Advance Payments Program (APP) 2018 program year



All members of the APP department try their best to meet their current processing times of applications. To not delay the analysis of your file, the following Check-list has been developed for you to ensure that all required informations and documents are included with your application.

For additional information, do not hesitate to communicate with the contacts listed at the bottom of the page.

Documents which must be attached to your application

The submission of an incomplete file may result in a delay in application processing

1st application

- ✓ Copy of your business contract on which appears:
 - \Rightarrow The legal name of your business;
 - ⇒ The percentage ownership of each shareholder/partner.
- ✓ Copy of your driver's license (proof of identity);
- ✓ Copy of the most recent financial statements;
- ✓ Void cheque from your financial institution;
- ✓ Proof of all-risks insurance coverage for your farm animals or feeder cattle in inventory on which appears:
 - ⇒ The amount of the coverage (proportional to the advance requested);

 - □ If your application is accepted, the PBQ should be mentioned as creditors.
- ✓ Farm Income Stabilization Insurance Program (ASRA):
 - ⇔ Copy of the final payment by the FADQ for the year 2016 and 2017;
 - ⇔ Copy of the most recent current statement(s) as proof of participation for the year 2018 (certificate of enrolment).
- AgriStability and AgriInvest programs (if you do not use the ASRA program):
- ⇒ Copy of the most recent current statement(s).

Renewal application

- ✓ Copy of your driver's license (proof of identity);
- ✓ Copy of the most recent financial statements;
- ✓ Farm Income Stabilization Insurance Program (ASRA):
- ⇒ Copy of the final payment by the FADQ for the year 2017;
- □ Copy of the most recent current statement(s) as proof of participation for the year 2018 (certificate of enrolment).
- AgriStability and AgriInvest programs (if you do not use the ASRA program):
- ⇒ Copy of the most recent current statement(s).



If your business has undergone changes, you <u>MUST</u> provide the update documentation relating to the changes

Fill in according to your colour code

Missing and/or inaccurate information may result in a delay in application processing

Applicant producer/ALL shareholders/partners

⚠ The applicant producer must fill ALL yellow fields

<u>ALL</u> of the shareholders/partners of the business must sign <u>ALL</u> yellow fields provided

Financial institution/lender/creditor

The financial institution/lender/c

The financial institution/lender/creditor must fill <u>ALL</u> pink fields

Complete a separate appendix B, C, D for <u>EACH</u> financial institution/lender/creditor



⚠ The witness must fill ALL orange fields

The witness must not have any family relationship with the applicant producer/shareholder(s)/partner(s)

Administrator (PBQ)

Only the Administrator (PBQ) is authorized to fill <u>ALL</u> blue fields

Chose the most suitable operation cycle for your business

Continuous cycle

- The advance is calculated on a minimal and constant inventory (i.e. the animals sold are quickly replaced by new ones);
- All cattle must be sold before the end of the program year;
- Only one advance cycle of twelve (12) months in continuous cycle is allowed per program year.

Standard (degressive) cycle

- The advance is calculated on the number of head present at the time of the application;
- The producer commits to reimbursing 60% of the advanced amount in the first twelve (12) months from the issue date of the advance:
- ⇒ The remaining balance will be analysed according to the actual sales and will be adjusted accordingly for the last remittances;
- ⇒ However, the producer can make another advance application for the newly arrived head;
- All cattle must be sold before the end of the program year.

Administration fees

Minimum fees: \$350

Interest deposit - 5 %

0,60 % of the amount for the portion from \$0 to \$100,000; 0,30 % of the amount for the portion above \$100,000.

Wi

To cover the monthly interest fees of the National Bank of Canada on advances with interest, the Administrator shall withhold five percent (5 %) of the advance issued to the producer.

Upon full repayment of the advance, the excess, if any, will be issued to the producer if he has complied with all of the program requirements.

| Contact information | | | APP team | Telephone extension |
|---------------------|-----------|-------------------------------------|------------------|---------------------|
| | Telephone | 450 679-0540 | Nancy Péarron | 8994 |
| | Fax | 450 463-5223 | Michèle de Munck | 8993 |
| \bowtie | Email | ppa-bovins@upa.qc.ca | Brigitte Roy | 8437 |
| ▦ | Address | 555 Blvd Roland-Therrien, Suite 305 | Ginette Gingras | 8990 |
| | | Longueuil (OC) J4H 4G2 | | |





Colour codes

Refer to the table below to understand the meaning of the field colours and which boxes to check on the form.

| Colour | Meaning |
|--------|-----------------------------------------------------------------------------------------------------------------------------------|
| | Must be filled by: The applicant producer ALL the partners or ALL the shareholders |
| | Must be filled by: • The witness |
| | Must be filled by: The financial institution The lender The creditor |
| | Must be filled by: • The Administrator (PBQ) |





Advance Payments Program (APP) 2018 program year

Application and Repayment Agreement



| | Application and i | Kepayineni Ag | greenient Quebec |
|-------------------------|---------------------------------------------------------------------------|------------------------|---------------------------------------------------------------------------------------------------------------|
| | Fill in according to your colour code | | |
| | Applicant producer/ <u>ALL</u> shareholders/partners | | |
| | Witness | | |
| | Financial institution/lender/creditor | | |
| | Administrator | | |
| | | | |
| SEC | TION 1. – This section must be completed by the | applicant produc | er |
| 1.1 | Information on the business | | |
| $\overline{\checkmark}$ | Check the box below that apply to your type of business | SS | |
| | Individual producer | Corporation | Partnership |
| \checkmark | Answer Question 1. below | | |
| 1- | Has the ownership changed from the previous APP ap | plication? | |
| | 1 st application ▲ | Yes 🕰 | No |
| A | If yes or 1 st application: Please attach the new document tha | t reflects the correct | ownership structure |
| 1.2 | Information on the business/applicant producer | | |
| B | Complete the section below | · · | i de la companya de |
| | Attach a separate sheet if necessary | | |
| | ALL information requested MUST be provided and corr | rected if needed | |
| fa | Information on the business | | |
| | | | |
| APP nu | mber of the business | | |
| Name | Chie houlesse | | |
| Name o | f the business | | |
| Address | s of the business | | Telephone number of the business |
| | | | |
| City | | Postal code | Fax number |
| Email | | | |
| | Information on the applicant producer | △ OE | BLIGATORY FIELD |
| | | | |
| Last na | me/first name of the applicant producer | | Date of birth of the applicant producer |
| | | | % |
| Address | s of the applicant producer | | Ownership % of the applicant producer |
| City | | Postal code | Telephone number of the applicant producer |
| | | | |
| Email | | . • | Cell number |
| ß | Information on ALL THE OTHER shareholders/pa | artners 🕰 OE | BLIGATORY FIELD |
| | (Contracting of the about held of contract | | Date of high of the cheechelder (codes) |
| Last na | me/first name of the shareholder/partner | | Date of birth of the shareholder/partner |
| Address | s of the shareholder/partner | | Ownership % of the shareholder/partner |
| 011 | | | |
| City | | Postal code | Telephone number of the shareholder/partner |
| Last no | me/first name of the shareholder/partner | | Date of birth of the shareholder/partner |
| Last IIa | me/ilist haire of the shareholder/partner | | % |
| Address | s of the shareholder/partner | | Ownership % of the shareholder/partner |
| Olt. | | Destal and | Takahan ayarka af the sheet billar for the sa |
| City | | Postal code | Telephone number of the shareholder/partner |
| Lact no | me/first name of the shareholder/partner | | Date of birth of the shareholder/partner |
| Last IIa | me/ilist haire of the shareholder/partner | | % |
| Address | s of the shareholder/partner | | Ownership % of the shareholder/partner |
| 011 | | | |
| City | | Postal code | Telephone number of the shareholder/partner |
| l act mo | ma/first name of the shareholder/partner | | Data of hirth of the charabelder/pertner |
| сам па | me/first name of the shareholder/partner | | Date of birth of the shareholder/partner |
| Address | s of the shareholder/partner | | Ownership % of the shareholder/partner |
| 011 | | | |
| City | | Postal code | Telephone number of the shareholder/partner |
| l cot | mo/first name of the shareholder/seather | | Data of high of the about the factor |
| Last na | me/first name of the shareholder/partner | | Date of birth of the shareholder/partner |
| Address | s of the shareholder/partner | | Ownership % of the shareholder/partner |
| City | | Postal code | Telephone number of the shareholder/nartner |
| | | | |





Section 1. (cont'd) ⇒

| | | bankruptcy/Financial | protection | | | | | |
|-------------------------|-------------------------------|-----------------------------------------------------|----------------------------|------------|-----------------------------|------------------|----------------|---------------------------|
| | | s 1. and 2. below | | | | ^ | | |
| 1- | Have you or any | of shareholders/partner | rs declared banki | ruptcy | within the pasi | t / years? | | |
| | | Yes | | | | | No | |
| | | Complete the table below | I | | | ✓ Quest | ion 2. below | I |
| | Name of the p | | Year | | | | | |
| | declared ba | пкгиртсу | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | 0 | | | | | | |
| | \square | | | | | | | |
| 2- | | ousiness or you as an in | | | | | | |
| | | In other words, a sus zure actions relative to y | | eeaing | during which | i the crean | ors cannot | begin or continue |
| | | _ | ou. goods. | | | _ | | |
| | Yes, seeker | • | | | No, not se | eeker | | |
| | Yes, susper | nsion of proceeding | | | No suspe | nsion of pr | oceeding | |
| | Z. | Questions a) et b) below | | | | Secti | on 1.4 belov | w ↑ |
| | a) Indicate the yea | ar· | | | | | | |
| | - | | <u> </u> | | | | | |
| | b) Describe the ste | eps taken: | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 4.4 | Declaration of | ADD - de | and from the DE | 20 00 | | | · | |
| 1.4 | | APP advance(s) receiv | | | | | | |
| 1 | The outstanding acreceive | dvances given to any partn | er or associate will | affect | the amount of th | ne advance th | nat the applic | ant will be entitled to |
| $\overline{\mathbf{V}}$ | Answer Question | 1 below | | | | | | |
| 9 | | e sheet if necessary | | | | | | |
| 1- | • | f shareholders/partners | : | | | | | |
| a) | have an outstandir | ng APP advance received fro | | oducer | organization? An | ND/OR | | |
| b) | has been in defaul | lt? | | | | | | |
| | | Yes | | | | | No | |
| | 🕦 If Y e | es, complete the table be | elow | | If No , Sed | ction 1.5 at t | the bottom of | of the page |
| | Name of the | Name of the | Agricultural prod | duct | Program | Amount | of the | Balance of advance |
| | eholder/partner | organization that | for which an | | year | advance r | | outstanding |
| | ho received an APP advance | granted the advance | advance has be received | een | | (\$) |) | (\$) |
| | | | 10001104 | | | | | |
| | | | | | | \$ | | \$ |
| | | | | | | \$ | | \$ |
| | | | | | | \$ | | \$ |
| | | | | | | | | |
| | | | | | | \$ | | \$ |
| 1.5 | All risks insura | nce | | | | | | |
| | The totality of the | agricultural product targete | d by the advance r | nust be | insured on beha | If of the Adm | inistrator aga | inst all insurable risks, |
| | | f the advance, until the pro | ducer's liability is re | epaid, a | s stipulated in Se | ection 3 Articl | e 7.12. | |
| \checkmark | Answer Question | | | | | | | |
| 1- | Are your animals | s outside at all time? | | | | _ | | |
| | | Yes | | | | | No | |
| | Se | ction 2. next page ⇒ | | | | | ion below | |
| | | | | | | | | |
| | | | | Nam | e of the insurance compa | any | Name of the i | insurance agent/broker |
| | | | | | | | | |
| | | | | | ber of the insurance police | СУ | | |
| | | | | \$ Amou | unt of the insurance cove | erage for cattle | Expiry date of | of the insurance policy |
| | | | | | Attach a copy of | | · - | |
| | | | | | Question 2. bel | - | , , | |
| | | | | | Are Les Prod | | | • • • |
| | | | | | mentioned as | creditors on | your insura | nce policy? |
| | | | | | Yes | | | No 🕰 |
| | | | | S | ection 2. next p | oage ⇒ | A If y | your application is |
| | | | | | | | accep | oted, the PBQ should |
| | | | | | | | be me | entioned as creditors |
| | | | | | | | l | |

