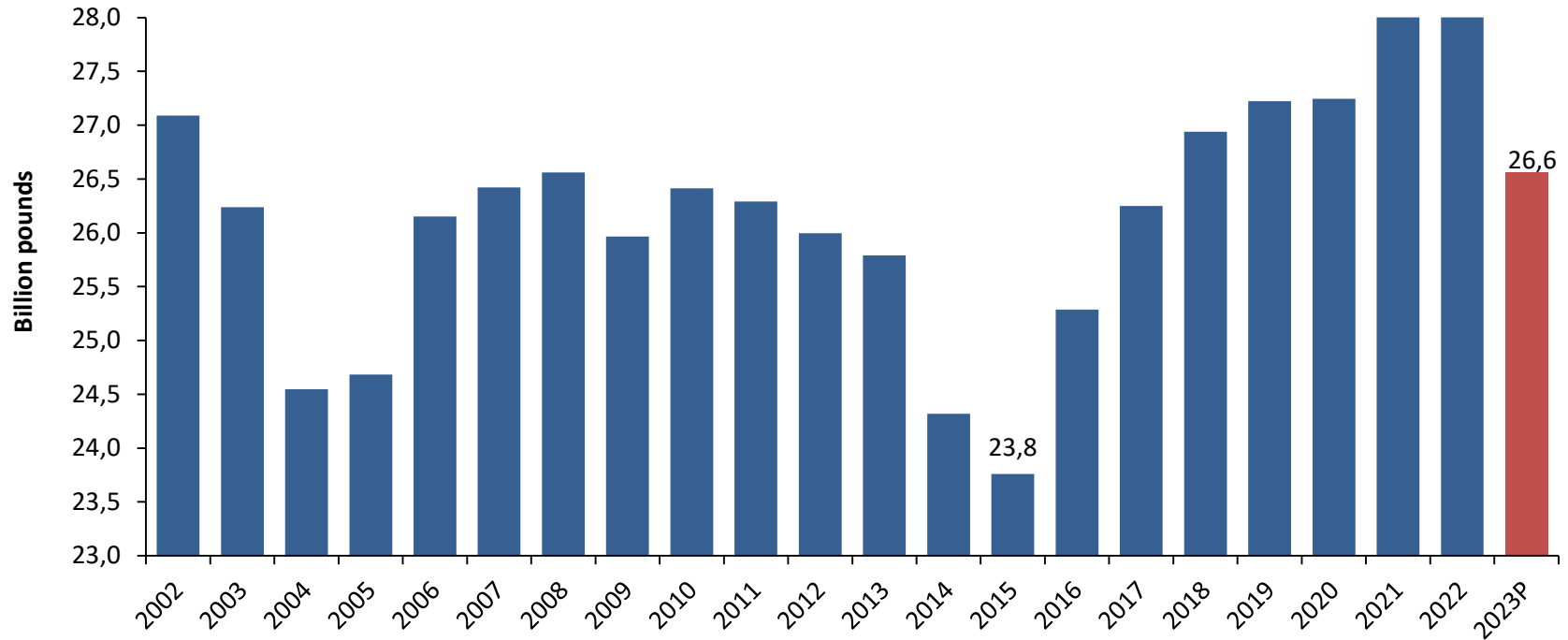


*Daily slaughter capacity of the 30 largest slaughterhouses in the United States

Source :

