

# **A GLANCE AT BEEF AND VEAL MARKET**

January 2021

Les Producteurs  
de bovins du  
Québec



# A GLANCE AT BEEF AND VEAL MARKETS

Menu and links to sections

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<a href="#"><u>Overview</u></a>	<a href="#"><u>Beef around the world</u></a>
<a href="#"><u>Feeder calves</u></a>	<a href="#"><u>Beef-cow inventory, Canada</u></a>
<a href="#"><u>Fed cattle</u></a>	<a href="#"><u>Beef and veal production, Canada</u></a>
<a href="#"><u>Milk fed veal</u></a>	<a href="#"><u>Veal mports-Exports, Canada</u></a>
<a href="#"><u>Grain fed veal</u></a>	<a href="#"><u>Beef Imports-Exports, Canada</u></a>
<a href="#"><u>Bob calves</u></a>	<a href="#"><u>Price of canadian beef cuts in Canada</u></a>
<a href="#"><u>Cull cattle</u></a>	<a href="#"><u>A glance at United States</u></a>
<a href="#"><u>Exchange rate</u></a>	<a href="#"><u>Market trends</u></a>

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de bovins du  
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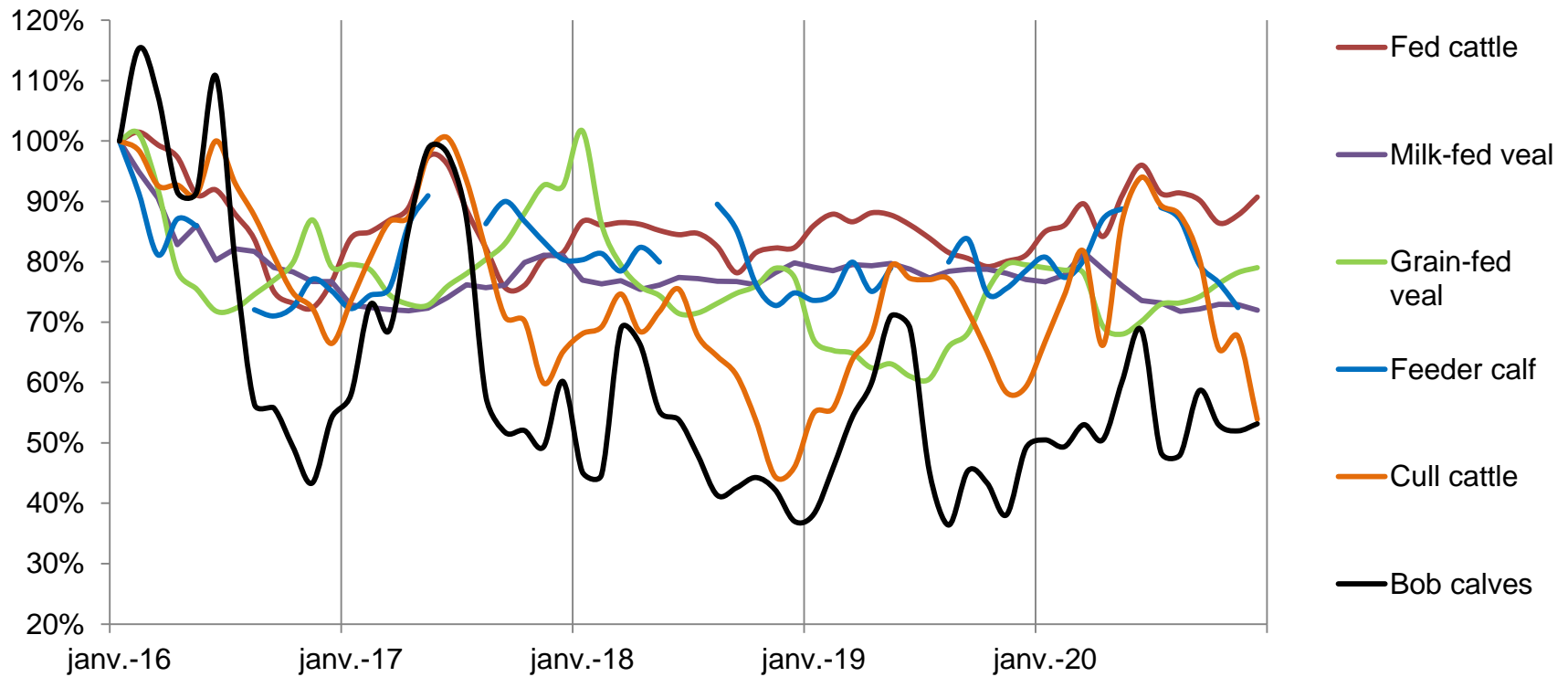


# Slaughter volume (head) in 2020

		Canada			United-States
		West	East	Total	Total
Steers and heifers	2020	2 099 933	535 945	2 635 878	25 124 000
	% chg 2019	<b>2 %</b>	<b>- 4 %</b>	<b>0 %</b>	<b>- 3 %</b>
Cows and bulls	2020	317 635	103 598	421 233	6 795 000
	% chg 2019	<b>- 24 %</b>	<b>- 2 %</b>	<b>- 20 %</b>	<b>- 2 %</b>
Milk fed and grain fed calves	2020			161 368	178 573
	% chg 2019			<b>- 2 %</b>	<b>- 7 %</b>

Source :  
AAFC (Year to date)

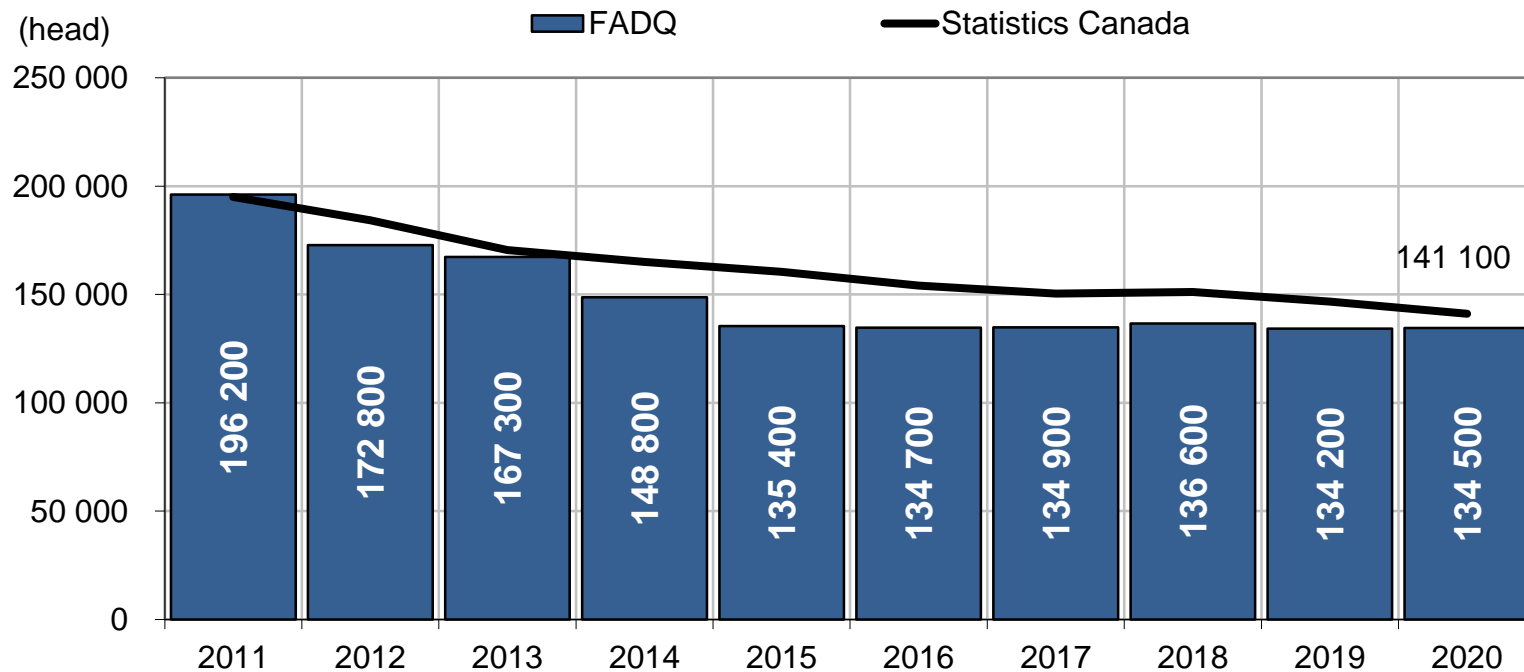
# Price variation of cattle in Quebec since January 2016



Source :  
• PBQ

# Feeder calf

## Number of beef cows in Quebec

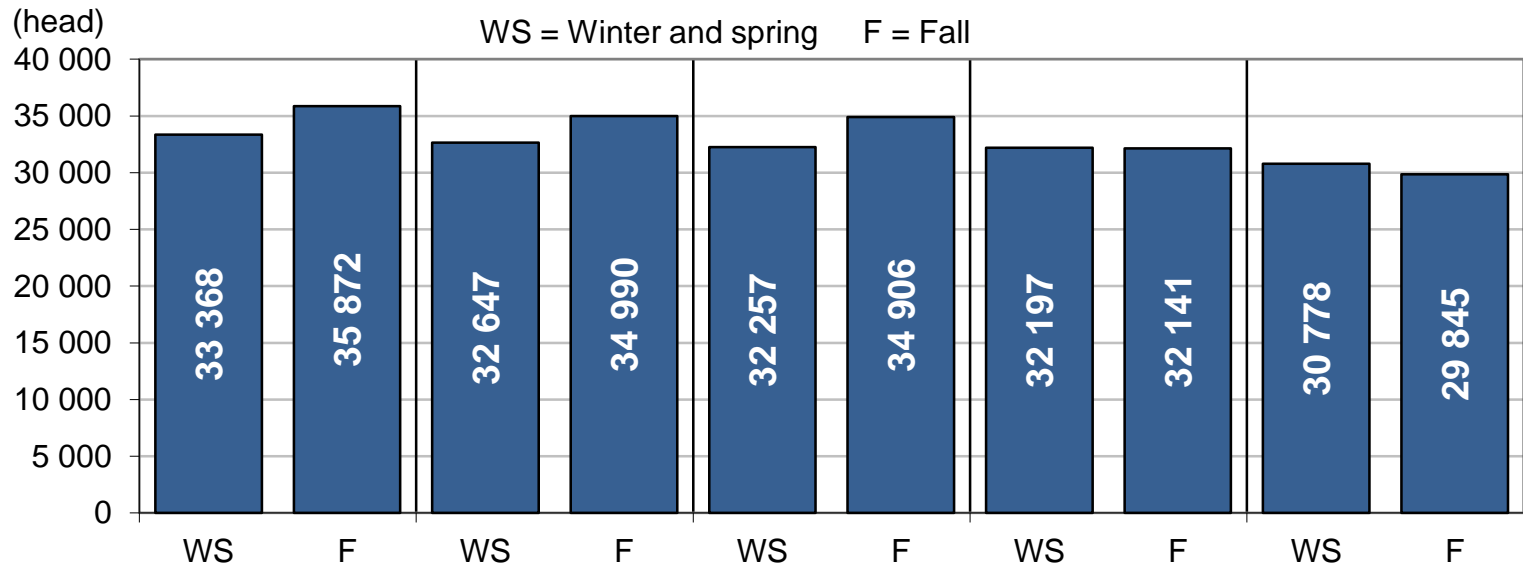


Sources :

- Number of beef cows on farms (annual average), FADQ cow calf ASRA Program
- Number of beef cows on farms on January 1st, Statistics Canada

# Feeder calf

## Feeder calves in Quebec specialized auctions (numbers and weights)



	2016	2017	2018	2019	2020
Head	69 240	67 637	67 163	64 338	60 623
Weight (lb)	658	659	657	664	667

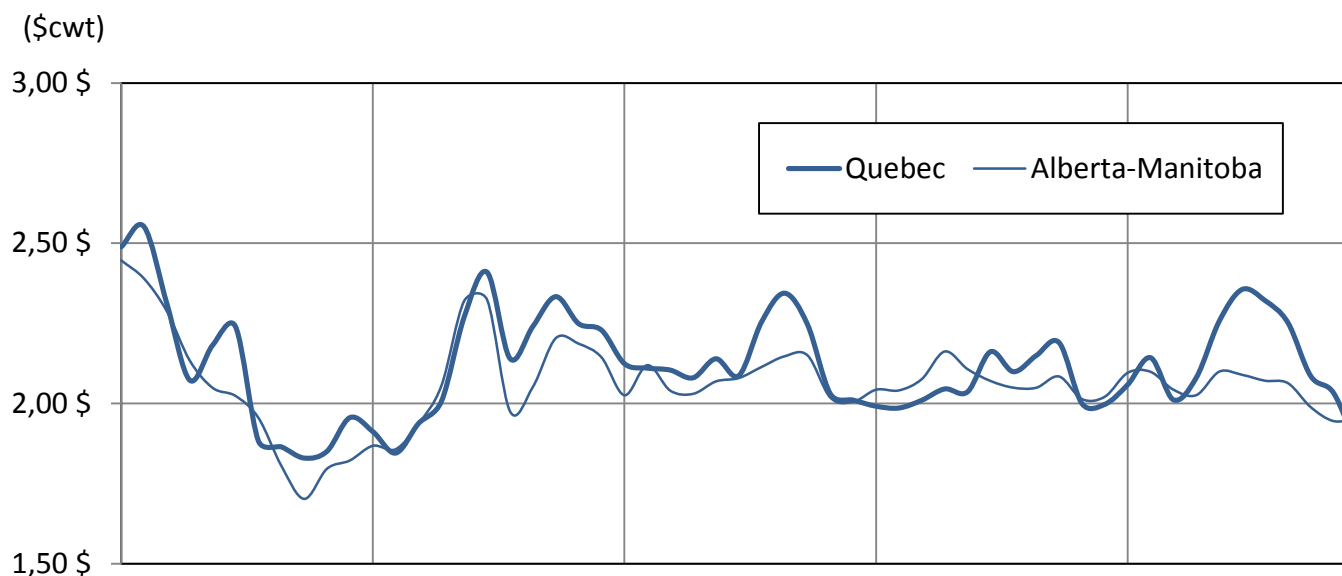
\* preliminary

Source :

Number and average weight of feeder calves sold in the specialized market auctions in Quebec, PBQ

# Feeder calf

## Price of male feeder calves (600-700 lb) Quebec and Alberta-Manitoba



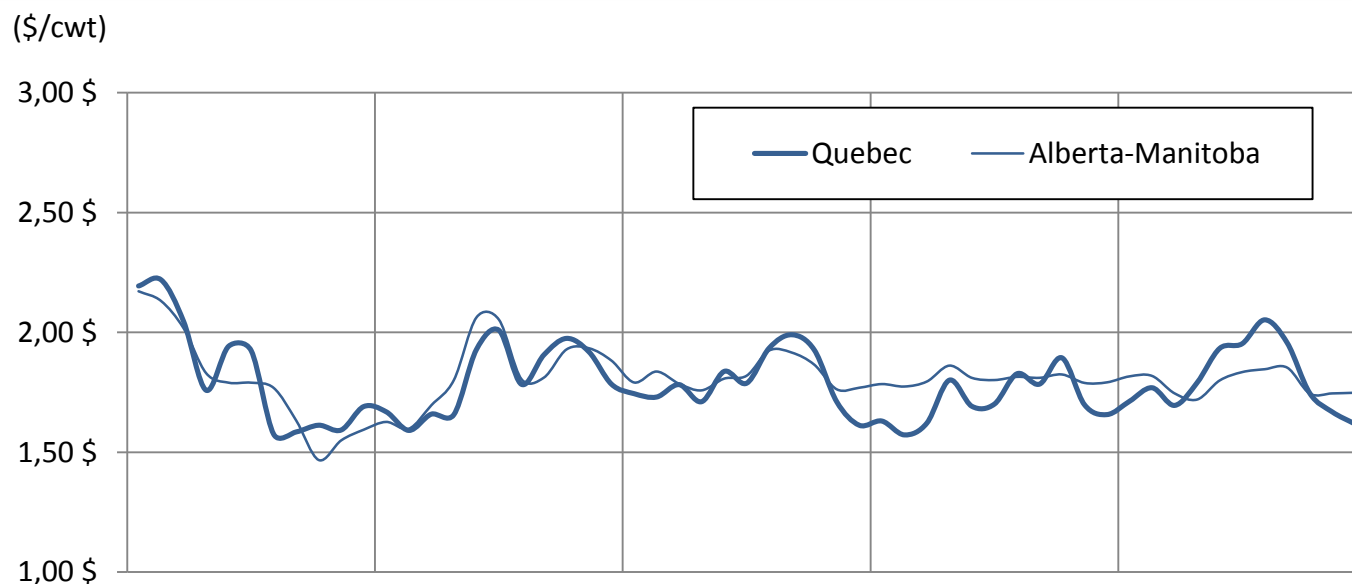
	2016	2017	2018	2019	2020
Quebec	2,11 \$	2,14 \$	2,14 \$	2,06 \$	2,13 \$
Que-(Alb-Man)	0,07 \$	0,06 \$	0,07 \$	0,00 \$	0,09

### Sources :

- Quebec : Price of male feeder calves, 600 to 700 lb, sold in the specialized market auctions in Quebec, PBQ
- Alberta-Manitoba : Price of male feeder calves, 600 to 700 lb, sold in the market auctions in Alberta and Manitoba, Canfax

# Feeder calf

## Price of female feeder calves (600-700 lb) Quebec and Alberta-Manitoba



	2016	2017	2018	2019	2020
Quebec	1,79 \$	1,84 \$	1,82 \$	1,72 \$	1,81 \$
Que-(Alb-Man)	0,04 \$	-0,03 \$	-0,02 \$	-0,09 \$	0,02 \$

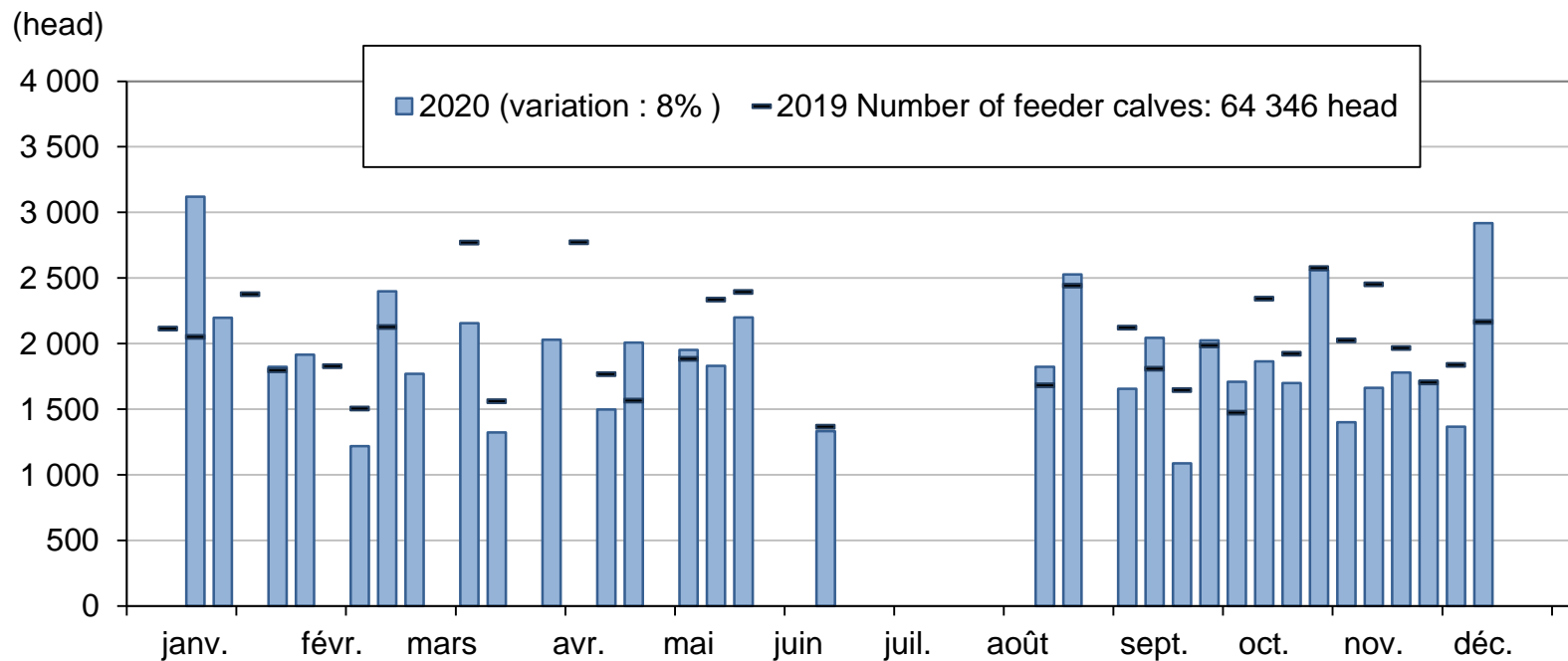
### Sources :