SECTION 2. – This section must be completed by the applicant producer

- The maximum amount is established at \$400,000. The first \$100,000 is interest free:
- Only the first \$100,000 of the advance granted for each program year is interest free. Any advance amount exceeding this limit bears interest;
- The producer must not have more than \$400,000 outstanding in advance including the overlap between program years;
- Use the advance rate indicated by the Administrator in the Application and Repayment Agreement;
- To avoid the repayment of cash advances due to no sale, an advance should be taken only for the inventory of animals that are expected to be sold before the end of the program year;
- A copy of the present form duly completed as well as appendices A, B, C, D, E, F, and G must be included in the producer's file;
- Provide appropriate documentation and information with regard to the participation in a Business Risk Management (BRM) Program.

For a continuous cycle operation

- The form provides for an application to be made for an advance on a continuous cycle operation, i.e. a farming operation where the producer constantly maintains a minimum number of head during an advance cycle through a continual rotation of the animals (namely that the animals sold are quickly replaced by new ones). All cattle must be sold before the end of the program year.
- Only one advance cycle of twelve (12) months in continuous cycle is allowed per program year.

For a standard (degressive) cycle operation

- The advance is calculated on the number of head present at the time of the application. The producer commits to reimbursing 60% of the advanced amount in the first twelve (12) months from the issue date of the advance. To do so, a payment agreement using post-dated cheques between the producer and the Administrator must be negociated. To this effect, the producer will receive with the deposit notice a deadline indicating the amount to be reimbursed.
- The remaining balance will be analysed according to the actual sales and will be adjusted accordingly for the last remittances. However, the producer can make another advance application for the newly arrived head. All cattle must be sold before the end of the program year.

☐ Check the box below that apply to your cycle operation **CONTINUOUS** cycle STANDARD (DEGRESSIVE) cycle ☑ Check your commitment below OBLIGATORY CHECKBOX As part of the payments agreement using post-dated cheques which will be negociated with the Administrator, I commit to pay 60 % of the amount advanced in the first twelve (12) months from the issue date of the advance.

| 2.2 Eligible advance based on the inventory of animals to be sold depending on the chosen cycle operation | | | | | |
|-----------------------------------------------------------------------------------------------------------|--------------------------|-----------------------------|-----------------------|----------------------------|----------------------|
| Complete the table below | Complete the table below | | | | |
| Type of livestock | Rate/head (\$) | Number of head requested | Amount requested (\$) | Number of head approved | Amount approved (\$) |
| Fed cattle + 1,250 lbs* | \$ 947 | | \$ | | \$ |
| Fed cattle – 1,250 lbs* | \$ 727 | | \$ | | \$ |
| Grain fed-calf* | \$ 461 | | \$ | | \$ |
| Milk fed-calf* | \$ 542 | | \$ | | \$ |
| Feeder calf + 675 lbs* | \$ 665 | | \$ | | \$ |
| Feeder calf - 675 lbs* | \$ 600 | | \$ | | \$ |
| Young heifer** | \$ 776 | | \$ | | \$ |
| In-calf heifer** | \$ 1,115 | | \$ | | \$ |
| Mature bull** | \$ 2,182 | | \$ | | \$ |
| Young bull** | \$ 1,845 | | \$ | | \$ |
| Mature cow has calved** | \$ 1,139 | | \$ | | \$ |
| ī | otal amount | | \$ | | \$ |
| Total amou | nt requested | | \$ | | \$ |
| Total amou | ınt approved | | | | \$ |

The unit rates established by AAFC are revised on April 1st and are subject to change without notice

The unit rates for breeding livestock established by AAFC are revised on May 1st, are subject to change without notice and will prevail on rates indicated above

| 2.3 | Informati | on on t | he ani | imals |
|-----|-----------|---------|--------|-------|
| | | | | |

| B | Indicate the address of each location where your animals are being fattened for which you are applying for an APP |
|-----|-------------------------------------------------------------------------------------------------------------------|
| (i) | Attach a separate sheet if necessary |

| > | Address 1 | |
|---|-----------|--|
| 1 | Addross 2 | |

Address 3

Address 4

Advance granted by the Administrator (PBQ)

Reserved to the Administrator

All amounts mentioned in appendices B, C, D and E cannot be greater than the approved amount by the Administrator and prevail any other amount

| Advance granted \$ | |
|--------------------|--|
|--------------------|--|

SECTION 3. - Terms and conditions of the Repayment Agreement

In consideration of the Administrator granting an advance pursuant to the provisions of the Advance Payments Program, the parties hetero agree as follow:

Important terms

- « AAFC » means Agriculture and Agri-Food Canada.
- « Administrator » means Les Producteurs de bovins du Québec.
- 1.3.
- 1.4.
- « Terms and conditions » means the content of Section 3. of this Application and Repayment Agreement.
 « Declaration of the applicant » means the content of Section 4. of this Application and Repayment Agreement.
 « Repayment agreement » means the completed Application and Repayment Agreement, with appendices A, B, C, D, E, F and G as well as these Terms and Conditions signed by the Producer or an authorized representative and an authorized representative of the Administrator. « AMPA » means the Agricultural Marketing Programs Act. « Minister » means the Minister of Agriculture and Agri-Food Canada or any person authorized to act on his or her behalf.
- 1.6.
- 1.8.
- « APP » means the Advance Payments Program. « SCAP » means the Spring Credit Advance Program. 1.9.
- 1.10. « ESPAP » means the Enhanced Spring Credit Advance Program.
- 1.11. « Her majesty » means Her Majesty the Queen in Right of Canada.
- 1.12. « Producer » means the individual producer, the sole owner of the corporation, the shareholders of the corporation or the partners of the partnership identified in Section 1.2 of the present application.
- 1.13. « Livestock » means all of the producer's livestock, all current and future calves and steers, as listed in Section 2.2 of the present application.
- 1.14. « Advance » means an eligible advance based on the inventory of eligible livestock.1.15. « Rate of the advance on livestock » means the rate of issuance applicable to advances issued prior to March 31, 2019.
- .16. « Eligible advance » means the advance the producer is entitled as stated in Section 2.4 of the present application, if applicable
- 1.17. « Eligible BRM program » means an eligible Business Risk Management Program, as listed in the Schedule of AMPA for which the producer declared being a participant and that is used by the producer as security for an advance in case of default on a Livestock advance.
- « BRM Program Coverage Report » means a report from the organization responsible for the administration of the BRM program used as security in case of default, wherein the producer demonstrates their participation in the BRM program.

 1.19. « Production period » means the period defined in Section 3, paragraph 7.1 of the present Terms and Conditions.
- 1.20. « Program year » means the period defined in Section 3, paragraph 7.2 of the present Terms and Conditions.
- 1.21. « Advance cycle » means a period of up to twelve (12) months that commences when the producer is issued an advance and ends no later than the end of the Production Period.
- 1.22. « Continuous cycle operation » means a farming operation where livestock that are sold are constantly replaced by new heads so that the number of head of livestock in inventory remains constant.
- 1.23. « Standard cycle operation (degressive) » means that the animal inventory fluctuates during the advance cycle and that advance is repaid as the animals are sold.
- 1.24. « Holdback for payment of interest » means the percentage of the eligible advance that the Administrator withholds until the advance is repaid in full, in order to pay, on behalf of the producer, the interest owing on the interest-bearing portion of the advance. If the producer is declared in default, the Administrator shall apply any unused portion of the holdback against the principal owedby the producer.

Payment of the advance

- The Administrator shall make an installment of the eligible advance using the advance rate on livestock, as stated in Section 2.2 in this Application and Repayment Agreement. The producer must provide a BRM Program Coverage Report confirming participation in an eligible BRM Program.
- Any advance on the eligible livestock or any instalment on such an advance must be paid before the date specified in Section 3, paragraphs 1.18, 1.19 of the present Terms and Conditions, as applicable.