- USDA
- Cattle Buyers Weekly

Beef production in United-States

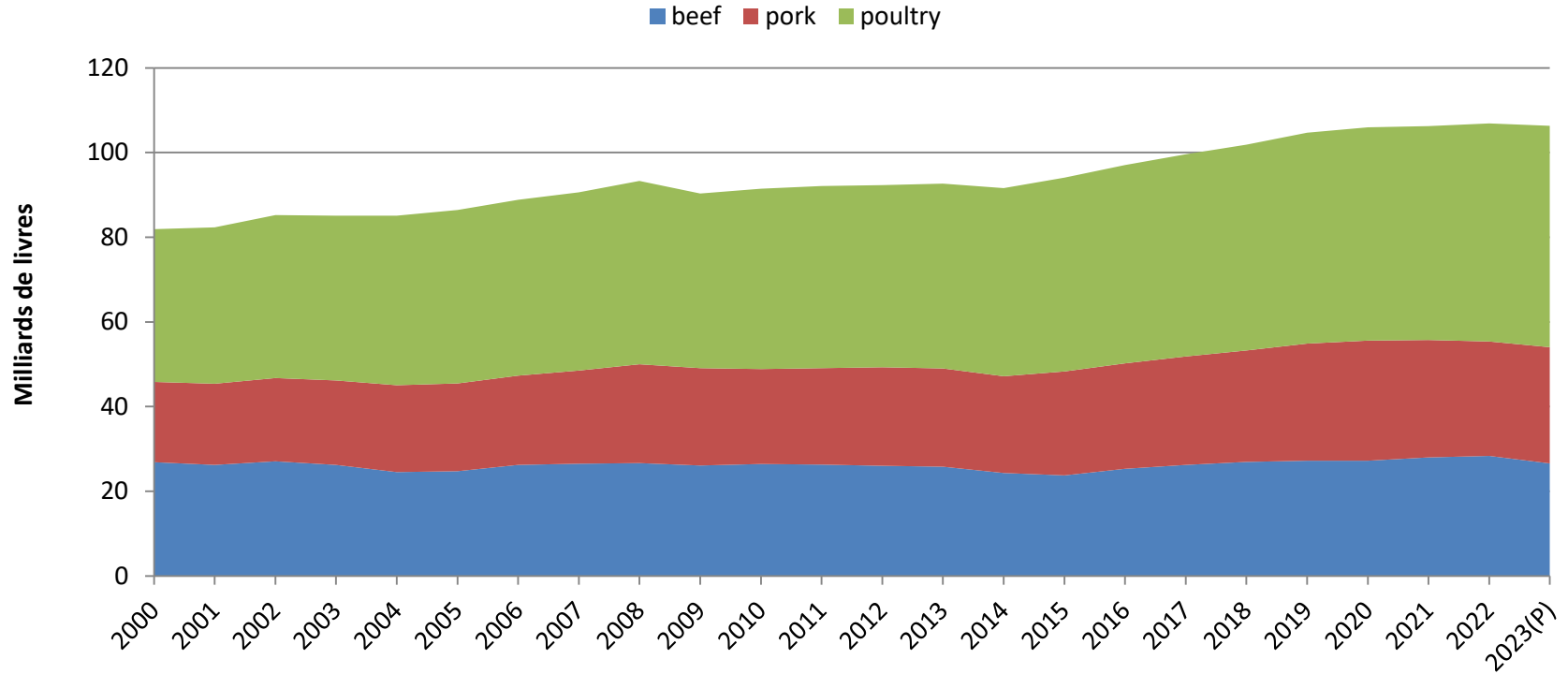


Sources :

- USDA and WASDE projection



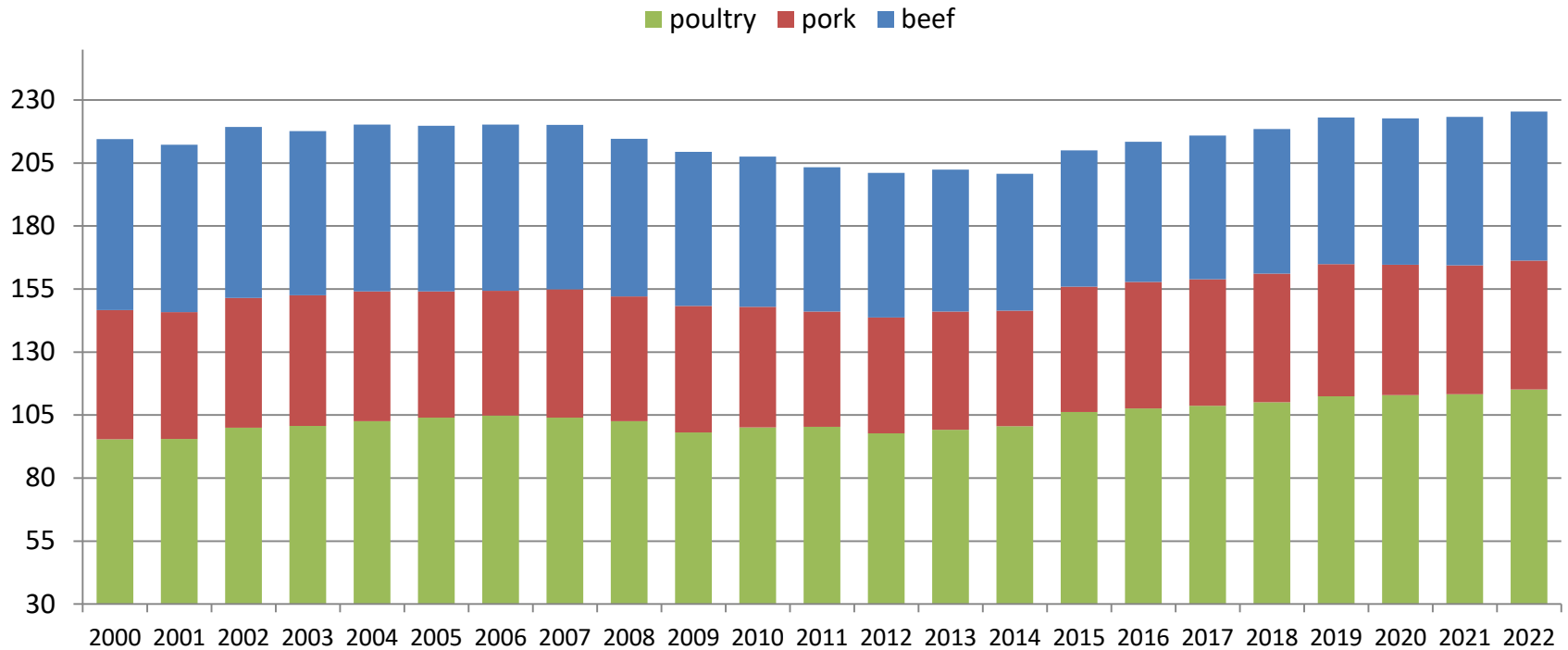
Beef – pork –poultry production in United-States