- Quebec : Price of female feeder calves, 600 to 700 lb, sold in the specialized market auctions in Quebec, PBQ
- Alberta-Manitoba : Price of female feeder calves, 600 to 700 lb, sold in the market auctions in Alberta and Manitoba, Canfax



# Feeder calf

## Number of feeder calves in Quebec specialized auctions 2019-2020



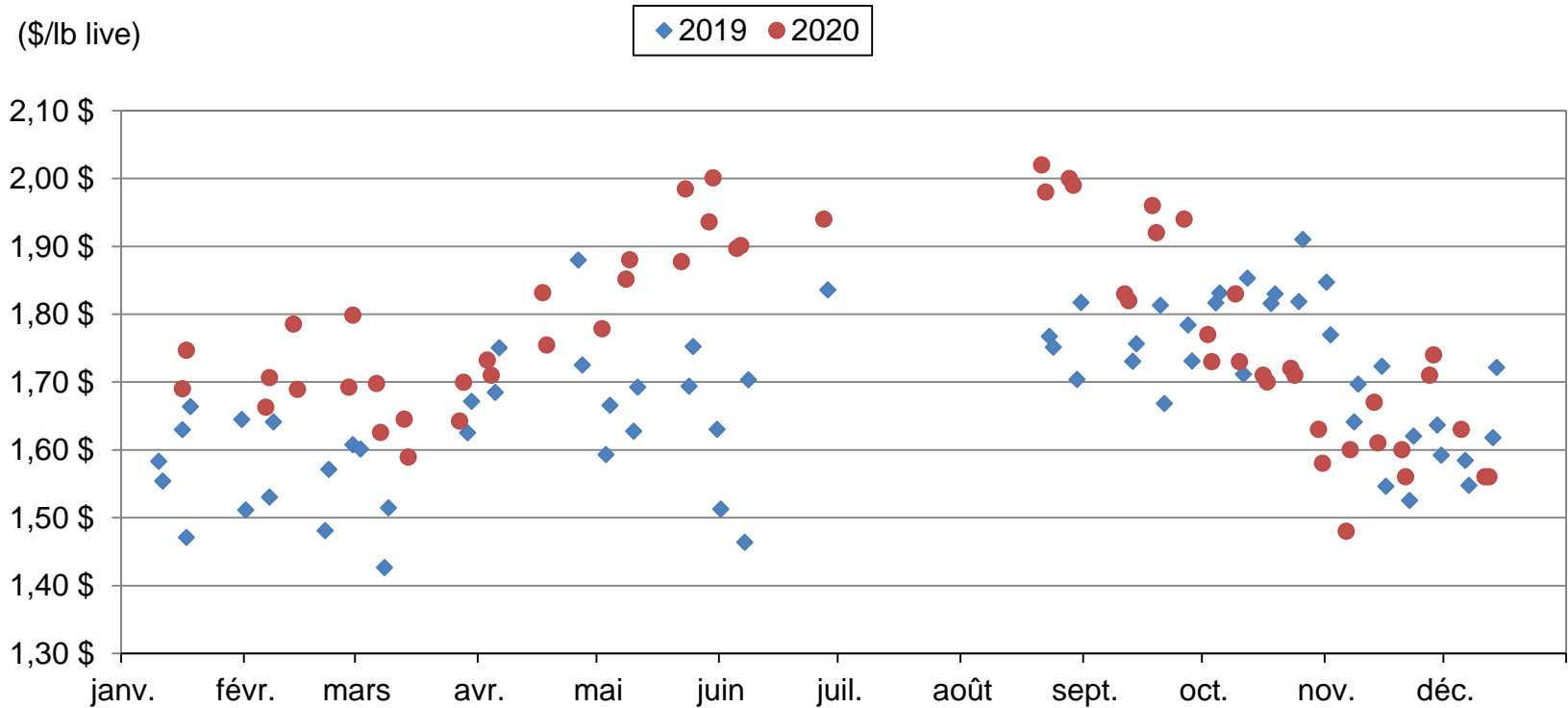
Source :  
Number of feeder calves in Quebec specialized auctions in Quebec, PBQ



# Feeder calf

## Price of female feeder calves (600-700 lb)

### Quebec specialized auctions 2019-2020

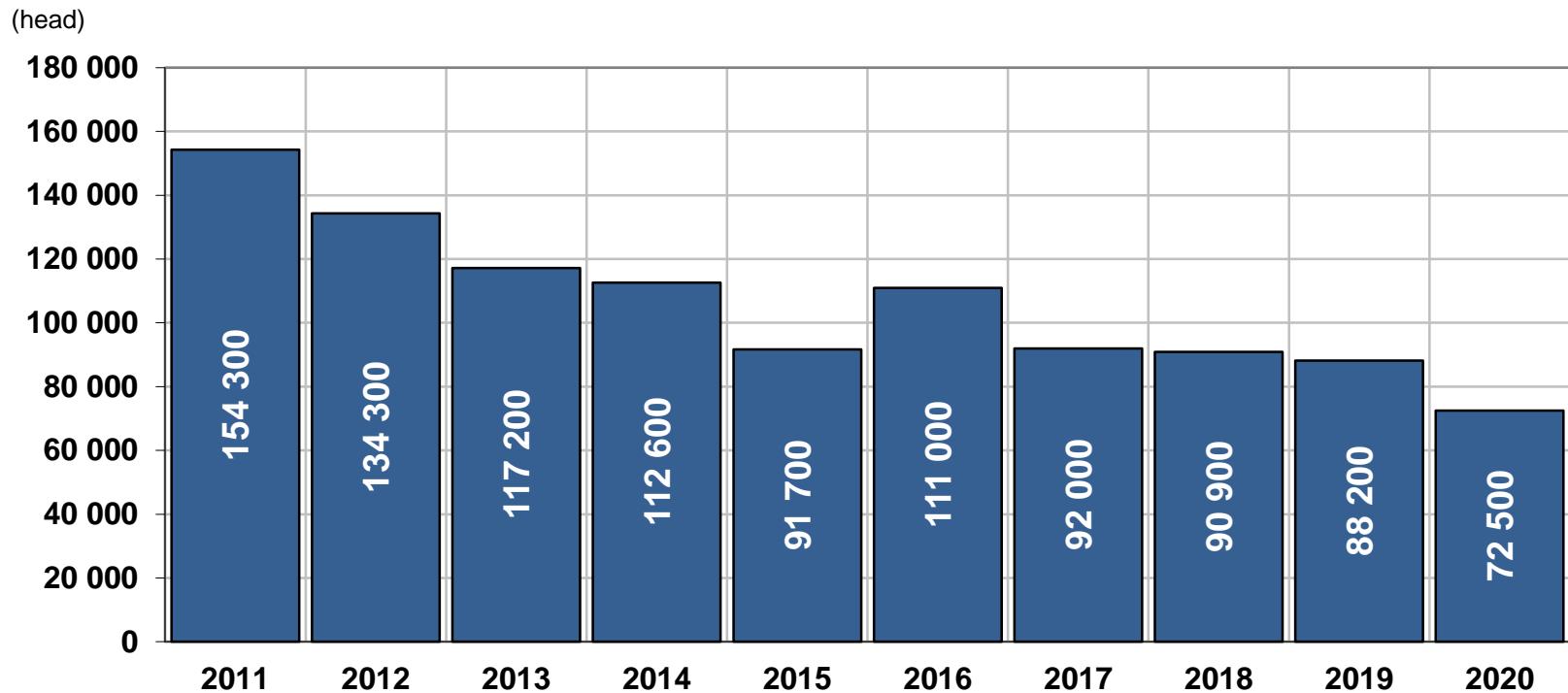


Sources :

- Quebec : Price of female feeder calves, 600 to 700 lb, sold in the specialized market auctions in Quebec, PBQ

# Fed cattle

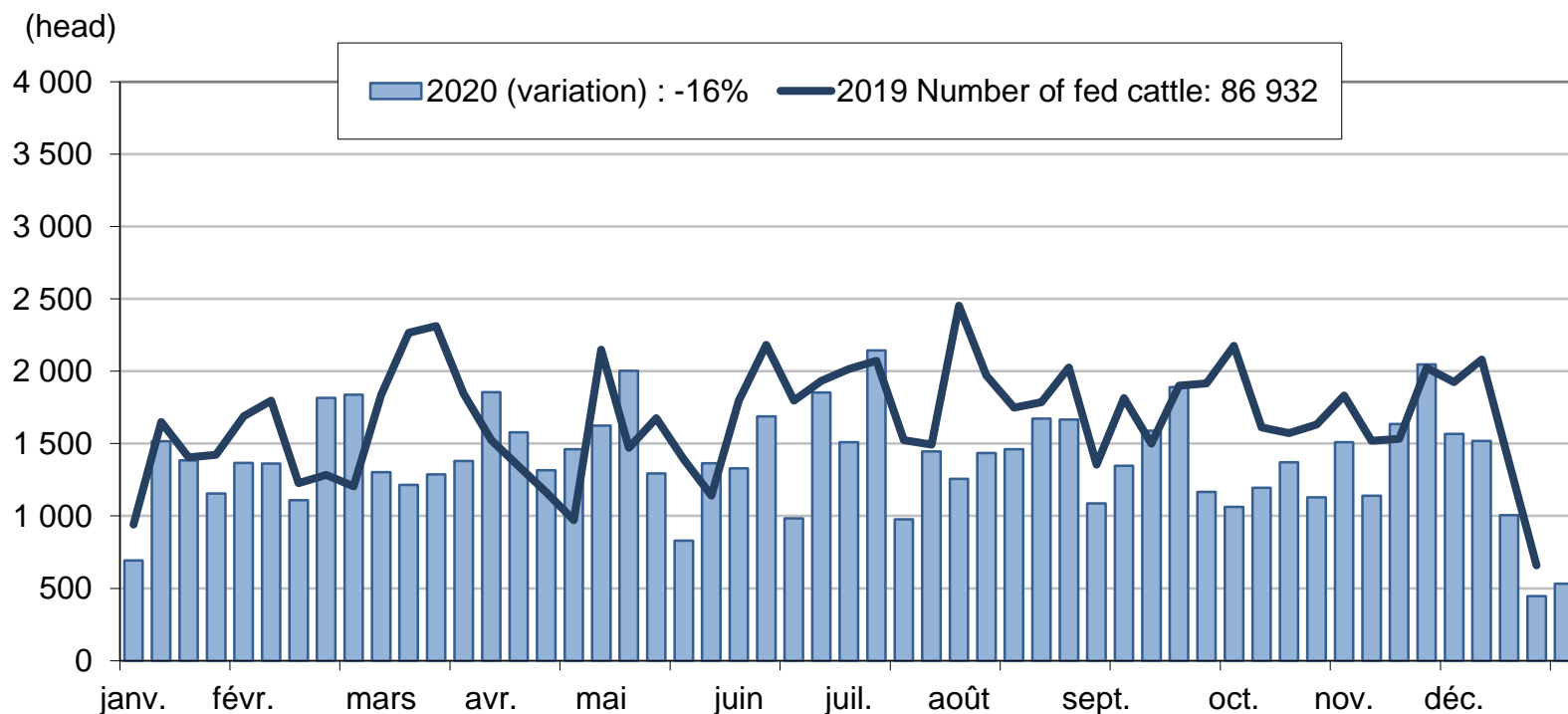
## Number of cattle fed in Quebec



Source :  
Number of fed cattle marketed by Quebec producers , PBQ

# Fed cattle

## Number of cattle fed in Quebec 2019-2020



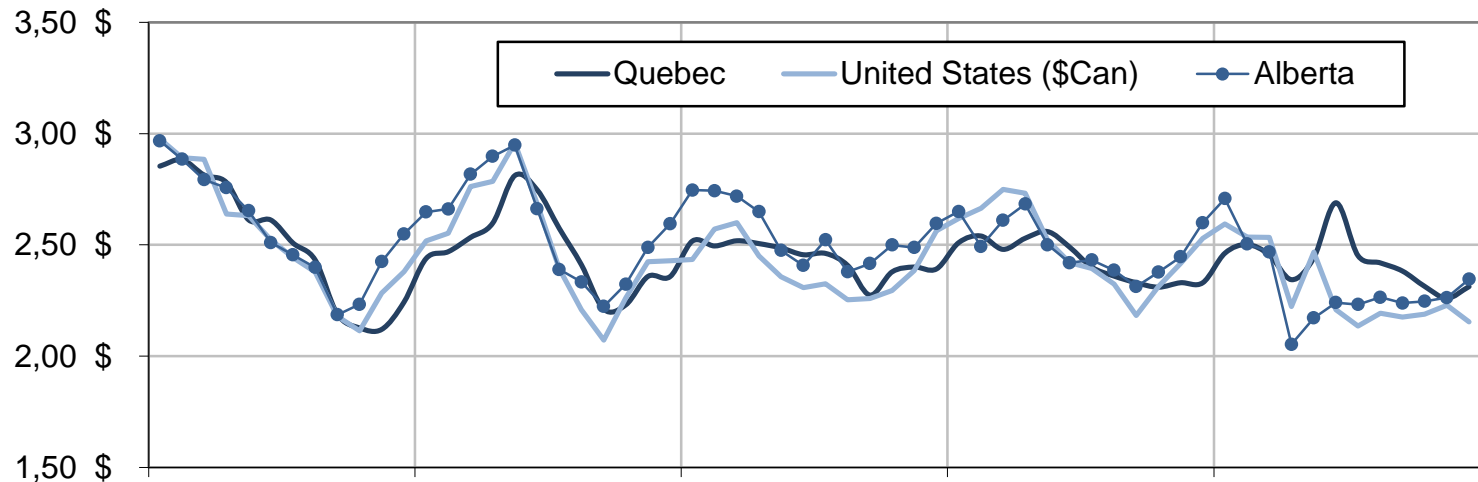
Source:

- Number of fed cattle marketed by Quebec producers , PBQ

# Fed cattle

## Price of fed cattle in Quebec, Alberta and United-States

(\$/lb hot carcasse, males, bid price)



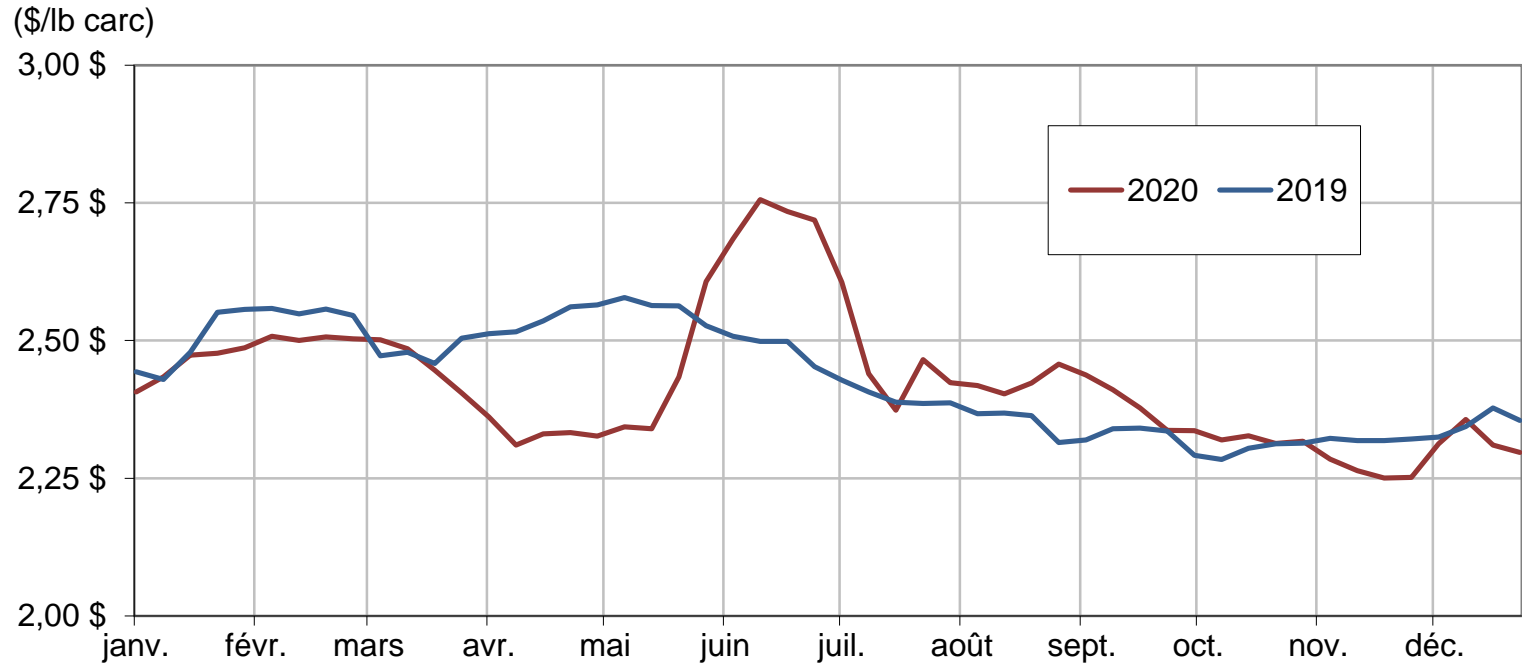
	2016	2017	2018	2019	2020
Quebec	2,74 \$	2,48 \$	2,44 \$	2,43 \$	2,42 \$
Que-Ont	0,00 \$	-0,05 \$	-0,01 \$	-0,03 \$	0,05 \$
Que-US	-0,01 \$	-0,03 \$	0,04 \$	-0,06 \$	0,12 \$
Que-Alb	-0,05 \$	-0,10 \$	-0,11 \$	-0,06 \$	0,11 \$

### Sources :

- Quebec : Bid price for steers, complete loads, sold to Canada and United-States, spot market, FOB, PBQ
- Ontario : Bid price for steers, direct sales, OCA
- Alberta : Bid price for steers, direct sales, Canfax
- United-States : Bid price for steers, direct sales, Five Area, USDA

# Fed cattle

## Price of fed cattle in Quebec 2019-2020

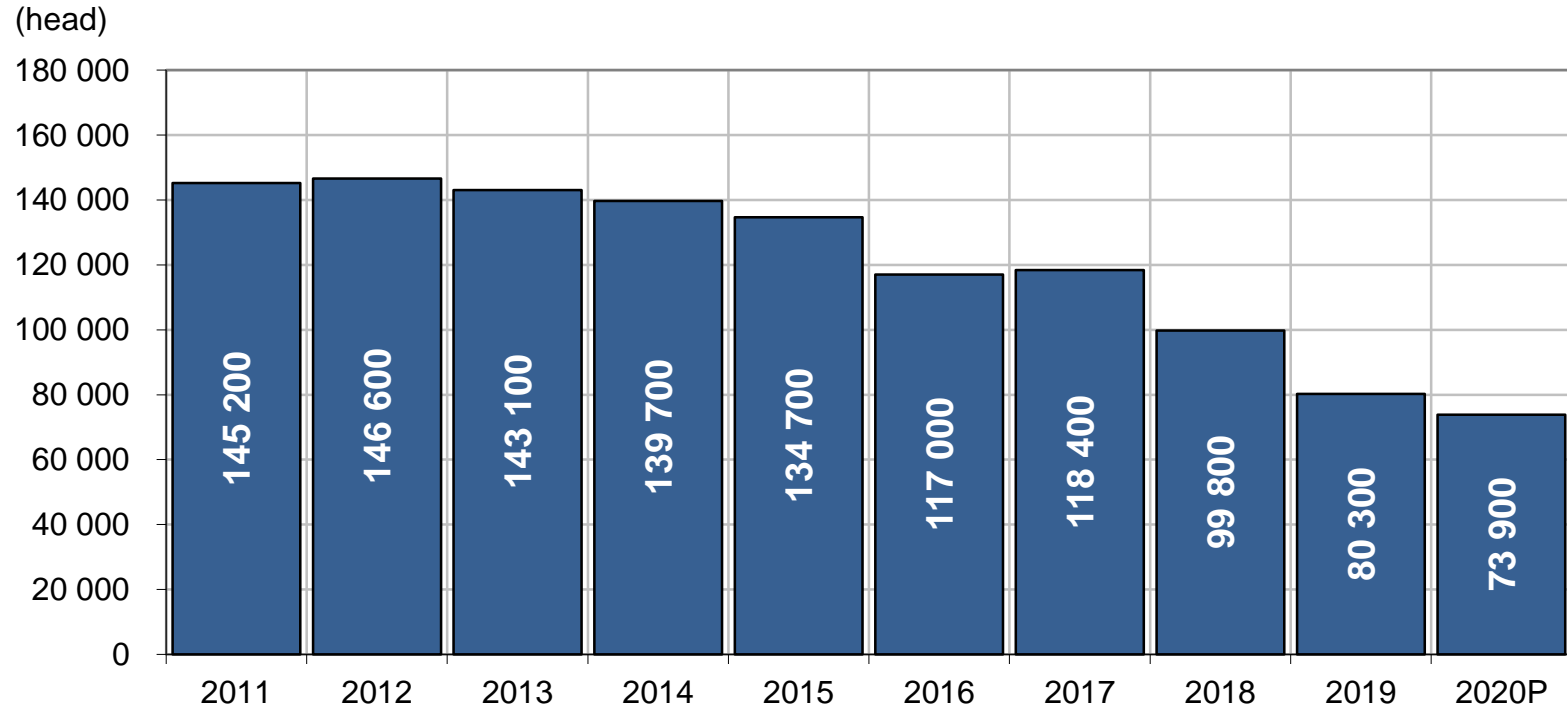


Sources :