3. Repayment of the advance

- The producer must repay the amount of the advance to the Administrator before the end of the program year as specified in the present Repayment Agreement:
 - When an agricultural product for which the advance was paid is sold to a buyer named by the Administrator, by authorizing each buyer to withhold from the proceeds of the sale, for each unit of the agricultural product sold, an amount equal to the advance rate in effect at the time of the advance, and to give to the Administrator the amounts withheld until the full repayment of all the advances granted to the producer and the interest accrued on these advances;
 - For a standard cycle operation (degressive), the producer commits to reimbursing 60% of the advanced amount in the first twelve (12) months from the issue date of the advance. To do so, a payment agreement using post-dated cheques between the producer and the Administrator must be negociated. To this effect, the producer will receive with the deposit notice a deadline indicating the amount to be reimbursed. The remaining balance will be analysed according to the actual sales and will be adjusted according to the actual sales and will be adjusted accordingly for the last remittances. However, the producer commits to notifying the Administrator of any discrepancy equal or more than \$10,000 or 10 % (the greater being choosen) for each product unit sold between his actual inventory and the one accounted for in the reimbursement(s). The producer can make another advance application for the newly arrived head. All cattle must be sold before the end of the program year. The total repayment should be supported by proof of sale.
 - For a continuous cycle operation, when the producer otherwise sells or disposes of that portion of agricultural product in respect of which the advance is made, by paying directly to the Administrator for each unit of agricultural product within twelve (12) months from the date the advance was made but no later than the end of the production period, an amount at least the advance rate in effect at the time the advance was issued until all the advances made to the producer and the interest payable by the producer on those advances are repaid. The total repayment should be supported by proof of sale.
- 3.2. In addition to the mandatory payments under Sections 3, paragraph 3.1.a, 3.1.b or 3.1.c above, the producer may choose to repay the advance:
 - By making a payment without proof of sale, no later than the last day of the production period, up to the greater of \$10,000 or 10% (the greater being chosen) of the total amount of the advance paid at the time of making the cash payment. If the producer chooses to repay in cash, without proof of sale, the producer will be charged interest penalty at the prime rate plus 1 % at simple interest on the excess amount from the date the advance was issued to the date of repayment. The producer has thirty (30) calendar days to repay the interest. After twenty one (21) days calendar following the end of the production period, if the producer has not sent his proofs of sale or paid the interest on the related penalty, he will be declared in default with regards to the amount of the penalty.
 - A producer deceased or declared legally incapable of making decisions will be exempted from attaching proofs of sale
 - By paying directly to the Administrator any amount that was paid under an eligible BRM program.
 - By paying directly to the Administrator any amount received by the producer not exceeding the amount attested by the proof of sale.
 - Notwithstanding paragraph 3.2.a of this Repayment Agreement, the producer can make a cash payment without proof that the product was sold if the Administrator is convinced that the agricultural product for which the advance was made is stored or remains under the producer's control at the time of repayment. An external audit of the inventory will be required to prove that the product has not been sold. The inventory count will be performed at the producer's expense by a qualified person, either a veterinarian, an agronomist, an agricultural technician or any other qualified officer pre-authorized by the Minister.
- In cases where the producer repays the amount of the advance to the Administrator by selling the agricultural product or part of it as described in Section 3.1.a of the present Terms and Conditions, the producer shall:
 - Specify in writing to the Administrator to which buyer, appointed by the Administrator, he will sell the agricultural product before selling the said agricultural product to this buyer;
 - Notify the Administrator upon reception of any information according to which the appointed buyer does not submit to the Administrator the amount withheld as soon as possible;
 - Remain liable to the Administrator for repaying any part of the advance in the event that the appointed buyer omits to submit to the Administrator that portion of the advance withheld by him in accordance with the agreement concluded with the Administrator.
- 3.4. If, through no fault of the producer, the quantity of the agricultural product used to obtain the advance is no longer sufficient to justify the outstanding advance, the Administrator will notify the producer that he has thirty (30) calendar days to repay the outstanding part of the advance that exceeds the reduced protection. If the producer does not repay within the prescribed time, he will be considered to be in default. When the portion of the outstanding amount of the advance that exceeds the reduced protection is repaid, if the producer has a continuous cycle operation, he will remain eligible to the Terms and Conditions applicable to continuous cycle operations regarding the residual portion of the advance.
 3.5. If the number of agricultural products is reduced by an act of the producer and is no longer sufficient to justify the amount of the advance, the
- Administrator shall notify the producer that he has thirty (30) calendar days to repay the portion of outstanding amount that exceeds the reduced protection. If the producer does not repay within the prescribed time, he will be considered to be in default. If the producer has a continuous cycle operation, the Administrator shall notify the producer of the loss of advantages associated with continuous cycle operations and indicate that the outstanding advance must be repaid as the animals are sold, as in a standard cycle (degressive) operation. Failing this, the producer's account will be considered to be in default.

4. Security Interests

- The producer hereby grants a general and continuing security interest on his agricultural product, on agricultural product in subsequent production periods, to the Administrator to secure repayment of his debt owing to the Administrator arising from this Repayment Agreement. The producer declares that the Administrator's security interest on the agricultural product shall have priority over the interest of any other secured creditor. The producer confirms that he has obtained signed priority agreements from all secured creditors who have or may be entitled to have a security interest on the agricultural product. The producer agrees that upon default, the Administrator has the right to seize the Producer's agricultural product wherever situated, sell the agricultural product as it sees fit and use the sale proceeds to reduce his debt owing to the Administrator arising from this Repayment Agreement, including interest and any legal cost. For a continuous cycle, the level of inventory on which the advance was calculated must be equivalent to the minimum inventory maintained throughout the advance cycle.

 Once declared in default, the producer irrevocably assigns his benefits from current and future business risk management (BRM) programs to the
- Administrator in order to guarantee the repayment of his debt to the Administrator resulting from the present Repayment Agreement. The producer agrees that once declared in default, all the BRM program benefits will be automatically paid to the Administrator until his debt to the Administrator resulting from the present Repayment Agreement is entirely repaid. The producer declares that the assignment of his BRM program benefits to the Administrator has priority over any other securities. The producer confirms that he has signed the necessary secured creditor agreements with any other secured creditor so that the Administrator's security interests have priority over any other security interest (Appendix C and D). The producer agrees and understands that the Administrator can register a financial statement with a provincial registration office when the Administration deems it appropriate. The producer hereby renounces the right to receive from the Administrator a copy of a financial statement or a declaration of confirmation issued at any time regarding the Administrator's security interest.

5. Default

- The producer is in default if the producer has not met all their obligations under the Repayment Agreement at the end of the production period for
- which the advance was made.

 5.2. The Administrator shall report a producer in default to the Minister and immediately inform the producer of the same, if the producer:
 - a. Has not met any of the obligations under this Repayment Agreement within twenty one (21) calendar days after the day on which the Administrator mails or delivers a notice to the producer stating that the producer has had, in the opinion of the Administrator, adequate opportunity to meet all obligations, and requesting that the producer meet such obligations;
 - At any time breaches irremediably any substantial obligation under the Repayment Agreement;
 - Provides false, misleading or incomplete information to the Administrator for the purpose of obtaining a guaranteed advance or evading compliance with an undertaking to repay it.
- 5.3. Upon default, the producer is liable to the Administrator for:
 - The outstanding amount of the guaranteed advance;
 - b. The interest at a rate specified in Section 3, paragraph 6.2 of these Terms and Conditions on the outstanding amount of the advance, calculated from the date the advance was issued until the advance is repaid in full.
 - Costs incurred by the Administrator to recover the outstanding amount and interest, including legal costs approved by the Minister.
 - A fixed fee of \$500 for all producer declared in default with which no agreement of reimbursement with the Administrator is agreed, which means that the Minister make a payment to the Administrator under the terms of the guarantee.
- 5.4. The producer shall assign to the Administrator the amounts payable to the producer under an eligible BRM program (see Appendix C of this Application and Repayment Agreement) for the repayment of the amount of the eligible advance plus interest costs provided for in this Repayment Agreement. Such assignment becomes effective and will be registered only when the Producer is in default.

 If the producer is declared in default and the Minister makes payment under the guarantee, the Minister is subrogated to all rights of the Administrator
- against the defaulted producer and against any other party liable under this Repayment Agreement. The producer, in addition to the amounts stated in paragraph 5.3 of these Terms and Conditions, is liable to the Minister for interest at the rate specified in Section 3, paragraph 6.2 of these Terms and Conditions on the amount of the producer's liability and the costs incurred by the Minister to recover the amount, including legal costs.
- Under the terms of this Repayment Agreement, an ineligibility period of twelve (12) months may be applied starting as soon as the producer has fully repaid his outstanding debt.

Interest Rate

- The interest payable by the producer during the production period while in compliance with the AMPA and this Repayment Agreement will be:
 - a. Zero (0 %) per cent on the amount less than or equal to 100,000;
- b. National Bank of Canada prime rate on the amount over \$100,000 (repaid last). Please note that the rate negotiated with the National Bank of Canada is different from the rate granted by the Federation. The difference is used to offset part of the Federation's APP administration costs.
 6.2. If the producer is declared in default, the interest payable by the producer will be:
- - a. The prime rate plus 1% at simple interest on the total amount outstanding without interest from the issue date of the advance until the date the producer is declared in default;
 - The prime rate plus 3% at simple interest on the amount of the total outstanding advance with or without interest from the date the applicant
- producer is declared in default until the advance, accrued interest and all collection costs have been repaid in full.

 6.3. The producer chooses to reimburse in cash, without proof of sale, an amount exceeding the amounts mentioned above, the interest payable by the producer will be: The prime rate plus 1% at simple interest on the total amount outstanding without interest from the issue date of the advance until the date.

7. General Provisions

- The production period for the agricultural product concerned commences on April 1st, 2018 and terminates on March 31st, 2020.
- The program year is the period used to manage the limits of the program in accordance with paragraphs 9(1) and 20(1) of the AMPA and that is defined by the beginning date of the first production period and the end date of the last production period. It begins on April 1st, 2018 and ends on March 31st, 2020.
- The eligible advance under these Terms and Conditions is deemed to have been received on that portion of the livestock first sold. The producer shall not dispose of any other part of the livestock, in any manner, before disposing of that portion of the agricultural product for which the advance was received. In cases where the producer can provide proof of identification, supported by appropriate records, allowing for the identification of each unit of livestock subject to the advance, then the eligible advance under these Terms and Conditions is deemed to have been received on that portion of the agricultural product being identified to be subject to the advance.

 This Repayment Agreement shall commence upon approval and execution of this application by the Administrator, and shall terminate upon repayment
- of all amounts provided for in this Application and Repayment Agreement.
- The Administrator or his authorized agent has the right to perform a credit check on the producer or any of the producer's partners, shareholders, or members at any time during the term of this Repayment Agreement.

 At the end of the period of six (6) months from the date of the advance, the producer with a continuous cycle shall submit a report to the Administrator
- confirming that his inventory is sufficient to guarantee the amount of the advance. The producer must ensure that he has on his farm at all times, at a minimum, the number of cattle for which the advance was granted. If the producer does not have a sufficient number of cattle in inventory, he will be notified that he has thirty (30) calendar days to reimburse the missing portion of the advance corresponding to the number of head missing in his inventory. If the inventory is due to a decision from the producer, he will have to reimburse the advance as cattle are sold. If the producer does not repay within the prescribed time, he will be declared in default.
- At the end of the period of six (6) months from the date of the advance, the producer with a standard cycle (degressive) shall submit a report to the Administrator confirming that his inventory is sufficient to guarantee the amount of the advance. The producer must ensure that he has on his farm at all times at least the number of cattle for which the advance was granted. If the producer does not have a sufficient number of cattle in inventory, he will have to provide proofs of sale for cattle sold previously, otherwise he will be notified that he has thirty (30) calendar days to reimburse the missing portion of the advance corresponding to the number of head missing in his inventory. If the producer does not repay within the prescribed time, he will be declared in default.
- The producer shall give immediate notice to the Administrator of any material loss, destruction or damage to the agricultural product.
- If the livestock or a portion of the livestock for which an advance was made ceases to be of marketable quality, through no fault of the producer, the producer shall immediately inform the Administrator and the producer becomes liable to repay to the Administrator that portion of the advance, together with interest thereon from the date the advance was made, that is attributable to the unmarketable portion of the livestock.
- 7.10. The producer shall respect the terms of the BRM program used as security and, should the producer be declared in default by the Administrator, shall ensure that any payments from this program are assigned to the Administrator up to the extent of the eligible advance. The producer must notify the Administrator of any payments from this program coverage that is used as security. The producer must notify the Administrator if further requests for an assignment of the BRM program proceeds are made, granted or registered.
- 7.11. This Repayment Agreement shall be interpreted in accordance with the laws of the province of Quebec, Canada.
 7.12. All of the agricultural products for which the advance was made shall be insured on behalf of the Administrator for all insurable perils, to the full extent of the advance, until the producer's liability is repaid in full. The producer further agrees that any payout of this insurance will first be used to repay any outstanding advance. However, insurance « all risks » on your animals is not required if they are outside at all the times.