Sources :

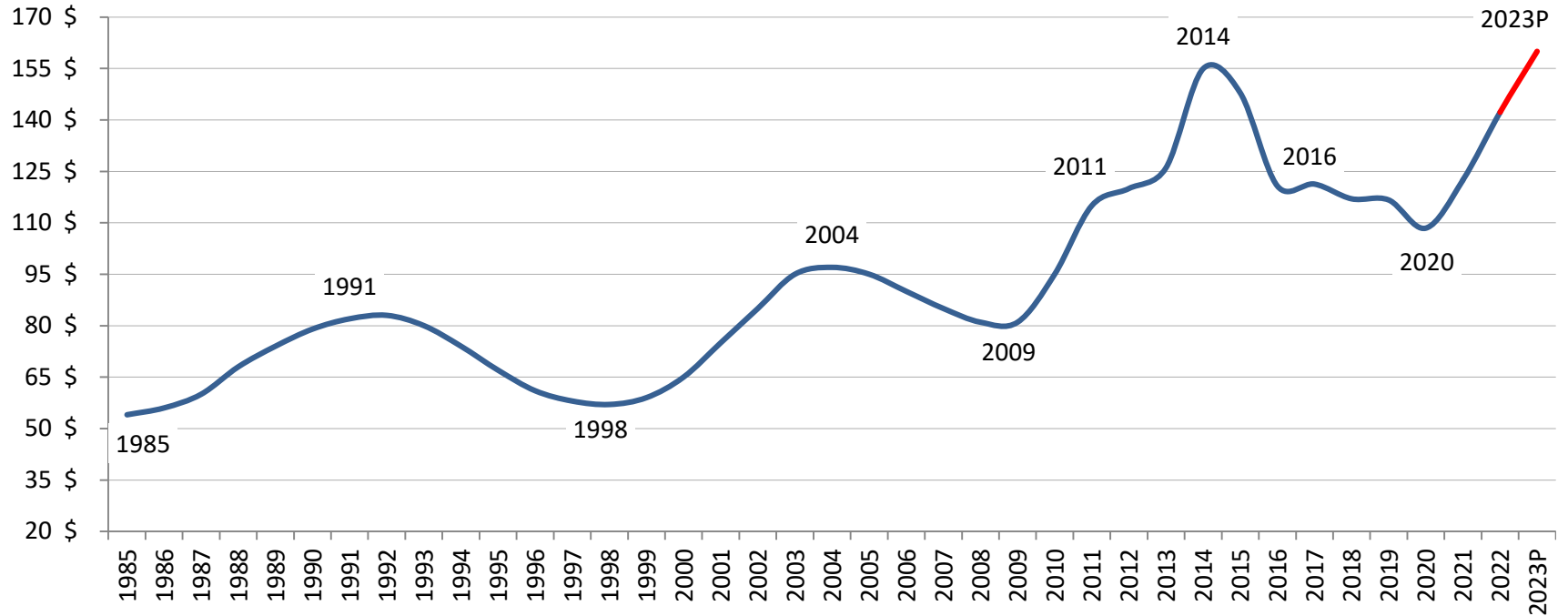
- USDA

Beef – pork – poultry Consumption per capita in United-States (lb)