- Bid price for steers, complete loads, sold to Canada and United-States, spot market, FOB, PBQ

# Milk-fed veal

## Number of calves fed in Quebec



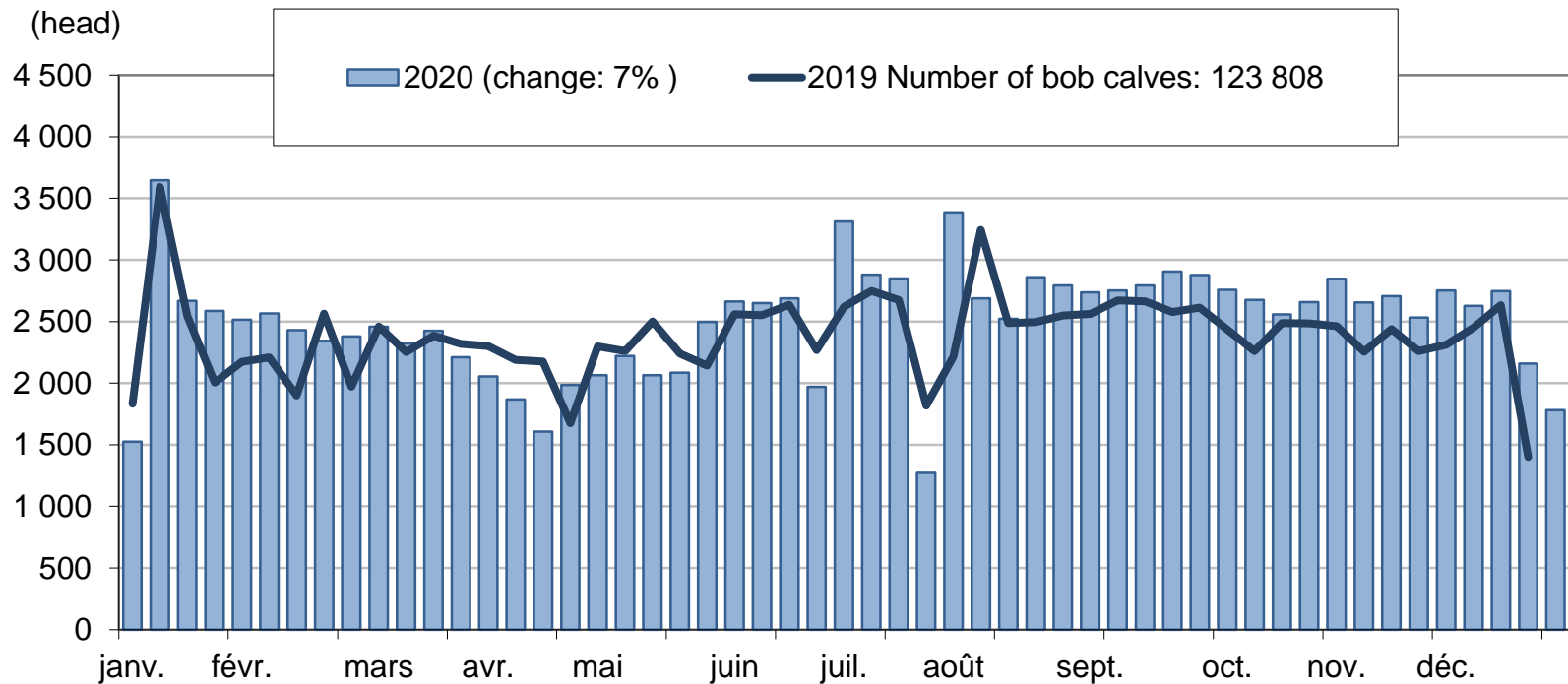
Sources :

- Quebec: Number of calves fed by Quebec producers, PBQ



# Milk-fed veal

## Number of calves fed in Quebec 2019-2020

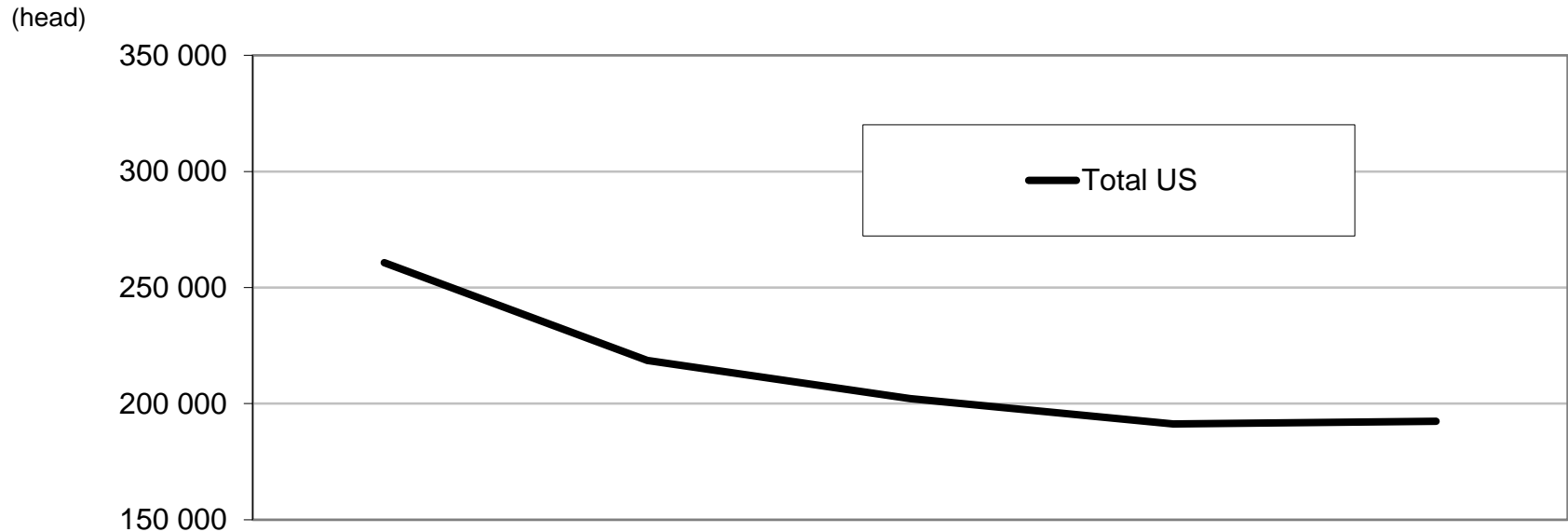


Sources :

- Quebec: Number of calves fed by Quebec producers, PBQ

# Milk-fed veal

## Number of calves slaughtered in United-States



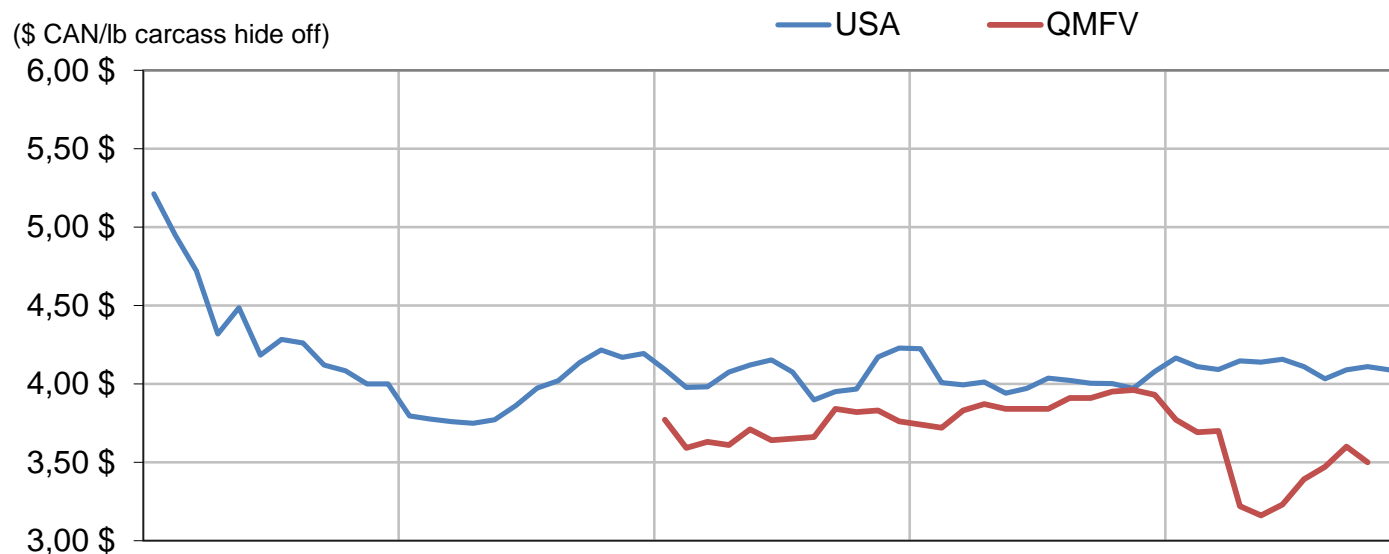
	2015	2016	2017	2018	2019
Total US	260 678	218 628	202 206	191 202	192 363

### Sources :

- Number of special fed veal slaughtered in North-east and North-central of United-States, USDA

# Milk-fed veal

## Price of milk-fed veal calves in Quebec and United-States



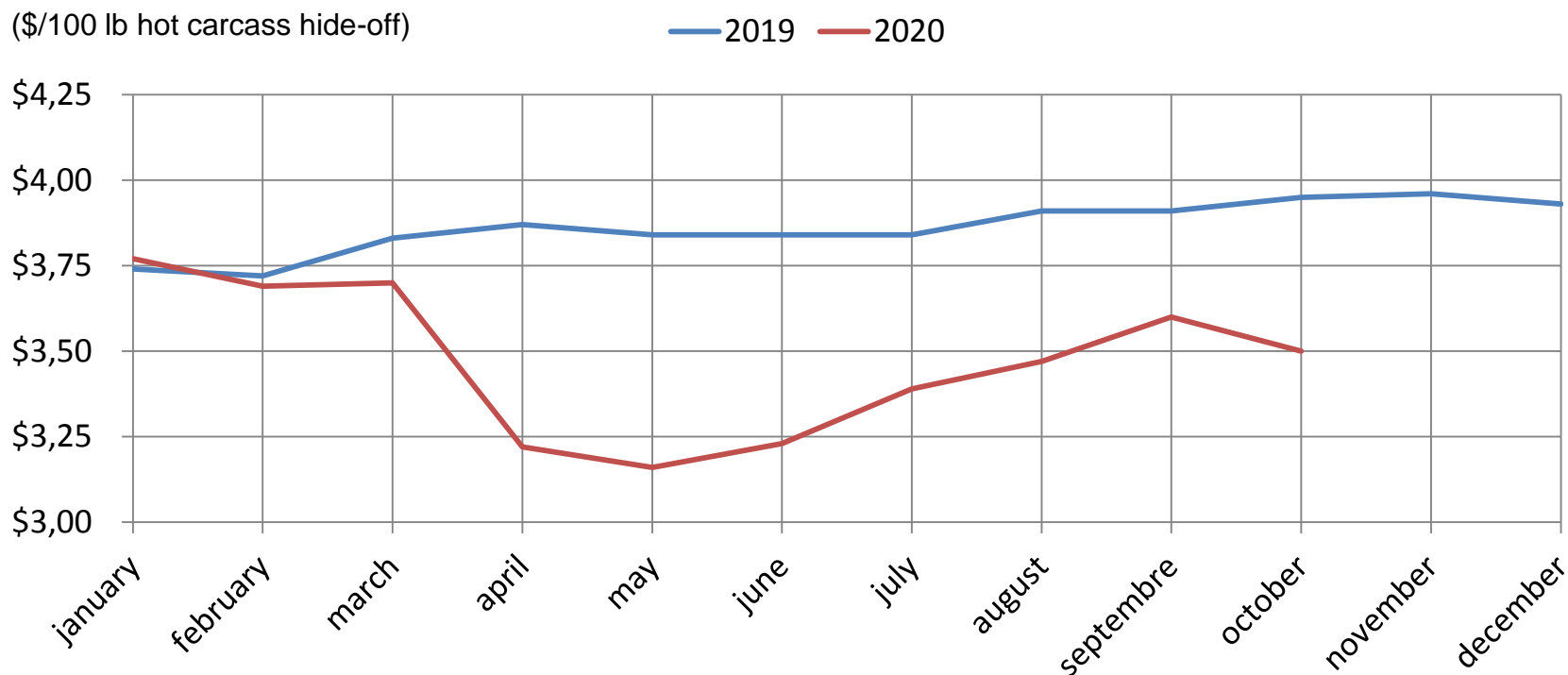
	2016	2017	2018	2019	2020
USA	4,38 \$	3,87 \$	4,02 \$	4,02 \$	4,02 \$
QMFV			3,71 \$	3,86 \$	3,47 \$

### Sources :

- USDA : USDA converted to \$ CAN. Gross price.
- QMFV : net price collected by CECPA.

# Milk-fed veal

## Price of milk-fed veal calves in Quebec 2019-2020

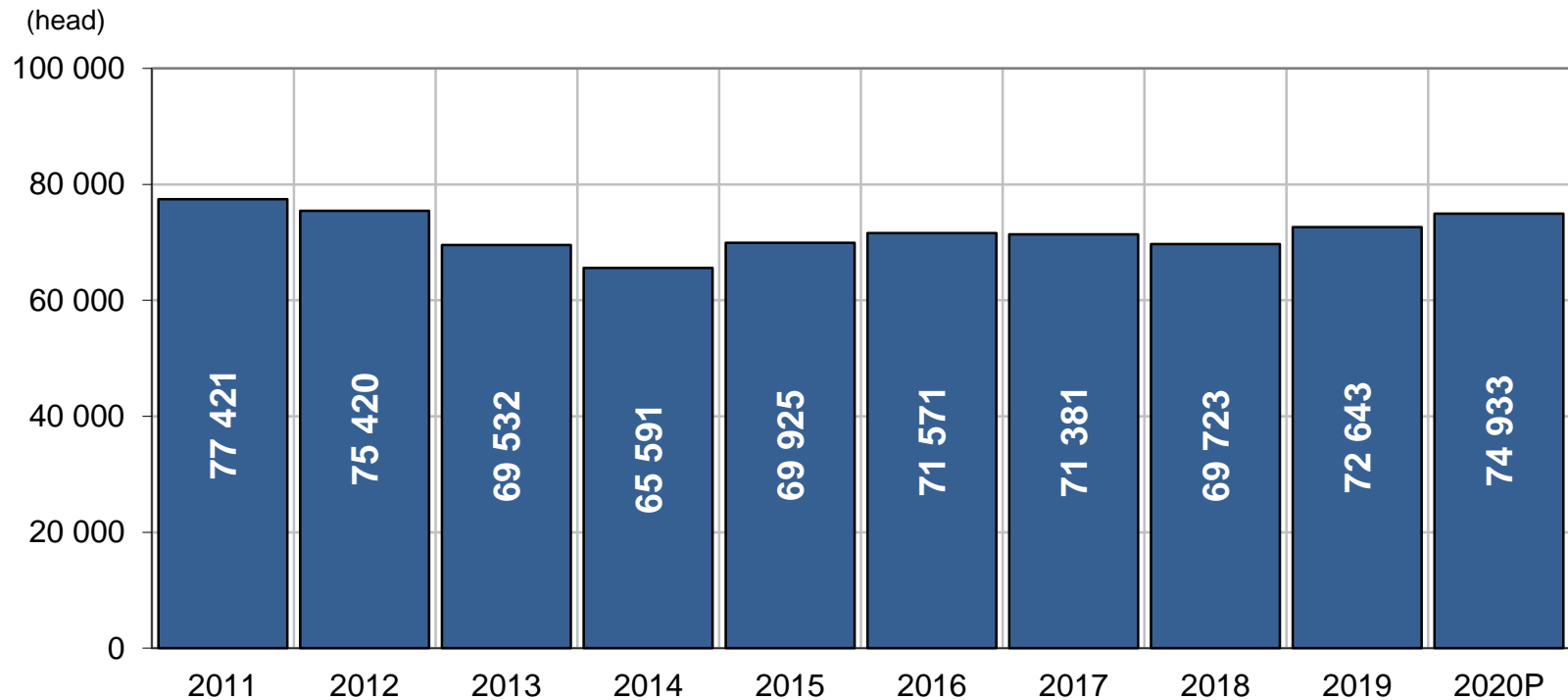


Sources :

- Net price collected by CECPA.

# Grain-fed veal

## Number of calves fed in Quebec

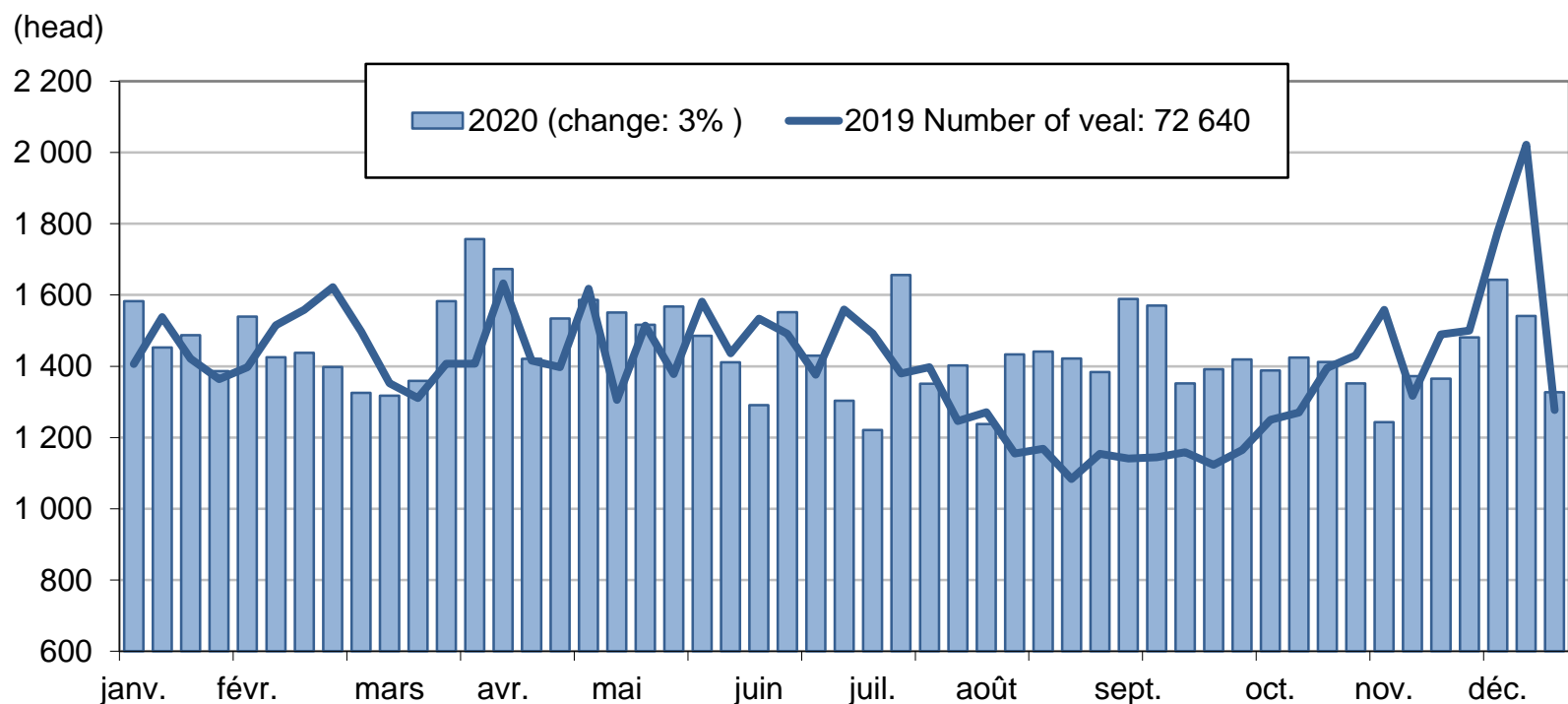


Sources :