- 7.13. Whenever the singular or masculine is used throughout this Application and Repayment Agreement, it shall be construed as including the plural, feminine or neutral whenever the context and/or the parties hereto require.
- 7.14. In the event that any part of this Repayment Agreement is found to be invalid by a court of law, the producer agrees to be bound by the terms and provisions of the balance of this Repayment Agreement.
 7.15. This Repayment Agreement shall not terminate by reason of death or disability of the producer. The producer further agrees in his name and on behalf
- of his legal personal representatives to execute any instruments which may be necessary or proper to carry out the purpose and intent of this Repayment Agreement.
- 7.16. The producer agrees to provide the Administrator with any information requested by the Administrator to substantiate the statements made by the producer within this Repayment Agreement or to satisfy eligibility requirements. Failure to provide such documentation as requested by the Administrator may result in a rejection of the application, or in being declared in default if the advance has been issued.
- 7.17. For the purposes of giving effect to any of the producer's undertakings under the Repayment Agreement, notably concerning the priority agreement, the security and assignment of rights, the producer shall make, execute and deliver to the Administrator any documents or agreements as the
- Administrator may reasonably request, including security agreements, assignments and financial statements.

 7.18. Where the Administrator determines that the producer is insolvent, has recently filed a notice of intention to make a proposal under the Bankruptcy and Insolvency Act, is subject to a receiving order under that Act, is bankrupt or seeking protection under any other insolvency or bankruptcy related statute such as the Companies' Creditors Arrangement Act and the Farm Debt Mediation Act, the producer's application must be rejected.
- 7.19. No amendment to this Repayment Agreement which may result in the reduction of the value of the security pursuant in Section 3, paragraph 4. of these Terms and Conditions, other than an amendment to correct a clerical or mathematical error, shall be made without the agreement of the Minister.
- 7.20. Unless authorized by the Minister, any amendment to the Application and Repayment Agreement, as per Section 3, paragraph 7.19 of these Terms and Conditions, will not be retroactive and will come into force on the day that the amendment is signed. The parties recognize that any interest benefit received as a result of paragraph 6.1 a of the Section 3 of this Repayment Agreement before the coming into force of the amendment does not need to be reimbursed.
- 7.21. All parties herein agree that should there be any discrepancies between this agreement and the AMPA and its regulations, the AMPA and its regulations will supersede this Repayment Agreement.
- 7.22. The applicant producer agrees to provide the Administrator a copy of the certificate of incorporation or proof of partnership document for a first application, or the new incorporation/partnership document that reflects the correct ownership structure if the ownership structure has changed from the previous application.
- 7.23. The applicant producer agrees to provide the Administrator a copy of his valid photo identification (driver's license) to prove he has reached the age of majority and is a Canadian citizen or a permanent resident.
- 7.24. To avoid any delay that could result in additional interest or your file being in default, the Administrator may ask for one or more postdated cheques. The cheque(s) will be cashed in due time in accordance with the repayment date(s).
- 7.25. Every APP applicant must forward to the Administrator a copy of his financial statements prepared by an outside firm, and fill in Appendix B « Financial Situation » completed by his banking institution, and agree to a credit check.
 7.26. To cover his monthly interest fees on advances with interest, the Administrator shall withhold five percent (5%) of the advance issued to the producer.
- Upon full repayment of the advance, the excess, if any, will be issued to the producer if he has complied with all of the program requirements. In the event of default, the Administrator will apply this fee against repayment of the advance. The interest earned on the five percent (5%) deduction will be used to offset the Federation's APP administration costs.
- 7.27. Appendices A, B, C, D, E, F and G are an integral part of this Repayment Agreement.
- 7.28. As indicated in Section 2.4 of the present Application and Repayment Agreement, all amounts mentioned in appendices B, C, D and E cannot be greater than the approved amount by the Administrator and prevail any other amount.

SECTION 4. - Declaration of the applicant producer

The Advance Payments Program (APP) is a program from the Government of Canada that enables Canadian agricultural producers to benefit from cash advances. Under the APP, Agriculture and Agri-Food Canada guarantees repayment of cash advances issued to farmers by the producer organization and pays the interests on the first \$100,000 issued to every participating producer.

- According to your situation:
 - a. I am applying as an individual for an advance payment pursuant to the APP.
 - I am applying as a sole owner of the corporation that I represent for an advance payment pursuant to the APP.
 - C. We, being all the partners of the partnership stated in this Application (herein referred to as the « partners »), are applying for an advance pursuant to the APP
 - d. We, being all the shareholders of the corporation stated in this Application (herein referred to as the « shareholders »), are applying for an advance pursuant to the APP.
- I am of the age of majority and a Canadian citizen or a permanent resident, I, one of the partners or shareholders or authorized officer am of the age of majority and declare that the partnerships or corporation is controlled by a Canadian citizen or a permanent resident. I am, or at least one of my partners or shareholders, is the producer of the agricultural product for which this application is made.
- No other person has an interest in the agricultural product for which this application is made and the agricultural product will be sold in my name or the name of the partnership or corporation for which this application is submitted.
- 5.
- According to your situation:
 a. I am not required by the Income Tax Act to report income from other farming operations or other corporations, partnerships or cooperatives carrying on a farm business, other than the ones named in this Application and Repayment Agreement, otherwise, I have listed in Appendix G all other farming operations and other businesses carrying on farm operations in which I have an interest.
 - All of the partners or shareholders having shares in the entity are listed in Section 1.2 of the present Application and Repayment Agreement.
- Neither I, nor the partnership/corporation, nor any of the partners/shareholders, nor any related person listed in this Application and Repayment Agreement are in default under any repayment agreement pursuant to the Advance Payments for Crops act (APCA), the Prairie Grain Advance Payments Act (PGAPA), the Spring Credit Advance Program (SCAP), the Enhanced Spring Credit Advance Program (ESCAP) or the Agricultural Marketing Programs Act (AMPA).
- Neither I, nor the partnership/corporation, nor any of the partner/shareholders, nor any related persons listed in this Application and Repayment Agreement are ineligible under an advance guarantee agreement made pursuant to the Agricultural Marketing Programs Act (AMPA), the Spring Credit Advance Program (SCAP) or the Enhanced Spring Credit Advance Program (ESCAP).
- As indicated in the present Application and Repayment Agreement:
 - I, as an individual producer, have made an application for production insurance and/or am participating in an eligible Business Risk Management (BRM) program, (Appendix C) duly completed as required for this specific class of agricultural products.
 - The corporation that I represent has made an application for production insurance and/or is participating in an eligible Business Risk Management (BRM) program and I, being authorized to certify on behalf of the corporation/cooperative, declare having submitted a duly completed BRM Assignment Agreement (Appendix C) as required for this specific class of agricultural products.
 - We, being all the partners, have made an application for production insurance and/or are participating in an eligible Business Risk Management (BRM) program (Appendix C) and we, being authorized to certify on behalf of the partnership/corporation/cooperative, declare having submitted a duly completed BRM Assignment Agreement as required for this specific class of agricultural products.
 - We, being all the shareholders, have made an application for production insurance and/or are participating in an eligible Business Risk Management (BRM) program (Appendix C) and we, being authorized to certify on behalf of the partnership/corporation/cooperative, declare having submitted a duly completed BRM Assignment Agreement as required for this specific class of agricultural products.
- If this application relates to an agricultural product (cattle) that is not subject to an emergency assistance, I, or the partnership or corporation that I or we represent has a sufficient quantity of agricultural products, as mentioned in Section 2.2 of the present Application and Repayment Agreement, to justify the amount of the advance requested.
- Except for emergency advances for « severe financial difficulties » that are not subject to the following, I, or the partners or shareholders, as the case may be, declare having duly completed and submitted the agreements required by each secured creditor who has concluded, in order to guarantee the advance, an assignment agreement on the benefits of the BMR program(s) and/or that holds a privilege or an easement on the agricultural products listed in Section 2.2 of the present Application and Repayment Agreement.
- I, or all the partners or shareholders, as the case may be, agree that a credit check and an inspection of the livestock may be performed at any time while the advance is outstanding.
- I, or all the partners or shareholders, as the case may be, acknowledge that, in the event of a default, the partnership, or corporation or its partners or shareholders may be denied access to other federal agricultural support programs or, alternatively, the Minister reserves the right to off-set from such support a sum equal to the outstanding amount and related interest charges and recovery costs.

- I or we, as the case may be, declare that this Application is consistent with the purpose of the APP.

 I, or the partners or shareholders, as the case may be, certify that all the information provided in this Application is true and accurate in every respect. I/we acknowledge that providing inaccurate information or omitting to provide information that could be relevant in assessing and approving this APP
- Application could result in loss of all benefits related to the APP, in legal action, and in my/our exclusion from other AAFC programs.

 I, or the partners or shareholders, as the case may be, understand that failing to comply with application requirements may delay the processing of the application or may render me, or the partnership or corporation that I represent, ineligible for receiving an advance under the program.
- I, or the partners or shareholders, as the case may be, agree that if I/we reside in a province where the legislation allows for the extension of the limitation period, to extend the limitation period and to take any necessary steps as determined by the Administrator to ensure that the limitation period for seeking a remedial order for claims arising from this application shall be extended from the date the Administrator knew, or in the circumstances, ought to have known, of the claim. Where possible according to the provincial legislation, I/we further agree that the extended limitation period should be of six years.
- I have read the following privacy notice informing me of AAFC's use of my personal information submitted as part of the APP application process. APP is a federal program delivered by Administrators which collect and use the personal information you submit to administer the program on AAFC's behalf. AAFC routinely receives a small portion of the personal information you submit however, in the event you enter into default, AAFC will receive your entire application file.

The personal information contained in, with, or pursuant to this Application and Repayment Agreement is collected under the authority of the Agricultural Marketing Programs Act. AAFC may use the information to verify and/or assess the Application and Repayment Agreement, as well as to administer, audit, analyze, and evaluate the APP. AAFC may also convey the information contained in this Application and Repayment Agreement, as well as associated documentation, both personal and otherwise, to other organizations administering the APP, for the purposes of verifying benefits under the APP.

Individuals have the right to request access to, and correction of, their personal information. Should you have any questions concerning your Privacy, please contact: Agriculture and Agri-Food Canada's Access to Information and Privacy Director, Floor 10, 1341 Baseline Road, Tower 7, Ottawa ON K1A OC5 or by email at AAFC.Privacy-vieprivee.AAC@AGR.GC.CA and reference AAFC's personal information bank Agricultural Marketing Programs Act: Advance Payments Program, PPU 140.