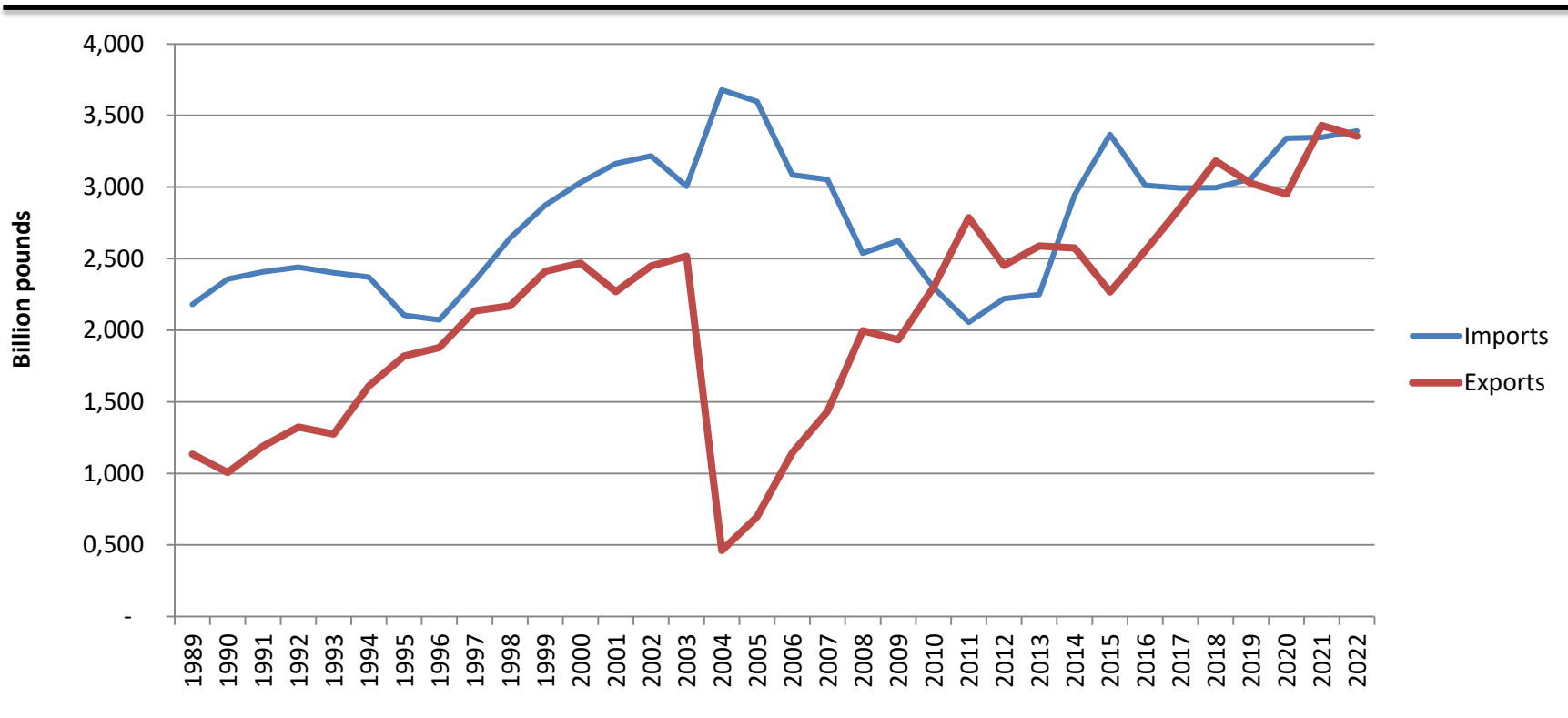
Source :
• USDA

Cattle price cycle in United-States



Sources :
• CattleFax

Beef imports and exports in United-States



Sources :

- USDA et Cattlefax

Short term outlook

- The strategy of processing plants to reduce slaughterings in order to protect margins is beginning to bear fruit. The price of cuts has increased over the past two weeks. The increase is expected to continue through Labor Day weekend.
 - As for producers, the price of steer has lost a few dollars in the last few weeks. The drop would have been more substantial if the producers were not up to date with their marketing schedule. In the short term, the good demand for beef in the run-up to Labor Day and the lower supply should continue to support producer prices despite the drop in slaughterings.
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Long term outlook

- The cattle herd in the United States and Canada is in a contraction phase of the cattle cycle. With the drought still present in certain cow-calf producing regions, the reconstruction of the herd is not yet relevant. The decline in herds that began in 2019 will lead to a significant drop in beef production at least until 2025.
 - Measures taken to fight inflation will lead to an economic slowdown that will likely hurt consumer demand for beef products. However, the resilience of global demand and especially the decline in North American beef supply should support the market in the medium and long term.
-



PRODUCTEURS DE BOVINS DU QUÉBEC

Sources :

AAFC, USDA, Canfax, Cattlefax, PBQ, GIRA, Kevin Grier

Links:



Maxime d'Almeida, M.Sc. | Economic advisor
Les Producteurs de bovins du Québec - UPA

Thank you!

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