- Quebec: Number of calves fed by Quebec producers, PBQ

# Grain-fed veal

## Number of calves fed in Quebec 2019-2020

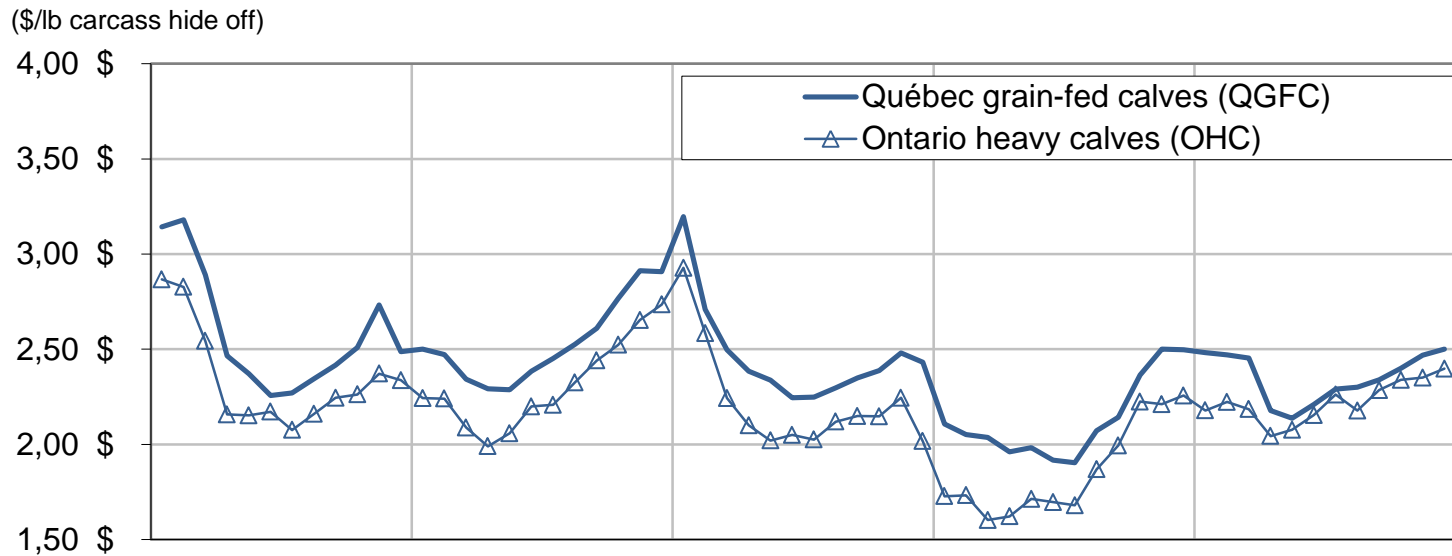


Sources :

- Quebec: Number of calves fed by Quebec producers, PBQ

# Grain-fed veal

## Price of grain-fed veal calves in Quebec and Ontario



	2016	2017	2018	2019	2020
QGFC	2,58 \$	2,52 \$	2,47 \$	2,12 \$	2,35 \$
QGFC-OHC	0,23 \$	0,21 \$	0,25 \$	0,26 \$	0,13 \$

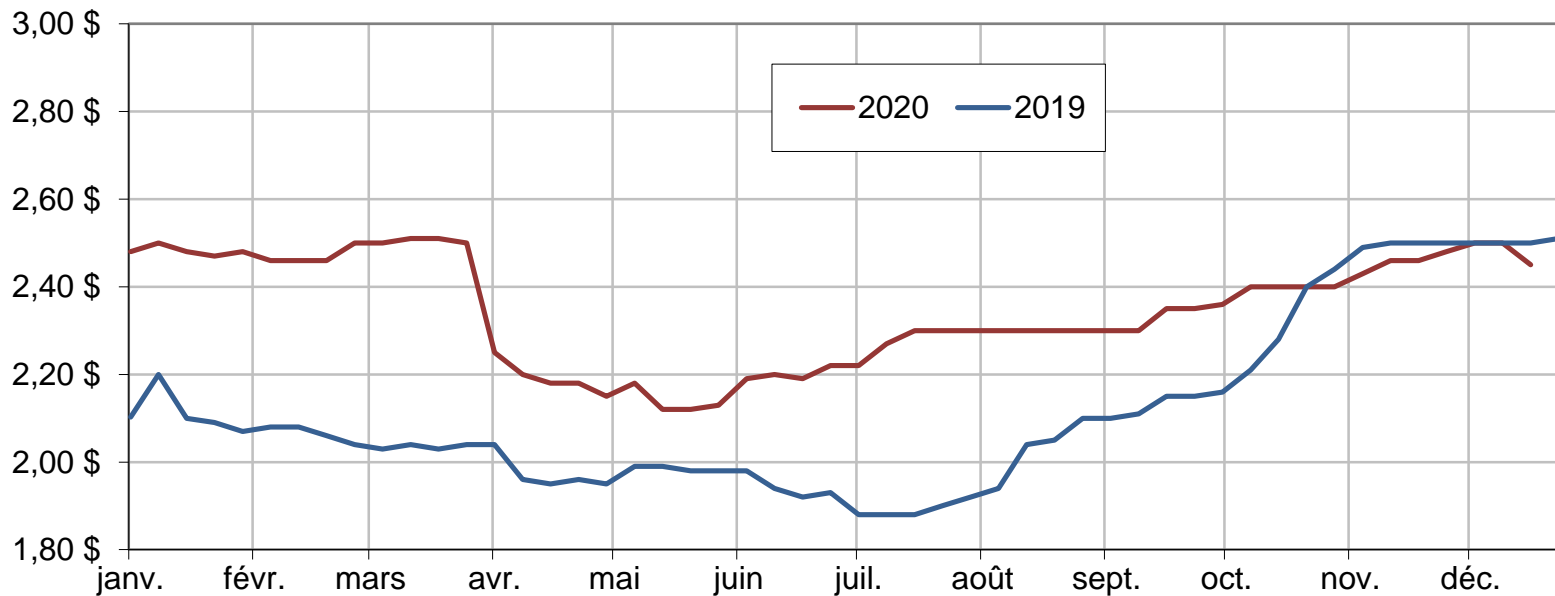
### Sources :

- Quebec : Net price (auction price minus floor price program), PBQ
- Ontario : weekly price, category over 600 lbs, OCA

# Grain-fed veal

## Price of grain-fed veal calves in Quebec 2019-2020

(\$/lb hot  
carcass hide-off)



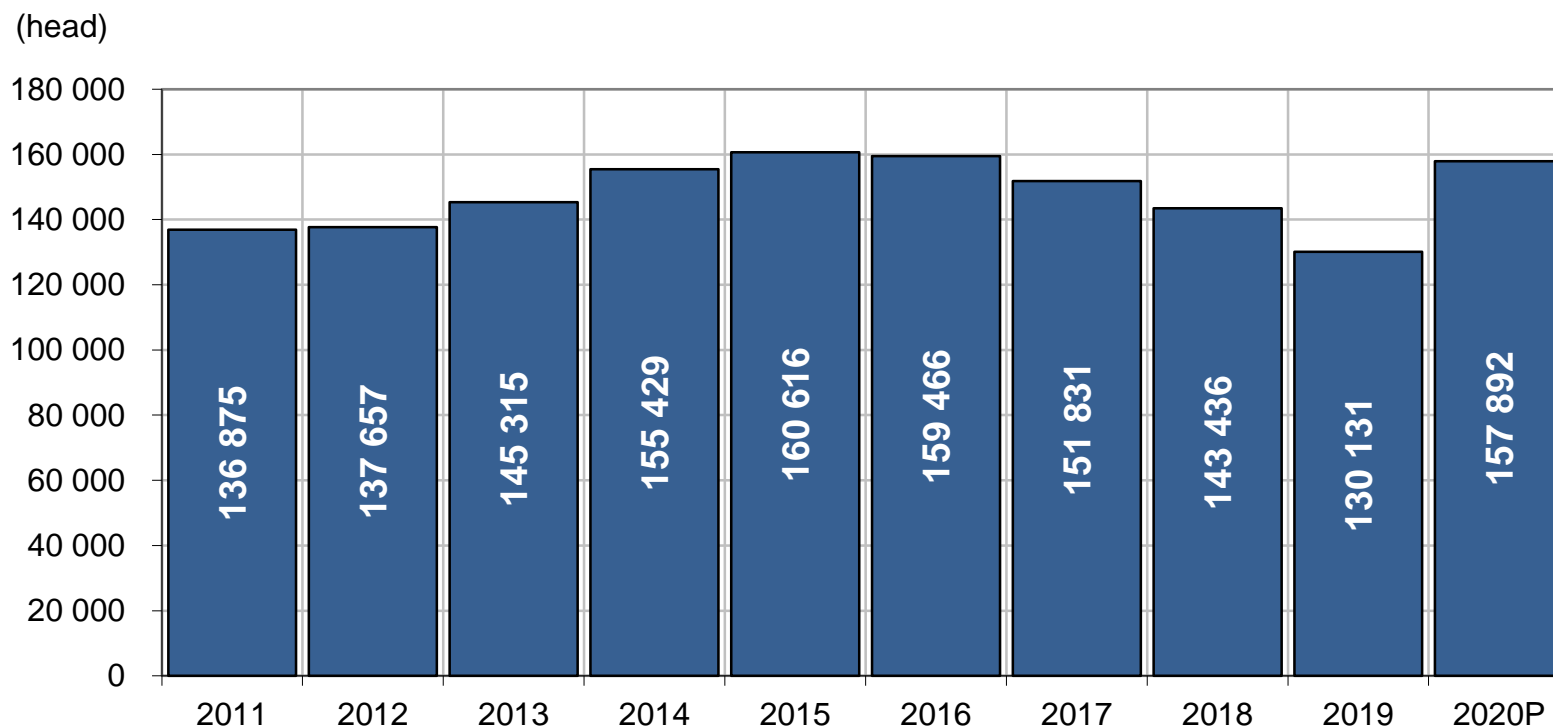
Sources :

- Quebec : Net price (auction price minus floor price program), PBQ



# Bob calves

## Number of bob calves marketed in Quebec

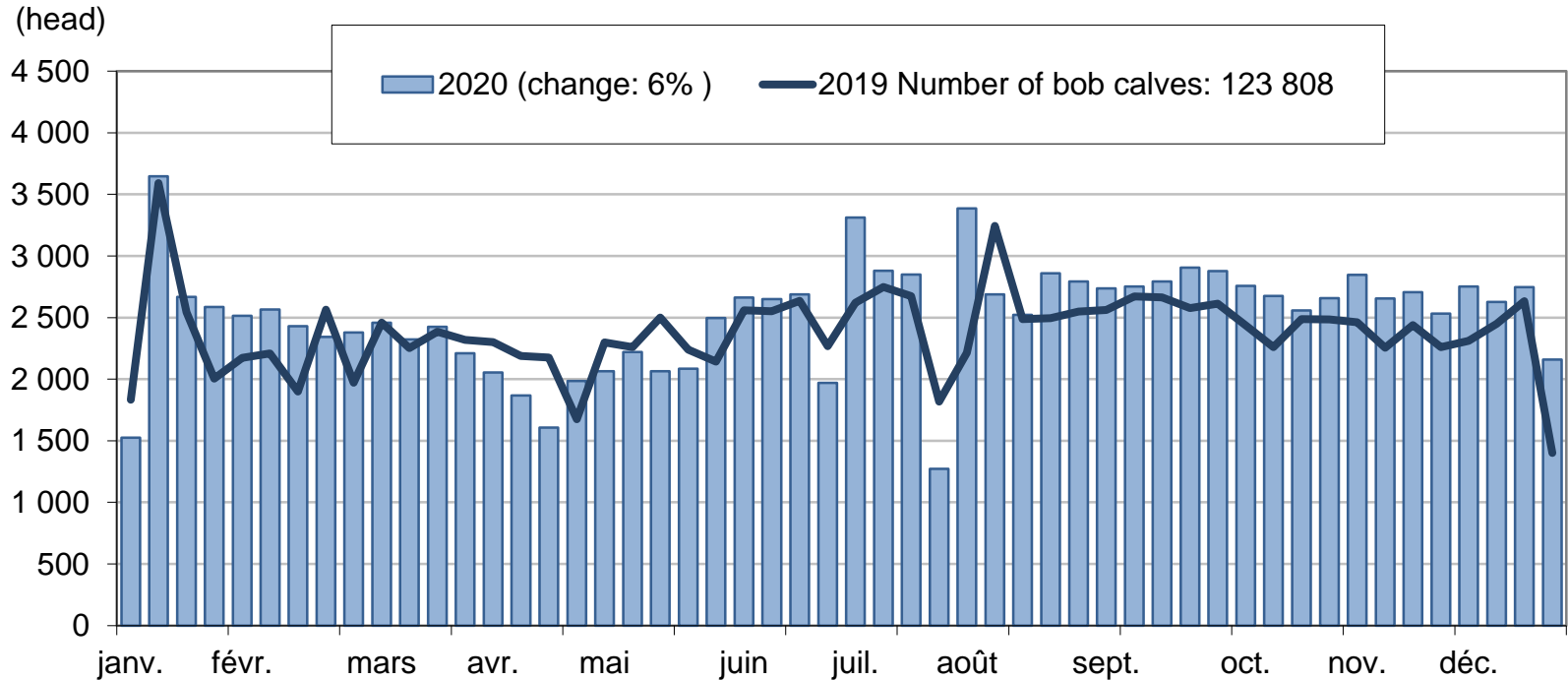


Source :

- Number of calves marketed by Quebec producers, PBQ

# Bob calves

## Number of bob calves marketed in Quebec 2019-2020

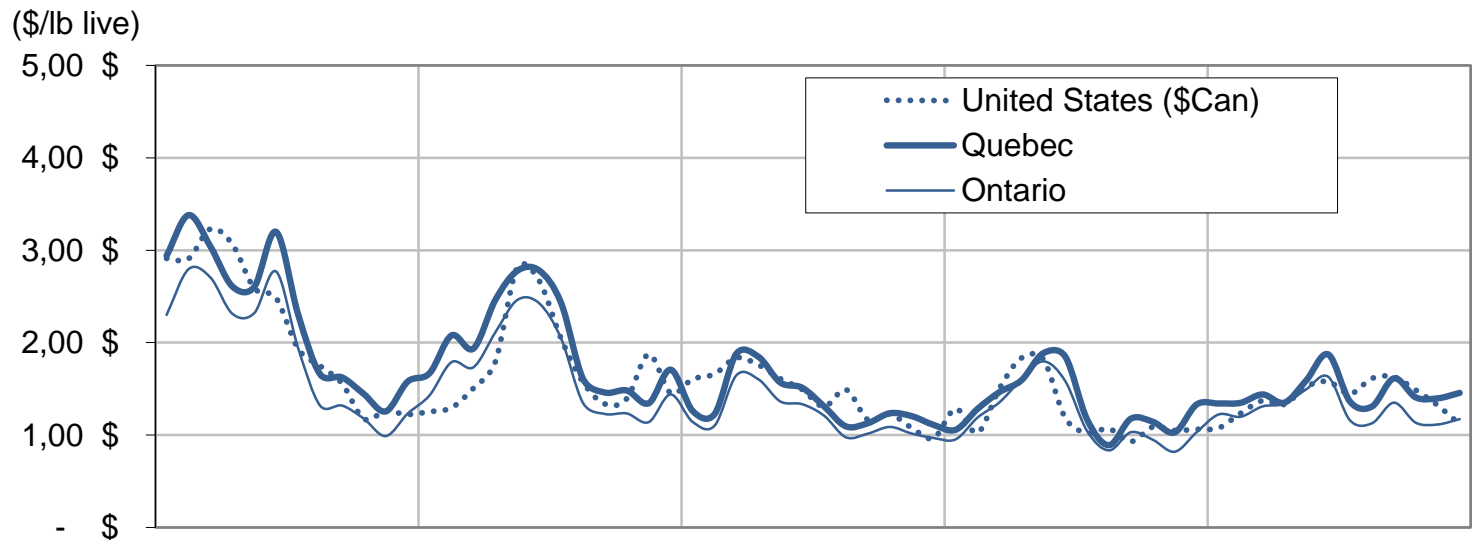


Sources :

- Number of calves marketed by Quebec producers, PBQ

# Bob calves

## Price of good replacement bob calves in Quebec, Ontario and United-States



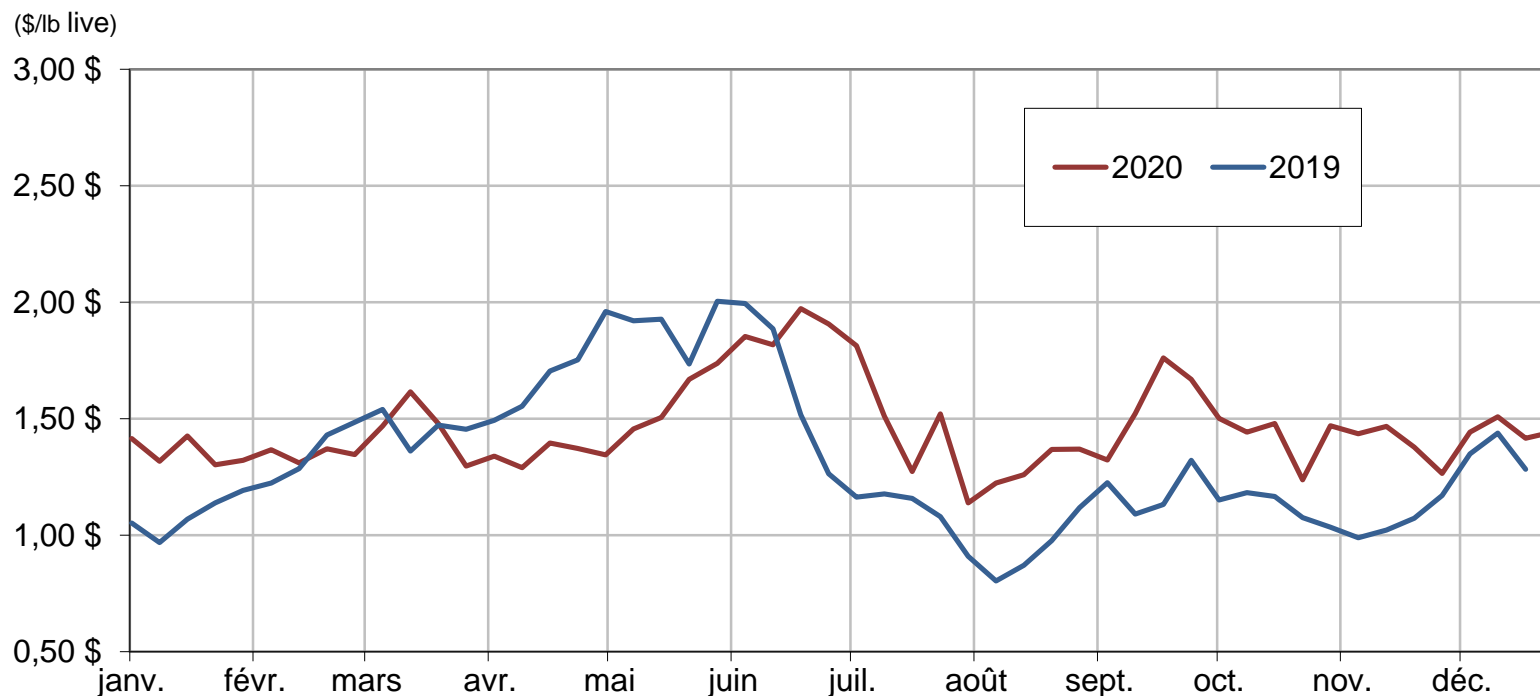
	2016	2017	2018	2019	2020
Quebec	2,30 \$	1,98 \$	1,36 \$	1,32 \$	1,46 \$
Que-US	0,13 \$	0,23 \$	-0,07 \$	0,08 \$	0,06 \$
Que-Ont	0,37 \$	0,28 \$	0,16 \$	0,14 \$	0,19 \$

### Sources :

- Quebec : Price of good replacement bob calves marketed in Quebec auctions, PBQ
- Ontario : Price of male replacement bob calves marketed in Ontario auctions, OCA
- United States : Price of male replacement bob calves marketed in New Holland, Pennsylvania auctions, converted in \$ CAN