All non-federal government organizations are obligated to protect personal information in accordance with the Personal Information Protection and Electronic Documents Act (PIPEDA) or under legislation applicable within their jurisdiction.

I or the Partners as applicable, authorize Les Producteurs de bovins du Québec (Administrator) to:

- a. Collect the personal information contained in, with, or pursuant to this Application and Repayment Agreement.
- Convey the information contained in this Application and Repayment Agreement, as well as associated documentation, both personal and otherwise, to provincial governments and their agencies, for the purposes of verifying APP entitlements, verification, assignment and realization of security
- Convey the information contained in this Application and Repayment Agreement, as well as associated documentation, both personal and otherwise, to other organizations administering the APP, for the purposes of verifying benefits under the APP. For further information regarding the use of your personal information by the APP Administrator or to make a formal request for access to your personal information, please contact Administrator through which you are applying.
- The Administrator or its authorized agent has the right to inspect the livestock subject to this Application and Repayment Agreement at any time during
- the production period. For inspection purposes, the producer shall ensure that his facilities are safe and easy to access.

 If I am, or one of the partners or shareholders, as the case may be, is a current or former public office holder, public servant or member of the House of Commons, I am or we are not prohibited to derive benefits from the APP under any applicable federal conflict of interest or ethical principles and I
- am or we are in compliance with applicable federal conflict of interest or ethical principles, rules and obligations.

 I or we, as applicable, acknowledge that, in cases where the applicant is declared in default and the Minister makes payment under the guarantee, the Minister is subrogated to the Administrator's rights against the applicant in default and against persons who may be personally liable under this 20 Repayment Agreement.
- I, or the partners or shareholders, as the case may be, declare that I/we have not recently filed a notice of intention to make a proposal or made a proposal under the Bankruptcy and Insolvency Act, I/we are not subject to a receiving order under that Act, are not bankrupt or seeking protection under any other insolvency or bankruptcy related statute such as the Companies' Creditors Arrangement Act and the Farm Debt Mediation Act
- I, or the partners or shareholders, as the case may be, declare that in the case of Agricultural Product, it is of marketable quality and will remain so until disposed of in accordance with the Repayment Agreement. 22
- I, or we, understand that the rate of advance per unit used to determine my eligible advance was obtained following a subtraction of the percentage of the Administrator's financial responsibility of 3% on 100% of the maximum amount of the advance, and this is applied on the amount of the rate of the maximum advance per production unit determined by the Minister by virtue of the AMPA.

 I, or the partners or shareholders, as the case may be, accept that when the Administrator receives payment in accordance with the terms and
- conditions of the present Application and Repayment Agreement, the Administrator must firstly reduce the portion of the loan for which the Minister pays the interests, in other words, the portion without interest.
- I, or the partners or shareholders, as the case may be, have read all the terms and conditions of the Repayment Agreement as well as Appendix A, B, C, D, E, F, and G, that are attached and that are an integral part of the present Application and Repayment Agreement and I, or the partners or shareholders, as the case may be, agree to comply.

Section 5. (signatures) (cont'd) ⇒

SECTION 5. - SIGNATURES

5.1 Applicant producer/shareholder(s)/partner(s)

Any transmission of false or misleading information will automatically be interpreted as non-compliance and will lead to the loss of the benefits associated with the APP

- In order to certify the completeness and accuracy of the information provided in this form, any partner whose name appears on Section 1.2 must sign and date the declaration below
- I, individual producer or sole shareholder of the corporation, or we, partners of the partnership mentioned in Section 1.2 of the Application and Repayment Agreement, are authorized to sign the present form.
- I, or we, hereby certify that the information contained in this Application and Repayment Agreement is true and accurate based on my (our) knowledge at the time of completing the form.
- I, or we, hereby certify having completed and signed an Application and Repayment Agreement form as well as Appendices A, B, C, D, E,
- I, or we, agree to comply with all terms and conditions included in the Application and Repayment Agreement for the Advance Payments

| Program. | |
|-------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| In the case of a partnership or company, ALL of the sha | reholders/partners of your business must sign |
| Date | |
| dd/mm/yyyy | |
| | |
| Name of the applicant producer (please print) | Signature of the applicant producer |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| F 2 Witness | |
| 5.2 Witness | |
| The witness must not be a relative | |
| The witness certifies that the signatories of the above Applica are truly the applicant producers. | tion and Repayment Agreement and of Appendices A, B, C, D, E, F, and G |
| | |
| Name of the witness (please print) | Signature of the witness |
| 5.3 Administrator (PBQ) | |
| • | |
| | ken all necessary steps - in accordance with the Agricultural Marketing ntee Agreement and APP administration guidelines - to ensure, to the best |

of my abilities, that the present Application and Repayment Agreement by the producer is accurate and complete before granting the above-mentioned advance.

| Myriam Blais, CPA, CGA | |
|--------------------------------------------------|-------------------------------------------------------|
| Name of the authorized representative of the APP | Signature of the authorized representative of the APP |
| Date | |
| dd/mm/yyyy | |

Les Producteurs de bovins du Québec (PBQ) acts as the Administrator for the APP and cannot be held responsible for any damage resulting from the refusal of the Producer's application, of the delays in granting an advance to a participating producer or of errors in granting advances or loss of a document except in the event of gross negligence

APPENDIX A

Advance Payments Program (APP) 2018 program year



Agreement between the Administrator (PBQ) and participating producers

This section must be completed by the applicant producer/shareholder(s)/partner(s)

| B | Complete the section below | | | | | | |
|------------|----------------------------|----------------------|--------------|--|--|--|--|
| | · | | | | | | |
| <u>Her</u> | ebv. | | | | | | |
| | <u> </u> | | | | | | |
| | | Name of the business | | | | | |
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| | | | | | | | |
| | | Address | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | City | Postal code | | | | |
| | | ony . | 1 03(4) 0040 | | | | |

Authorize:

- 1. All lending companies and all suppliers to disclose to the Administrator (PBQ) any information about my (our) credit file(s) deemed necessary for the examination of my (our) advance payments application for this program year;
- 2. The Administrator or his representative to have access at all times to the production sites to control the quantities for which the Administrator has a lien by virtue of the program;
- 3. Agri-Traçabilité Québec (ATQ) to provide the Administrator with pertinent information necessary for the examination of my (our) file:
- 4. Les Producteurs de bovins du Québec's (PBQ) sale agencies to provide the Administrator with pertinent information necessary for the examination of my (our) file;
- 5. La Financière agricole du Québec (FADQ) to provide the Administrator with information regarding the coverage of a business risk management (BRM) program or any other pertinent information about my personal file;
- 6. The Administrator to disclose, upon request, the balance of the advance to the Producer's lending institutions;
- 7. The Administrator to disclose, upon request, any information useful or necessary for the examination of my (our) file for the APP;
- 8. The insurance company that insured my production to pay directly to the Administrator the indemnity in the event of a disaster.

| Complete and sign the section below | |
|---------------------------------------------------------|------------------------------------------------|
| In the case of a partnership or company, ALL of the sha | areholders/partners of your business must sign |
| Date | |
| dd/mm/yyyy | |
| | |
| Name of the applicant producer (please print) | Signature of the applicant producer |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | A |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | A |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | A |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |

The Appendix A is an integral part of the Application and Repayment Agreement





APPENDIX B

Advance Payments Program (APP) 2018 program year Banking situation



SECTION 1. – This section must be completed and signed by the applicant producer

| Complete and sign the Section 1.1 below | | | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|-------------------------------------------------------------------------------------------|-----|
| Complete and sign the Section 1.1 below | | | |
| | | | |
| Name of the business | | | |
| Last name/first name of the applicant producer | | Telephone number of the business | |
| | | | |
| Address | | Telephone number of the applicant producer | |
| City | Postal code | Fax number | |
| | | | |
| Email | | Cell number | |
| Amount of the advance requested by the applicant pr | - | | |
| √ I (We), shareholder(s)/partner(s) as applicable, auth | | | _ |
| information about my (our) credit file that is deemed n | ecessary for the examination | on of the advance payments applicati | on. |
| Date | | | |
| dd/mm/yyyy | _ | | |
| ,,,, | | | |
| Name of the applicant producer (please print) | Signature of the app | olicant producer | |
| | · · · | | |
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| | | | |
| | | | |
| SECTION 2. – This section must be completed and sign | ned by the financial ins | stitution/lender/creditor | |
| 2.1 Information on financial institution/lender/cred | itor | | |
| Must be the same financial institution/lender/creditor as in A | opendix C and D | | |
| | | | |
| | | | |
| Attach a separate sheet if necessary | | | |
| Attach a separate sheet if necessary | | | |
| Attach a separate sheet if necessary Name of the institution | | Transit number | |
| Name of the institution | | | |
| | | Transit number Account number | |
| Name of the institution | | | |
| Name of the institution Name and title of the authorized representative Address | Deated and a | Account number Telephone number of the institution | |
| Name of the institution Name and title of the authorized representative | Postal code | Account number | |
| Name of the institution Name and title of the authorized representative Address | Postal code | Account number Telephone number of the institution | |
| Name of the institution Name and title of the authorized representative Address City | Postal code | Account number Telephone number of the institution Extension number Fax number | |
| Name of the institution Name and title of the authorized representative Address City Email | | Account number Telephone number of the institution Extension number Fax number Yes No | |
| Name of the institution Name and title of the authorized representative Address City Email 1. Has this client given his BRM program (ASRA/Agris) in g | uarantee (refer to Append | Account number Telephone number of the institution Extension number Fax number Yes No | |
| Name of the institution Name and title of the authorized representative Address City Email 1. Has this client given his BRM program (ASRA/Agris) in g. 2. Has this client given his crop(s) in guarantee (refer to A.) | uarantee (refer to Append | Account number Telephone number of the institution Extension number Fax number Yes No | |
| Name of the institution Name and title of the authorized representative Address City Email 1. Has this client given his BRM program (ASRA/Agris) in g | uarantee (refer to Append | Account number Telephone number of the institution Extension number Fax number Yes No | |
| Name of the institution Name and title of the authorized representative Address City Email 1. Has this client given his BRM program (ASRA/Agris) in g. 2. Has this client given his crop(s) in guarantee (refer to A.) | uarantee (refer to Appendi | Account number Telephone number of the institution Extension number Fax number Yes No | |
| Name of the institution Name and title of the authorized representative Address City Email 1. Has this client given his BRM program (ASRA/Agris) in g. 2. Has this client given his crop(s) in guarantee (refer to A. 3. Has the client postponed periodic payments? | uarantee (refer to Appendi ppendix D)? JO figure codes) | Account number Telephone number of the institution Extension number Fax number Yes No | |
| Name of the institution Name and title of the authorized representative Address City Email 1. Has this client given his BRM program (ASRA/Agris) in g 2. Has this client given his crop(s) in guarantee (refer to A 3. Has the client postponed periodic payments? 4. Credit margin A Please, fill in with real amounts (1) a) Amount authorized by your financial institution | uarantee (refer to Appendi ppendix D)? JO figure codes) | Account number Telephone number of the institution Extension number Fax number Yes No | |
| Name of the institution Name and title of the authorized representative Address City Email 1. Has this client given his BRM program (ASRA/Agris) in g 2. Has this client given his crop(s) in guarantee (refer to A 3. Has the client postponed periodic payments? 4. Credit margin A Please, fill in with real amounts (1) a) Amount authorized by your financial institution | uarantee (refer to Appendi ppendix D)? JO figure codes) | Account number Telephone number of the institution Extension number Fax number Yes No | |

