

QUEBEC
SPECIALIZED
FEEDER CALF
AUCTIONS



2012-2013



Greetings everyone,

We are pleased to send you the new 2012–2013 pocket calendar and all the information pertaining to the Quebec Specialized Feeder Calf Auctions Circuit.

While 2010 and 2011 saw the enactment of regulatory revisions, the signing of new agreements and the implementation of a plan to improve and develop services we currently offer, in 2012 we will continue our movement towards improving our marketing services and the efficiency of our network.

For the 2012–2013 season, the features that set the Circuit apart will remain in force, namely:

- The vaccination of calves in accordance with the Federation's vaccination protocol.
- The possibility for the producer to use the *Feeder Calf Attestation Form*.
- The posting of the calves' age when the seller has revealed their real birth date to Agri-Traçabilité Québec.
- The holding of four Angus feeder calf (i.e. at least 50% Angus blood) auctions on October 27 and 28, 2012, as well as on February 9 and 10, 2013.
- The auctioning of Charolais feeder calves in Sawyerville on September 27, 2012.
- The personalization of the *Vaccination Declaration* (p. 3 and enclosed).
- A toll-free telephone line for the Circuit's buyers and sellers (p.2).
- The return, once again this year, of the Pfizer Gold Plus program into the Circuit for producer-sellers who are in favour of it (see pocket calendar).
- The rigorous monitoring of feeder calf registration (p. 2).
- The application of the new guideline for recently castrated and/or recently dehorned calves that are showing signs of infection.

New features within the improvement and development plan will come into being during the 2012–2013 season, namely:

- The addition of an Angus feeder calf auction on October 24, 2012 in La Guadeloupe.
- The transmission of sales prices to stakeholders, on the Monday following an auction week, via the FPBQ's website, by phone (at 1-855-362-2683) and by email to those on the mailing list.
- The network integration of the Breton Certified Calf program.

For information regarding special auctions or the marketing of feeder calves, please contact the Beef Producers' Union in your region or call the Feeder Calf Sales Agency at 450-679-0540 ext. 8891.

The production and distribution of the pocket calendar was made possible due to the generosity of our sponsors, who are mentioned in the pocket calendar. We want to thank them.

In closing, on behalf of the Feeder Calf Marketing Committee and myself, we wish you a successful 2012–2013 season with the Feeder Calf Auctions Circuit.

Thérèse G. Carbonneau

Thérèse G. Carbonneau, Chair
Feeder Calf Marketing Committee

July 3, 2012



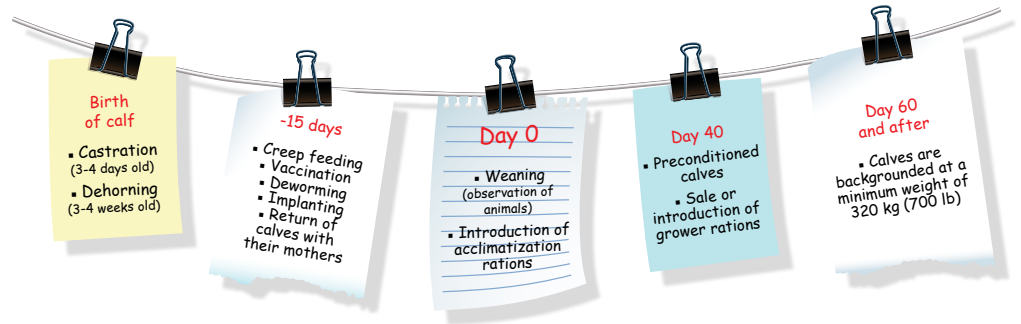
PAYS OFF!

Properly preparing your calves

As well as increasing your chances of getting a higher sales price, properly preparing your calves will help you to avoid costly penalties.

- Ensure that your heifers are not pregnant.
The new provisions set forth in the Farm Income Stabilization Insurance program (ASRA) encourage producers to sell females that are heavier than before, and therefore older. These heifers must be kept away from non-castrated males.
- For dehorning and castration, it is best to carry out such operations during the first two months of the animal's life.

If by choice, or inadvertently, you delay these operations until the animal is aged six to eight months, please bear in mind that the wounds resulting from the dehorning procedure could hemorrhage for several weeks. To be safe, ensure that you carry out the dehorning procedure at least eight weeks before the sale. **Animals presenting signs of infection (oozing or discharge and odour) will be classified outside the norm. They will be subject to additional marketing costs (\$15/calf) and will be auctioned off at the end of the sale.**



Here is a summary of what the Feeder Preconditioning and Backgrounding Guide recommends. (Guide available on the Fédération's website http://www.bovin.qc.ca/bovins_files/files/en/feeder_calf/backgrounding/preconditioning_guide.pdf)

PRICING INFORMATION

To remain up-to-date on

VISIT THE PRICE-INFO SECTION ON THE FÉDÉRATION'S WEBSITE (WWW.BOVIN.QC.CA)

The screenshot shows the website's navigation menu. A red banner at the top contains the logo and navigation links: Home, Links, Contact Us, Français. Below the banner, the main navigation menu includes: The Federation, The Production, Business Unionism, Our Concerns, Documentation Centre, and Price-Info. A callout box labeled "Click here" points to the "Price-Info" link. A second callout box labeled "Then click on the Feeder Calf tab and you are!" points to the "Feeder Calf" option in a dropdown menu that also lists Cull Cattle and Bob Calves, Grain-Fed Veal, Milk-Fed Veal, and Fed Cattle. The background of the website features a large image of a green field with several calves grazing, with the text "Feeder Calf" overlaid in large white letters.