# Bob calves

## Price of good replacement bob calves in Quebec 2019-2020

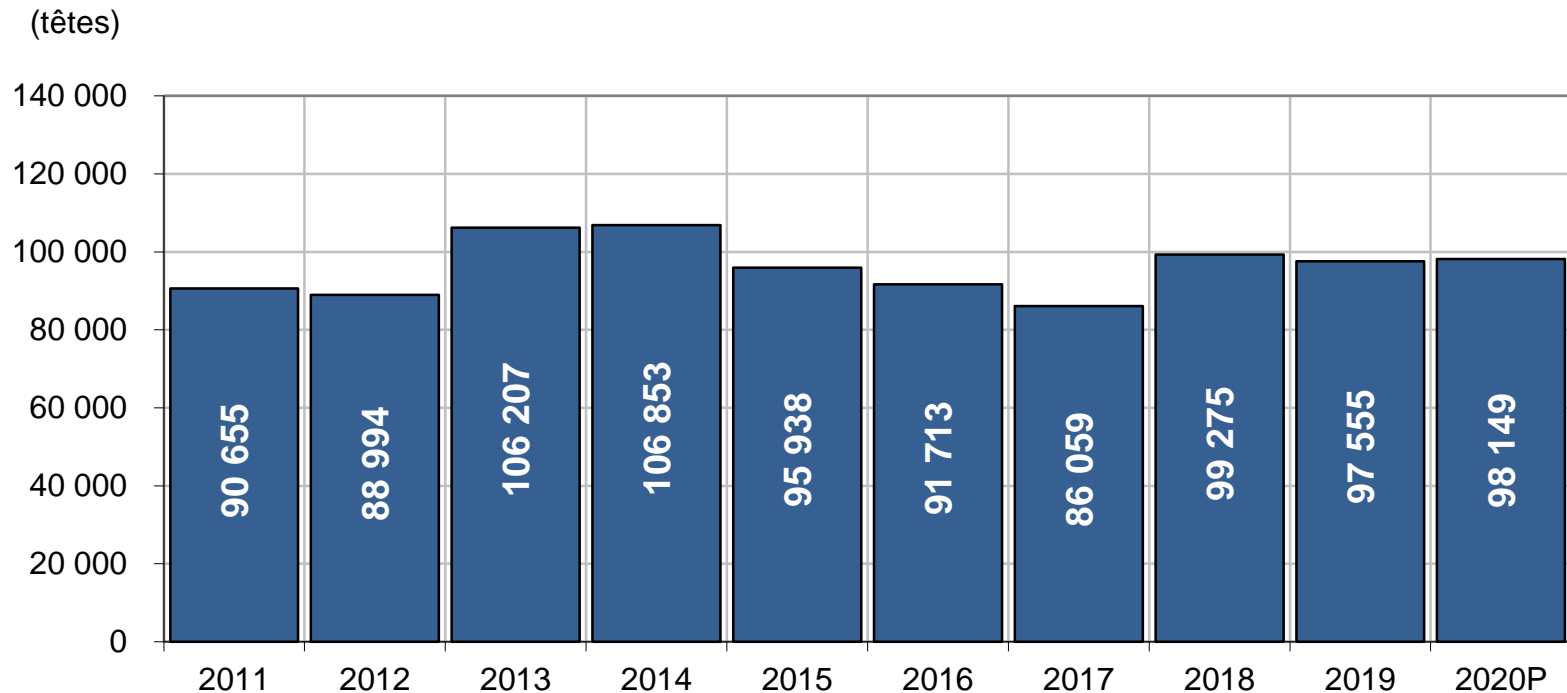


Sources :

- Quebec : Price of good replacement bob calves marketed in Quebec auctions, PBQ

# Cull cattle

## Number of cull cows marketed in Quebec

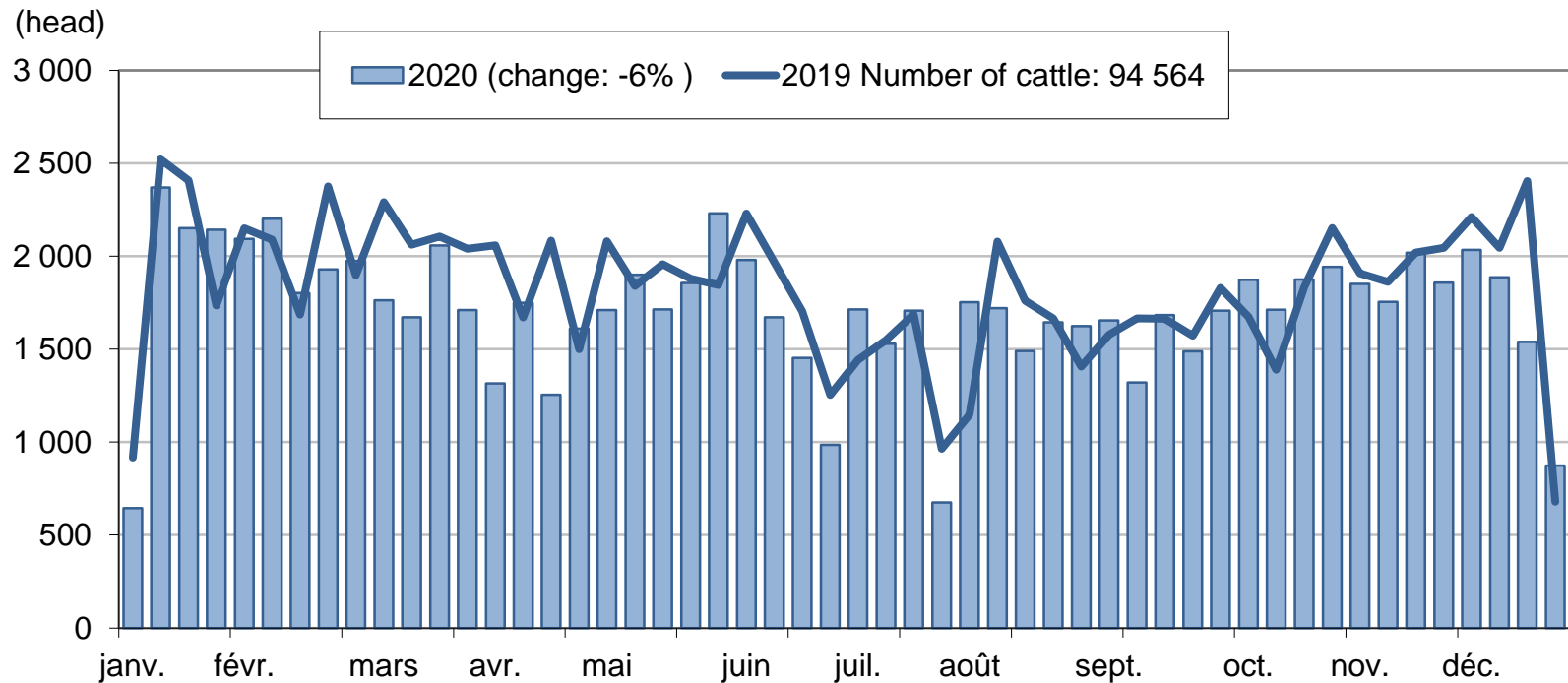


Source :

- Number of cull cows marketed by Quebec producers, PBQ

# Cull cattle

## Number of cull cows marketed in Quebec 2019-2020

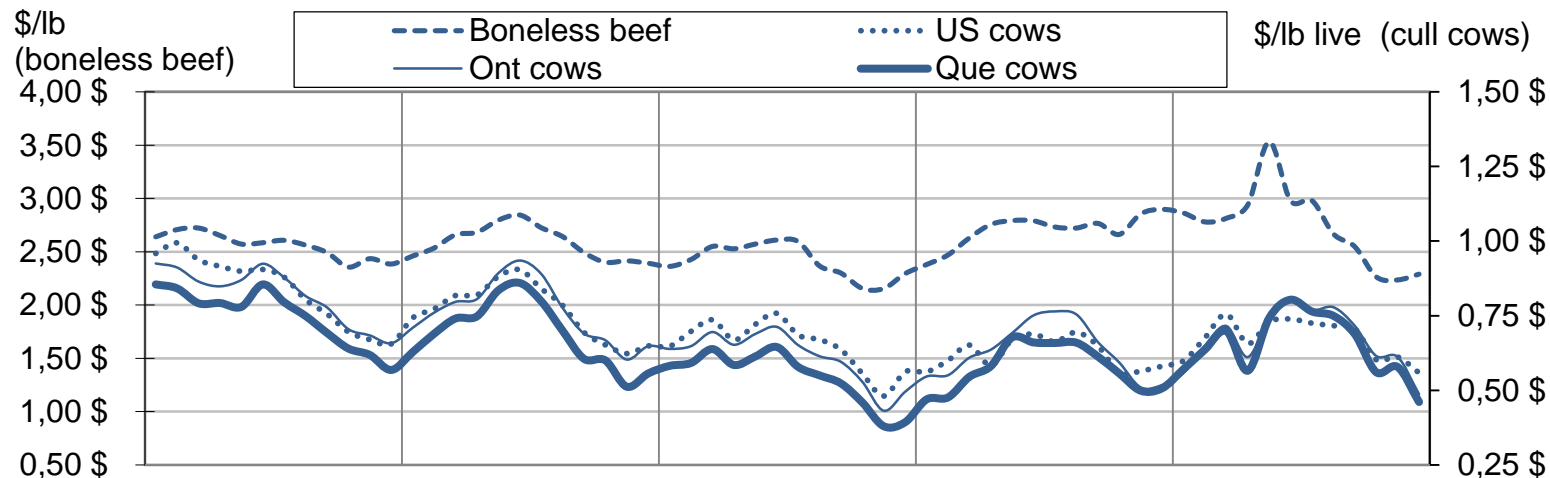


Source :

- Number of calves marketed by Quebec producers, PBQ

# Cull cattle

## Price of cull cows in Quebec, Ontario, Alberta and United-States



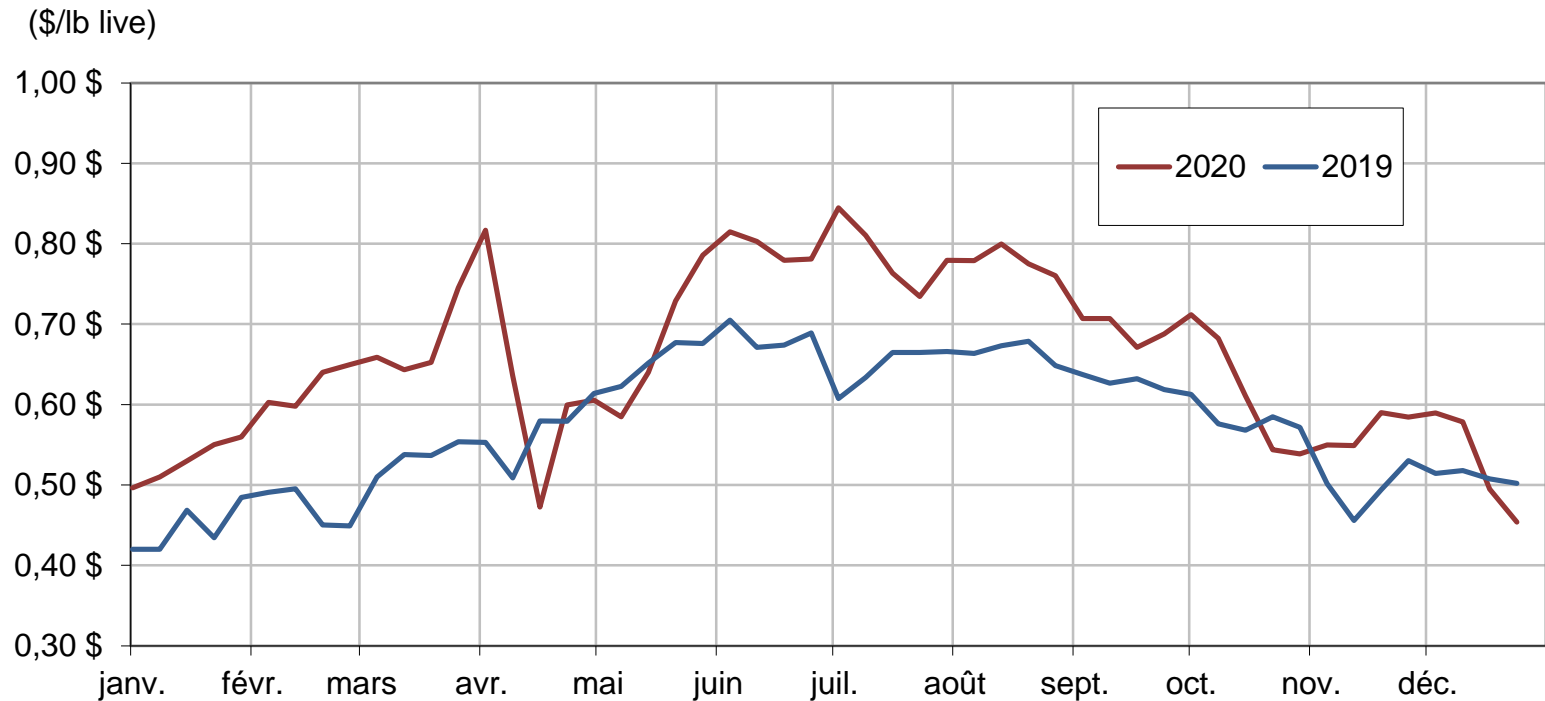
	2016	2017	2018	2019	2020
Boneless beef	2,56 \$	2,59 \$	2,41 \$	2,70 \$	2,74 \$
Que \$/cow	1 047 \$	965 \$	763 \$	805 \$	912 \$
Que \$/lb	0,75 \$	0,69 \$	0,54 \$	0,58 \$	0,65 \$
Que-US	-0,09 \$	-0,08 \$	-0,11 \$	-0,05 \$	-0,02 \$
Que-Ont	-0,07 \$	-0,08 \$	-0,07 \$	-0,06 \$	-0,02 \$

### Sources :

- Quebec : Price of cull cows marketed in Quebec auctions, PBQ
- Ontario : Price of cull cows marketed in Ontario auctions, OCA
- Alberta. : Price of D1-D2 cull cows marketed in Alberta auctions, Canfax
- United States : Price of lean cull cows marketed in New Holland, Pennsylvania auctions, converted in \$ CAN

# Cull cattle

## Price of cull cows in Quebec 2019-2020

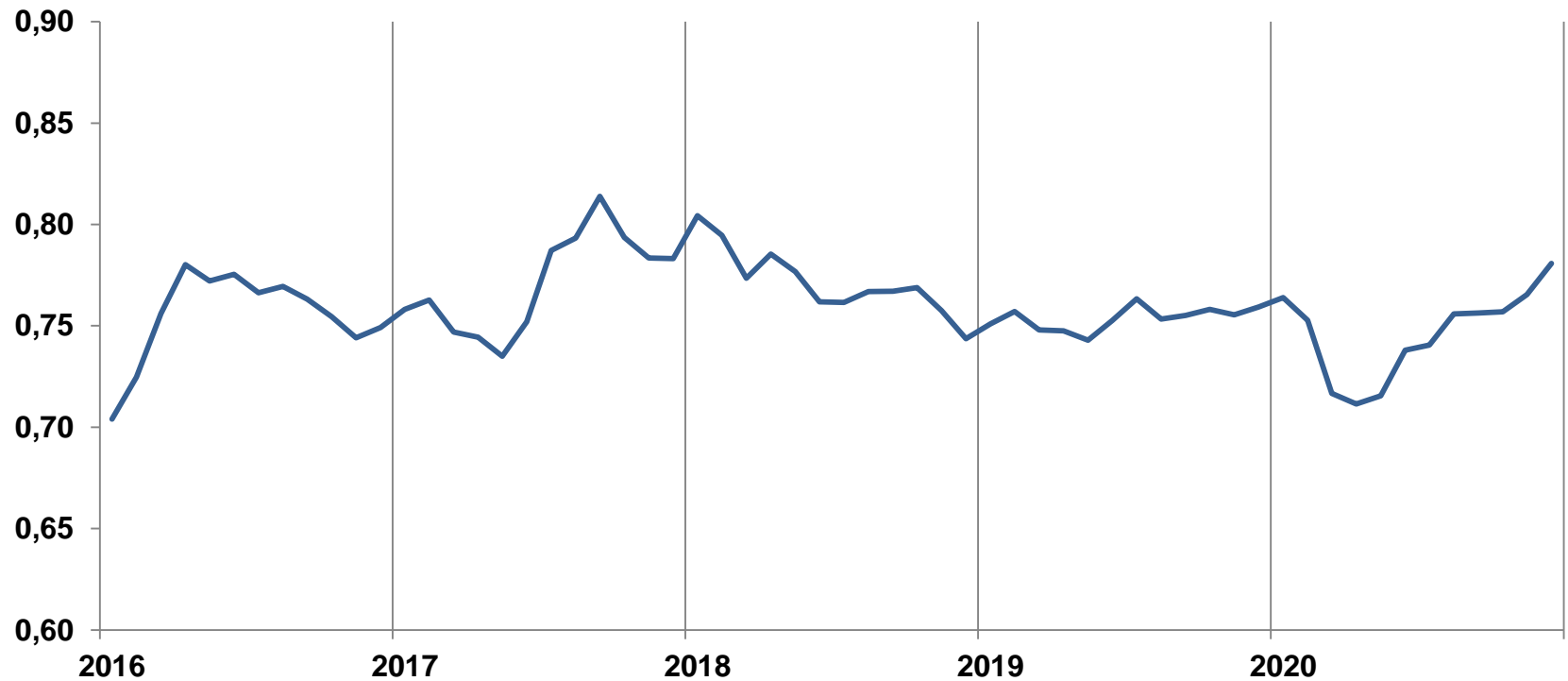


Sources :

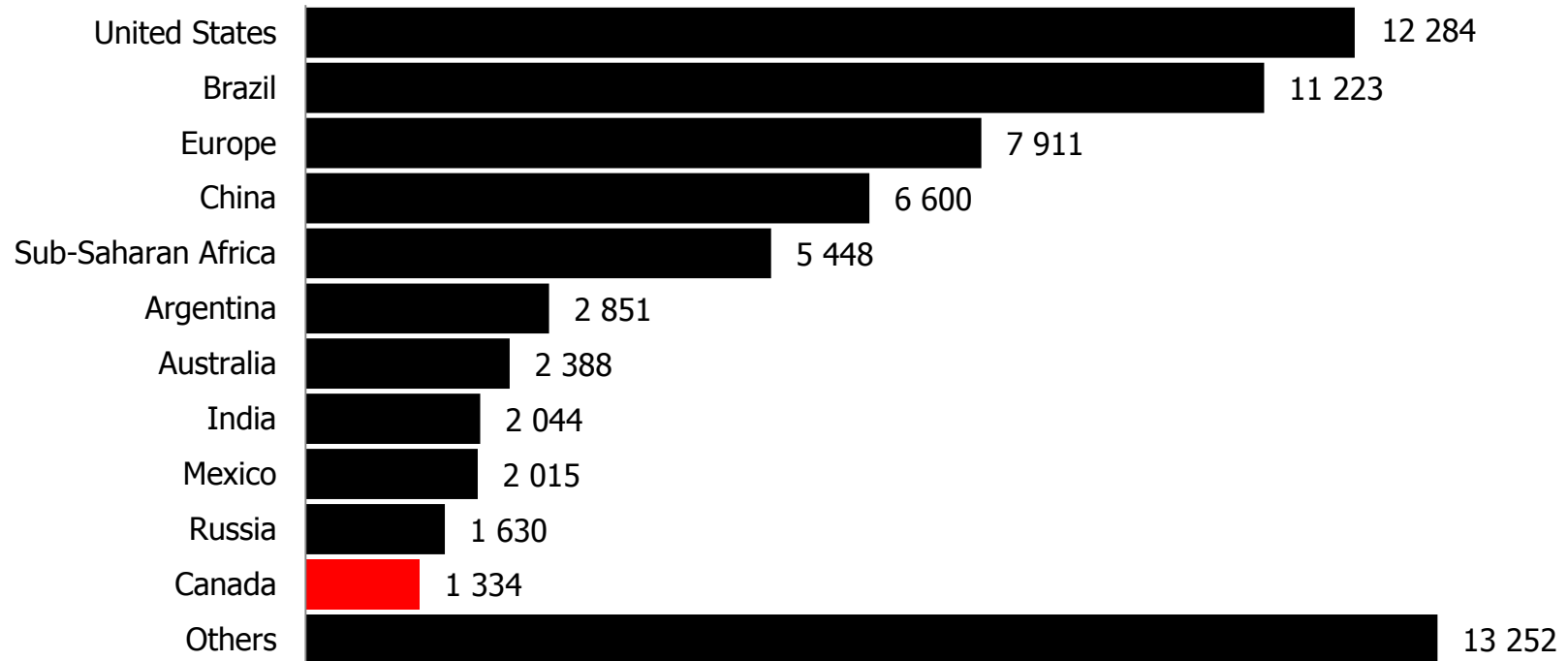
- Quebec : Price of cull cows marketed in Quebec auctions, PBQ