Section 2.2 and signature (cont'd) ⇒





| 2.2 Accounts and loans | | | | | | | |
|-----------------------------------------------------|------------------------------------------------------------------------------------------------------------|-----------|----------------------------------|----|--|--|--|
| Please, fill in with real amounts (NO figure codes) | | | | | | | |
| | | | | | | | |
| | Complete and sign the Section 2.2 below | | | | | | |
| Attach a separate sheet if necessary | | | | | | | |
| ACCOUNT(S) | 1- | 2- | 3- | 4- | | | |
| Opening date | | | | | | | |
| Balance | \$ | \$ | \$ | \$ | | | |
| N.S.F. cheque | | | | | | | |
| Comments | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| LOAN(S) | 1- | 2- | 3- | 4- | | | |
| Opening date | | | | | | | |
| Authorized credit | \$ | \$ | \$ | \$ | | | |
| Balance | \$ | \$ | \$ | \$ | | | |
| Amount of payment | \$ | \$ | \$ | \$ | | | |
| Comments | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Name of the institution | | | | | | | |
| Name and title of the authorize | d representative (please print) | Signatura | of the authorized representative | | | | |
| Date | Name and title of the authorized representative (please print) Signature of the authorized representative | | | | | | |
| Date | dd/mm/yyyy | | | | | | |

△ The Appendix B is an integral part of the Application and Repayment Agreement

APPENDIX C

Advance Payments Program (APP) 2018 program year



Assignment agreement of the benefits from a business risk management (BRM) program

SECTION 1. – This section must be completed by the applicant producer 1.1 Information about the applicant producer and the Administrator

| Somplete the | e Section 1.1 below | | | | | |
|------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|--------------------|-------------|-------------|--|
| Between: | | | | | | |
| | Name of the business | | | | | |
| And: | Les Producteurs de b | ovins du Québec | | | | |
| | Administrator | | | | | |
| risk management (B Agreement conclude | The present assignment agreement targets the overall benefits, up to the amount prescribed, payable to the producer by virtue of a business risk management (BRM) program and aims at guaranteeing the advances paid in accordance with Section 3 of the Application and Repayment Agreement concluded between the Producer and the Administrator on the date indicated at Section 3 of the present agreement in accordance with the Advance Payments Program (APP) and the Agricultural Marketing Programs Act (AMPA) terms. | | | | | |
| Amount of the a | dvance requested by | he applicant producer | as part of the APP | \$ | | |
| FADQ client nun | nber | | | | | |
| The advance is 4 | | د کیا دیاد دید از در داد | | | | |
| ^ | or the following agric | - | | | | |
| | | ned above, any other type o | | | | |
| | · · · | your productions(s) and | 1 3 () | used | | |
| | , | efer to the Check-list for | • | | | |
| BRM program | | A Agri-stability | | Agri-Québec | Agri-Québec | |
| ↓ Livestock t | ype | | investment | | Plus | |
| Fed cattle | | | | | | |
| Grain-fed calf | | | | | | |
| Milk calf | | | | | | |
| Feeder calf | | | | | | |
| Breeding heifer | | | | | | |
| Breeding bull | | | | | | |
| Breeding cow | | | | | | |

1.2 Definitions

- « Assignor » designates the producer, shareholders or partner as indicated on section 3.2 of the present agreement.
- « Administrator » Les Producteurs de bovins du Québec (PBQ).
- « Advance » means the money that can be borrowed depending on the admissible livestock inventory.
- « Eligible BRM program » means the Business Risk Management program(s) listed in the AMPA Appendix that can be used to secure an advance under the APP.
- **« Default »** means, when used in relation to a Producer, that a Producer is considered in default under a Repayment Agreement according to section 21 of the AMPA.
- **« Repayment Agreement »** means the agreement signed by the Producer and the Administrator outlining the terms and conditions of the Producer`s Advance under the APP.
- « Livestock » means the cattle, all type of calf and all bovine reproduction (heifers, bulls and cows).

1.3 Assignment agreement

The parties here to agree that:

The Assignor hereby transfers, assigns and sets over to the Administrator all of his/her/their right, title and interest in the proceeds to be received from the BRM program as mentioned above in the current year and all future years until such a time as the Advance, on the date indicated in Section 3 of the present agreement and for which this BRM program has been used as security, has been paid in full, and a liability to the Administrator no longer exists. This assignment of proceeds is not affected should the Producer become in Default under the Repayment Agreement. For the purposes of giving effect to any of the Assignor's undertakings under this Agreement, the Assignor shall make, execute and deliver to the BRM administrator or the Administrator, any documents or agreements as the BRM administrator may reasonably request.

Section 2. - 3. (signatures) (Cont'd) ⇒





SECTION 2. - This section must be completed by the financial institution/lender/creditor

| 2.1 Guarantee/safety on all BRM programs | | | | |
|--------------------------------------------------------------------|-------------------------------------------------------|--|--|--|
| Must be the same financial institution/lender/creditor as in Appe | | | | |
| ☐ Check the box below corresponding to your situation | | | | |
| | | | | |
| Financial institution/lender/creditor who | Financial institution/lender/creditor who | | | |
| <u>HAS</u> | <u>DO NOT HAVE</u> | | | |
| a BRM program in guarantee | a BRM program in guarantee | | | |
| ▲ Financial institution/lender/creditor transfers all BRM program | | | | |
| ☑ Check the box(es) below that apply to the type(s) of | of | | | |
| livestock that you have in guarantee Write the transferred amount | | | | |
| | | | | |
| Fed cattle Grain fed-calf | | | | |
| Milk-fed calf Transferred amount | | | | |
| Feeder calf \$ | | | | |
| Breeding heifer | | | | |
| Breeding bull | | | | |
| Breeding cow | | | | |
| ♣ Section | n 3. below ↓ | | | |
| SECTION 3. – SIGNATURES | | | | |
| 3.1 Financial institution/lender/creditor | | | | |
| Complete and sign the Section 3.1 below | | | | |
| | | | | |
| Name of the institution | No. | | | |
| Name and title of the authorized representative (please print) | Signature of the authorized representative | | | |
| Date | | | | |
| dd/mm/yyyy | | | | |
| 3.2 Applicant producer/shareholder(s)/partner(s) | | | | |
| Complete and sign the Section 3.2 below | | | | |
| In the case of a partnership or company, ALL of the share | eholders/partners of your business must sign | | | |
| Date | | | | |
| dd/mm/yyyy | | | | |
| | <u>A</u> | | | |
| Name of the applicant producer (please print) | Signature of the applicant producer | | | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner | | | |
| Name of the shareholder/partier (please print) | Signature of the Shareholder/partner | | | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner | | | |
| | | | | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner | | | |
| | <u>A</u> | | | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner | | | |
| Name of the charabolder/partner (places wint) | Signature of the chareholder/partner | | | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner | | | |
| 3.3 Administrator (PBQ) | | | | |
| Myriam Blais, CPA, CGA | | | | |
| Name of the authorized representative of the APP | Signature of the authorized representative of the APP | | | |
| Date dd/mm/yyyy | | | | |
| ~~········ jjjj | | | | |

△ The Appendix C is an integral part of the Application and Repayment Agreement

APPENDIX D

Advance Payments Program (APP) 2018 program year Secured creditor agreement



SECTION 1. - This section must be completed by the applicant producer

| 1.1 Agricultural product(s) list | |
|---------------------------------------------------------------------|---------------------------------------------------|
| Complete the Section 1.1 below | |
| On behalf of: | |
| | |
| Name of the business | |
| Amount of the advance requested by the applicant produ | ucer as part of the APP \$ |
| oxdot Check the box(es) below that apply to your type(s) of livesto | ck |
| Fed Cattle Feeder calf | Bull |
| Grain-fed calf Young heifer | Cow |
| Milk-fed calf In-calf heifer | |
| | |
| SECTION 2 This section must be completed by the final | ncial institution/lender/creditor |
| 2.1 Lien/Security on agricultural products | |
| | |
| Attach a separate sheet for EACH financial institution/lende | er/creditor |
| Must be the same financial institution/lender/creditor as in the Ap | ppendix B et C |
| On behalf of: | |
| | |
| Name of the institution | Transit number |
| Name of the authorized representative | Account number |
| | |
| Address | Telephone number of the institution |
| City | tal code Extension number |
| City | tal code Extension number |
| Email | Fax number |
| ☑ Check the box below corresponding to your situation | |
| | |
| | Financial institution/lender/creditor who |
| Financial institution/lender/creditor who | |
| <u>HAS</u> | <u>DO NOT HAVE</u> |
| a lien or security on the agricultural product(s) | a lien or security on the agricultural product(s) |
| | Commitment next page ⇒ |
| | |

For all financial institution/lender/creditor who

HAS

a lien or security on the agricultural product(s)

Hereby agree to the following:

In consideration for the payment of an advance by virtue of the APP by Les Producteurs de bovins du Québec (hereinafter called the "Administrator") to the Producer, the Administrator and the financial institution/lender/creditor agree that the security binding the agricultural product(s) for which an advance is granted, that the Administrator has or will have, takes precedence over any other lien or security binding the said agricultural product(s) that the Producer has granted to the creditor, whether it is by virtue of the Banks Act or a law on personal property securities in the province, or by virtue of any other law, but only to the extent necessary to the guarantee of the repayment to the Administrator of the capital, as indicated in the Repayment Agreement concluded between the Producer and the Administrator in Section 1.1 above of the present agreement, in addition to the interest calculated on that amount.

Notwithstanding the priorities established in the present agreement, the Administrator acknowledges that the Producer will use, with the financial institution/lender/creditor, bank accounts in which will be deposited the proceeds of the property subject to the Administrator's security. With the exception of the any amount deposited in any account designated as a trust account by the Producer in favour of the Administrator, the financial institution/lender/creditor will have no obligation toward the Administrator regarding any amount in any other account that the Producer uses with the financial institution/lender/creditor, or any other amount that could be deposited or withdraw from the said accounts, except for the amounts that were deposited after the financial institution/lender/creditor has received a notice from the Administrator and that the party issuing the notice exercises its right to the proceeds of the property subject to the security.