1 855 ENCAN VE (1 855 362-2683)

The Sales Agency has introduced a toll-free phone line exclusively for the Quebec Specialized Feeder Calf Auctions Circuit. Their welcome message informs callers of the results of the preceding week's sales. You can also send us your comments, complaints and suggestions via this line. You will then receive a follow-up call.

BY FAX OR BY EMAIL

To receive information on prices by fax or email, sign up to our distribution list by calling 450-679-0540 ext. 8361.

VACCINATION DECLARATION

CAREFULLY FILL OUT YOUR VACCINATION DECLARATION

When you send calves to auction, it is very important to carefully complete the *Vaccination Declaration* and sign it. Here is a sample of a duty completed declaration.

Vaccination program

Calves must be vaccinated against the following:

- Infectious Bovine Rhinotracheitis (IBR)
- Parainfluenza 3 (PI₃)
- Bovine Respiratory Syncytial Virus (BRSV)
- Bovine Viral Diarrhea (BVD)

The veterinarian's recommendations must be followed at all times.

- Vaccines are administered by deep intramuscular injection in the neck muscle or subcutaneously with clean needles at least one inch long.
- For storage, handling and administration of vaccines, the manufacturer's instructions must be followed closely.

Calves marketed must be vaccinated according to one of the 2 following vaccination programs:

- **Killed vaccine (2 doses):** Vaccine administered to a calf at least 4 months of age. The booster dose must always be given 2 to 4 weeks after the first dose. At the very latest, the vaccine (1st dose) must be administered 4 weeks before the sale and the booster 2 weeks before the sale.
- **Modified live vaccine (1 dose):** Administered to a calf at least 4 months of age at least 2 weeks prior to the sale.

Don't forget to make copies of your personalized declaration!



VACCINATION DECLARATION

2012-2013

Monsieur ou Madame
1234, rue du Passant
St-Jean-sur-Richelieu (Québec) H0K 0E4



Tel.: 450 679-0540, ext. 8891
Fax: 450 442-9348

Tel.: 514 123-4567

Cel. : 555 555-5555

ATTENTION!

IF YOU USE A KILLED VACCINE

You must complete all information as indicated below.

I declare that the 18 calves delivered to the auction barn, this 3rd day of JUNE 2012 have been vaccinated in accordance with the vaccination program with the following vaccine(s):

Age of calf at vaccination (at least 4 months):	<u>5 MONTHS</u>	←	<u>5 MONTHS</u>
Name of vaccine:	<u>BOVISHIELD GOLD 5</u>	←	<u>TRIANGLE 4 + HS</u>
Date of vaccination:	<u>APRIL 2nd 2012</u>	←	<u>APRIL 2nd 2012</u>
Date of booster:		←	<u>APRIL 23rd 2012</u>
Vaccine expiry date:	<u>DECEMBER 2012</u>	←	<u>DECEMBER 2012</u>

ATQ Site: 1234567
Name of the farm business as registered with the FADQ: ENTREPRISE HAUT NI-VEAUX INC.

I authorize the Federation to take biological samples from my calves for study and verification purposes.

Bella Plante
Signature of producer

Signature of veterinarian (optional)

This form must be sent to the auction where the sale of calves is being held before the calves are unloaded. It must be accompanied by the purchasing invoices (or copies) for the vaccines used and the auction receiving slip.

To get the vaccination procedure visit WWW.BOVIN.QC.CA or contact the Agency.

BULLETIN BOARD



UNDERSTANDING THE READER BOARD AT THE AUCTION...

...MAKES EVERYTHING A WHOLE LOT MORE EXCITING!

CASE 1

L:9 NB:5 MOY:710
R:4 AG:8-11 M:10

What the letters mean:

- L :** indicates the lot number
- NB :** indicates the number of calves now on sale
- MOY :** indicates the average weight
- R :** indicates the number of calves with a real birth date in the ATQ database
- AG :** indicates the age gap between calves with a real birth date
- M :** indicates the average age of calves with a real birth date

CASE 2

L:6 NB:1 PDS:600
R:1 AG:8 P+

What the letters mean:

- L :** indicates the number of the lot
- NB :** indicates the number of calves now on sale
- PDS :** indicates the calf's weight
- R :** indicates the number of calves with a real birth date in the ATQ database
- AG :** indicates the real birth date
- P+ :** indicates that the calf meets the norms of the Pfizer Gold Plus program

Please note! For calves that meet the requirements of the Breton Certified Calf program, the last letters that appear on the reader board will be **VB**. For calves that meet the requirements of both Pfizer Gold Plus and Breton Certified Calf programs, the last letters that appear on the reader board will be **PB**.

Test yourself by working out the meaning of the letters that appear on the tables above and check your answers at the bottom of the page.

Case 1: These are 5 calves for sale from the lot number 9 with an average weight of 710 lbs, 4 out of 5 of these calves have a real age varying from 8 to 11 months, with the average age being 10 months.
Case 2: This is one Pfizer Gold Plus calf, from the lot number 6, weighing 600 lbs and with a real age of 8 months.

Answers