# Exchange rate \$ CAN / \$ US



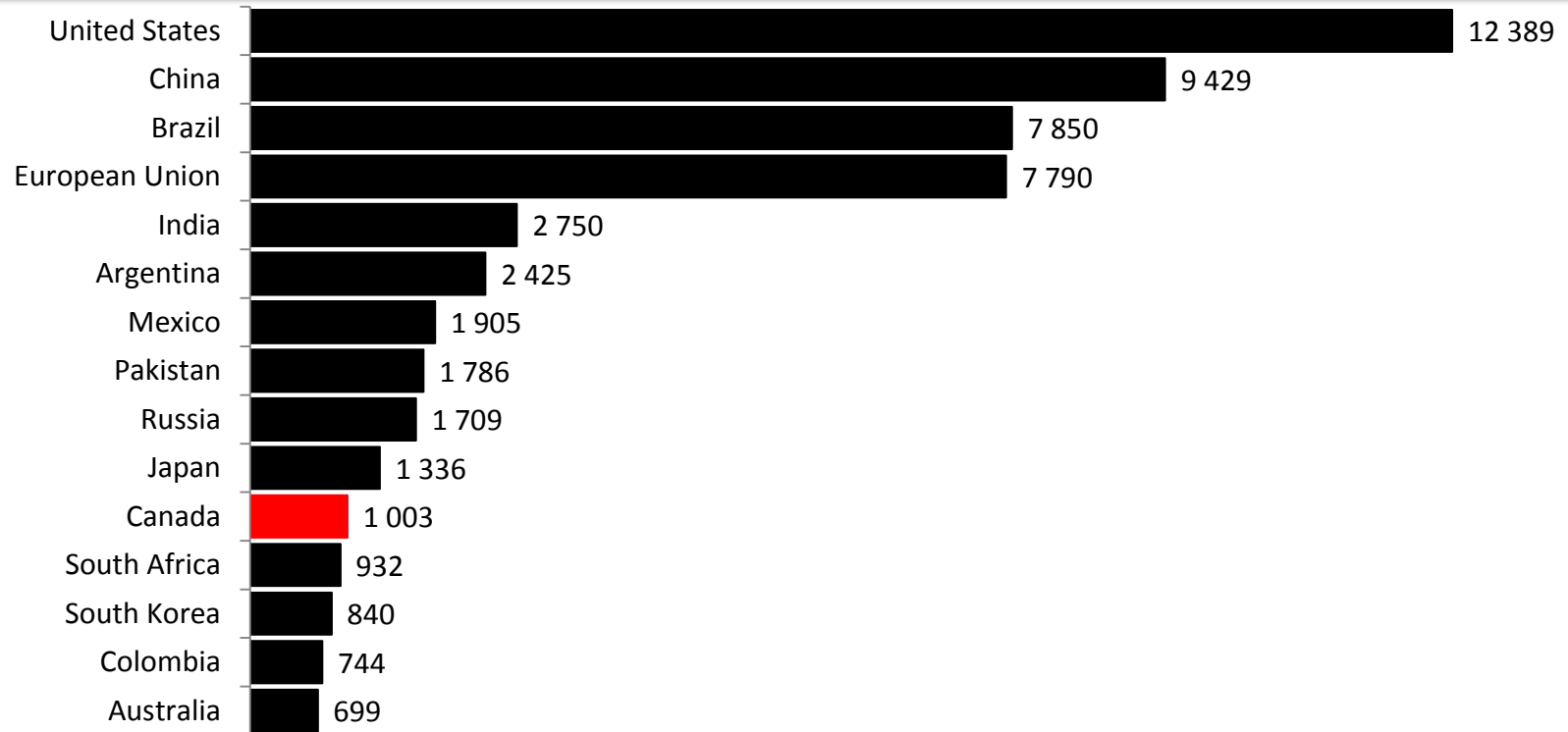
# Beef and veal net production (1000 t, cwe) - 2019



Source :

- GIRA

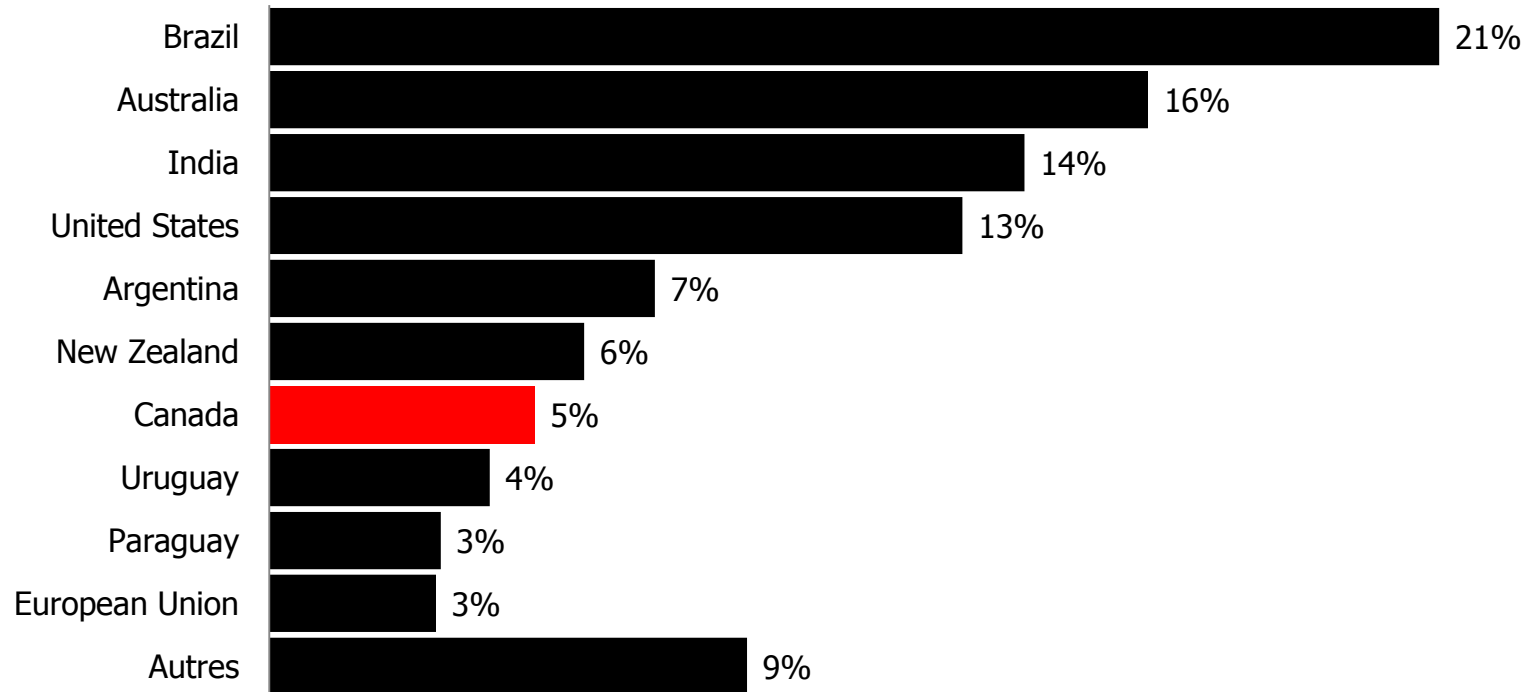
# Beef and veal meat consumption by countries (1000 t, cwe) - 2019



Source :

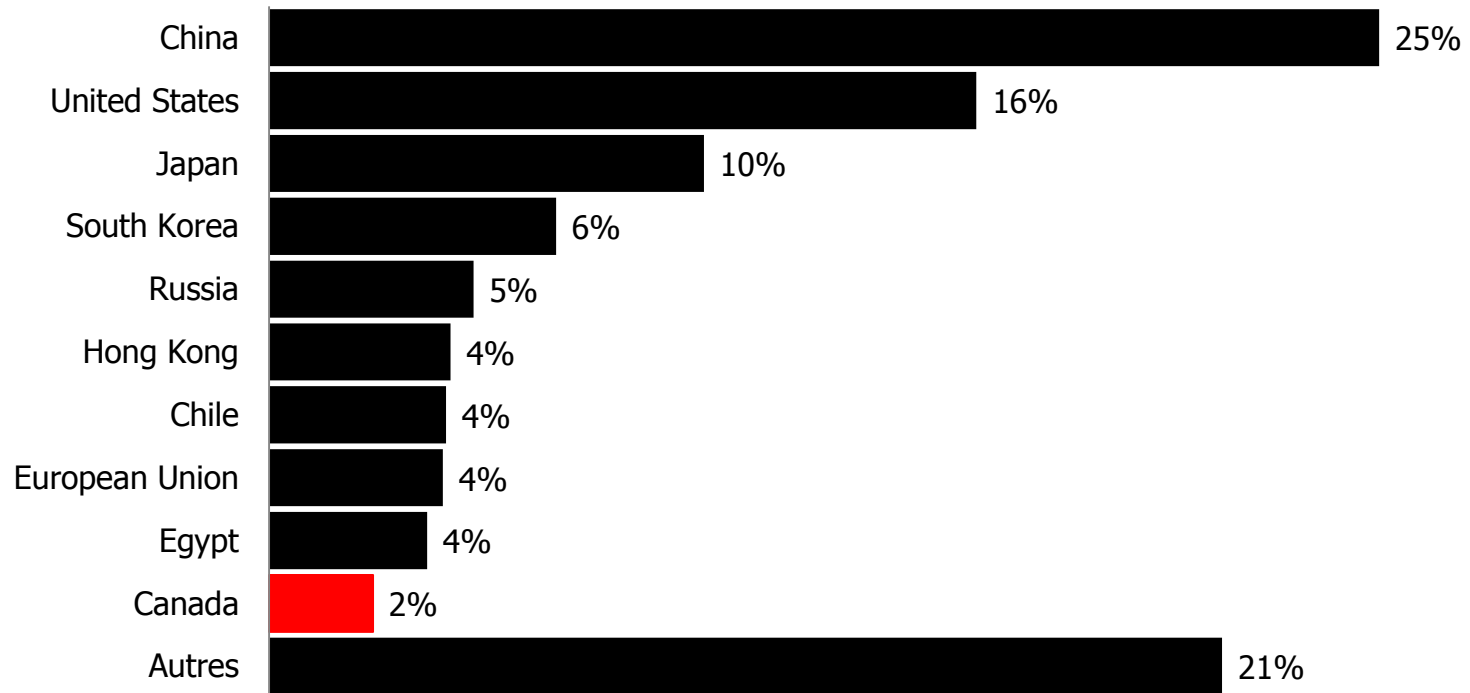
- GIRA

# World top beef exporters (% world) - 2019



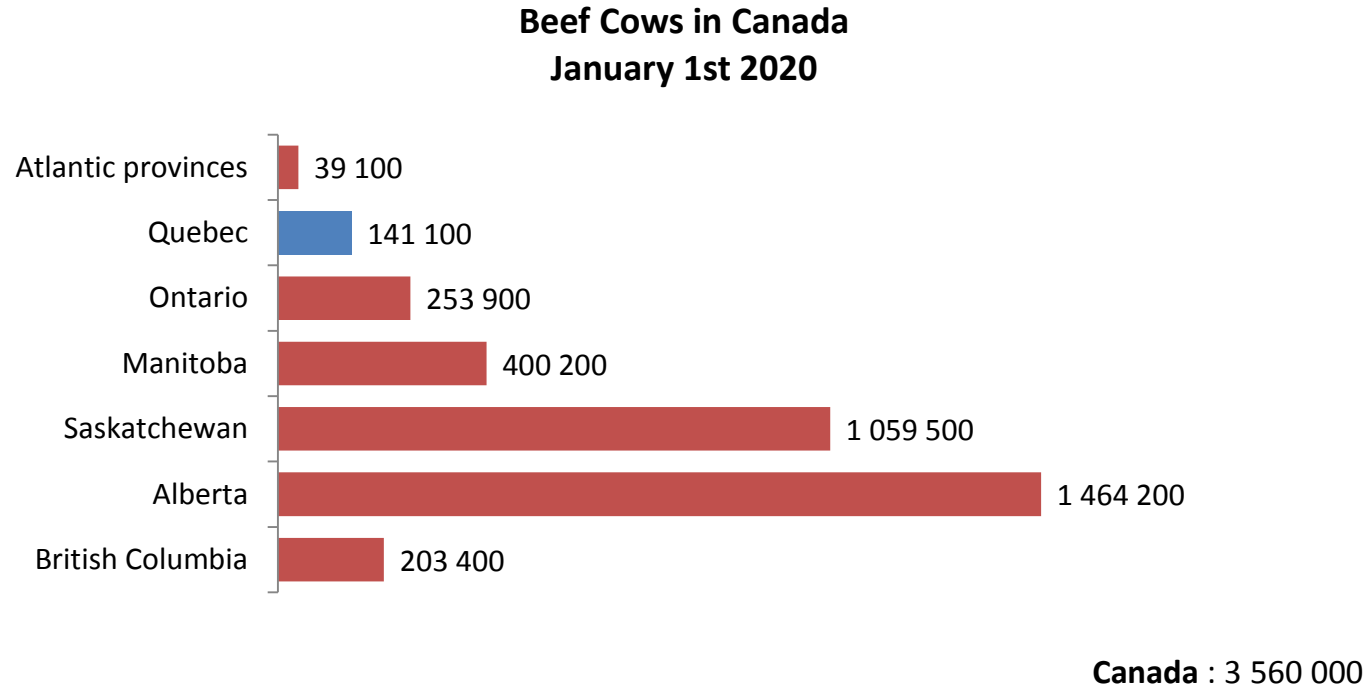
Source :  
• GIRA

# World top beef importers (% world) - 2019



Source :  
• GIRA

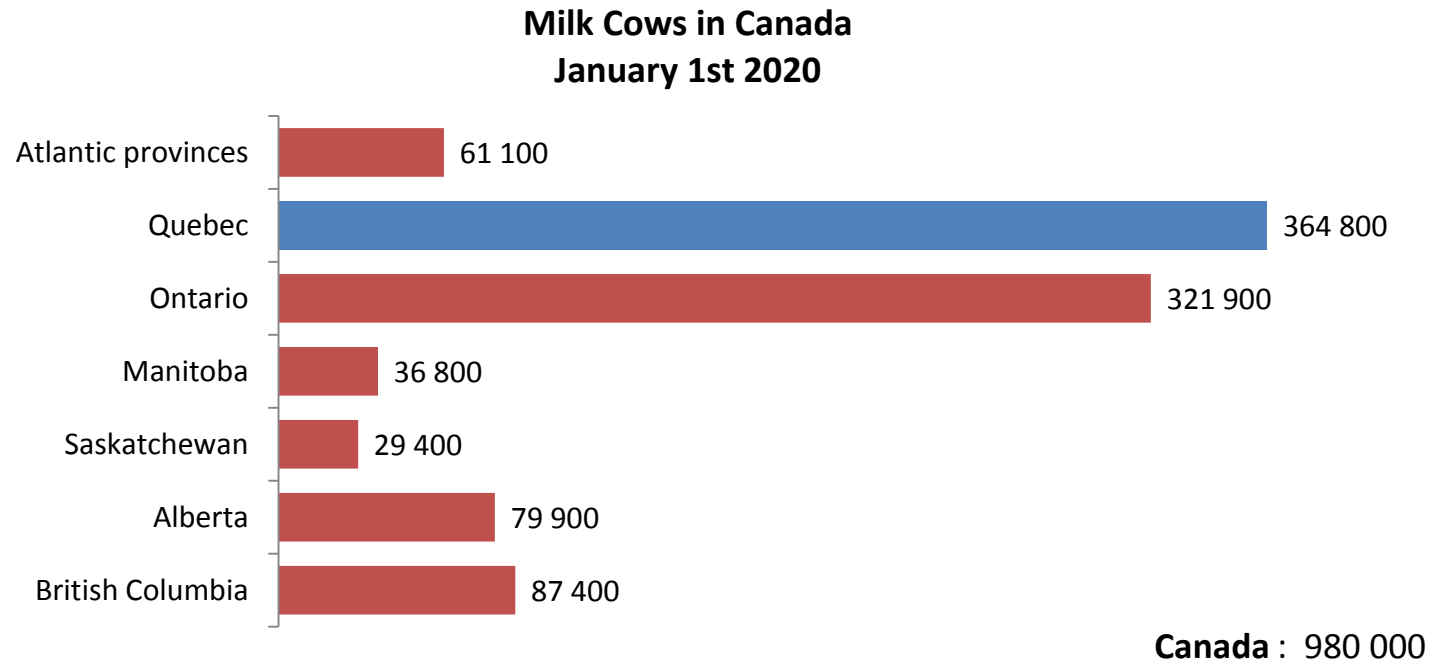
# Beef Cow inventory in Canada 2020



Source :

- Statistique Canada

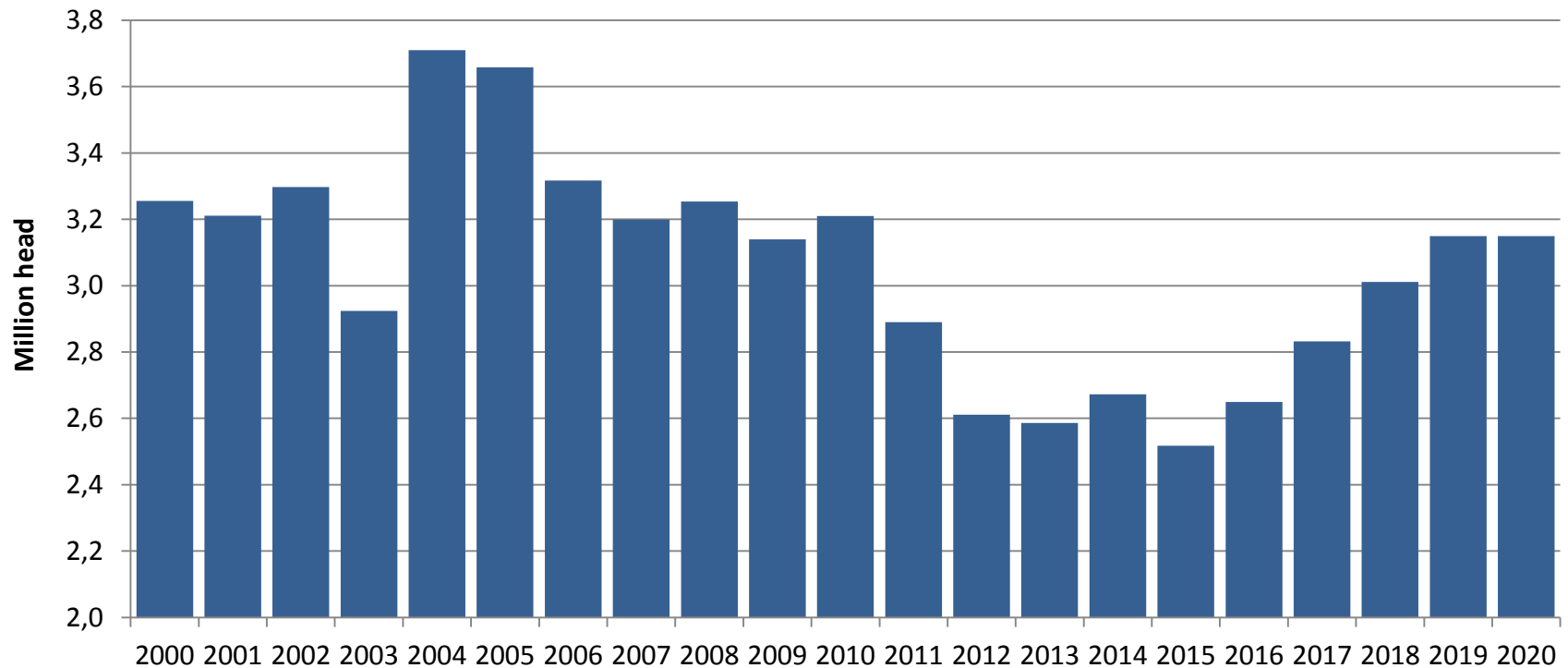
# Milk Cow inventory in Canada 2020



Source :