Before enforcing his security, the Administrator or the financial institution/lender/creditor, as applicable, must give to the other a reasonable written notice of any request or enforcement.

In the case where the financial institution/lender/creditor has a lien or a security on the agricultural product(s), the present agreement is subject to the condition that the above mentioned advance, after deduction of any amount legally withheld as administration fees, be payable jointly to the producer and the financial institution/lender/creditor, and then repaid immediately to the financial institution/lender/creditor by the Producer, and used by the financial institution/lender/creditor to reduce the producer's debt.

This agreement will continue to be in effect until the date of the full repayment by the producer to the Administrator of the advance mentioned above and the outstanding interest on this advance.

Section 2. - 3. (signatures) (cont'd) ⇒





For all financial institution/lender/creditor who

DO NOT HAVE

a lien or security on the agricultural product(s)

Hereby agree to the following:

In consideration for the payment of an advance by the Administrator to the Producer, the financial institution/lender/creditor does not have any lien or security in accordance with Article 427 on the Banks Act or any other federal or provincial act relating to the agricultural product(s) for the above mentioned producer. On the other hand, this does not affect the financial institution/lender/creditor's right to grant a future credit to the Producer and to obtain, at his discretion, the security on this credit.

SECTION 3. – SIGNATURES

A The present agreement must be interpreted and governed in accordance with the laws of the province of Québec, Canada

IN WITNESS THEREOF, all the parties have signed the present documents:

| 3.1 Financial institution/lender/creditor | |
|----------------------------------------------------------------|-------------------------------------------------------|
| ➢ Complete and sign the Section 3.1 below | |
| | |
| Name of the institution | |
| | |
| Name and title of the authorized representative (please print) | Signature of the authorized representative |
| Date | |
| dd/mm/yyyy | Transit number |
| 3.2 Applicant producer/shareholder(s)/partner(s) | |
| Complete and sign the Section 3.2 below | |
| In the case of a partnership or company, ALL of the sharehold | ers/partners of your business must sign |
| | |
| Date dd/mm/yyyy | |
| du/mm/yyyy | No. |
| | |
| Name of the applicant producer (please print) | Signature of the applicant producer |
| | <u>A</u> |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | Ø |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | A |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| 3.3 Administrator (PBQ) | |
| Myriam Blais, CPA, CGA | 医 |
| Name of the authorized representative of the APP | Signature of the authorized representative of the APP |
| Date | |
| dd/mm/yyyy | |

The Appendix D is an integral part of the Application and Repayment Agreement

APPENDIX E



Advance Payments Program (APP) 2018 program year **Chattel Mortgage (RDPRM)**

This section must be completed by the applicant producer/shareholder(s)/partner(s)

Guaranteed obligations

Complete the Section 1.1 below

The mortgage provided herein is granted in order to guarantee the repayment of any advance and the fulfillment of obligations, current and future, direct or indirect, absolute or possible, due and not yet due, incurred by the undersigned (the "Producer") to Les Producteurs de bovins du Québec (the "Administrator") in capital, interests, charges and accessories hereunder and by virtue of the Application and Repayment Agreement ("Application") signed by the Producer and an authorized representative of the Administrator in which the Administrator has agreed to grant the Producer a maximum eligible advance of \$ by virtue of the Advance Payments Program established in accordance with the provisions of the Agricultural Marketing Programs Act (AMPA). If the Administrator agrees that the document confirming the advance be renewed or replaced or that the advances be confirmed in another document, these renewals, replacements or other documents would not result in a new agreement and the present document would remain effective.

The mortgage provided herein is also granted to guarantee all other obligations, current and future, direct or indirect, absolute or possible, due and not yet due, incurred by the Producer to Administrator

Mortgage

- 2.1 For good and valuable consideration, the Producer mortgages in favour of the Administrator, for the amount shown in Paragraph 1.1 or the highest amount to a maximum of \$400,000, with interest commencing on the date of the present document at a rate of 20% per year, the Producer's current and future goods described below as well as those acquired as replacement (these goods are hereinafter called the "Mortgage Goods"):
 - The entire herd of current or future calves, steers and breeding cattle (heifers, bulls and breeding cows) belonging to the Producer
 - 2.1.2 Any compensation payable to the Producer or that might become payable in accordance with the Farm Income Stabilization Insurance (ASRA) program or any other eligible business risk management (BRM) program, administered by La Financière agricole du Québec.

 The following goods, if they are not already included in the description below, are also affected by the mortgage and the security interest by the virtue
- of the present document. The term Mortgaged Goods also means the following goods:
 - The proceeds from any sale, rental and other provisions of the Mortgaged Goods, any amount receivable resulting from a sale, rental or any provisions of theses goods, as well as all the goods acquired to replace them;
 - Any insurance or expropriation benefits payable regarding the Mortgaged Goods;
 - The capital, the fruits and the revenue of the Mortgage Goods as well as all rights attached to the Mortgage Good through titles, documents, registers, invoices and accounts confirming the Mortgaged Goods or related to them.

Additional mortgage

To guarantee any amount due to the Administrator that would exceed the amount of the above mortgage, the Producer mortgages the Mortgage Goods for an additional amount equal to 20% of the amount of the mortgage provided in Paragraph 2.1 above

Declarations

Complete the Section 4.2 below

The producer declares the following to the administrator:

- The Producer is the sole owner of all the Mortgage Goods:
- The Producer's domicile (head office if the Producer is a corporation, or domicile if the Producer is a physical person) is at the following address:

Full address

- 4.3 The Producer operates a business;
- If the Producer is a person, he operates one or many businesses and the Mortgage Goods belong to that business or those businesses:
- The Mortgage Goods are located in Quebec;
- The Producer is a member of the ASRA program or any other eligible BMR program and respects all the eligibility criteria and conditions to benefit from the said program.

Commitments

- The Producer will inform without delay the Administrator of any changes to his name or the content of the declarations made in Article 4.
- The Producer will pay when due any amount due and payable regarding the Mortgaged Goods as well as any debt ranking above the mortgage constituted by the present document. Upon request, the Producer will provide the Administrator with the proof that he has made the payments provided in this paragraph;
- The Producer will insure the Mortgage Goods and maintain the insurance in force against damage caused by theft or fire and against any other risk that a careful producer would protect, through insurance, for the full insurable value of the Mortgage Goods. The Administrator is hereby designated beneficiary of the indemnities payable by virtue of the policies and the Producer will have this designation included in the policies. The Producer will submit to the Administrator a copy of each policy and, at least thirty (30) days before the expiry date or the cancellation of a policy, he will submit a proof of renewal or replacement;
- The Producer will carry out all responsibilities and sign all necessary documents to preserve his rights in the Mortgage Goods and so that the mortgage constituted herein has full effect and be constantly enforceable against third parties in all the jurisdictions where the Mortgage Goods could be located or
- The Producer will protect and adequately maintain the Mortgage Goods and he will perform his activities in a way to preserve their value. The Producer will comply with the requirements of the laws and regulations applicable in the operation of his business or possession of the Mortgage Goods, including the laws and regulations on the environment;
- The Producer will keep books and accounting vouchers that a diligent administrator would keep regarding the Mortgage Goods and he will allow the Administrator to examine them and to obtain copies;
- 5.7 The Producer will not alienate the Mortgage Goods and will not rent them, except in the case of written agreement by the Administrator. Despite the above, the Producer will be able to, as long as he is not in default hereunder, sell or rent his inventory during the regular operations of his business;
- The Producer commits to maintaining an inventory of livestock justifying the annual production declared in the Application;
- The Producer will not move the Mortgage Goods from the current location, except in the case of written agreement by the Administrator;
- If the Producer is a corporation, he will not merge with another corporation and will not undertake procedure to liquidate or dissolve the corporation without the written consent of the Administrator.

Administrator's rights

- The Administrator will be able, but not required, to fulfill one of the commitments made by the Producers herein;
- The Producer can receive the compensations that are part of the Mortgage Goods as long as the Administrator does not withdraw the authorization. If the Administrator withdraws the authorization for the Producer to receive the compensations that are part of the Mortgage Goods, the Administrator will then receive these compensations;
- 6.3 The Administrator may, but not required to, sell the Mortgage Goods in his possession if he believes in good faith that they are likely to decrease in value, depreciate or waste away;

Section 6. – 7. – 8. – 9. (signature(s)) (cont'd) \Rightarrow





- The Producer appoints the Administrator as his irrevocable proxy, with substitution power, for the purpose of executing any act or signing any document
- necessary or useful to the exercise of the rights conferred to the Administrator by virtue of the present document;

 The rights conferred to the Administrator by virtue of Article 6 will be exercisable by the Administrator before or after a breach by the Producer hereunder

Defaults and remedies

- The Producer shall be in default in each of the following cases:
 - If one of the obligations guaranteed by the present document is not fulfilled at the due date;
 - If one of the declarations in Article 4 is erroneous;
 - 713 If the Producer does not fulfill one of his commitments contained herein;
 - If the Producer is in default by virtue of any accord or agreement binding him to the Administrator or by virtue of any other mortgage or 7.1.4 security interest binding the Mortgage Goods;
 - 7 1 5 If the Producer ceases to operate his business, becomes insolvent or bankrupt, or;
 - If one of the Mortgaged Goods is seized, or is subject to a taking of possession by a creditor, a receiver or any person performing similar 7.1.6
- If the Producer is in default, the Administrator may cease any obligation of giving advances to the Producer and can declare payable all the Producer's obligations that are not yet due. If the Producer is in default, the Administrator may use all remedies given by the law, including rights resulting from the mortgage;
- To fülfill his mortgage, the Administrator may use, at the Producer's expense, the premises where are located the Mortgaged Goods as well as the Producer's other goods

General provisions

- The mortgage created by virtue of the present document is added and does not replace any other mortgage or security interest held by the Administrator:
- This mortgage is a continuous guarantee that will subsist despite the occasional, total or partial payment of the obligations guaranteed herein;
- In each of the cases stipulated in Paragraph 7.1, the Producer will be in default arising from the passage of time alone without any notice to pay required:
- If many people are appointed as "Producer", there will be solidarity between these people and each of them will be responsible for the entire obligations stipulated in the present document;
- Any amount received by the Administrator during the exercise of his rights can be withheld by the Administrator as a mortgaged good or be applied to 8.5 the payment of the obligations guaranteed herein, whether they are due or not. The Administrator will have the choice of application of the payment being made;
- 8.6 The exercise of one of the Administrator's rights will not prevent him from exercising any other right resulting from the present document. The Administrator's non-exercise of one of his rights does not constitute a renunciation of the ulterior exercise of that right. The Administrator can exercise the rights resulting herein without having to exercise other remedies against the Producer or against any other person responsible for the payment of the obligations guaranteed herein and without having to realize on any other security guaranteeing these obligations;
- The Administrator has to use reasonable diligence while exercising his rights or the fulfillment of his obligations. In addition, he shall be held liable only 8.7 for intentional or gross negligence on its part;
- The Administrator can delegate to another person the exercise of the rights or the fulfillment of the obligations resulting herein. In such a case, the Administrator is authorized to provide this other person with any information he has about the Producer or the Mortgaged Goods; The present document shall bind the Producer to the Administrator or any of his successors through mergers or otherwise;
- 8.10 Any notice to the Producer can be submitted to the address mentioned above or at any other address notified in writing to the Administrator;
- If one of the provisions is invalid or ineffective, the other provisions of the present document will remain in effect in full;