- Statistics Canada

# Number of cattle Slaughtered in Federally Inspected Plants

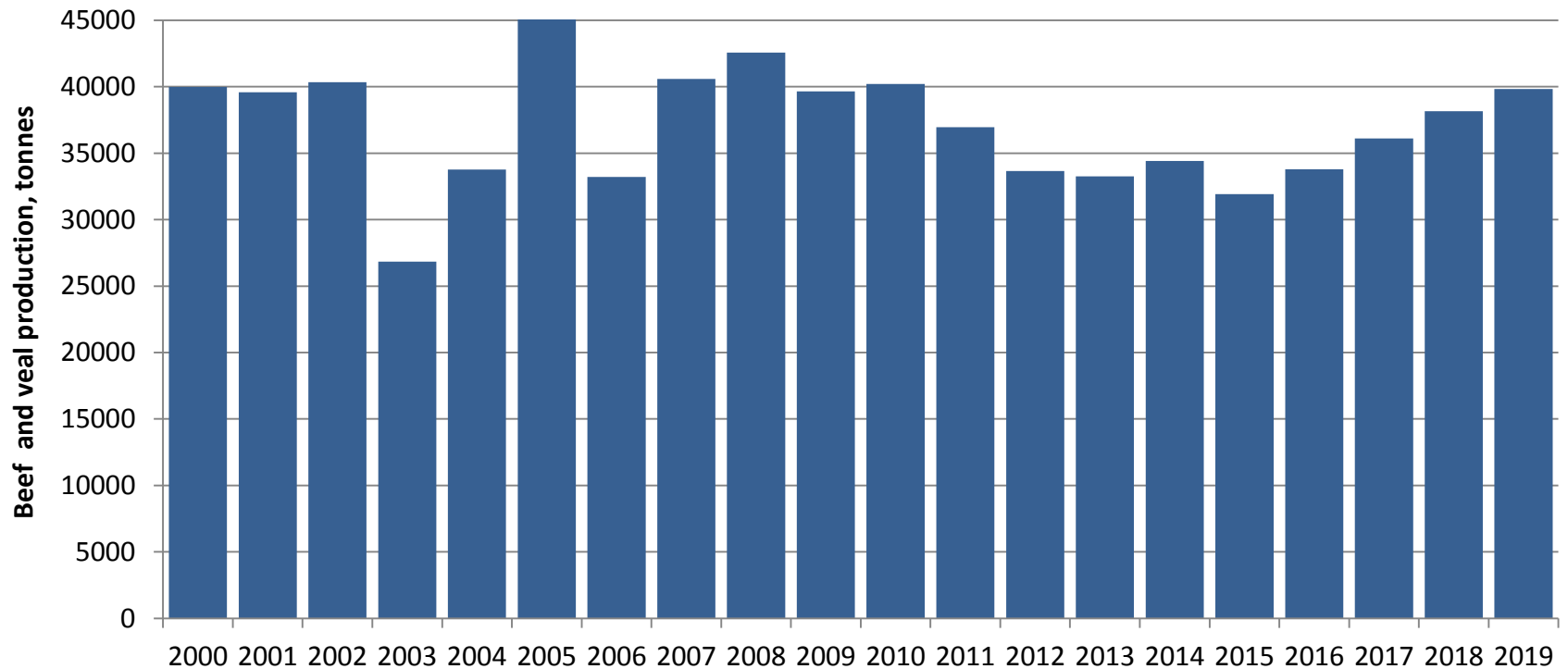


Sources :

- Canadian Beef Grading Agency, AAFC



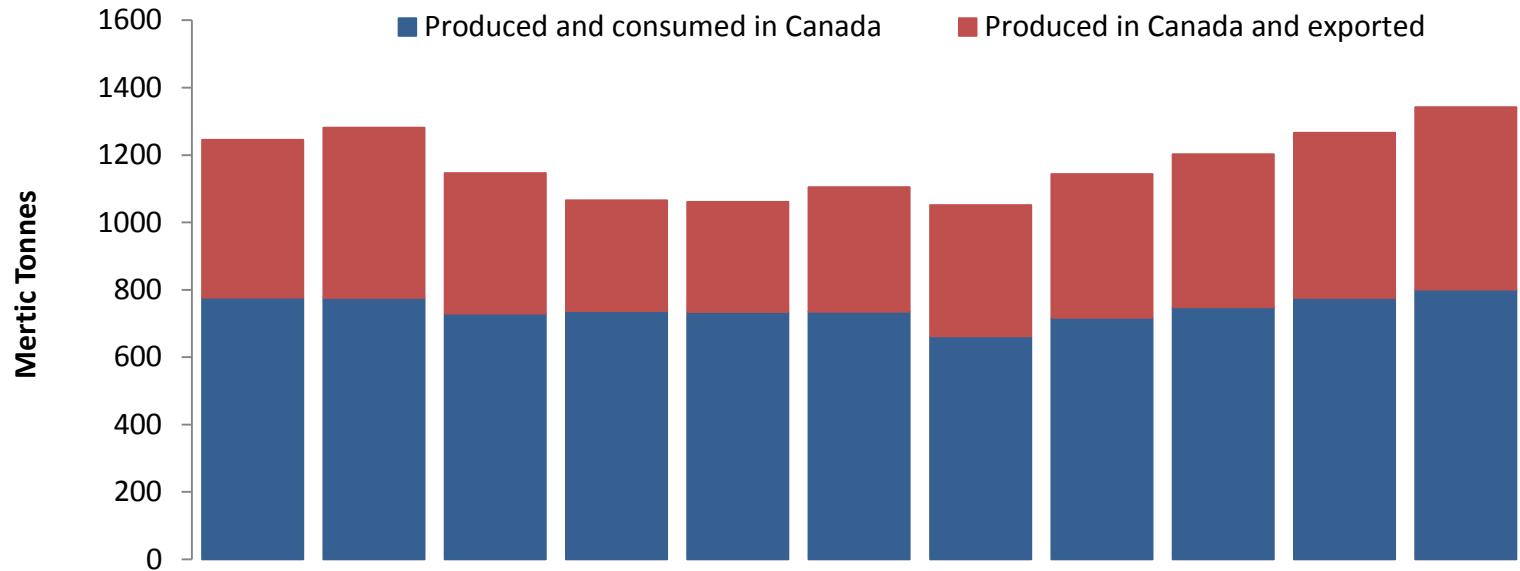
# Canadian beef and veal production



Sources :

- Statistics Canada (Edible offal, meat production)

# % Canadian beef and veal production exported

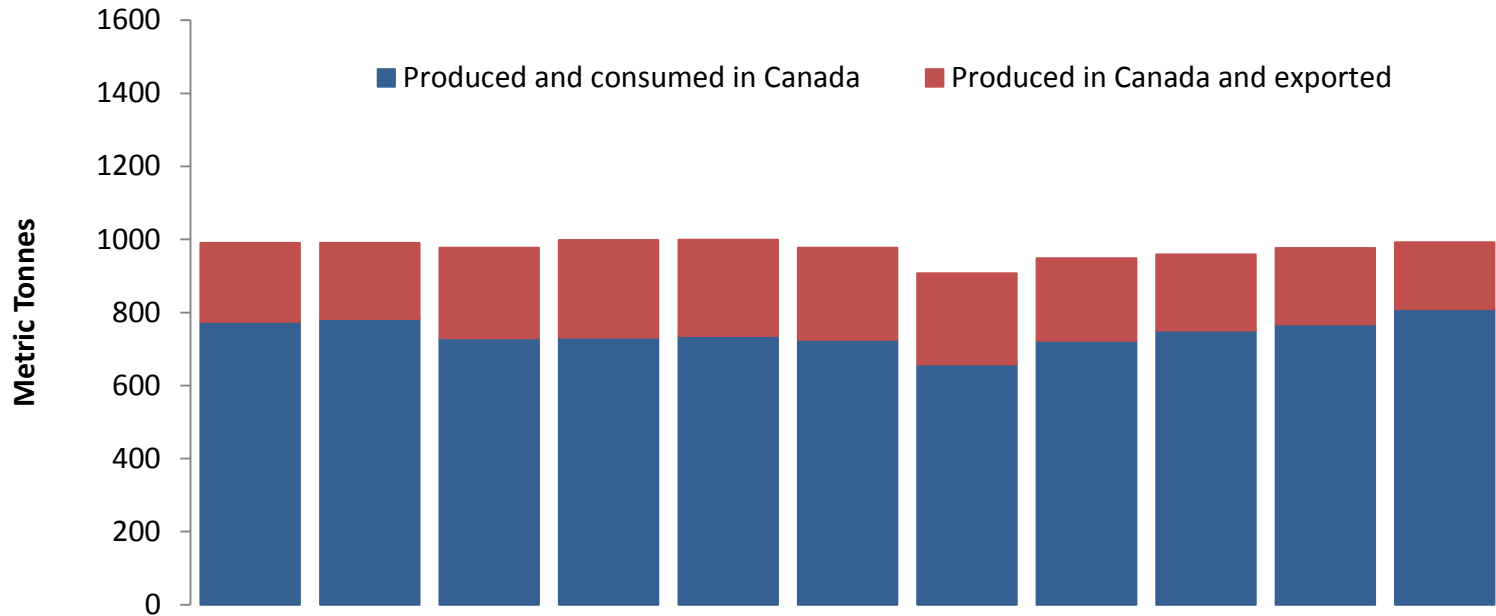


	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
<b>% exported / production</b>	38%	39%	36%	31%	31%	33%	37%	37%	38%	39%	40%

Sources :

- Statistics Canada

# % Canadian beef and veal consumption imported



	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
<b>% imported / consumed</b>	22%	21%	25%	27%	26%	26%	28%	24%	22%	21%	18%

Sources :

- Statistics Canada

# Beef and veal meat exports from Canada

Beef and veal meat exports (tonnes)	Jan. 1 - November 30		
	2020	2019	% chg
United States	289 719	294 638	-2%
Japan	40 694	45 751	-11%
Hong Kong	12 720	14 890	-15%
Mexico	12 406	15 459	-20%
China	9 535	11 475	-17%
South Korea	5 291	5 028	5%
Vietnam	3 662	1 276	187%
Angola	2 514	2 303	9%
Taiwan	2 113	2 679	-21%
Others	10 459	13 813	-24%
<b>Total</b>	<b>388 569</b>	<b>407 190</b>	<b>-5%</b>

Sources :

- Statistics Canada, AACF

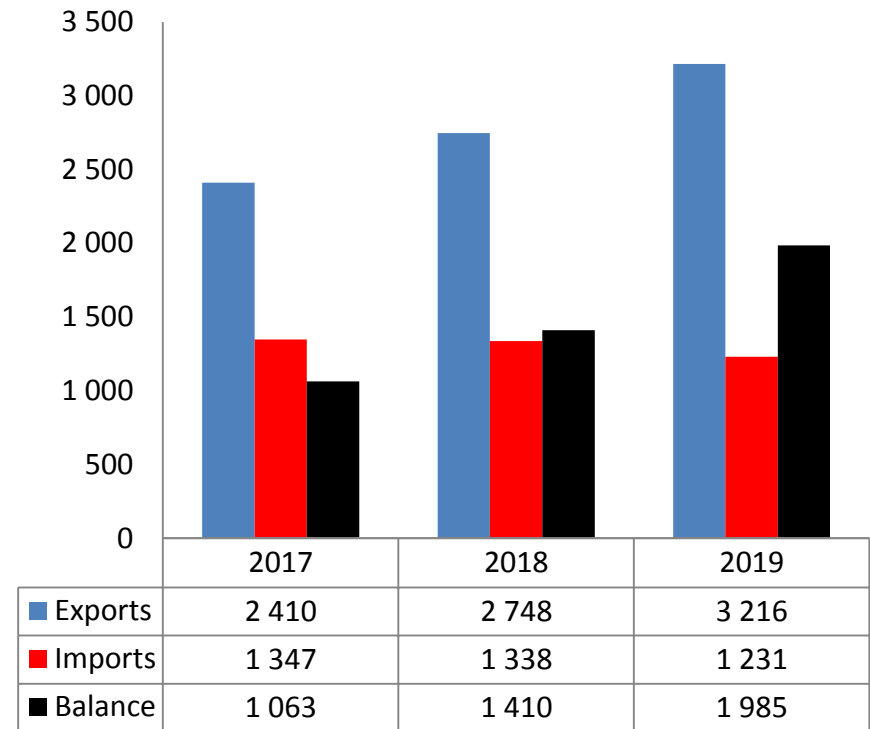
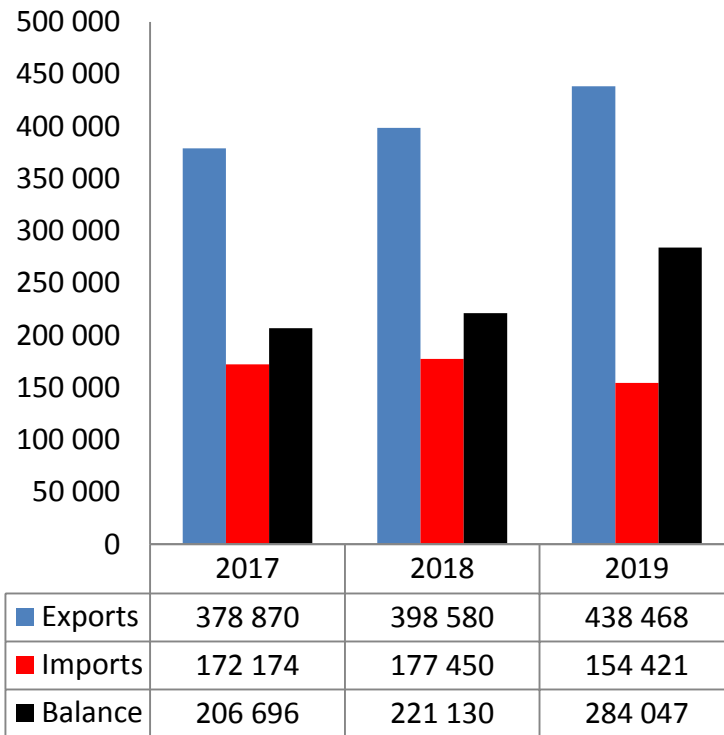
# Beef and veal imports to Canada

Beef and veal meat imports (tonnes)	Jan. 1 - December 31		
	2020	2019	% chg
United States	112 947	108 210	4%
New Zealand	17 645	12 644	40%
Uruguay	14 505	7 528	93%
Australia	13 984	15 780	-11%
Mexico	7 960	5 754	38%
United Kingdom	5 256	2 895	82%
Others	19 982	8 075	147%
Total	192 277	160 886	20%

Sources :

- Statistics Canada, AACF

# Imports and exports of beef and veal, Canada (kg, \$CA) 2017-2019



Sources :

- Statistics Canada, AACF

# Veal exports from Canada

Veal exports (tonnes)	Jan. 1 - November 30		
	2020	2019	% chg
United States	2 231	2 103	6%
Émirats Arabes Unis	89	190	-53%
Saint-Pierre et Miquelon	5	12	-23%
Autres	1	7	
Total	2 326	2 312	1%

Sources :

- Statistics Canada, AACF

# Veal imports to Canada

Veal imports (tonnes)	Jan. 1 - December 31		
	2020	2019	% chg
United States	830	1 332	-38%
New Zeland	2 183	912	136%
Australia	130	232	-44%
<b>European Union - 27</b>			
Netherland	231	368	-37%
Others	185	21	
<b>Total</b>	<b>3 667</b>	<b>3 008</b>	<b>22%</b>

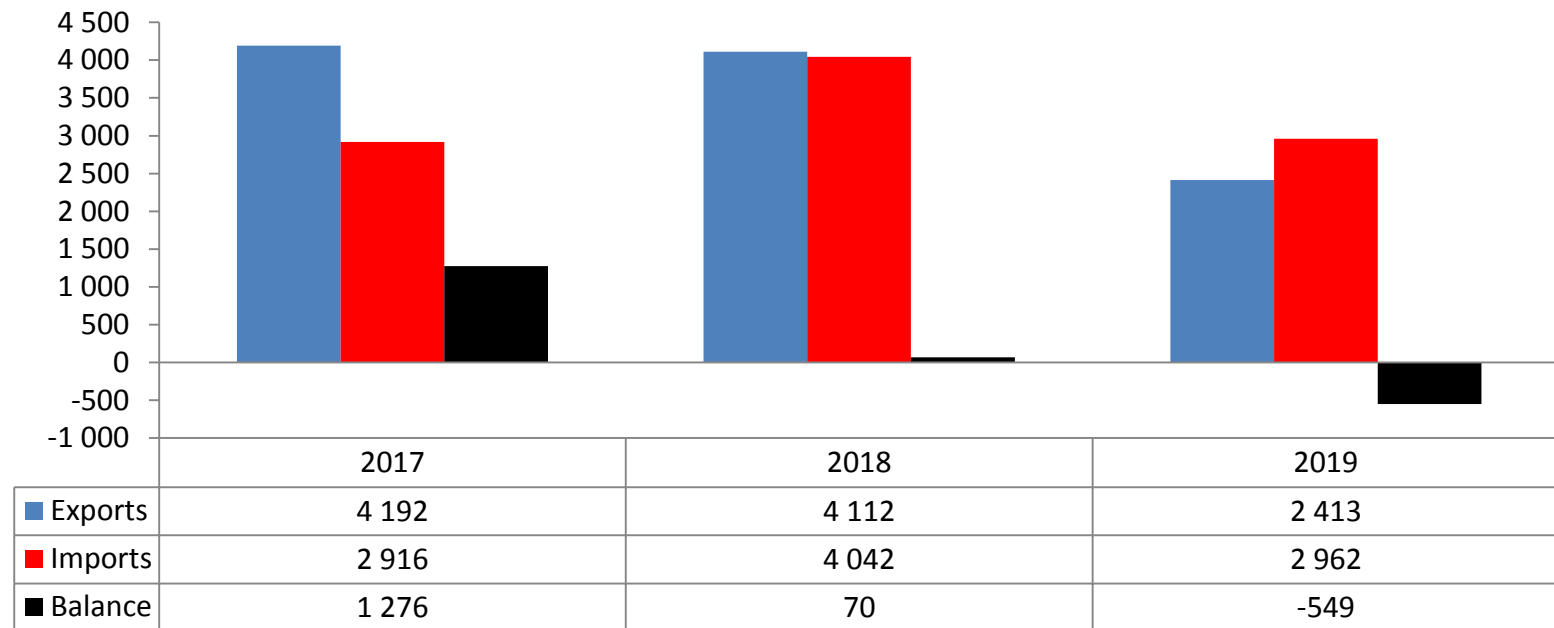
Sources :

- Statistics Canada, AACF



# Imports and exports of veal, Canada annual data (tonnes) 2017-2019

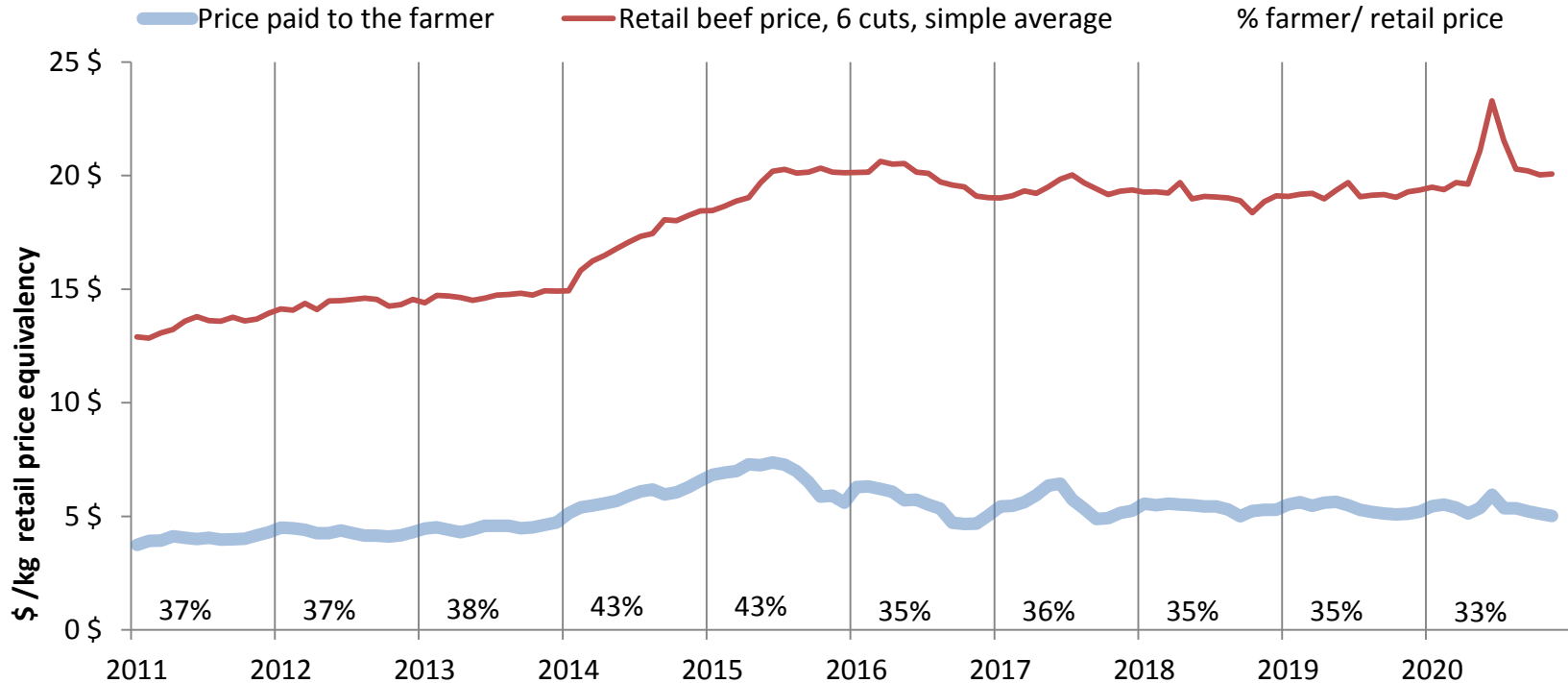
tonnes



Sources :