 The present document is governed and interpreted by the right in effect in the province of Quebec. It must also be interpreted in a way so that the Mortgaged Goods located in another jurisdiction have a valid security by virtue of the right in effect in this other jurisdiction

SECTION 9 – SIGNATURES

9.1 Applicant producer/shareholder(s)/partner(s) Complete and sign the Section 9.1 below In the case of a partnership or company, ALL of the shareholders/partners of your business must sign Date dd/mm/yyyy B Name of the applicant producer (please print) Signature of the applicant producer B Name of the shareholder/partner (please print) Signature of the shareholder/partner M Name of the shareholder/partner (please print) Signature of the shareholder/partner M Name of the shareholder/partner (please print) Signature of the shareholder/partner B Name of the shareholder/partner (please print) Signature of the shareholder/partner B Name of the shareholder/partner (please print) Signature of the shareholder/partner 9.2 Administrator (PBQ) Myriam Blais, CPA, CGA Name of the authorized representative of the APP Signature of the authorized representative of the APP Date dd/mm/yyyy

The Appendix E is an integral part of the Application and Repayment Agreement

1.1 Guarantee declaration



Advance Payments Program (APP) 2018 program year

<u>Personal Guarantee – Joint and Several Obligation - Substitute(s) Guarantor(s)</u>

SECTION 1. - This section must be completed by the applicant producer/shareholder(s)/partner(s)

Check one of the tree boxes below corresponding to your situation Personal Guarantee Joint and Several Obligation Multiple shareholders/partners Sole shareholder/owner I hereby accept - as sole shareholder of the corporation or sole We hereby accept - as shareholders of the corporation or owner of the business mentioned in Section 1.2 of the present partners of the partnership mentioned in Section 1.2 of the advance application, in consideration of an advance granted to present advance application, in consideration of an advance me by the Administrator for the current program year, granted to me by the Administrator for the current program year, whose amount is entered in Section 2.4 of the whose amount entered in Section 2.4 of is the Application and Repayment Agreement form and for which Application and Repayment Agreement form and for which the Minister of Agriculture and Agri-Food Canada the Minister of Agriculture and Agri-Food Canada (AAFC) (AAFC) guarantees the repayment and the related interest guarantees the repayment and the related interest - to be - to be personally liable to the Administrator and the AAFC jointly and severally liable to the Administrator and the AAFC Minister of any amount due by the sole shareholder Minister of any amount due by the corporation or the corporation or the sole owner in accordance to the APP. partnership in accordance to the APP. Section 2. next page ⇒ Section 2. next page ⇒ DO NOT COMPLETE THE SECTION BELOW if you checked one of the two boxes above You have a possible alternate guarantor who agrees to guarantee the entire advance until its full reimbursement In addition, if a corporation is controlled by an estate administrator/executor, this corporation should have an alternate quarantor

Substitute(s) Guarantor(s)

✓ I (we), being the sole shareholder, authorized officer of the corporation, sole owner of the business, shareholders of the corporation or partners of the partnership mentioned in Section 1.2 of this Repayment Agreement, in consideration of an Advance being made to it by the Administrator, for the amount stated in Section 2.4 of this Repayment Agreement, for the actual APP program year, do hereby agree to obtain a letter of guarantee to the Administrator from one of the following two sources.

The letter of guarantee must be in accordance with any applicable provincial laws in the province of operation of the Corporation, or Partnership named in Section 1.2 of this Repayment Agreement.

| \overline{V} | Check your | commitment | and your | chosen | SOURCE |
|----------------|------------|------------|----------|--------|--------|

I (we) do hereby agree to obtain a letter of guarantee to the Administrator from one of the following two sources:

An individual or group of individuals that has the financial collateral to guarantee the Advance amount stated in the Section 2.4 of this Repayment Agreement until it is fully reimbursed

A financial institution that will guarantee the Advance amount stated in the Section 2.4 of this Repayment Agreement until it is fully reimbursed

Section 2. (signature(s)) (cont'd) ⇒





SECTION 2 – SIGNATURES

2.1 Applicant producer/shareholder(s)/partner(s)

dd/mm/yyyy

Complete and sign the Section 2.1 below

✓ By signing this document, I (we) understand and accept that legal action can be taken against me personally to make me repay, in accordance with the Section 3., Part 5. of the Terms and conditions of the Application and Repayment Agreement, the entire amount of any outstanding advance.

IN WITNESS THEREOF, I put my signature:

| In the case of a partnership or company, ALL of the sha | areholders/partners of your business must sign |
|---------------------------------------------------------|-------------------------------------------------------|
| Date | |
| dd/mm/yyyy | |
| | |
| Name of the applicant producer (please print) | Signature of the applicant producer |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| | |
| Name of the shareholder/partner (please print) | Signature of the shareholder/partner |
| 2.2 Administrator (PBQ) | |
| Myriam Blais, CPA, CGA | |
| Name of the authorized representative of the APP | Signature of the authorized representative of the APP |
| Date | |

⚠ The Appendix F is an integral part of the Application and Repayment Agreement

APPENDIX G



Advance Payments Program (APP) 2018 program year **Related producers**

SECTION 1. – This section must be completed by the applicant producer

1.1 Related producers Relatedness affects the applicant's eligibility to receive an advance, as well as the amount of an advance Your answers could affect your eligibility to receive an advance, as well as the amount of an advance, unless you are able to rebut the presumption of relatedness. To this effect, additional documents may be required by the Administrator to prove that you are not related To assist you in answering the following questions or to disclose if you or one of the shareholders/partners in your business is related to another business, please follow the step by step instructions indicated in the shaded parts under your choices of answer. Check the box(es) below that apply to your situation or to the situation of one of the shareholders/partners of your business You or one of the shareholders/partners of your business: Are the spouse or common-law of another person who is shareholder/partner of another business; Own(s) at least 25% of the voting shares of another business; Own(s) at least 25% of the voting shares of a business that owns directly or through any other business 25% of the voting shares of another business; Are entitled to 25% or more of the profits or revenues of another business; Shares any management and administrative services, equipment, facilities or overhead expenses of a farming operation with another business: Have the same business address as another business; Have the same home address as another person who is shareholder/partner of another business. There may be other circumstances set out in the Agricultural Marketing Programs Act (AMPA) ablaAnswer Question 1. below Have you checked at least one box in the part above? Yes Section 1.2 below ₽ Section 2. next page ⇒ Related producer declaration Indicate the last name/first name of each person owning another business for whom you have checked at least one box in the Section 1.1 above If this person applied for an APP, SCAP or ESCAP advance, indicate: The APP number (if known) The name of the organization that granted the advance B The program year 2 \square If this person has been in default $\sqrt{}$ Attach a separate sheet if necessary Last name/first name APP number Name of the organization that **Program** Default (if known) granted the advance year (if applicable)

Section 1.3 – 2. (signature(s)) (cont'd) ⇒





Complete the Section 1.3 on next page

1-2-

3-4-

| Λ | Based on the answers you provide, it's possible that you have not reb in Section 1.2 on the previous page | outted the presump | otion of | relatedness with the person | n(s) mentioned |
|-------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------|------------------------------|----------------|
| Λ | Based on the answers you provide, it's possible that you have establi Section 1.2 on the previous page. The Administrator may request articles of incorporation, financial statements, leases, receipt and any | the appropriate de | | | |
| V | Answer the questions below for each person mentioned in Sect | tion 1.2 on the p | revious | s page | |
| 1- | Attach a separate sheet if necessary | | | | |
| | me/first name of the person | | | | |
| | person: | | True | False | |
| | a) files income tax returns separate from your business | | | | |
| | b) produces financial statement separate from your business | | | | |
| | c) does not act as an agent for your business | | | | |
| | d) is not employed by your business e) documents and executes all business transactions at the fair (share of equipment and/or land, etc.) | r market value | | | |
| 2 | (Share of equipment and/or land, etc.) | | | | |
| Last na | me/first name of the person | | | | |
| <u>This</u> | person: | | True | False | |
| | a) files income tax returns separate from your business | | | | |
| | b) produces financial statement separate from your business | | | | |
| | c) does not act as an agent for your business | | | | |
| | d) is not employed by your business | | | | |
| | documents and executes all business transactions at the fair (share of equipment and/or land, etc.) | r market value | | | |
| 3- | | | | | |
| | me/first name of the person | | Truo | False | |
| | person:a) files income tax returns separate from your business | | True | raise | |
| | · · · · · · · · · · · · · · · · · · · | | | | |
| | b) produces financial statement separate from your business | | | | |
| | c) does not act as an agent for your business | | | | |
| | d) is not employed by your business | | | | |
| | e) documents and executes all business transactions at the fair (share of equipment and/or land, etc.) | r market value | | | |
| 4- | | | | | |
| | me/first name of the person person: | | True | False | |
| | a) files income tax returns separate from your business | | | laise | |
| | b) produces financial statement separate from your business | | | | |
| | c) does not act as an agent for your business | | | | |
| | | | | | |
| | d) is not employed by your business e) documents and executes all business transactions at the fair (share of equipment and/or land, etc.) | r market value | | | |
| | TION 2 – SIGNATURES | | | | |
| | Applicant producer/shareholder(s)/partner(s) | | | | |
| <u>></u> | Complete and sign the Section 2.1 below | | | | |
| Date | | iers/partners of | your b | ousiness must sign | |
| | dd/mm/yyyy | | | | |
| Name | e of the applicant producer (please print) | Signature of the a | nnlicant | producer | |
| | | B | | | |
| warne | e of the shareholder/partner (please print) | Signature of the s | snarenoid | der/partner | |
| Name | e of the shareholder/partner (please print) | Signature of the s | harehold | der/nartner | |
| IVanic | , of the shareholder parties (please print) | Signature of the s | orial crioid | del / partirer | |
| Name | of the shareholder/partner (please print) | Signature of the s | sharehold | der/partner | |
| | | 29 | 2.0 | • | |
| Name | e of the shareholder/partner (please print) | Signature of the s | sharehold | der/partner | |
| | | A | | | |
| Name | e of the shareholder/partner (please print) | Signature of the s | sharehold | der/partner | |
| 2.2 | Administrator (PBQ) | | | | |
| Myr | iam Blais, CPA, CGA | A | | | |
| Name | e of the authorized representative of the APP | Signature of the a | authorize | ed representative of the APP | |
| Date | e dd/mm/yyyy | | | | |