- Statistics Canada, AACF

# Beef price cuts vs price paid to the producer



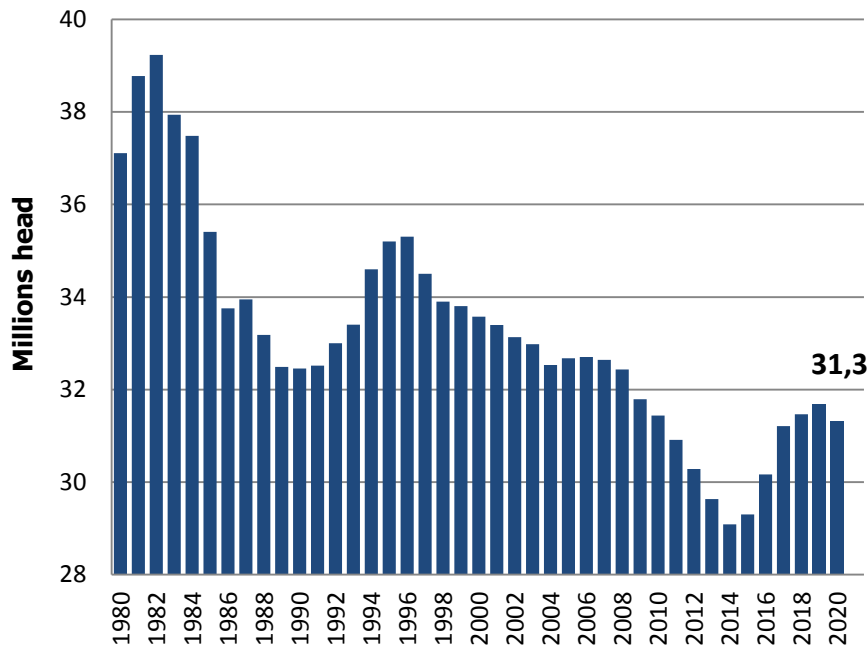
Sources :

- Statistics Canada pour les prix au détail moyenne arithmétique 6 coupes (bifteck de ronde, bifteck de surlonge, rôti de côtes de choix, rôti de palette, bœuf à ragout, bœuf haché régulier)
- PBQ pour le prix aux producteurs (rendement de 46% pour ramener le prix vif en prix de détail)

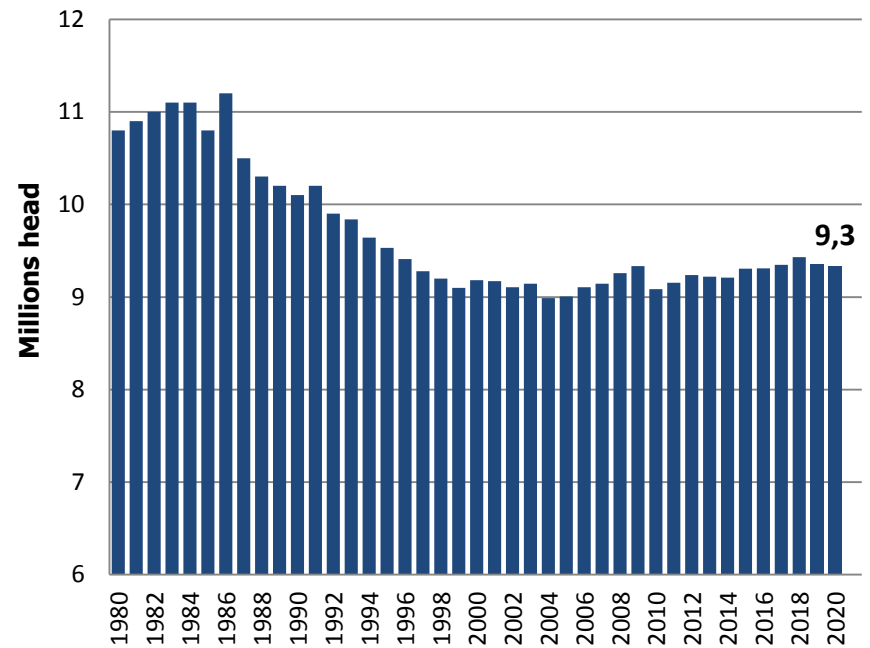
[Return to menu](#)

# Beef cow and milk cow inventory in United-States

## Beef cow

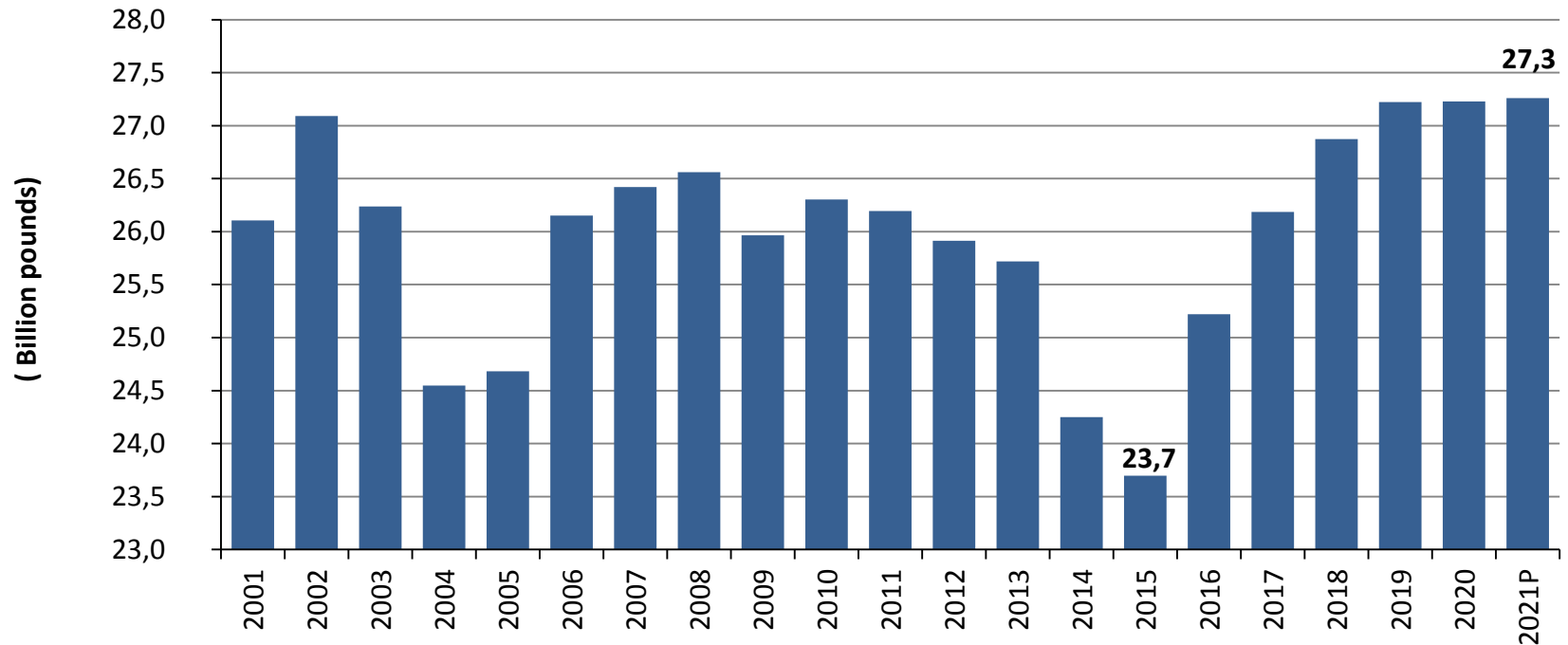


## Milk cow



Source :  
• USDA

# Beef production in United-States

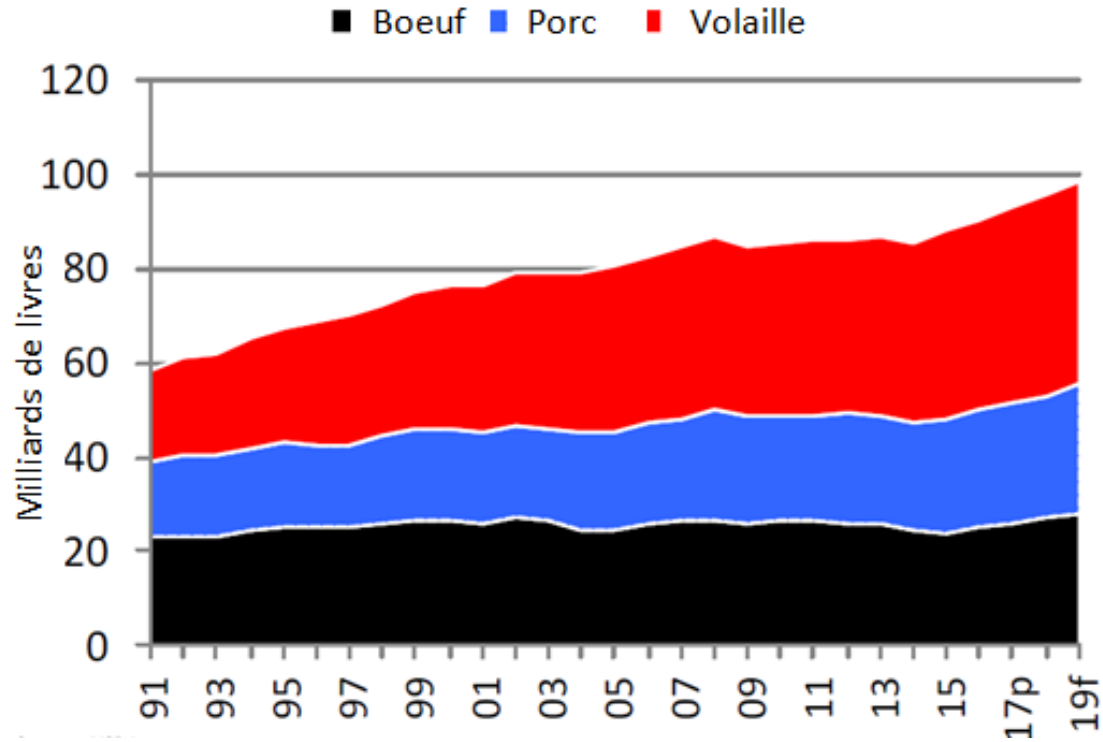


Sources :

- USDA and WASDE projection

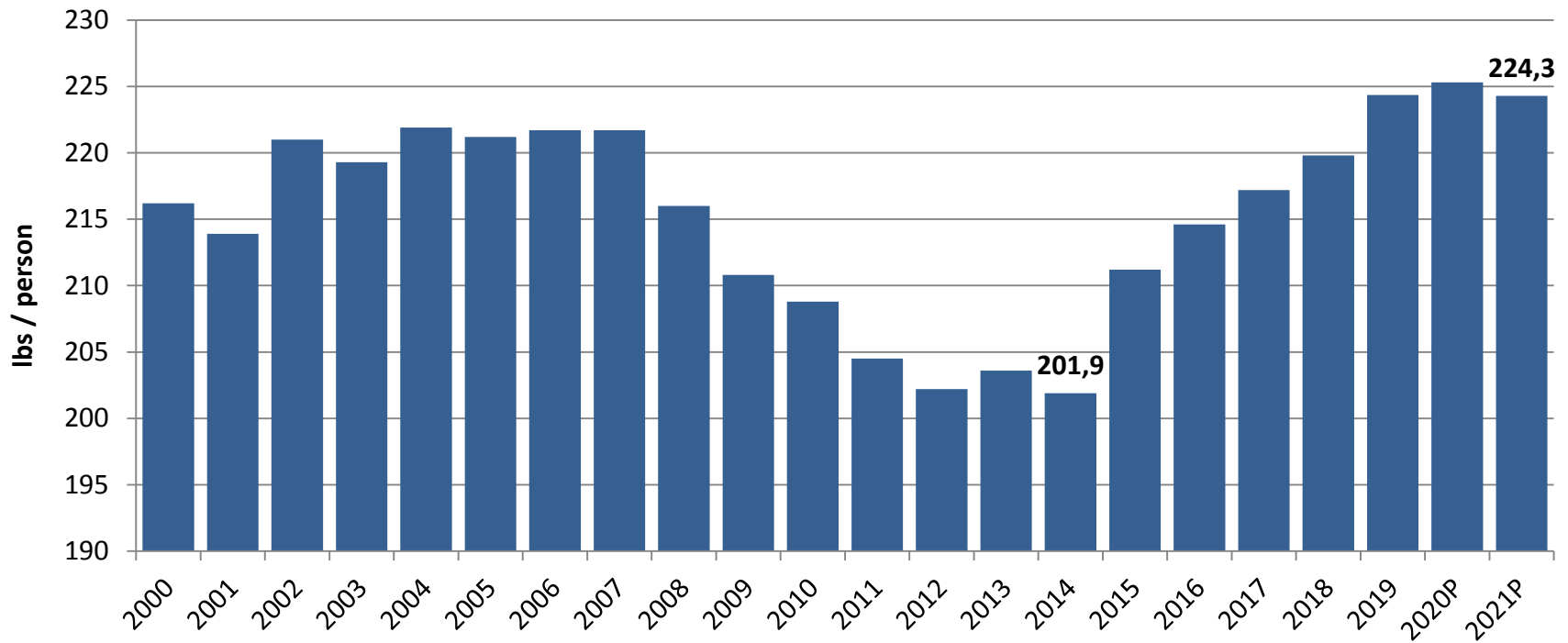


# Beef – pork –poultry production in United-States



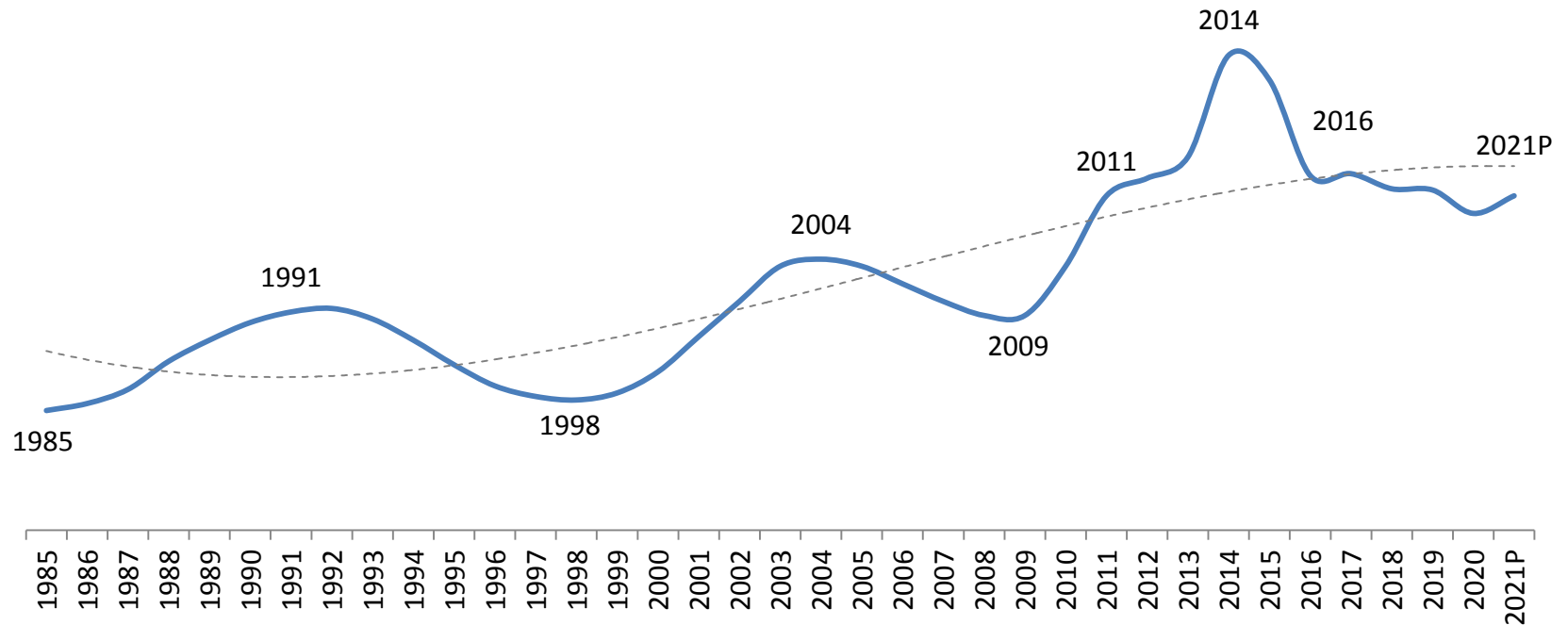
Sources :  
• USDA

# Beef – pork – poultry Consumption per capita in United-States (lb)



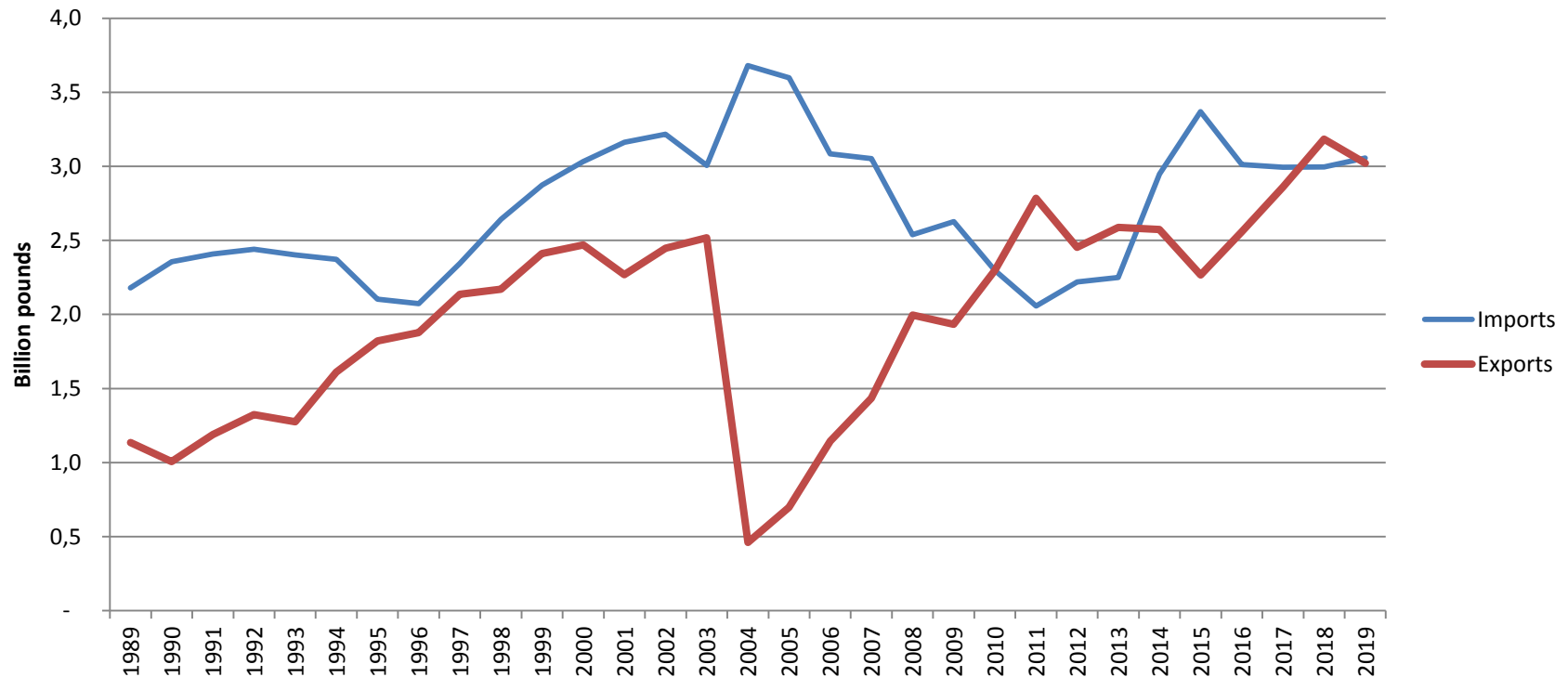
Source :  
• USDA

# Cattle price cycle in United-States



Sources :  
• CattleFax

# Beef imports and exports in United-States



Sources :

- USDA et Cattlefax



## Short term outlook

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- Now that the backlog of cattle has been cleared, the cattle market is returning to a sense of normalcy.
- Carcass weights remain extremely high, further increasing beef production.
- Already weakened by the pandemic, food services are subject to new restrictions due to the increase in COVID-19 cases.
- The futures market remains relatively optimistic for this winter.

## Long term outlook

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- Beef cattle herd contraction is underway in United-States which should have lead to less beef production and somewhat firmer prices.
- However, due to the backlog of cattle created by the pandemic, the decline in production is not expected until the second half of 2021.
- Rising exports to China and growing optimism for COVID-19 vaccine are expected to support the market in the medium to long term.

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Source : Canfax, CattleFax, Canadian Boxed Beef Report



# PRODUCTEURS DE BOVINS DU QUÉBEC

## Sources :

AAFC, USDA, Canfax, Cattlefax, PBQ, GIRA, Kevin Grier

## Links:



Maxime d'Almeida, M.Sc. | Agroeconomiste  
Les Producteurs de bovins du Québec - UPA

**Thank you!**

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